# **Technical Requirements Document (TRD):**

### 1. Data Sources:

#### 1.1 Primary Data Source

Mall Customers Dataset: This dataset includes customer demographic information (age, gender, income) and purchasing behaviour (spending scores, purchase history).

#### 1.2 Data Format

The dataset is typically in CSV format but can also be in other formats such as Excel, JSON, or a database table.

# 2. Technologies:

#### 2.1 Programming Language

<u>Python:</u> Used for data analysis, clustering, and visualization.

# **2.2** Development Environment

• <u>Jupyter Notebook</u>: For interactive data analysis and visualization.

#### 2.3 Libraries and Frameworks

- <u>Matplotlib</u>: For creating static, animated, and interactive visualizations in Python.
- Seaborn: For statistical data visualization built on top of Matplotlib.
- <u>Scikit-learn:</u> For machine learning, including clustering algorithms.

#### 2.4 Visualization Tools

• **Power BI:** For creating dashboards and detailed visual reports.

# 3. Architecture:

#### 3.1 Data Preprocessing

- **Data Cleaning**: Handling missing values, removing duplicates, correcting inconsistencies, and normalizing data.
- **Feature Engineering**: Creating new features or transforming existing ones to improve the performance of clustering algorithms.

### 3.2 Exploratory Data Analysis (EDA)

- **Descriptive Statistics**: Summarizing the main features of the dataset.
- **Visualization**: Using plots (e.g., histograms, box plots, scatter plots) to understand data distributions and relationships.

#### 3.3 Clustering

- Algorithm Selection: Choosing appropriate clustering algorithms such as K-means.
- Model Training: Training the clustering model on the preprocessed dataset.
- **Evaluation**: Assessing the quality and performance of the clustering results.

#### 3.4 Visualization

• **Visual Representation**: Creating visualizations to represent customer segments, including bar charts, pie charts, and scatter plots.

# 4. Data Flow:

### 4.1 Import Data

Load the mall customers dataset into the working environment.

#### 4.2 Clean Data

 Handle missing values, remove duplicates, and normalize the data for consistent analysis.

### 4.3 Analyse Data

• Perform exploratory data analysis to understand data distributions and identify patterns.

## **4.4 Segment Customers**

 Apply clustering algorithms to segment customers based on their demographics and purchasing behaviour.

### **4.5 Visualize Results**

• Create visualizations to represent the customer segments and develop interactive dashboards for detailed insights.