## **BOOK REVIEW**

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**Title**: Book Review - The McKinsey Edge: Success Principles from the World's Most Powerful Consulting Firm

**Introduction**: "The McKinsey Edge: Success Principles from the World's Most Powerful Consulting Firm" is a non-fiction book written by Shu Hattori. Published in 2015 by McGraw-Hill Education, the book falls under the genre of business and self-help. This review will provide an overview of the book's plot, discuss its setting and point of view, analyze its literary devices, and evaluate the author's writing style.

**Plot Summary:** "The McKinsey Edge" presents a comprehensive guide to the principles and strategies employed by McKinsey & Company, one of the world's most renowned consulting firms. The book follows a structured approach to success, guiding readers through the situation, conflict, development, climax, and resolution of achieving professional excellence.

**Situation:** The book sets the stage by introducing readers to the competitive and complex world of business consulting. It highlights the increasing demand for top-tier consultants and the challenges faced by professionals seeking to excel in this field.

**Conflict:** The conflict arises from the intense competition and high stakes involved in the consulting industry. The author emphasizes the need to stand out, deliver exceptional results, and navigate the intricacies of client relationships, team dynamics, and problem-solving.

**Development:** Throughout the book, Hattori explores the core principles and strategies utilized by McKinsey & Company. He delves into areas such as developing problem-solving skills, effective communication, client management, leadership, and personal development. Each chapter offers practical advice and actionable insights to help readers enhance their professional capabilities.

**Climax:** The climax of the book is reached when the author discusses the pivotal role of problem-solving and critical thinking in consulting. Hattori highlights the importance of developing a structured problem-solving framework and shares valuable techniques employed by McKinsey consultants to tackle complex challenges successfully.

**Resolution:** The book concludes by emphasizing the significance of continuous learning and improvement. Hattori encourages readers to apply the principles and strategies outlined in the book to their own professional lives, enabling them to attain a competitive edge and achieve long-term success.

**Setting and Point of View:** "The McKinsey Edge" is set within the context of the business world, particularly focusing on the consulting industry. The author adopts a third-person point of view, offering a neutral and informative perspective throughout the book.

**Literary Devices:** The author employs various literary devices to engage readers and deliver his message effectively. These include anecdotal examples from McKinsey consultants' experiences, case studies, data-driven analysis, and practical exercises for readers to apply the concepts discussed.

Writing Style and Literary Elements: Shu Hattori's writing style is concise, straightforward, and accessible to a wide range of readers. He combines a practical and informative approach with real-life examples to provide a clear understanding of the consulting industry and the principles for achieving success within it. The book's emphasis on actionable advice and practical strategies makes it a valuable resource for aspiring consultants or professionals looking to enhance their skill set.

**Conclusion:** "The McKinsey Edge: Success Principles from the World's Most Powerful Consulting Firm" is an insightful guide that offers a comprehensive overview of the strategies employed by McKinsey & Company and how they can be applied to achieve professional success. Through a well-structured plot and practical advice, Shu Hattori presents valuable insights and tools for individuals aspiring to excel in the consulting industry. With its accessible writing style and actionable content, this book serves as an invaluable resource for both aspiring and seasoned professionals seeking to gain a competitive edge in their careers.