### **Econometrics**

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#### Wishing you all the prosperous New Year!

May your residuals be minimal,

P-values be small,

Confidence intervals be narrow,

Regression coefficients be significant

R-squared of success be maximized,

Knowledge curve always be upward sloping

and increasing returns to scales of all good things in 2025

# Instrumental Variables

#### Introduction

Suppose that the true model is:

$$wage = \beta_0 + \beta_1 education + \beta_2 motivation + u$$

But because motivation is impossible to observe, you estimate instead:

wage = 
$$\beta_0 + \beta_1$$
 education +  $\varepsilon$ 

- ► Because motivation and level of schooling are correlated, the estimated effect is biased and inconsistent
- $\Rightarrow$  Endogeneity:  $E(\varepsilon|education) \neq 0$
- $\Rightarrow$  Endogeneity bias: The estimate of the effect of education on wage partly captures the effect of motivation on education (upward bias if corr(education, motivation) > 0)

#### Introduction

- ► The aim of instrumental variables is to try and correct for endogeneity bias
- ► How?
- ▶ By using a third variable that will capture only the part of the effect that is due to education
- ► The idea is to re-create exogeneity

### **Definition**

Consider the more general regression model:

$$y = \beta_0 + \beta_1 x + u$$

where x is endogenous (correlated with u)

#### Instrumental variable

An instrumental variable (or instrument) is a variable, denoted z, such that

- ightharpoonup z is correlated with the endogenous variable x :  $cov(z,x) \neq 0$
- ightharpoonup z is not correlated with the error term u : cov(z,u)=0

- ightharpoonup cov(z, u) = 0 is called the exclusion restriction
- $ightharpoonup cov(z,x) \neq 0$  is called the relevance condition

#### Instrumental variable

- What would be a good instrumental variable for education in the wage equation?
- ► It would have to be uncorrelated with all unobserved factors that affect wages
- ▶ It would have to be correlated with the level of education
- ► The three last digits of individuals' social security number would satisfy the first condition (it is determined randomly)
- But it is not correlated with the the level of education
- Individual's IQ (if recorded) is correlated with education
- ▶ But also with other unobserved factors that affect wages

### Identification

 $\beta_1$  is identified by:

$$cov(z, y) = \beta_1 cov(z, x) + cov(z, u)$$

Using the exclusion restriction:

$$\beta_1 = \frac{cov(z, y)}{cov(z, x)}$$

The sample analog is the instrumental variable estimator of  $\beta_1$ :

$$\hat{\beta}_{1/V} = \frac{\sum_{i=1}^{N} (z_i - \bar{z})(y_i - \bar{y})}{\sum_{i=1}^{N} (z_i - \bar{z})(x_i - \bar{x})}$$

#### Wald Estimator

When the instrumental variable is binary:  $z \in 0, 1$ 

$$E(y|z=1) = \beta_0 + \beta_1 E(x|z=1)$$

$$E(y|z=0) = \beta_0 + \beta_1 E(x|z=0)$$

so that

$$\beta_1 = \frac{E(y|z=1) - E(y|z=0)}{E(x|z=1) - E(x|z=0)}$$

Taking sample analogues gives the Wald estimator:

$$\hat{\beta}_1 = \frac{\bar{y}_{z=1} - \bar{y}_{z=0}}{\bar{x}_{z=1} - \bar{x}_{z=0}}$$

## In the MLR setting

This extends to the multiple linear regression case

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_K x_K + u$$

with  $x_1$  an endogenous variable, and  $x_2, \ldots, x_K$  exogenous variables

- ▶ Then the OLS estimator of  $\beta$  (vector of parameters) is biased and inconsistent
- ▶ If there exists an instrumental variable z such that
  - $ightharpoonup cov(z,x_1) \neq 0$
  - and cov(z, u) = 0
- The IV estimator of the vector  $\beta$  solves the sample analogs of cov(z, u) = 0, cov(1, u) = 0,  $cov(x_2, u) = 0$ , ...,  $cov(x_K, u) = 0$
- ▶ The IV estimator consistently estimates  $\beta$

### In the MLR setting

- ▶ Note that the exclusion restriction cannot be tested, since *u* is not observed
- The relevance condition can and should always be tested
- By estimating:

$$x_1 = \pi_0 + \pi_1 z + \pi_2 x_2 \cdots + \pi_K x_K + v$$

- $\blacktriangleright$   $\pi_1$  has to be different from zero for the relevance condition to hold
- $\Rightarrow$  One need to test:  $H_0: \pi_1 = 0$

### Properties of the IV estimator

- ▶ The IV estimator is consistent, but not unbiased
- ► The IV estimator's variance is always larger than the OLS estimator's variance
- ▶ Under  $H_1$  to  $H_5$ , the IV estimator is normally asymptotically distributed
- One can thus define and use t-statistics

NB The R-squared from IV estimation cannot be interpreted as the fraction of the sample variation in *y* that is explained by the regressors, because SST cannot be decomposed as the sum of SSR and SSE

The R-squared can even be negative (the SSR can be larger than the SST)

$$(y) = \beta_0 + \beta_1 (x_1) + \beta_2 x_2 + \dots + \beta_K x_K + (u)$$
Endogeneity

Effect of  $x_1$  + effect of  $corr(x_1, u)$   $y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_K x_K + u$ Endogeneity

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_K x_K + u$$

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_K x_K + u$$

Effect of  $x_1$  that is due to  $z_1$ 

### Two-stage least square

The IV estimator is equivalent to the two-stage least square estimator:

1) 1st stage: regress the endogenous variable on the instrument and all the exogenous variables:

$$x_1 = \pi_0 + \pi_1 z + \pi_2 x_2 \cdots + \pi_K x_K + v$$

⇒ get the OLS estimation

$$\hat{x}_1 = \hat{\pi}_0 + \hat{\pi}_1 z + \hat{\pi}_2 x_2 \cdots + \hat{\pi}_K x_K$$

2) 2nd stage: estimate the model by OLS, replacing  $x_1$  endogenous by  $\hat{x_1}$  exogenous:

$$y = \beta_0 + \beta_1 \hat{x}_1 + \beta_2 x_2 + \dots + \beta_K x_K + u$$

 $\Rightarrow$  The OLS estimator  $\hat{\beta}_{2SLS} = \hat{\beta}_{IV}$  is constistent

## Testing for endogeneity

- Suppose that all explanatory variables are exogenous
- ► Then both the OLS and IV/2SLS estimator are consistent
- But the IV estimator is less efficient than the OLS estimator (higher variance)
- ► Thus when the variable that is supposed to be endogenous is not, the use of IV comes at a price: the variance of the IV estimator is larger than the variance of the OLS estimator

- → You may want to test for the endogeneity of the variable
- ⇒ To know whether IV is necessary

#### Hausman test

One want to test:

$$H_0 : cov(x_1u) = 0$$

$$H_1 : cov(x_1, u) \neq 0$$

#### Hausman test

1) Estimate the first stage equation by OLS:

$$x_1 = \pi_0 + \pi_1 z + \pi_2 x_2 \cdots + \pi_K x_K + v$$

- $\Rightarrow$  get the estimated residuals  $\hat{v}$
- 2) Estimate the model, adding  $\hat{v}$  as a covariate:

$$y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \dots + \beta_K x_K + \gamma \hat{v} + w$$

 $\Rightarrow$  Test for  $H_0: \gamma = 0$  with a t-test

### Multiple instruments

- ▶ It is possible to use more than one instrument
- You need to have at least one instrument for one endogenous variable

- ▶ Suppose that you have two instruments  $z_1$  and  $z_2$  for  $x_1$
- ▶ In this case, you can test that:

$$H_0: E(z_1u) = E(z_2u) = 0$$

NB You can never formally test the exculsion restriction

► This is an over-identification test

### Sargan test

#### Sargan test

1) Estimate the model by 2SLS

$$x_1 = \pi_0 + \pi_1 z + \pi_2 x_2 \cdots + \pi_K x_K + v$$
$$y = \beta_0 + \beta_1 \hat{x}_1 + \beta_2 x_2 + \cdots + \beta_K x_K + u$$

- $\Rightarrow$  get the 2SLS residuals  $\hat{u}$
- 2) Regress  $\hat{u}$  on a constant and all exogenous variables:

$$\hat{u} = \lambda_0 + \lambda_1 z + \lambda_2 x_2 + \dots + \lambda_K x_K + \omega$$

 $\Rightarrow$  get the R-squared from the regression  $R_{\hat{u}}^2$ 

$$NR_{\hat{u}}^2 \sim_{H_0} \chi^2(1)$$

⇒ If the null is rejected, then at least one of the instrument is not exogenous