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Supermarket Sales Data Analysis using Python

This project analyzes supermarket sales data to uncover customer behavior, top-performing branches, and product-line trends.

Tools Used: Python, Pandas, Matplotlib, Seaborn

```
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns

print("Libraries loaded successfully ✓")
```

Libraries loaded successfully ✓

Dataset

- The dataset contains:
- Invoice ID, Branch, City
 - Customer type, Gender, Product line
 - Unit price, Quantity, Total, Date, Time, Payment

Double-click (or enter) to edit

```
import pandas as pd

# Create dataset directly in Colab
data = {
    "Invoice ID": ["750-67-8428", "226-31-3081", "631-41-3108", "123-19-1176", "373-73-7910"],
    "Branch": ["A", "C", "A", "A", "C"],
    "City": ["Yangon", "Naypyitaw", "Yangon", "Yangon", "Naypyitaw"],
    "Customer type": ["Member", "Normal", "Normal", "Member", "Normal"],
    "Gender": ["Female", "Female", "Male", "Male", "Female"],
    "Product line": ["Health and beauty", "Electronic accessories", "Home and lifestyle", "Sports and travel", "Food and beverages"],
    "Unit price": [74.69, 15.28, 46.33, 58.22, 86.31],
    "Quantity": [7, 5, 7, 8, 7],
    "Tax 5%": [26.145, 3.82, 16.215, 23.288, 30.2085],
    "Total": [548.645, 80.22, 340.515, 489.048, 634.3785],
    "Date": ["1/5/2019", "3/8/2019", "3/3/2019", "1/27/2019", "2/8/2019"],
    "Time": ["13:08", "10:29", "13:23", "20:33", "10:37"],
    "Payment": ["Ewallet", "Cash", "Credit card", "Ewallet", "Ewallet"]
}

# Save it as a CSV file inside Colab
df = pd.DataFrame(data)
df.to_csv("supermarket_sales_sample.csv", index=False)

print("CSV created successfully ✓")
```

CSV created successfully ✓

```
# Load the file we just created
df = pd.read_csv("supermarket_sales_sample.csv")

# Show first 5 rows
df.head()
```

	Invoice ID	Branch	City	Customer type	Gender	Product line	Unit price	Quantity	Tax 5%	Total	Date	Time	Payment
0	750-67-8428	A	Yangon	Member	Female	Health and beauty	74.69	7	26.1450	548.6450	1/5/2019	13:08	Ewallet
1	226-31-3081	C	Naypyitaw	Normal	Female	Electronic accessories	15.28	5	3.8200	80.2200	3/8/2019	10:29	Cash
2	631-41-3108	A	Yangon	Normal	Male	Home and lifestyle	46.33	7	16.2150	340.5150	3/3/2019	13:23	Credit card

```
# 1. Which product line has the highest sales?
sales_by_product = df.groupby("Product line")["Total"].sum().sort_values(ascending=False)
print("Sales by Product Line:\n", sales_by_product)
```

```
# 2. Sales by Gender
sales_by_gender = df.groupby("Gender")["Total"].sum()
print("\nSales by Gender:\n", sales_by_gender)
```

```
# 3. Branch-wise sales
sales_by_branch = df.groupby("Branch")["Total"].sum()
print("\nSales by Branch:\n", sales_by_branch)
```

↔ Sales by Product Line:

Product line	Total
Food and beverages	634.3785
Health and beauty	548.6450
Sports and travel	489.0480
Home and lifestyle	340.5150
Electronic accessories	80.2200

Name: Total, dtype: float64

Sales by Gender:

Gender	Total
Female	1263.2435
Male	829.5630

Name: Total, dtype: float64

Sales by Branch:


Branch	Total
A	1378.2080
C	714.5985

Name: Total, dtype: float64

```
import matplotlib.pyplot as plt
import seaborn as sns
```

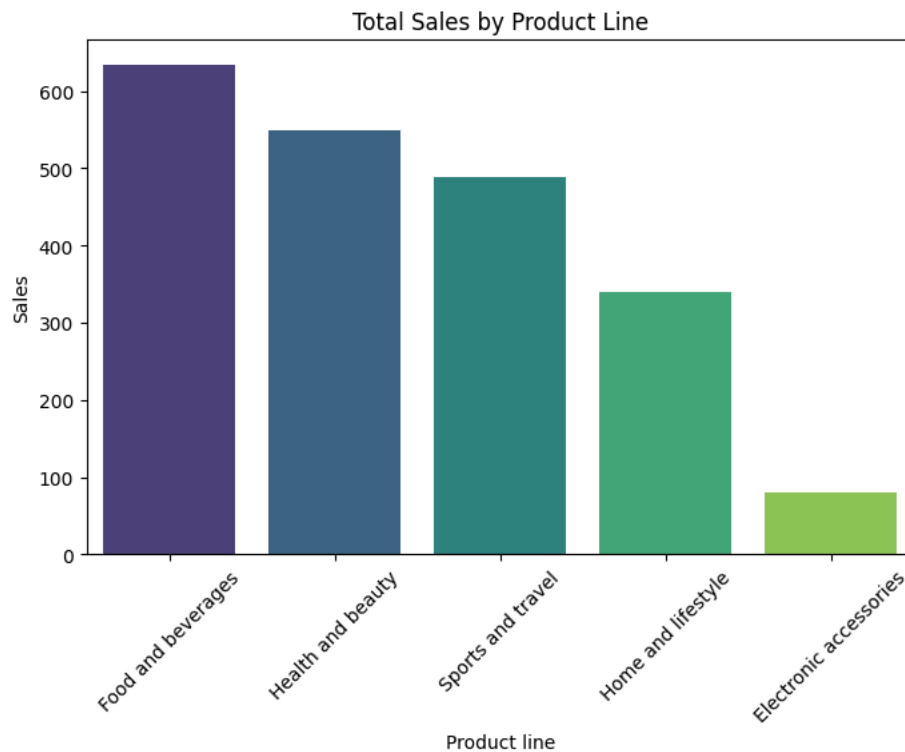
```
# Bar chart: Sales by product line
plt.figure(figsize=(8,5))
sns.barplot(x=sales_by_product.index, y=sales_by_product.values, palette="viridis")
plt.xticks(rotation=45)
plt.title("Total Sales by Product Line")
plt.ylabel("Sales")
plt.show()
```

```
# Pie chart: Sales by gender
plt.figure(figsize=(6,6))
sales_by_gender.plot(kind="pie", autopct="%1.1f%%", startangle=90, colors=["skyblue","pink"])
plt.title("Sales Distribution by Gender")
plt.ylabel("")
plt.show()
```

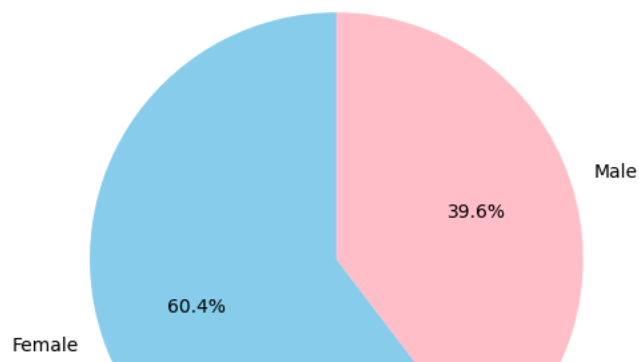
 /tmp/ipython-input-321625012.py:6: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `

```
sns.barplot(x=sales_by_product.index, y=sales_by_product.values, palette="viridis")
```



Sales Distribution by Gender



```
# Convert Date to proper datetime
df['Date'] = pd.to_datetime(df['Date'])
```

```
# Extract new features
df['Month'] = df['Date'].dt.month_name()
df['Day'] = df['Date'].dt.day
df['Weekday'] = df['Date'].dt.day_name()
```


```
print(df[['Date', 'Month', 'Day', 'Weekday']].head())
```

```

   Date      Month  Day  Weekday
0 2019-01-05  January    5  Saturday
1 2019-03-08   March    8   Friday
2 2019-03-03   March    3   Sunday
3 2019-01-27  January   27   Sunday
4 2019-02-08  February    8   Friday
```

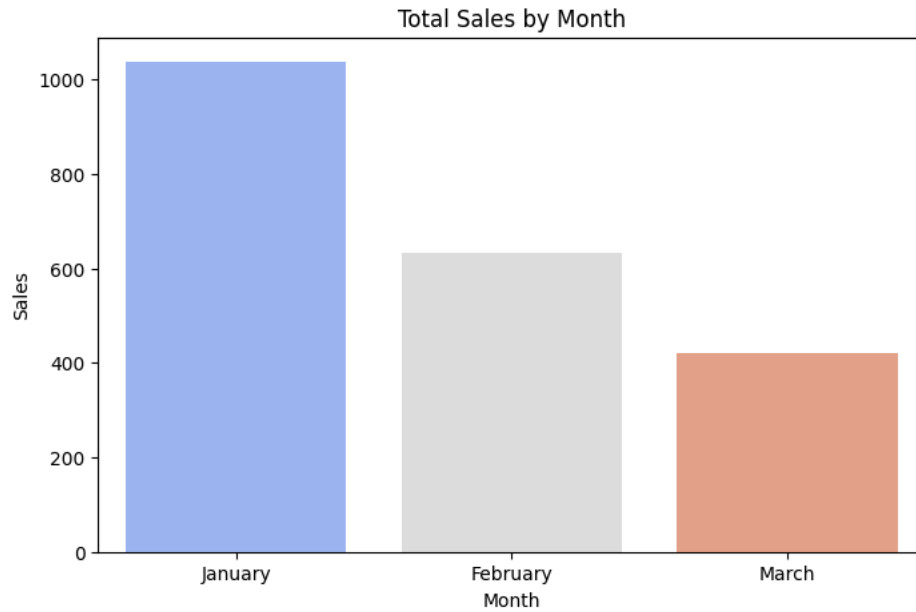
```
sales_by_month = df.groupby("Month")["Total"].sum().sort_values(ascending=False)
```

```
plt.figure(figsize=(8,5))
sns.barplot(x=sales_by_month.index, y=sales_by_month.values, palette="coolwarm")
plt.title("Total Sales by Month")
plt.ylabel("Sales")
plt.show()
```

 /tmp/ipython-input-3803261512.py:4: FutureWarning:

Passing `palette` without assigning `hue` is deprecated and will be removed in v0.14.0. Assign the `x` variable to `hue` and set `le

```
sns.barplot(x=sales_by_month.index, y=sales_by_month.values, palette="coolwarm")
```

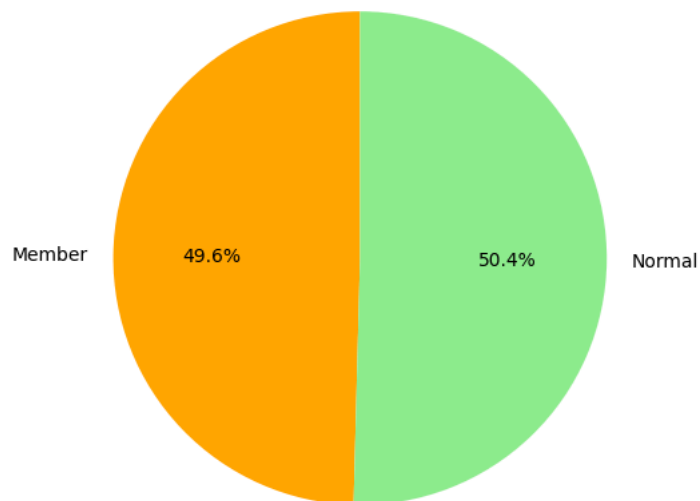


```
sales_by_customer = df.groupby("Customer type")["Total"].sum()
```

```
plt.figure(figsize=(6,6))
sales_by_customer.plot(kind="pie", autopct="%1.1f%%", startangle=90, colors=["orange","lightgreen"])
plt.title("Sales by Customer Type")
plt.ylabel("")
plt.show()
```

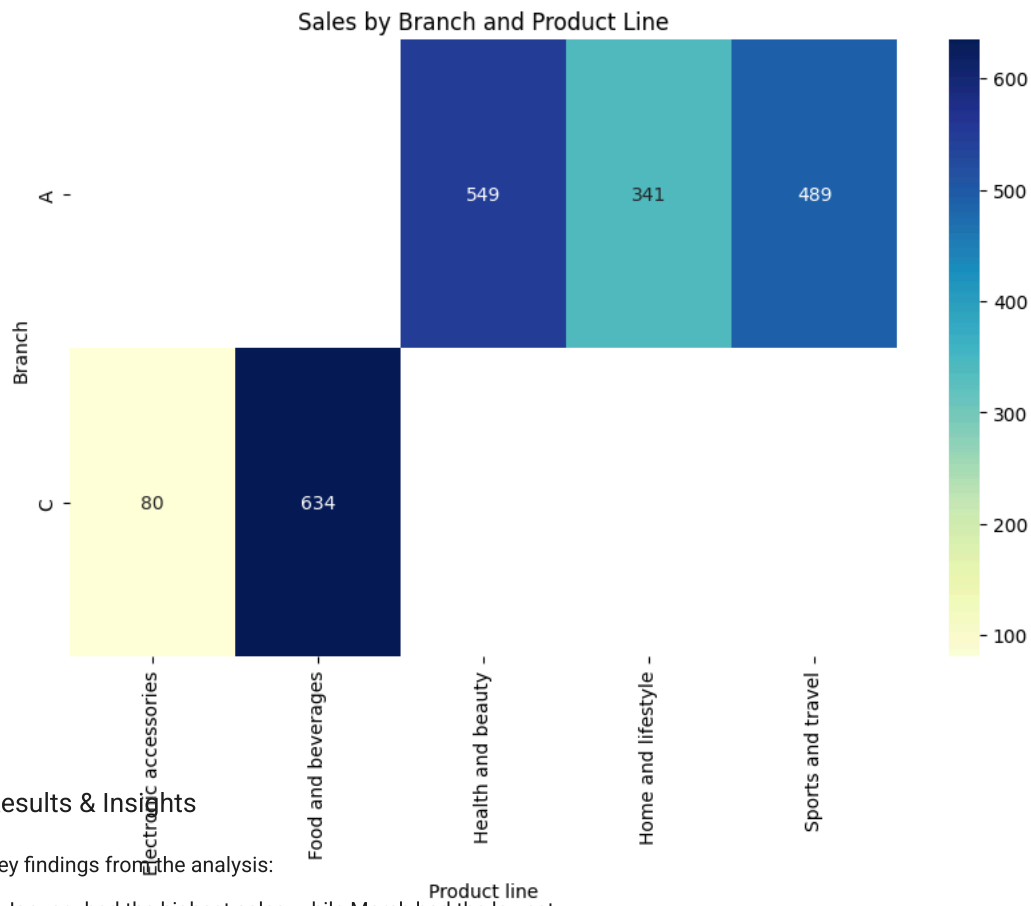


Sales by Customer Type



```
pivot_table = df.pivot_table(values="Total", index="Branch", columns="Product line", aggfunc="sum")
```

```
plt.figure(figsize=(10,6))
sns.heatmap(pivot_table, annot=True, fmt=".0f", cmap="YlGnBu")
plt.title("Sales by Branch and Product Line")
plt.show()
```



Results & Insights

Key findings from the analysis:

1. January had the highest sales, while March had the lowest.
2. Food & Beverages is the top-selling product line.
3. Female customers spend more than males.
4. Members spend more than normal customers.
5. Branch A is strong in Health & Beauty; Branch C dominates Food & Beverages.