BANK LOAN CASE STUDY

Project Description:

The loan providing companies find it hard to give loans to the people due to their insufficient or non-existent credit history. Because of that, some consumers use it as their advantage by becoming a defaulter. Suppose you work for a consumer finance company which specialises in lending various types of loans to urban customers. You have to use EDA to analyse the patterns present in the data. This will ensure that the applicants capable of repaying the loan are not rejected.

When the company receives a loan application, the company has to decide for loan approval based on the applicant's profile. Two types of risks are associated with the bank's decision:

- If the applicant is likely to repay the loan, then not approving the loan results in a loss of business to the company.
- If the applicant is not likely to repay the loan, i.e. he/she is likely to default, then approving the loan may lead to a financial loss for the company.

The data given below contains the information about the loan application at the time of applying for the loan. It contains two types of scenarios:

- The client with payment difficulties: he/she had late payment more than X days on at least one of the first Y instalments of the loan in our sample
- All other cases: All other cases when the payment is paid on time.

When a client applies for a loan, there are four types of decisions that could be taken by the client/company:

- 1. **Approved:** The company has approved loan application
- 2. **Cancelled:** The client cancelled the application sometime during approval. Either the client changed her/his mind about the loan or in some cases due to a higher risk of the client he received worse pricing which he did not want.
- 3. **Refused:** The company had rejected the loan (because the client does not meet their requirements etc.).
- 4. **Unused Offer:** Loan has been cancelled by the client but on different stages of the process.

<u>Problem Statement:</u> In this case study, you will use EDA to understand how consumer attributes and loan attributes influence the tendency of default. **Identification of such applicants using EDA** is the aim of this case study

It aims to **identify patterns** which indicate if a client has difficulty paying their instalments which may be used for taking actions such as denying the loan, reducing the amount of loan, lending (to risky applicants) at a higher interest rate, etc. This will ensure that the consumers capable of repaying the loan are not rejected.

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In other words, the company wants to understand the **driving factors** (or driver variables) behind loan default, i.e. the variables which are strong indicators of default. The company can utilize this knowledge for its portfolio and risk assessment.

To develop your understanding of the domain, you are advised to independently research a little about **risk analytics** – understanding the types of variables and their significance should be enough).

The dataset contains the following files:

- 1. `application_data.csv` contains all the information of the client at the time of application.
 - The data is about wheather a client has payment difficulties.
- 2. **`previous_application.csv`** contains information about the client's previous loan data. It contains the data whether the previous application had been Approved, Cancelled, Refused or Unused offer.
- 3. `columns_descrption.csv` is data dictionary which describes the meaning of the variables.

Approach:

Step 1: Loading the data, and removing unwanted columns

The data is read using pandas library and checked for correlation between each column. The columns that are least correlated are removed from the data.

Previous application:

• It is observed that, this dataset contains 1048575 rows and 37 columns. From the correlation heat map we find that [SELLERPLACE_AREA, NFLAG_INSURED_ON_APPROVAL, HOUR_APPR_PROCESS_START, NFLAG_LAST_APPL_IN_DAY] are the columns that are least correlated and therefore removed.

After removing the least correlated values, we find the missing values in the remaining columns and the columns having more than 40% missing values are removed.

| tollio vou. | |
|-----------------------------|-----------|
| SK_ID_PREV | 0.000000 |
| SK_ID_CURR | 0.000000 |
| NAME_CONTRACT_TYPE | 0.000000 |
| AMT_ANNUITY | 22.221491 |
| AMT APPLICATION | 0.000000 |
| AMT CREDIT | 0.000000 |
| AMT_DOWN_PAYMENT | 53.348211 |
| AMT GOODS PRICE | 22.980235 |
| WEEKDAY APPR PROCESS START | 0.000000 |
| HOUR_APPR_PROCESS_START | 0.000000 |
| FLAG LAST APPL PER CONTRACT | 0.000000 |
| NFLAG LAST APPL IN DAY | 0.000000 |
| RATE_DOWN_PAYMENT | 53.348211 |
| RATE_INTEREST_PRIMARY | 99.645137 |
| RATE INTEREST PRIVILEGED | 99.645137 |
| NAME CASH LOAN PURPOSE | 0.000000 |
| NAME CONTRACT STATUS | 0.000000 |
| DAYS DECISION | 0.000000 |
| NAME_PAYMENT_TYPE | 0.000000 |
| CODE_REJECT_REASON | 0.000000 |
| NAME_TYPE_SUITE | 49.127626 |
| NAME_CLIENT_TYPE | 0.000000 |
| NAME GOODS CATEGORY | 0.000000 |
| NAME_PORTFOLIO | 0.000000 |
| NAME_PRODUCT_TYPE | 0.000000 |
| CHANNEL TYPE | 0.000000 |
| SELLERPLACE_AREA | 0.000000 |
| NAME_SELLER_INDUSTRY | 0.000000 |
| CNT PAYMENT | 22.221205 |
| NAME YIELD GROUP | 0.000000 |
| PRODUCT COMBINATION | 0.021362 |
| DAYS_FIRST_DRAWING | 40.121880 |
| DAYS_FIRST_DUE | 40.121880 |
| DAYS_LAST_DUE_1ST_VERSION | 40.121880 |
| DAYS LAST DUE | 40.121880 |
| DAYS TERMINATION | 40.121880 |
| NFLAG_INSURED_ON_APPROVAL | 40.121880 |
| dtype: float64 | |
| | |

Out[11]:

The graph with missing values is as follows:

```
plt.figure(figsize=(18,6))
x = prev_app.columns
       = prev_app.isnull().mean()*100
plt.xticks(rotation = 90)
sns.pointplot(x,y)
plt.show()
   100
       80
       60
       40
       20
                                                                                                     AMT_GOODS_PRICE
                                                                                                                                                                                          RATE_INTEREST_PRIVILEGED
                                                                                                                                                                                                                                                                                                      NAME_PORTFOLIO
                  SK_ID_PREV
                                          NAME_CONTRACT_TYPE
                                                                  AMT_APPLICATION
                                                                                          AMT DOWN PAYMENT
                                                                                                                 WEEKDAY_APPR_PROCESS_START
                                                                                                                              HOUR APPR PROCESS START
                                                                                                                                                      NFLAG_LAST_APPL_IN_DAY
                                                                                                                                                                  RATE_DOWN_PAYMENT
                                                                                                                                                                                                      VAME_CASH_LOAN_PURPOSE
                                                                                                                                                                                                                  NAME_CONTRACT_STATUS
                                                                                                                                                                                                                                         VAME_PAYMENT_TYPE
                                                                                                                                                                                                                                                     CODE_REJECT_REASON
                                                                                                                                                                                                                                                                  NAME_TYPE_SUITE
                                                                                                                                                                                                                                                                             NAME_CLIENT_TYPE
                                                                                                                                                                                                                                                                                          NAME_GOODS_CATEGORY
                                                                                                                                                                                                                                                                                                                  NAME_PRODUCT_TYPE
                                                                                                                                                                                                                                                                                                                             CHANNEL TYPE
                                                                                                                                                                                                                                                                                                                                          SELLERPLACE_AREA
                                                                                                                                                                                                                                                                                                                                                      NAME_SELLER_INDUSTRY
                                                                                                                                                                                                                                                                                                                                                                 CNT_PAYMENT
                                                                                                                                                                                                                                                                                                                                                                              NAME_YIELD_GROUP
                                                                                                                                                                                                                                                                                                                                                                                                                  DAYS_FIRST_DUE
                                                                                                                                                                                                                                                                                                                                                                                                                              DAYS_LAST_DUE_1ST_VERSION
                                                                                                                                                                                                                                                                                                                                                                                                                                          DAYS_LAST_DUE
                                                                                                                                          LAG_LAST_APPL_PER_CONTRACT
                                                                                                                                                                             RATE_INTEREST_PRIMARY
                                                                                                                                                                                                                                                                                                                                                                                                     DAYS FIRST DRAWING
                                                                                                                                                                                                                                                                                                                                                                                                                                                                  NFLAG INSURED ON APPROVAL
```

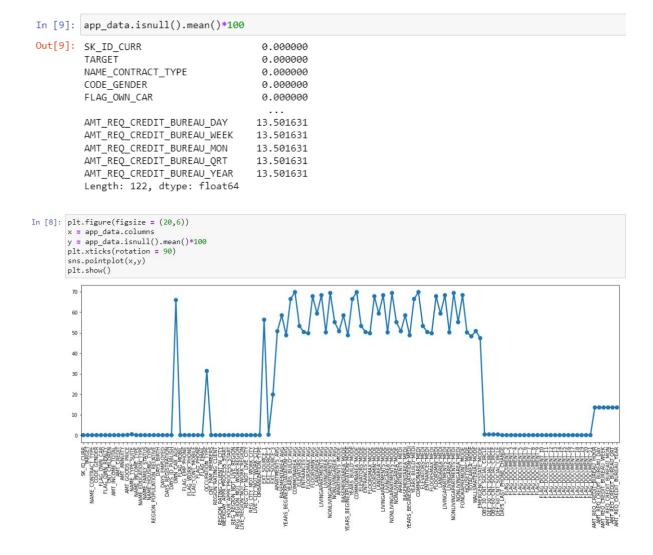
Application data:

- The shape of this data is (307511, 122) which indicates that the data has 307511 rows and 122 columns.
- Similar to the previous application data, the columns of this data are also correlated an d all the columns with least or no correlation are removed.



• The above mentioned columns are dropped from the app_data, the variable denoted for application data.

• The missing values are then calculated and displayed. All the columns that has more than 50% missing values are removed from the dataset.



Step 2: Imputing the missing data with appropriate method.

• After removing the unwanted columns from both the data sets, the shape of the data is as follows:

```
In [17]: print("Prev App", prev_app.shape)
print("App Data", app_data.shape)

Prev App (1048575, 33)
App Data (307511, 90)
```

- Previous Application: The days columns are containing negative data are changed to positive data as days cannot be negative. The abs() method is used for the same. Also, the missing data is filled with median imputation.
- The categorical data is filled with "Unknown" as the value for 'NAME_TYPE_SUITE' and as "Cash" (mode imputation) for 'PRODUCT COMBINATION'.
- Application data: The same steps are followed for application data as well.

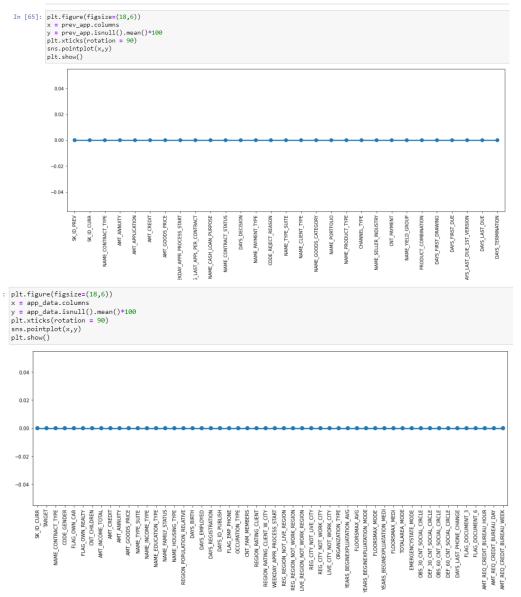
 The numeric data and the categorical data are separated into different data frames.

 The days columns are changed to absolute values as days cannot be negative values.

 The missing values are imputed using IterativeImputer() from sklearn.

| In [89]: | 9]: from sklearn.experimental import enable_iterative_imputer | | | | | | | | | | | |
|----------|--|--------|-------------|-----------------|-----------------|-----------------------------|---------------|-------------------------|--|--|--|--|
| In [90]: | : from sklearn.impute import IterativeImputer | | | | | | | | | | | |
| | <pre>]: numeric_app_data.iloc[:,:] = IterativeImputer().fit_transform(numeric_app_data) numeric_app_data.sample(5)</pre> | | | | | | | | | | | |
| Out[91]: | | TARGET | AMT_ANNUITY | AMT_GOODS_PRICE | CNT_FAM_MEMBERS | YEARS_BEGINEXPLUATATION_AVG | FLOORSMAX_AVG | YEARS_BEGINEXPLUATATION | | | | |
| | 1131 | 0.0 | 14508.0 | 225000.0 | 2.0 | 0.977722 | 0.225997 | | | | | |
| | 68490 | 1.0 | 17019.0 | 225000.0 | 4.0 | 0.977773 | 0.225145 | | | | | |
| | 22735 | 0.0 | 32895.0 | 1125000.0 | 2.0 | 0.985600 | 0.458300 | | | | | |
| | 142858 | 1.0 | 33543.0 | 904500.0 | 3.0 | 0.978100 | 0.041700 | | | | | |
| | 256727 | 0.0 | 67891.5 | 679500.0 | 2.0 | 0.978600 | 0.166700 | | | | | |
| | 4 | | | | | | | > | | | | |

- The categorical data missing values are filled with "Unknown" values. Step 3: Checking for any remaining missing values in both the data sets.
 - After the imputation of missing values with suitable methods the data sets are checked for any remaining missing values and a poinplot is plotted for both the datasets. The result is as follows:



Step 4: Data Set ready for Analysis

• After removing unwanted columns and imputing the missing values, the data sets are now ready for analysis.

Step 5: The links for working files:

- 1. https://drive.google.com/file/d/1Lu_6iq0sLDruDFpBrjXkYHzBbInjTNCJ/view?usp=sharing
- 2. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view?usp=sharing
- 3. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view?usp=sharing

Tech-Stack Used:

- <u>Jupyter Notebook</u>: Exploratory data analysis is done using jupyter note book
- Microsoft Excel: Excel is used to display csv files
- Google Search Engine: To clarify doubts and do research
- Youtube: For training classes

Insights:

- 1. <u>Problem Statement:</u> To identify patterns so that the person who can repay the loan is not rejected of the loan amount. The idea is to find patterns that are directly proportional to defaulting the repayment of loan, so that such persons are denied the loan or are charged with high rate of interest.
- 2. <u>Identify Missing columns and treat them correctly:</u>

After removing the unwanted columns from both the data sets, the shape of the data is as follows:

```
In [17]: print("Prev App", prev_app.shape)
print("App Data", app_data.shape)

Prev App (1048575, 33)
App Data (307511, 90)
```

Previous Application: The days columns are containing negative data are changed to positive data as days cannot be negative. The abs() method is used for the same. Also, the missing data is filled with median imputation.

```
In [50]: prev_app['DAYS_LAST_DUE'] = abs(prev_app['DAYS_LAST_DUE'])
In [51]: prev_app['DAYS_LAST_DUE'].fillna(prev_app['DAYS_LAST_DUE'].median(), inplace = True)
In [52]: (prev_app['CNT_PAYMENT'] < 0).values.any()
Out[52]: False
prev_app['DAYS_FIRST_DRAWING'].fillna(prev_app['DAYS_FIRST_DRAWING'].median(), inplace = True)</pre>
```

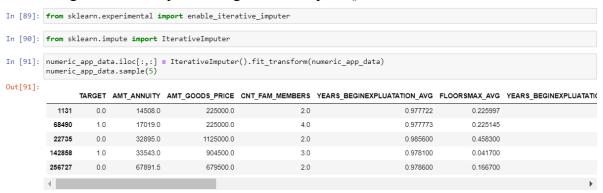
The categorical data is filled with "Unknown" as the value for 'NAME_TYPE_SUITE' and as "Cash" (mode imputation) for 'PRODUCT_COMBINATION'. The code snippets are as follows:

```
In [54]: plt.figure(figsize=(18,6))
              x = prev_app.columns
y = prev_app.isnull().mean()*100
              plt.xticks(rotation = 90)
              sns.pointplot(x,y)
              plt.show()
                40
                30
               20
               10
                     SK_ID_PREV
                                 NAME_CONTRACT_TYPE
                                              APPLICATION
                                                    AMT_CREDIT
                                                          GOODS_PRICE
                                                                VEEKDAY_APPR_PROCESS_START
                                                                                   CONTRACT_STATUS
                                                                                         DAYS_DECISION
                                                                                                NAME_PAYMENT_TYPE
                                                                                                      CODE_REJECT_REASON
                                                                                                            NAME_TYPE_SUITE
                                                                                                                  NAME_CLIENT_TYPE
                                                                                                                        NAME_GOODS_CATEGORY
                                                                                                                               NAME_PORTFOLIO
                                                                                                                                                 NAME_SELLER_INDUSTRY
                                                                                                                                                       CNT_PAYMENT
                                                                                                                                                                    PRODUCT_COMBINATION
                                                                                                                                                                                DAYS_FIRST_DUE
                                                                                                                                                                                      DAYS_LAST_DUE_1ST_VERSION
                                                                                                                                                                                             DAYS_LAST_DUE
                                       AMT_ANNUITH
                                                                      AG_LAST_APPL_PER_CONTRACT
                                                                             NAME CASH LOAN PURPOSE
                                                                                                                                           CHANNEL_TYPE
                                                                                                                                                              NAME_YIELD_GROUP
                                                                                                                                                                          DAYS_FIRST_DRAWING
 In [55]: prev_app['NAME_TYPE_SUITE'].value_counts()
 Out[55]: Unaccompanied
                                                        318730
                   Family
                                                        134396
                                                         42160
                   Spouse, partner
                   Children
                                                         19957
                   Other_B
                                                         11084
                   Other_A
                                                           5707
                   Group of people
                                                           1401
                   Name: NAME_TYPE_SUITE, dtype: int64
 prev_app['NAME_TYPE_SUITE'].fillna("Unknown", inplace = True)
In [62]: prev_app['PRODUCT_COMBINATION'].value_counts()
Out[62]: Cash
                                                               178352
              POS household with interest
             POS mobile with interest
Cash X-Sell: middle
                                                               139176
89806
             Cash X-Sell: low
Card Street
                                                                80873
70951
             POS industry with interest
POS household without interest
                                                                62492
52747
              Card X-Sell
                                                                 50490
             Cash Street: high
Cash X-Sell: high
                                                                 37235
                                                                 36813
             Cash Street: middle
Cash Street: low
                                                                 21616
                                                                 21166
              POS mobile without interest
POS other with interest
                                                                 15181
                                                                 15072
              POS industry without interest
POS others without interest
                                                                  7856
                                                                  1656
              Name: PRODUCT_COMBINATION, dtype: int64
In [63]: prev_app['PRODUCT_COMBINATION'].mode()
Out[63]: 0
             0 Cash
dtype: object
In [64]: prev_app['PRODUCT_COMBINATION'].fillna('Cash', inplace = True)
```

Application data: The same steps are followed for application data as well.

```
In [72]: # Getting all the numeric values to a new_df
numeric_app_data = app_data.select_dtypes(include = ['float', 'int64'])
         numeric_app_data.sample(5)
Out[72]:
                SK_ID_CURR TARGET CNT_CHILDREN AMT_INCOME_TOTAL AMT_CREDIT AMT_ANNUITY AMT_GOODS_PRICE REGION_POPULATION_RELATIVE
         199734 331550
                             0 0 225000.0 542133.0 22918.5 468000.0
                                                                                                                               0.025164
          188403
                                                                                                    454500.0
         235319
                  372573
                                                        315000.0 1226511.0 35860.5
                                                                                                   1071000.0
                                                                                                                               0.006629
          24007
                     127916
                                0
                                                          135000.0 592560.0
                                                                                   32274 0
                                                                                                                               0.035792
                                                                                                    450000 0
         282519
                  427251
                             0
                                                   83250.0 1024290.0 30078.0
                                              0
                                                                                                   855000.0
                                                                                                                               0.020713
In [73]: cols = [col for col in numeric_app_data.columns if (numeric_app_data[col] < 0).any()]</pre>
Out[73]: ['DAYS_BIRTH'
          'DAYS_EMPLOYED',
'DAYS_REGISTRATION',
          'DAYS_LAST_PHONE_CHANGE']
In [74]: for col in cols:
             app_data[col] = abs(app_data[col])
             numeric_app_data[col] = abs(numeric_app_data[col])
         app data.sample(5)
```

The numeric data and the categorical data are separated into different data frames. The days columns are changed to absolute values as days cannot be negative values. The missing values are imputed using IterativeImputer() from sklearn.



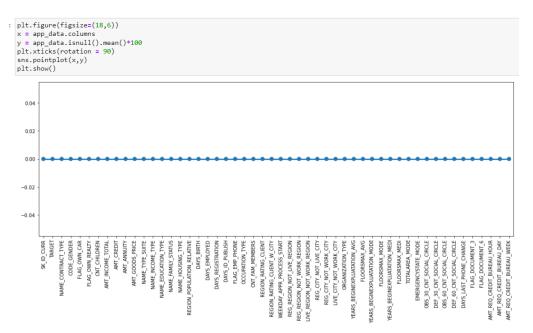
The categorical data missing values are filled with "Unknown" values.

```
In [95]: app_data['NAME_TYPE_SUITE'].value_counts()
Out[95]: Unaccompanied
                            248526
         Family
                            40149
         Spouse, partner
                            11370
         Children
                              3267
         Other_B
                              1770
         Other_A
                               866
         Group of people
                               271
         Name: NAME_TYPE_SUITE, dtype: int64
In [96]: app_data['NAME_TYPE_SUITE'].fillna("Unknown", inplace = True)
In [97]: app_data['EMERGENCYSTATE_MODE'].value_counts()
Out[97]: No
                159428
                  2328
         Yes
         Name: EMERGENCYSTATE_MODE, dtype: int64
In [98]: app data['EMERGENCYSTATE MODE'].fillna('Unknown', inplace = True)
In [99]: app_data['OCCUPATION_TYPE'].value_counts()
Out[99]: Laborers
                                  55186
         Sales staff
                                  32102
         Core staff
                                  27570
                                  21371
         Managers
         Drivers
                                  18603
         High skill tech staff
                                  11380
         Accountants
                                   9813
         Medicine staff
                                   8537
         Security staff
                                   6721
         Cooking staff
                                   5946
         Cleaning staff
                                   4653
         Private service staff
                                   2652
         Low-skill Laborers
                                   2093
         Waiters/barmen staff
                                   1348
         Secretaries
                                   1305
```

Checking for any remaining missing values in both the data sets.

a. After the imputation of missing values with suitable methods the data sets are checked for any remaining missing values and a pointplot is plotted for both the datasets. The result is as follows:

```
In [65]: plt.figure(figsize=(18,6))
                          x = prev_app.columns
y = prev_app.isnull().mean()*100
plt.xticks(rotation = 90)
                         sns.pointplot(x,y)
plt.show()
                                0.04
                                0.02
                               -0.02
                                                                                                        AMT_CREDIT
                                                                                                                                                                                                                                                                                                                                                          DAYS_FIRST_DUE
                                                                                                                                 KDAY_APPR_PROCESS_START
                                                                                                                                              LAST_APPL_PER_CONTRACT
                                                                                                                                                         VAME_CASH_LOAN_PURPOSE
                                                                                                                                                                     NAME_CONTRACT_STATUS
                                                                                                                                                                                  DAYS_DECISION
                                                                                                                                                                                                         CODE_REJECT_REASON
                                                                                                                                                                                                                     NAME_TYPE_SUITE
                                                                                                                                                                                                                                  NAME_CLIENT_TYPE
                                                                                                                                                                                                                                                                                                                                                                                   DAYS_LAST_DUE
                                                                                                                                                                                                                                                                                                                       NAME_YIELD_GROUI
```



3. <u>Identify the outliers in the dataset</u>

Outliers are those data values which lie well beyond a certain limit. Extreme outliers have a great impact on the mean value of that column.

Boxplots are used to detect the outliers

a. *Previous application data*: The columns are divided into two categories for better plotting of the graphs. In the **first figure**, we observe that the columns DAYS_LAST_DUE_1ST_VERSION, DAYS_LAST_DUE, DAYS_TERMINATION are the outliers which correspond to 0.4million which equates to 1,095.89 years and is clearly an outlier.



In the **second figure**, we observe that the values at 7 million are clearly the outliers.

```
plt.figure(figsize = (20,19))
plt.xticks(rotation = 90)
prev_app[ ['AMT_APPLICATION', 'AMT_CREDIT', 'AMT_GOODS_PRICE']].boxplot()
plt.show()

AMT_APPLICATION

AMT_APPLICATION

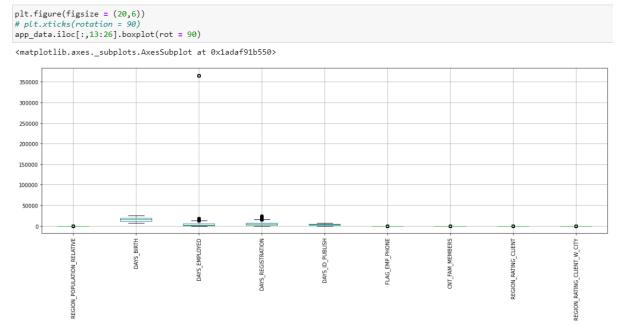
AMT_COODS_PRICE

AMT_COODS_PRICE
```

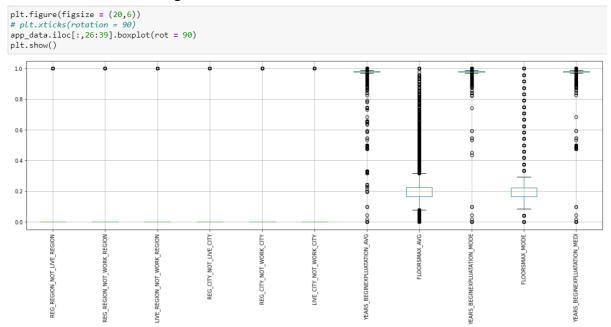
b. Application data:

a. In the **first figure**, we observe that $1.2*10^8$ is a clear outlier in the column AMT INCOME TOTAL

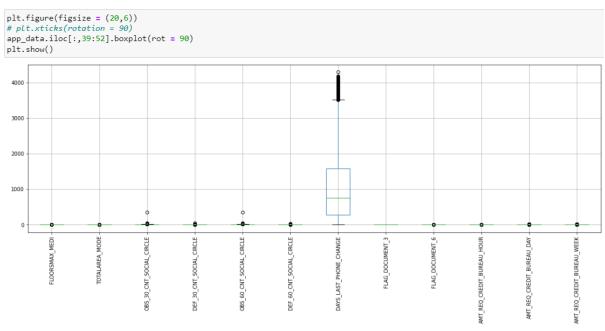
b. In the **second figure**, in the column DAYS_EMPLOYED we see an outlier at 37,500 days which equates to 102.75 years and a person cannot be employed for so long, indicating that it is an outlier.



c. In the **third figure**, columns containing regions depict categorical values and therefore cannot be considered as outliers. Outliers can be observed in the last three columns of the figure.



d. In the fourth figure, the column DAYS_LAST_PHONE_CHANGE has outliers in the range 3,500 days to 4,500 days which correspond to 9.5 to 12.5 years approximately which is well outside the IQR range.



4. <u>Identifying the data imbalance among columns:</u>

Data imbalance occurs when the number of a particular type of data corresponds to 95% while the second type of data is only 5%. The disadvantages of data imbalance are:

```
print("Percentage of Creditors:",app_data['TARGET'].value_counts()[0.0]*100/len(app_data['TARGET']))

print("Percentage of Creditors:",app_data['TARGET'].value_counts()[0.0]*100/len(app_data['TARGET']))

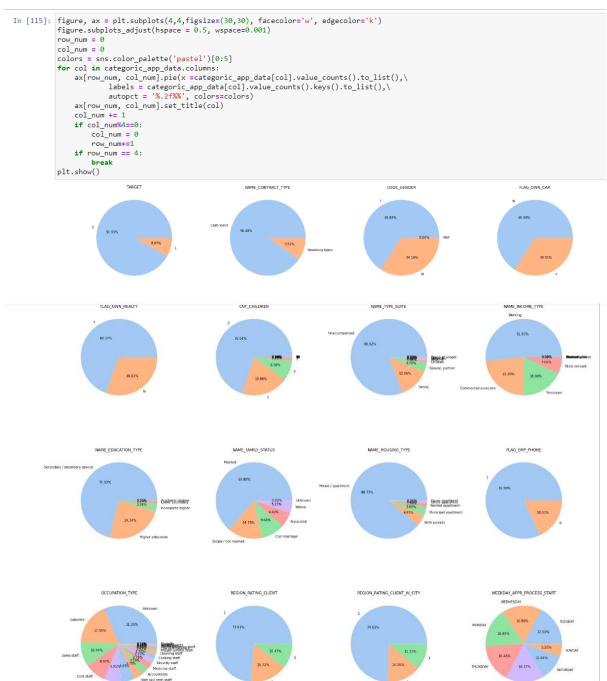
Percentage of Creditors: 91.92711805431351

Percentage of Defaulters: 8.072881945686495
```

The percentage of Creditors are approximately 92% and the defaulters are approximately 8%.

The data imbalance in other columns are depicted through a pie chart and are as follows:

DATA IMBALANCE



5. The results of Univariate, Segmented Univariate and Bivariate Analysis:

<u>Definition Univariate Analysis</u>: Univariate analysis explores each variable in a data set, separately. It looks at the range of values, as well as the central tendency of the values. It describes the pattern of response to the variable. It describes each variable on its own. Descriptive statistics describe and summarize data.

<u>Approach to perform Univariate Analysis</u>: To summarize and produce insights in each individual column, the dataset is divided into two: a. categorical columns b. numerical columns.

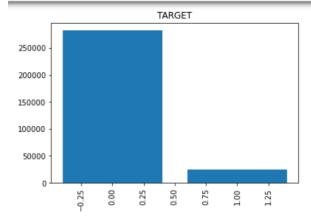
For categorical data, countplot is used and for numerical data displot (a.k.a distribution plot) is used.

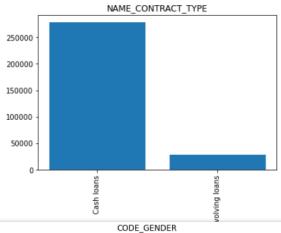
UNIVARIATE ANALYSIS

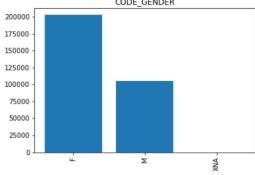
```
categoric_app_data = app_data.select_dtypes(exclude = ['float', 'int'])
categoric_app_data.sample(5)
```

| | SK_ID_CURR | TARGET | NAME_CONTRACT_TYPE | CODE_GENDER | FLAG_OWN_CAR | FLAG_OWN_REALTY | CNT_CHILDREN | NAME_TYPE_SUITE | NAME. |
|--------|------------|--------|--------------------|-------------|--------------|-----------------|--------------|-----------------|----------|
| 47026 | 154467 | 0 | Cash loans | F | Υ | Υ | 0 | Unaccompanied | |
| 74412 | 186295 | 0 | Cash loans | F | N | Υ | 0 | Unaccompanied | |
| 273984 | 417595 | 1 | Cash loans | M | Y | Y | 1 | Unaccompanied | |
| 188401 | 318426 | 0 | Cash loans | F | N | N | 2 | Unaccompanied | |
| 236986 | 374493 | 0 | Cash loans | F | N | Y | 0 | Unaccompanied | |
| 4 | | | | | | | | | • |

```
for col in categoric_app_data.columns:
    counts = categoric_app_data[col].value_counts()
    plt.title(col)
    plt.bar(x = counts.keys().to_list(), height = counts.to_list())
    plt.xticks(rotation = 90)
    plt.show()
```





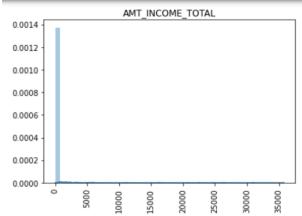


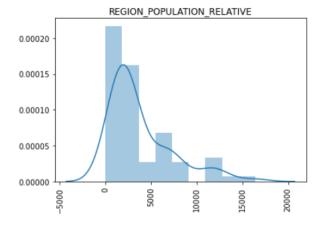
The list of other graphs is given in the working file:

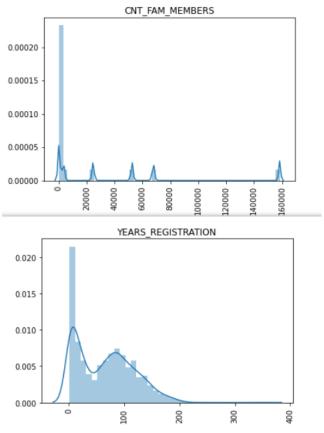
- 1. https://drive.google.com/file/d/1Lu_6iq0sLDruDFpBrjXkYHzBbInjTNCJ/view?u sp=drive link
- 2. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view ?usp=drive link
- 3. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view?usp=sharing

Similarly, on performing univariate analysis for numerical data using displot() from seaborn library, the following results are obtained:

```
for col in num_app_data.columns:
    counts = num_app_data[col].value_counts()
    plt.title(col)
    sns.distplot(counts.to_list())
    plt.xticks(rotation = 90)
    plt.show()
```







The other graphs are given in the working file:

- 1. https://drive.google.com/file/d/1Lu_6iq0sLDruDFpBrjXkYHzBbInjTNCJ/view?usp=drive-link
- 2. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view?usp=drive_link
- 3. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view?usp=sharing

Segmented Univariate Analysis: Segmented Univariate Analysis is one of the simplest form of visualization to analyse data. In its name 'Uni' means one which itself describes that it considers only a single data variable for analysis. Segmented analysis here means that the data variable is analysed in subsets and is very useful as it can show the change metric in pattern across the different segments of the same variable.

```
numeric_app_data['AMT_INCOME_TOTAL(L)'] = app_data['AMT_INCOME_TOTAL']/100000
numeric_app_data['AMT_CREDIT (L)'] = app_data['AMT_CREDIT']/100000
numeric_app_data['AMT_ANNUITY (L)'] = app_data['AMT_ANNUITY']/100000
numeric_app_data['AMT_GOODS_PRICE (L)'] = app_data['AMT_GOODS_PRICE']/100000
numeric app data.drop('AMT INCOME TOTAL', inplace = True, axis = 1)
numeric_app_data.drop(['AMT_CREDIT','AMT_ANNUITY','AMT_GOODS_PRICE'], inplace = True, axis = 1)
numeric app data.sample(2)
        REGION POPULATION RELATIVE CNT FAM MEMBERS YEARS BEGINEXPLUATATION AVG FLOORSMAX AVG YEARS BEGINEXPLUATATION MODE
 66002
                                0.026392
                                                           2.0
                                                                                            0.9876
                                                                                                               0.1250
                                                                                                                                                     0.9826
 78842
                                0.032561
                                                           2.0
                                                                                            0.9965
                                                                                                               0.3167
                                                                                                                                                     0.9965
bins = [0,1,2,3,4,5,6,7,8,9,10,1170]
Credit_bins = ['0L-1L',' 1L-2L',' 2L-3L','3L-4L','4L-5L','5L-6L','6L-7L','7L-8L','8L-9L','9L-10L','10L and above']
numeric_app_data['AMT_INCOME_TOTAL(L)'] = pd.cut(numeric_app_data['AMT_INCOME_TOTAL(L)'], bins, labels = Credit_bins)
numeric_app_data.sample(2)
```

The Amt_Income and Amt_Credit columns, Amt_Goods_Price columns are converted to bins like the picture shown above.

Approach to perform Segmented Univariate Analysis:

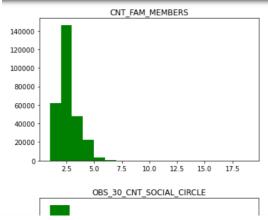
Target Column: The 'TARGET' column is selected. The value 0 is for Creditor and the value 1 is for Defaulter.

Problem Type: Select the type of problem, Classification

Numeric Variable (Optional): The numerical data is selected along with Target variable and the creditor and defaulters are shown in each category. In the following figures, the green colour is for Creditors and the red colour depicts Defaulters.

```
# Segmented Univariate Analysis of Numeric data
# figure, ax = plt.subplots(1,2)
for col in numeric_app_data.columns:
   minimum = int(numeric_app_data[col].min())
    maximum = int(numeric_app_data[col].max())
    d = int((maximum - minimum)/10)
   if d!=0:
       plt.title(col)
        plt.hist(numeric_app_data[col][numeric_app_data['TARGET']==1], bins = range(minimum, maximum, d),color = 'r')
        plt.show()
                     CNT_FAM_MEMBERS
 12000
 10000
  8000
  6000
  4000
  2000
                5.0
                           10.0
                                 12.5
                                       15.0
                                            17.5
                 OBS_30_CNT_SOCIAL_CIRCLE
```

```
for col in numeric_app_data.columns:
    minimum = int(numeric_app_data[col].min())
    maximum = int(numeric_app_data[col].max())
    d = int((maximum - minimum)/10)
    if d!=0:
        plt.title(col)
        plt.hist(numeric_app_data[col][numeric_app_data['TARGET']==0], bins = range(minimum, maximum, d),color = 'g')
        plt.show()
```



The other graphs are given in the working file:

- 1. https://drive.google.com/file/d/1Lu_6iq0sLDruDFpBrjXkYHzBbInjTNCJ/view?usp=drive-link
- 2. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view?usp=drive_link
- 3. https://drive.google.com/file/d/1x48y9IqxwNmlzTbfnwW7UFyMOsgSfFNs/view?usp=sharing

Categorical Variable (Optional): Similar to numerical data, the defaulters and creditors in each category are shown. In the following figure we observe that, the creditors are large in case of Cash Loans.

```
for col in categoric_app_data.columns:
    if col != 'TARGET':
        sns.countplot(x = col, data = categoric_app_data, hue = 'TARGET')
        plt.xticks(rotation = 90)
        plt.show()

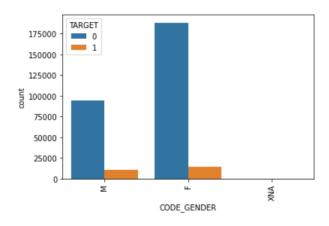
250000

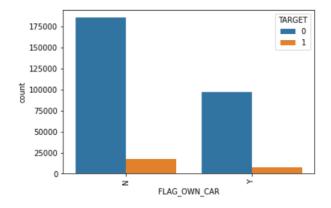
200000

150000

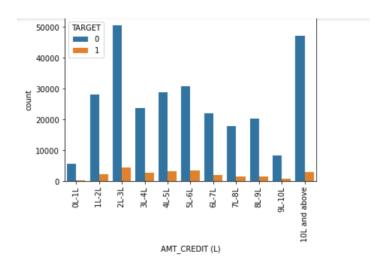
NAME_CONTRACT_TYPE
```

In the following figure, we observe that females are more committed to replaying the loan than the males





In the following figure, the Amt is turned to bins as shown in the previous code snippet and the following graph is produced.



Conclusion from Segmented Univariate Analysis:

Creditors:

- a. Numerical data: By observing the segmented analysis of numeric data we can draw that the clients who are around the age of 40, with years_id_publish around 12 years, and count of family members 2.5 are more likely to repay the loan.
- b. Categorical Data: From the graphs, we observe that, The **female** clients, with contract type **Cash Loans** who **do not own a car**, who **own a realty** and have **no children**, who are **Married** and **Working** and **own a Family**, have an **Amt_Credit** of 2L-3L and Amt_Income of 1L-2L and are **not in Emergency** are **more likely** to **pay** the loan.

Defaulters:



```
# Target 1 is Defaultor for Numeric DataD
figure, axs = plt.subplots(13,2, figsize = (16,48))
row_num, col_num = 0, 0

for col in numeric_app_data.columns:
      if col != 'TARGET':
            \verb|sns.distplot(numeric_app_data[col], ax = axs[row_num, col_num])|\\
           plt.title("Defaultors in "+col)
plt.xticks(rotation = 45)
            col num += 1
            if col_num%2 == 0:
                 col_num = 0
                  row_num += 1
            if row_num == 13:
                 break
                                                                                                2.5
    60
    50
    40
                                                                                                1.5
    30
    20
                                                                                                0.5
    10
                                  2 0.03 0.04 0.05
REGION_POPULATION_RELATIVE
                                                                   0.06
                                                                                                                                        10.0
                                                                                                                                                 12.5
                                                                                                                                                           15.0
                                                                                                                                                                   17.5
                                                                                                                                                                             20.0
                                                                                                 30
   100
                                                                                                 25
    80
```

a. Numerical Data: The above defaulters graph shows that the family members with
2 and the Region_Population_Relative of 0.02 with floor max avg nearly 0.25 with days last phone change around 0 are likely to default the repayment of loan

b. Categorical Data: From the graphs, we observe that, The **female** clients, with contract type **Cash Loans** who **do not own a car**, who **own a realty** and have **no children**, who are **Married** and **Working** and **own a Family** and whose application process started on Tuesday with unknown Emergency state in **Business field** are **more likely** to be a defaulter.

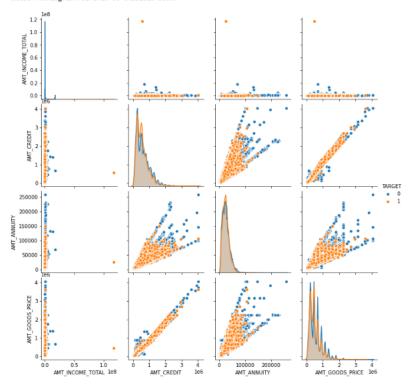
BIVARIATE ANALYSIS



The heat map is plotted for Categorical data and pairplots are used to depict numerical data.

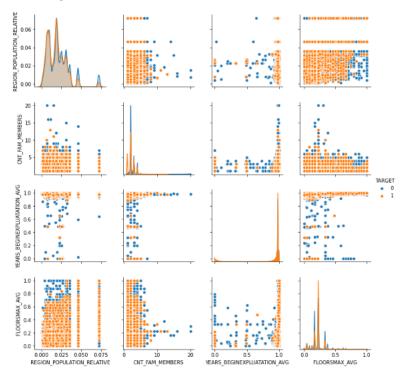
ndf = num_app_data[['AMT_INCOME_TOTAL','AMT_CREDIT','AMT_ANNUITY','AMT_GOODS_PRICE','TARGET']] sns.pairplot(ndf, hue = 'TARGET')

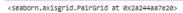
<seaborn.axisgrid.PairGrid at 0x2a261afaa00>

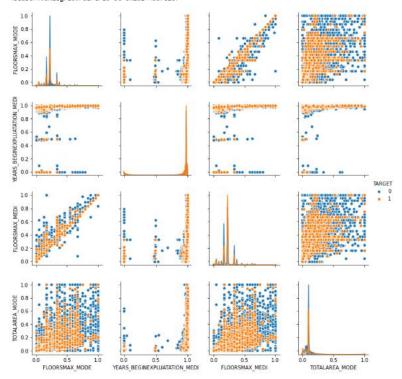


ndf = num_app_data[['REGION_POPULATION_RELATIVE','CNT_FAM_MEMBERS','YEARS_BEGINEXPLUATATION_AVG','FLOORSMAX_AVG','TARGET']]
sns.pairplot(ndf, hue = 'TARGET')

<seaborn.axisgrid.PairGrid at 0x2a266622f10>

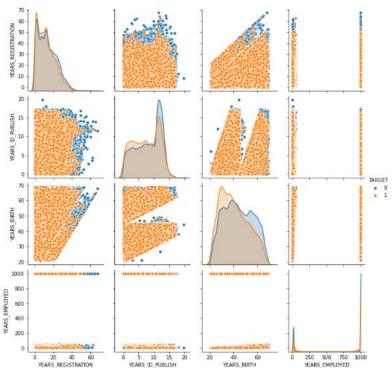






ndf = num_app_data[['YEARS_REGISTRATION', 'YEARS_ID_PUBLISH', 'YEARS_BIRTH', 'YEARS_EMPLOYED', 'TARGET']]
sns.pairplot(ndf, hue = 'TARGET')

<seaborn.axisgrid.PairGrid at 0x2a235262a00>

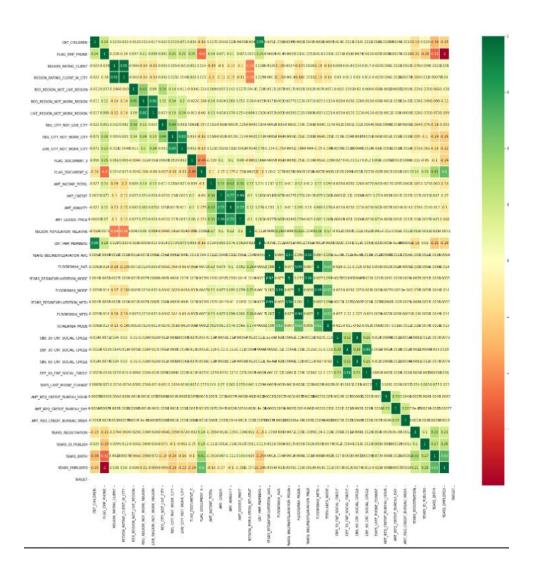


6. Top Correlations in different Scenarios

```
# Top 10 Correlations for Defaulter
defaulter_mixed_data = mixed_data[mixed_data['TARGET'] == 1]
dmd = defaulter_mixed_data.corr().unstack().abs().sort_values().dropna()
dmd
REGION RATING CLIENT
                                REGION_RATING_CLIENT_W_CITY
                                                                 0.956637
                                YEARS_BEGINEXPLUATATION_MEDI
 YEARS_BEGINEXPLUATATION_MODE
                                                                 0.978080
 YEARS_BEGINEXPLUATATION_MEDI
                                YEARS_BEGINEXPLUATATION_MODE
                                                                 0.978080
 YEARS_BEGINEXPLUATATION_MODE
                                YEARS_BEGINEXPLUATATION_AVG
                                                                 0.980472
 YEARS BEGINEXPLUATATION AVG
                                YEARS_BEGINEXPLUATATION_MODE
                                                                 0.980472
                                AMT_GOODS_PRICE
                                                                 0.983115
 AMT_GOODS_PRICE
                                AMT_CREDIT
                                                                 0.983115
 FLOORSMAX_MODE
                                FLOORSMAX_AVG
                                                                 0.986790
 FLOORSMAX_AVG
                                FLOORSMAX_MODE
                                                                 0.986790
 FLOORSMAX_MODE
                                FLOORSMAX_MEDI
                                                                 0 989356
 FLOORSMAX_MEDI
                                FLOORSMAX_MODE
                                                                 0.989356
 YEARS_BEGINEXPLUATATION_MEDI
                               YEARS_BEGINEXPLUATATION_AVG
                                                                 0.996125
 YEARS_BEGINEXPLUATATION_AVG
                                YEARS BEGINEXPLUATATION MEDI
                                                                 0.996125
 FLOORSMAX AVG
                                FLOORSMAX MEDI
                                                                 0.997231
                                FLOORSMAX_AVG
 FLOORSMAX_MEDI
                                                                 0.997231
                                OBS_60_CNT_SOCIAL_CIRCLE
 OBS_30_CNT_SOCIAL_CIRCLE
                                                                 0.998269
 OBS_60_CNT_SOCIAL_CIRCLE
                                OBS_30_CNT_SOCIAL_CIRCLE
                                                                 0.998269
 FLAG_EMP_PHONE
                                YEARS_EMPLOYED
                                                                 0.999705
                                FLAG EMP PHONE
 YEARS EMPLOYED
                                                                 0.999705
```



```
#Correlations for Creditor
creditor_mixed_data = mixed_data[mixed_data['TARGET'] == 0]
cmd = creditor_mixed_data.corr().unstack().abs().sort_values().dropna()
CNT_FAM_MEMBERS
                                        CNT_CHILDREN
                                                                                   0.878570
REGION_RATING_CLIENT
REGION_RATING_CLIENT_W_CITY
                                        REGION_RATING_CLIENT_W_CITY
REGION_RATING_CLIENT
                                                                                   0.950149
                                                                                   0.950149
YEARS_BEGINEXPLUATATION_MEDI
                                        YEARS_BEGINEXPLUATATION_MODE
                                                                                   0.962061
YEARS_BEGINEXPLUATATION_MODE
                                        YEARS_BEGINEXPLUATATION_MEDI
                                                                                   0.962061
                                        YEARS_BEGINEXPLUATATION_AVG
                                                                                   0.971029
YEARS_BEGINEXPLUATATION_AVG
                                        YEARS_BEGINEXPLUATATION_MODE
                                                                                   0.971029
FLOORSMAX_AVG
                                        FLOORSMAX_MODE
                                                                                   0.985592
                                        FLOORSMAX_AVG
AMT_GOODS_PRICE
AMT_CREDIT
FLOORSMAX_MODE
                                                                                   0.985592
AMT_CREDIT
AMT_GOODS_PRICE
FLOORSMAX_MEDI
FLOORSMAX_MODE
                                                                                   0.987254
                                                                                   0.987254
                                        FLOORSMAX_MODE
FLOORSMAX_MEDI
                                                                                   0.988146
                                                                                   0.988146
                                        YEARS_BEGINEXPLUATATION_AVG
YEARS_BEGINEXPLUATATION_MEDI
YEARS_BEGINEXPLUATATION_MEDI
                                                                                   0.993582
YEARS_BEGINEXPLUATATION_AVG
                                                                                   0.993582
FLOORSMAX_AVG
                                        FLOORSMAX_MEDI
                                                                                   0.997018
FLOORSMAX_MEDI
                                        FLOORSMAX_AVG
                                                                                   0.997018
                                        OBS_30_CNT_SOCIAL_CIRCLE
OBS_60_CNT_SOCIAL_CIRCLE
OBS_60_CNT_SOCIAL_CIRCLE
OBS_30_CNT_SOCIAL_CIRCLE
                                                                                   0.998508
                                                                                   0.998508
```



7. After merging previous application and application data

```
In [20]: # plotting the relationship between income total and contact status

sns.pointplot(hue = 'TARGET', x = 'NAME_CONTRACT_STATUS', y = 'AMT_INCOME_TOTAL', data = loan_df)

Out[20]: <matplotlib.axes._subplots.AxesSubplot at 0x25a05056430>

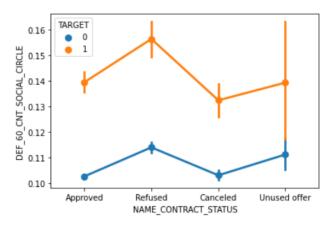
450000

400000

Approved
Refused
NAME_CONTRACT_STATUS

In [21]: sns.pointplot(data = loan_df,hue = "TARGET",x = "NAME_CONTRACT_STATUS",y = 'DEF_60_CNT_SOCIAL_CIRCLE')
```





The above figures show relation between Contract Status and Creditors, defaulters (**Bivariate Analysis**). It shows that for Unused Offer, the people having high income are likely to default more.

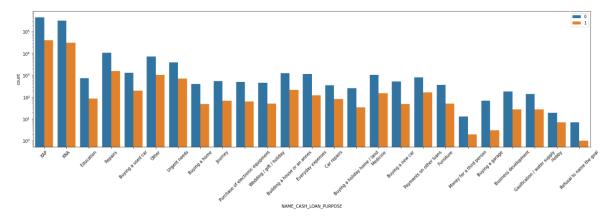
In the below figures we see the relationship (**Bivariate Analysis**) of NAME_CASH_LOAN_PURPOSE and NAME_CONTRACT_STATUS for variables with creditors and defaulters.

```
plt.figure(figsize = (24, 6))
sns.countplot('NAME_CASH_LOAN_PURPOSE', data = L1, hue = 'NAME_CONTRACT_STATUS')
plt.yscale('log')
plt.legend(loc = 'upper right')
plt.xticks(rotation = 45)

(array([ 0, 1, 2, 3, 4, 5, 6, 7, 8, 9, 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24]),
<a href="mailto:alist of 25 Text major ticklabel">
alist of 25 Text major ticklabel objects>)

Approved to the contract of th
```

The below graph shows **Segmented Univariate Analysis** for the merged data.



Result:

- 1. As a Data Analyst, we have mined insights on which type of people should be awarded the loans and who should not be given
- 2. There is high correlation between Amt_Credit and Amt_Annuity and Amt Goods Price.
- 3. We also see that female with Cash Loans and having 2 children with Amount Credit of **2L-3L** are highest defaulters.
- 4. The data imbalance is shown using pie charts.
- 5. In the process of solving this project, I learnt show casing the data using different charts of seaborn, using correlation maps, finding relation and dependency between different features, univariate analysis, segmented univariate analysis, bivariate analysis.