

#### **FILTERS**

region All
market All
customer All
division All

#### P & L

#### **By Fiscal Years**

All values in USD

Note: 21 vs 20 is not part of pivot table

Fiscal Years

Metrics	2019	2020	2021	21 vs 20
Net Sales	87.5M	196.7M	598.9M	204.5%
COGS	51.2M	123.4M	380.7M	208.6%
Gross Margin	36.2M	73.3M	218.2M	197.6%
GM %	41.4%	37.3%	36.4%	-2.3%





**FILTERS** 

region All market All division All customer All FY 2019

P & L By Fiscal Months

All values in USD

Quarters

<b>Q</b> 1			Q2				
Metrics	Sep	Oct	Nov	Dec	Jan	Feb	
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M	
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M	
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M	
GM %	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%	



Q3	Q4					<b>Grand Total</b>		
Mar	Apr	May	Jun	Jul	Aug			
6.4M	6.3M	6.5M	6.2M	6.5M	6.3M	87.5M		
3.8M	3.7M	3.8M	3.6M	3.8M	3.7M	51.2M		
2.7M	2.6M	2.6M	2.6M	2.7M	2.6M	36.2M		
41.5%	41.4%	40.8%	42.0%	41.5%	41.4%	41.4%		