## Professional Issues in IT

### Organization

## Organization

- A group of people working together in a formal way
- Commercial organization
- Non-profit organization
- Public organization

# Types of commercial organizations

- Sole Proprietorship
  - One person
- Partnership
  - Two or more partners
- Limited Liability Company (LLC)
  - A legal person with separate independent existence

## Sole Proprietorship

- A person starts a business without org
- Simple
- Single Taxation
- Unlimited Liability
- Limited Growth
- Difficult to attract capital

### Partnership

- the relation between persons who have agreed to share the profits of a business carried on by all or any of them acting for all.
- Still Simple
- Single Taxation
- Unlimited Liability
- Limited Growth
- Difficult to attract capital

- A legal person has a continuing existence independent of its members
- Limited Liability
- Ease of creation
- Flexibility

- Corporate legal identity (Legal Person)
- The ownership of the company is divided into a number (usually large) of shares
- Limited liability
  - The most that shareholders stand to lose is the money they paid for their shares.

- Private Limited
- Public Limited
  - Traded on stock exchange

- Article of association
- Shareholders/ Directors/ Officers/ Employees
- Shareholders vote and elect Directors
- Directors are called the "Board of Directors" and must meet regularly, vote to approve or disapprove actions and must have meeting minutes
- Officers execute the orders of the Board

### Takeovers

- A being taken over by a larger company B
  - B acquires all shares of A
  - By paying them in Cash
  - Or in its own shares
  - Or mixture of both
- Owners as directors, continue to work with new company
- Reasons for selling
  - Convert on-paper money to real money
  - Need for further capital investment

#### Takeovers

- Reasons for takeovers
  - Expanding the customer base
  - Expanding its range of offerings
  - Acquiring new skilled staff
  - Economies of scale
  - Vertical integration
  - Eliminating a competitor
- Strict regulations for public company takeover

### Takeovers

- Facebook buys WhatsApp (\$19 billion, 2014)
- Microsoft buys LinkedIn (\$26 bn, 2016)
- □ IBM acquires Red Hat for \$34 billion (Oct. 28, 2018)
- Dell buys EMC (\$67 bn, 2015)

### Mergers

- New company is formed, which buys the shares of both
- Mergers on large scale can effect on competition and public interest
- May subject to examination under monopolies act

## Management Buyouts

- When company management decides to buy all shares from the owners
- Usually require a lot of capital
  - Loan + mortgage?
- Conflict of interest

### Outsourcing

- User services of specialized companies for various activities
- focus on cores business related goals
- Cost of services visible easy to control
- Specialist companies produce effective systems
- More experience than user companies
- Better career path for IT professionals
- Overall it saves money
- Off-shoring

#### Reference

Frank Bott - Professional Issues in Information Technology - Chapter 3