

Analyzing Amazon's Top Selling books from 2009-2019

SYBIL SALDANHA

Business Task

- Which genre of book sells more every year?
- ❖ Are Fictional novels more popular than Non-Fiction or vice versa?
- *Are there any external factors other than reviews and price that contribute to high popularity?

Where our data came from?

Dataset was obtained from Kaggle.

It was made available by Souter Saalu under a CCO license (Public Domain license)

Cleaning & Manipulation Process

Highlights:

- 1. Checked file for duplicates and missing data
- 2. Verifying Book names and authors were input correctly. For example J. K. Rowling had to be corrected to J.K. Rowling.
- 3. Created a score by multiplying rating with number of reviews.

Detailed process can be found here:



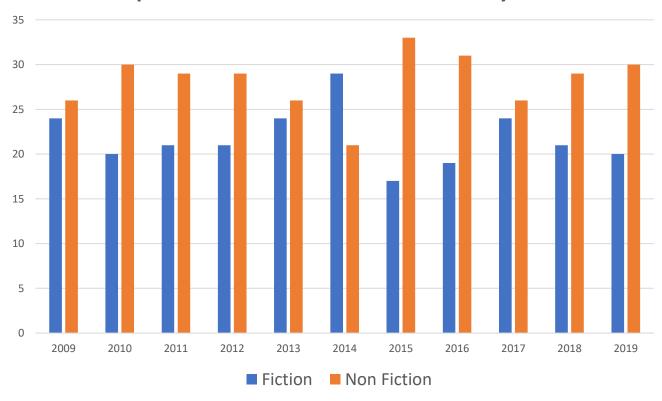
Analysis #1

Which genre of book sells more every year?

Number of top Non-fiction books are more the Fiction for all the years except 2014.

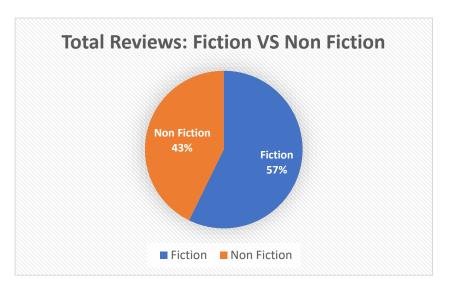
Does this mean Non-Fiction books are more popular?

Top Fiction and Non Fiction Books every Year



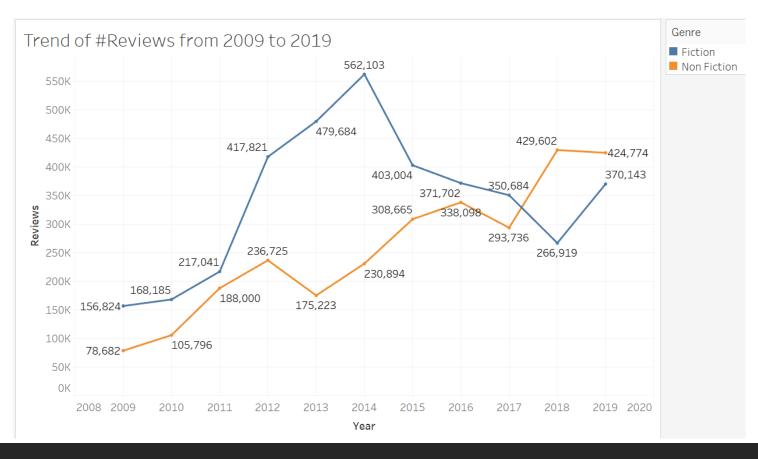
Analysis #2

Is Non-Fiction more popular than Fiction?



Fiction makes up for more than half of total reviews

Fiction also has a **higher** trend line than Non-fiction though Non-fiction is steadily making a growth since 2014.



Analysis #3

Are there any external factors other than reviews and price that contribute to high popularity? Analyzing the top fiction books for 2014 we can see the following:

First book of a series or one off books became popular in 2014 due to Movie adaptions releasing in the same year. This could peak people's interest in the book and boosted ratings and sales

| Book Name | Price | Published | Movie Release | |
|--------------------------|-------------|-----------|----------------------|--|
| The Maze Runner (Book 1) | \$ 8.00 | 2009 | 2014 | |
| Divergent | \$ 15.00 | 2011 | 2014 | |
| The Fault in Our Stars | \$ 13.00 | 2012 | 2014 | |
| Gone Girl | \$ 9.00 | 2012 | 2014 | |

| Book Name | Price | Published |
|--|-------------|------------------|
| The Alchemist | \$ 39.00 | 1988 |
| A Game of Thrones / A Clash of Kings / A Storm of Swords / A Feast | | |
| of Crows / A Dance with Dragons | \$ 30.00 | 1996-2011 |

Some books had events like The Alchemist released their 25th anniversary edition in 2014.

The Game of Thrones TV adaption aired their 5th season in Apr 2014

Releasing late 2013 can also be a factor as popularity would have picked up speed in early 2014.

The Book Thief Movie released late 2013. The Goldfinch was published late 2013

| Book Name | | Price | Published | |
|---|----|-------|-----------|--|
| The Book Thief | \$ | 6.00 | 2005 | |
| The Goldfinch: A Novel (Pulitzer Prize for Fiction) | \$ | 20.00 | 2013 | |

Lastly, we have installments of popular series releasing in 2014.

- 9th Installment of Diary of a Wimpy Kid
- Final installment of Rick Riordan's Heroes of Olympus

The Non-fiction list did not have strong titles to compete with these Fiction titles

In Summary

- *Fiction is the highly reviewed Genre even if its not strong in the top 50.
- ❖ 2014 was a strong year for Fiction due to movie adaptations, new installments to existing series or anniversaries.
- *We can improve this analysis by getting more information on the genre, like Horror, Fantasy. Also if number of pages takes more preference.

Thank you