

Executive Summary:

♣ Data Extraction and Preparation

♣ **Data Source:** CSV files loaded into Power Query Editor in Excel.

♣ Data Cleaning Steps:

♣ **Date Format Standardization:** Fixed data format from dd/mm/yy to a standardized format.

♣ **Handling Null Values:** Identified that 1% of the data was null, equating to 12,234 records with 137 empty item_id values. These null values were deleted.

♣ **Data Enrichment:** Merged queries to add prices to order details from the menu table based on item_id.

♣ **Additional Columns:** Added columns for month name, weekday, weekend, and hours.

♣ **Data Modification:** Adjusted and cleaned the data for accurate analysis.

Data Analysis Insights

♣ Food Orders and Sales Trends:

♠ **Popularity of Asian Food:** Asian food received the highest number of orders but Italian food led in sales.

♠ **Day-wise Order Distribution:**

♠ **Peak Days:** Monday saw the maximum number of orders, followed by Saturday.

♠ **Busiest Hours:** The highest volume of orders occurred at 12 PM, with significant activity between 12-2 PM and 4-7 PM.

♠ **Top Food Items:** The top 5 ordered items were

- 1.Hamburger
- 2.Edamame
- 3.Korean Beef Bowl
- 4.Cheese Burger
- 5.French Fries

♠ **Valentine's Day Trends:** On Valentine's Day, there was a noticeable spike in orders during the evening, with a preference for Italian and Mexican cuisines.

Business Solutions and Recommendations

- ♠ **Pricing Strategy:** Increase the price of Asian food by 5% to capitalize on its high demand.
- ♠ **Promotional Strategies for Italian Food:** Introduce offers to boost the sales of Italian food.
- ♠ **Weekend Sales Boost:** Implement promotions and special offers during weekends to drive higher sales.

Interactive Dashboard Features

To support the above analysis and provide dynamic insights, the interactive dashboard includes:

- ♠ **Date Range Selector:** Allows users to filter data by specific dates.
- ♠ **Food Category Filter:** Enables the analysis of different food categories.
- ♠ **Order Trends Visualization** Displays trends in orders by day and time.
- ♠ **Top Items Chart:** Highlights the most ordered food items.
- ♠ **Sales Comparison:** Compares sales of different cuisines.
- ♠ **Valentine's Day Special:** A dedicated section showing trends and preferences on Valentine's Day.

By implementing this interactive dashboard, stakeholders can gain actionable insights to make data-driven decisions, optimize pricing strategies, and enhance promotional activities to maximize sales and customer satisfaction.