

AXIOMS OF CONSUMER PREFERENCES

"Assumption" is something that doesn't necessarily hold. "Axiom" is a well-established assumption.

- (1) Completeness
 - (2) Transitivity
 - (3) Continuity
 - (4) Convexity
 - (5) Non-satiation
- We assume that all 5 of these axioms hold.

(1) Completeness: If d/f options are available to consumer. He has ability to rank the consumption bundle according to his preference. Whenever ranking is done, there are a few possibilities

$x \rightarrow$ bundles $X \rightarrow$ commodities

Let x' & x'' are two consumption bundles

- (i) x' is strictly preferred over x'' . $x' > x''$
 - (ii) x' is strictly inferior to x'' . $x' < x''$
 - (iii) x' is atleast as good as x''
 - (iv) x' is at most as good as x''
 - (v) x' & x'' are equally preferred. $x' \sim x''$
- $\rightarrow x'$ is better, on a lower side it is atleast as good as x'' , but not worse
- (iii) $\rightarrow x'$ can be indifferent to x'' $x' \geq x''$
 x' is better than x''

(iv) $\rightarrow x' \leq x''$

(i), (ii) → Strict Preferences (v) → indifference

(iii), (iv) → Weak Preferences

⇒ Ranking is possible (completeness), it implies that there are no holes or gaps in consumer preference

⇒ No holes in preferences — consumer has ability to construct indifference curve

(2) Transitivity: Let x' , x'' and x''' are three consumption bundles. Then transitivity implies

(a) if $x' > x''$ and $x'' > x'''$ then it implies that $x' > x'''$

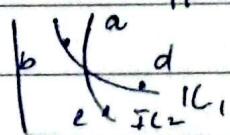
(b) if $x' \sim x''$ and $x'' \sim x'''$ then it implies that $x' \sim x'''$

⇒ Comparison of two enables us to compare third one as well.

e.g. to compare (or find out who is well-dressed among 40 people, then by comparing 2 using principle of transitivity one-by-one

⇒ It doesn't hold much (sentinel game).

⇒ Consistency in preferences (it is not possible that $x' > x''$ & $x'' > x'''$ but a person is indifferent b/w x' & x''').



⇒ IC never intersect each other.

a is preferred to b if it always inconsistency should be this way.

(3) Continuity: Minor changes in consumption bundles do not affect your preferences or there are no sudden jumps in preferences e.g. Tea made on daily basis, the measurement are not the same, but we don't realize it small changes doesn't affect preferences/taste.

"Minor" → which do not change the composition of commodity.

Stitch slightly big or small in a dress → Minor change
Yellow button attached to blue dress → Major (it changes the composition of commodity).

$x_2 \uparrow$ x'_{tailor} Two distinct consumption
 \rightarrow x''_{tailor} bundles. Let $x' > x''$
 \rightarrow x Then continuity implies
 \rightarrow changes made by tailor 1 are always preferred over all bundles near x''
 \rightarrow preferred over changes by 2nd.

A footnote Concept of "Lexicographic ordering"

- ① In utility bundle, commodities are expressed such that most preferred is listed first & so on
- ② If you have 2 consumption bundles, where in 1st bundle, 1st commodity is preferred then 2nd bundle will be picked no matter how desirable 2nd bundle is.

Example: (burger, fries, sauce, drink) lexicographic ordering

BlackGold  let there are 2 bundles Date: / /

[burger, fries, sauce, pepsi] [burger, fries, sauce, pepsi]

(2)

(4)

(2)

(1)

(2)

(4)

(4)

(T)

(W)

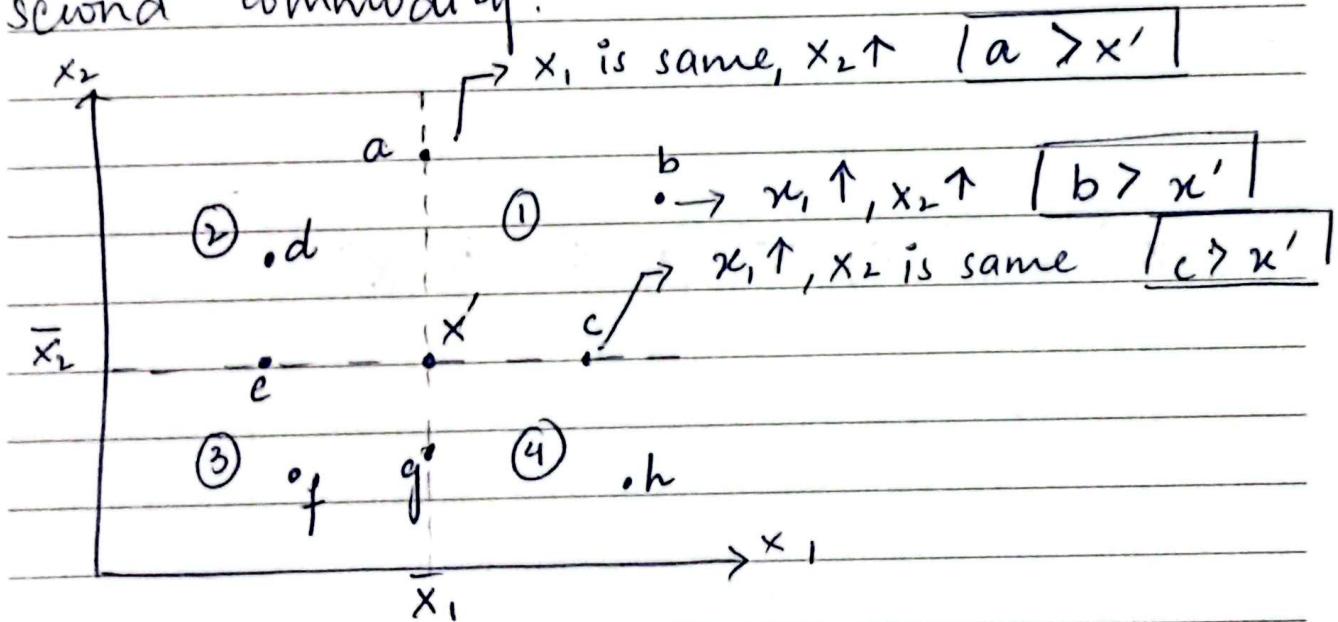
(T)

(F)

(1) will always be preferred to (2) because main preference is the burger.

If a third bundle is there, [burger, ①, ①, ①] now (3) will be preferred to the former ones.

If quantity of first commodity (burger) is same then choice is made on the basis of second commodity.



Comparing all phases one-by-one

- ① (including boundaries) - 3 possibilities (a, b, c) bcz boundary is included $\textcircled{1} > x'$ \Rightarrow There is no consumption bundle
- ② (excluding boundaries) $\textcircled{2} < x'$ that is indifferent to x' , each has unique utility
- ③ (including boundaries) $\textcircled{3} < x'$ indifferent to x' , each has unique utility
- ④ excluding boundaries $\textcircled{4} > x'$ has unique utility

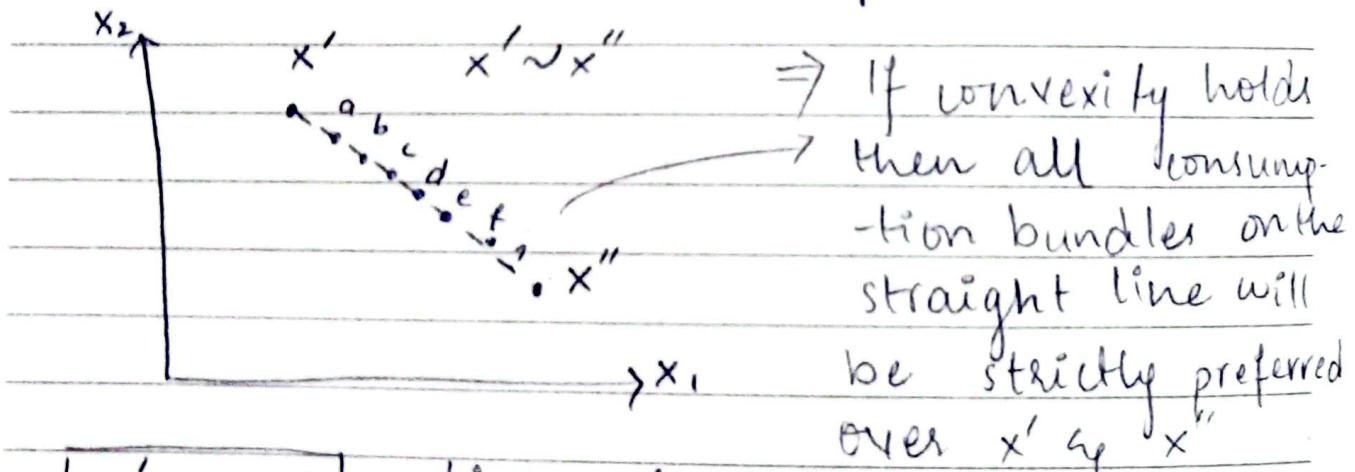
- ⇒ In case of lexicographic ordering where continuity doesn't hold (discontinuous behaviour)
- IC's cannot be constructed
- Minor change in cons. bundle will affect your behaviour.

(4) Convexity Let x' and x'' are two consumption bundles such that $x' \succ x''$

The convexity implies that all linear combinations of x' & x'' will be strictly preferred over x' & x''

Linear combination

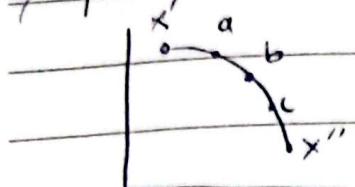
$$\lambda(x') + (1-\lambda)(x'') > x' \text{ & } x''$$



$|x' \sim x''| \rightarrow$ linear combination are clearly better than these two

⇒ All combinations along the straight line belong to higher indifference curves

⇒ If concave



It means that $x'g x''$ are better than a,b,c,d which is not the case

⇒ Hence, ICs are convex

⇒ if strict convexity holds, IC will be convex
if weak convexity holds, IC can be a straight line as well.

⇒ It can never be concave

e.g. as bread up 4 dips (extreme) - preference will be 6 breads up 4 dips.

(5) Non-Satiation

"Satiation point" is a point where beyond this point consumption will not give more utility - Utility is maximum here.

It is a point where last unit has some utility for you but not more than that
Any additional unit will not increase the total utility.

e.g. Full at 3 breads, 4th was not needed -
3 was a satiation point.

⇒ As long as marginal utility is +ve, we're below the satiation point

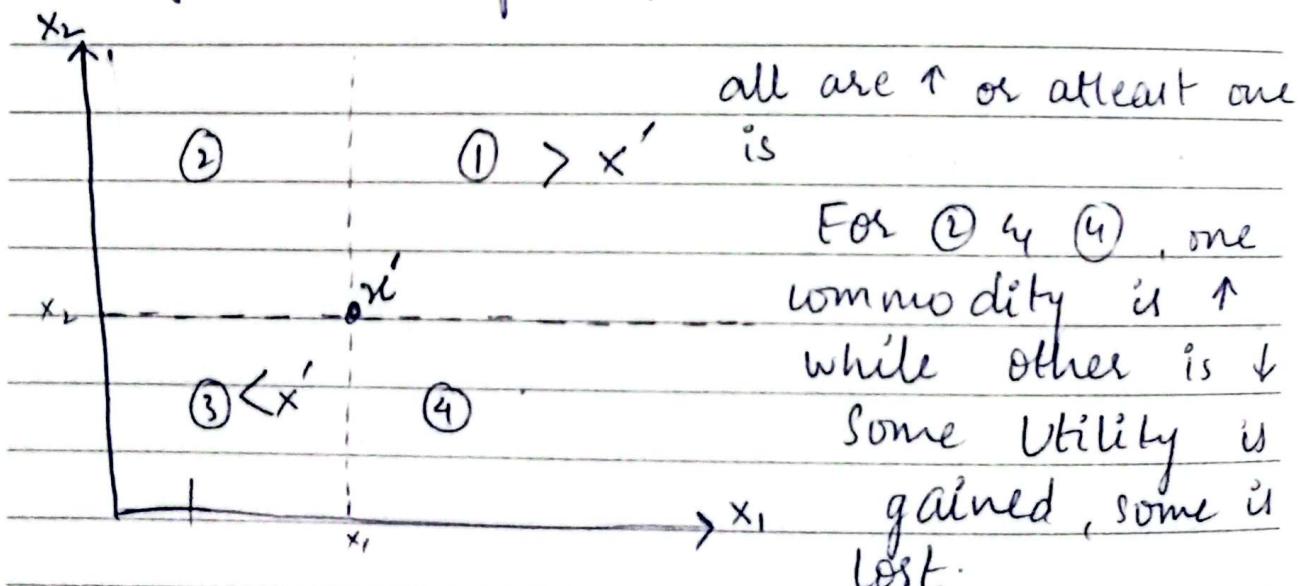
Non-Satiation

$$MU > \text{zero}$$

All the commodities including in consumption bundle have positive marginal utility.

⇒ How much we consume will depend on our resources / budget constraint — but marginal utility (want) should be +ve.

⇒ More is preferred over less as long as marginal utility is positive.



both are
declining or
at least one is

Gain = Lost
Indifferent point.

⇒ If there is any indifference point, it will pass through ② & ④
⇒ A line passing through ② & ④ can be straight, concave or convex.
Convex IC is true/correct.

\Rightarrow Non-satiation holds \rightarrow ICs are negatively

BlackGold  sloped.

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(M) (T) (W) (T) (F)

UTILITY FUNCTION: $u(x_1, x_2, \dots, x_n)$

\Rightarrow Sometimes utilities are additive (aggregation is possible - sometimes they are not additive).

\Rightarrow Numbers are assigned but they are hypothetical and hold no significance.

$$U(x_1) + U(x_2) = TU(x_1, x_2)$$

$$U(x_1) + U(x_2) \neq TU(x_1, x_2)$$

Utility is additive, if aggregative give TU
If not - it is not additive.

Additive case Example:

$$U(\text{marker}) + U(\text{water}) = TU(M+L)$$

Non-Additive case

$$U(B) + U(T) < U(T+B)$$

Utility of both complement each. In case of complements - total utility is always greater

For substitutes

$$U(\text{pepsi}) + U(\text{coke}) < TU$$

Utility are additive - if commodities are unrelated.

\Rightarrow If all axioms hold, there is a well-established utility function.

Fundamental Properties:

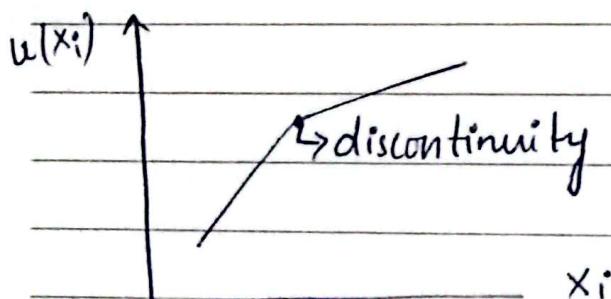
commodity

(1) Ting in x_i : The more you consume, the more utility you get. $u(x_i)$ is Ting in x_i , due to Axiom of Non-satiation.

(2) i.e $MU > 0$
 mathematically, $\frac{d(u)}{dx_i} > \text{zero}$. ^{+vely} sloped

(2) Twice Differentiable:

kink showing change in consumer behaviour



Due to discontinuity unique slope is not possible

Axiom of continuity

This rules out the possibility of discontinuity

(3) Quasi Concavity: is IC.

A function is Quasi-concave if its contour set is convex

Contour set is a set at which the value of function is fixed/same
It is also known level curve. IC is a level curve

IC is a contour set of utility maximization.

\Rightarrow Utility Function will be Quasi-concave if the corresponding level curve (IC) is convex

Quasi-concavity of UF can be spelled in two ways

- corresponding curve is convex
- MRS is diminishing

x_1	x_2	$MRS = \frac{\partial x_2}{\partial x_1}$	Whenever behaviour of MRS is explained.
1	20	-	Sign is ignored - We're interested in how many units are given up to obtain the second.
2	15	-5	
3	11	-4	
4	8	-3	

Mathematically, I can't ignore the sign)

second derivative is +ve.

diminishing MRS \rightarrow in absolute term

By taking second derivative of MRS, answer should be +ve. If it is property of Quasi-concavity hold.

$$\bar{u} = u(x_1, x_2)$$

$$du = \frac{\partial u}{\partial x_1} dx_1 + \frac{\partial u}{\partial x_2} dx_2$$

Since it's an IC - $dU=0$

$$0 = \frac{\partial u}{\partial x_1} dx_1 + \frac{\partial u}{\partial x_2} dx_2$$

$$\frac{\partial u}{\partial x_1} = MU_1 = u_1, \quad \frac{\partial u}{\partial x_2} = MU_2 = u_2$$

$$0 = u_1 dx_1 + u_2 dx_2$$

$$-u_2 dx_2 = u_1 dx_1$$

$$\left| \frac{dx_2}{dx_1} = -\frac{u_1}{u_2} \right| \rightarrow (MRS_{12})$$

For convexity of indifference curve

$$\frac{d^2 x_2}{dx_1^2} > \text{zero}$$

Amount of x_2 depends on x_1

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$$\frac{dx_2}{dx_1} = -\frac{u_1(x_1, x_2)}{u_2(x_1, x_2)}$$

Quotient Rule

$u_1 u_2$

$$\Rightarrow \frac{dx_2}{dx_1} = -\frac{u_1 [x_1, x_2(x_1)]}{u_2 [x_1, x_2(x_1)]} \left| \begin{array}{l} u_2(u_1') - u_1(u_2') \\ \hline u_2 \end{array} \right.$$

$$\frac{d^2 x_2}{dx_1^2} = -\frac{1}{u_2^2} \left[u_2 \left\{ \frac{du_1}{dx_1} + \frac{du_1}{dx_2} \left(\frac{dx_2}{dx_1} \right) \right\} - \right.$$

$$u_1 \left\{ \frac{du_2}{dx_1} + \frac{du_2}{dx_2} \left(\frac{dx_2}{dx_1} \right) \right\}$$

$$\frac{d^2 x_2}{dx_1^2} = -\frac{1}{u_2^2} \left[u_2 \left\{ u_{11} + u_{12} \left(-\frac{u_1}{u_2} \right) \right\} - \frac{\therefore dx_2 = -u_1}{dx_1, u_2} \right. \\ \left. u_1 \left\{ u_{21} + u_{22} \left(-\frac{u_1}{u_2} \right) \right\} \right]$$

$$\frac{d^2 x_2}{dx_1^2} = -\frac{1}{u_2^2} \left[u_2 u_{11} - \frac{u_1 u_{12} u_2 - u_1 u_{21} + u_1 u_{22} u_1}{u_2} \right]$$

Taking u_2 common

$$\frac{d^2 x_2}{dx_1^2} = -\frac{1}{u_2^3} \left[u_2^2 u_{11} - u_1 u_{12} u_2 - u_1 u_2 u_{21} + u_1^2 u_{22} \right]$$

According to Young's Theorem $u_{12} = u_{21}$
can be added

$$= -\frac{1}{u_2^3} \left[u_2^2 u_{11} - 2u_1 u_2 u_{12} + u_1^2 u_{22} \right]$$

3rd Property

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is Quasi Convex

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Condition

$$\frac{d^2 X_2}{dx_1^2} > 0$$

$$\frac{d^2 X_2}{dx_1^2} = -\frac{1}{U_1^3} \left[U_2^2 U_{11} - 2U_1 U_2 U_{12} + U_1^2 U_{22} \right]$$

$$| U_1 > 0$$

$$| U_2 > 0$$

$$U_1 > 0$$

U_{ii} = derivative of MU

$$| U_{ii} \geq 0 |$$

$$| U_{22} \geq 0 |$$

$$U_{ii} > 0$$

$$MU_i \uparrow$$

$$U_{ii} < 0$$

$$MU_i \downarrow$$

$$U_{ii} = 0$$

$$\overline{MU_i}$$

MU itself is always +ve, but the rate of change is always diminishing

$$| U_{12} \geq 0 |$$

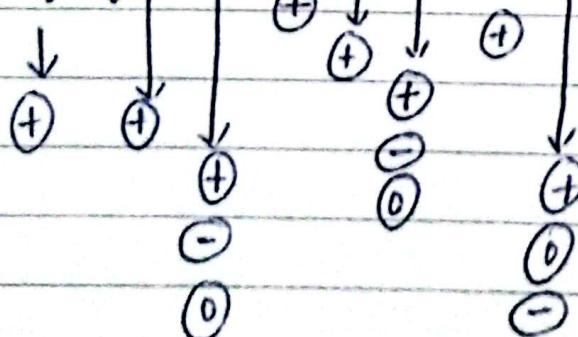
$$| U_{ij} \geq 0 |$$

$U_{ij} \rightarrow$ Rate of Δ in MU of

i^{th} commodity due to

Δ in j^{th} commodity

$$\frac{d^2 X_2}{dx_1^2} = -\frac{1}{U_1^3} \left[U_2^2 U_{11} - 2U_1 U_2 U_{12} + U_1^2 U_{22} \right]$$



$$U_{ij} > 0$$

for complements

$$U_{ij} < 0$$

for substitutes

$$U_{ij} = 0$$

unrelated

Classify one-by-one according to diff categories

BlackGold For Unrelated Commodities

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$$U_{12} = \text{zero}$$

it should be M T W T F
-ve

$$\frac{d^2 X_2}{dx_1^2} = -\frac{1}{U_2^3} \left[U_2^2 U_{11} + U_1^2 U_{22} \right]$$

$\downarrow \quad \downarrow \quad \downarrow \quad \downarrow$
 $\oplus \quad \ominus \quad \oplus \quad \ominus$
 $\ominus \quad \oplus \quad \ominus \quad \oplus$

because we need overall sign to be +ve

For Convexity

$$\frac{d^2 X_2}{dx_1^2} = [U_2^2 U_{11} + U_1^2 U_{22}] < \text{zero}$$

There are 9 possibilities in total.

$$\Rightarrow U_{11} > 0 \quad U_{22} > 0 \Rightarrow U_{11} = 0 \quad U_{22} > 0$$

$$U_{11} > 0 \quad U_{22} = 0 \quad U_{11} = 0 \quad U_{22} = 0$$

$$U_{11} > 0 \quad U_{22} < 0 \quad U_{11} = 0 \quad U_{22} < 0$$

$$\Rightarrow U_{11} < 0 \quad U_{22} > 0$$

$$U_{11} < 0 \quad U_{22} = 0$$

$$U_{11} < 0 \quad U_{22} < 0$$

$$\boxed{U_2^2 U_{11} + U_1^2 U_{22}} \\ \boxed{(\oplus) U_{11} + (\ominus) U_{22}}$$

$$U_{11} > 0 \quad U_{22} > 0$$

$$(\oplus) (\oplus) + (\oplus) (\oplus) = \oplus$$

$$U_{11} > 0 \quad U_{22} = 0$$

$$(\oplus) (\oplus) + (\oplus) (\ominus) = \oplus$$

$$U_{11} > 0 \quad U_{22} < 0$$

$$(\oplus) (\oplus) + (\oplus) (\ominus) = ?$$

$$U_{11} = 0 \quad U_{22} > 0$$

$$(\oplus) (\ominus) + (\oplus) (\oplus) = \oplus$$

$$U_{11} = 0 \quad U_{22} = 0$$

$$(\oplus) (\ominus) + (\oplus) (\ominus) = \ominus$$

$$U_{11} = 0 \quad U_{22} < 0$$

$$(\oplus) (\ominus) + (\oplus) (\ominus) = \ominus \neq$$

$$U_{11} < 0 \quad U_{22} > 0 \quad (+) - + (+) (+) = ?$$

$$U_{11} < 0 \quad U_{22} = 0 \quad (+) - + (+) (0) = - \cancel{P_2}$$

$$U_{11} < 0 \quad U_{22} < 0 \quad (+) - + (+) (-) = - \cancel{P_3}$$

\cancel{P}_1 Convexity holds $\Rightarrow MU_2 \downarrow, \overline{MU_2}$ Exception
 diminishing - constant

\cancel{P}_2 Convexity holds $\Rightarrow MU_1 \downarrow, \overline{MU_1}$ Exception

\cancel{P}_3 Convexity holds $\Rightarrow MU_1 \downarrow, MU_2 \downarrow$

Only this is the normal case

For Substitutes

$$| U_{12} < 0 |$$

$$U_2^2 U_{11} - 2U_1 U_2 U_{12} + U_1^2 U_{22}$$

$$(+ U_{11} - \underbrace{(+)(+)(-) + (+) U_{22}}_{a \text{ tve constant}} \rightarrow a \text{ tve constant})$$

$$(+ U_{11} + (+) U_{22} + (a \text{ tve constant}))$$

$$U_2^2 U_{11} + U_1^2 U_{22} + c \text{ where } c > 0$$

$$(+)$$

$$U_{11} > 0 \quad U_{22} > 0 \quad (+) (+) + (+) (+) + (+) = +$$

$$U_{11} > 0 \quad U_{22} = 0 \quad (+) (+) + (+) (0) + (+) = +$$

$$U_{11} > 0 \quad U_{22} < 0 \quad (+) (+) + (+) (-) + (+) = ? \checkmark$$

$$U_{11} = 0 \quad U_{22} > 0 \quad (+) (0) + (+) (+) + (+) = +$$

$$U_{11} = 0 \quad U_{22} = 0 \quad (+) (0) + (+) (0) + (+) = +$$

$$U_{11} = 0 \quad U_{22} < 0 \quad (+) (0) + (+) (-) + (+) = ? \checkmark$$

$$U_{11} < 0 \quad U_{22} > 0 \quad (+) (-) + (+) (+) + (+) = ? \checkmark$$

$$U_{11} < 0 \quad U_{22} = 0 \quad (+) (-) + (+) (0) + (+) = ? \checkmark$$

$$U_{11} < 0 \quad U_{22} < 0 \quad (+) (-) + (+) (-) + (+) = ? \checkmark$$

✓ Convexity may hold - unsure about it

For complement - DIY - one combination will be there where convexity will hold for sure

$$U_2^2 U_{11} - 2U_2 U_{12} + U_1^2 U_{22}$$

$$\textcircled{+} U_{11} - \textcircled{+} \textcircled{+} \textcircled{-} + \textcircled{+} U_{22}$$

CONSUMER CHOICE

Most of the time, consumer is utility maximizer but in some case he is expenditure minimizer as well.

- (1) Utility Maximization s.t Budget Constraint
- (2) Expenditure Minimization s.t fixed utility

Maximization of Utility subject to the Budget Constraint

$u(x_i) \rightarrow$ Objective Function
 $M = \sum p_i x_i \rightarrow$ Constraint

$$L = u(x_i) + \lambda \left[M - \sum_{i=1}^n p_i x_i \right]$$

F.O.C

$$\frac{\partial L}{\partial x_1} = 0 \Rightarrow u_1 - \lambda p_1 = 0 \quad \text{--- (1)}$$

$$\frac{\partial L}{\partial x_2} = 0 \Rightarrow u_2 - \lambda p_2 = 0 \quad \text{--- (2)}$$

⋮

$$\frac{\partial L}{\partial x_n} = 0 \Rightarrow u_n - \lambda p_n = 0 \quad \text{--- (n)}$$

$$\frac{\partial d}{\partial \lambda} = 0 \Rightarrow M - \sum_{i=1}^n P_i X_i = 0 \quad - (n+1)$$

Simultaneous solution of F.O.C will yield utility maximizing demand functions

it has

$$X_i = X_i (P_i, M) \quad \text{Many names}$$

- Utility Maximizing demand function
- Money Income held constant demand function
- Marshallian Demand Function.

Example: $U = X_1^\alpha X_2^\beta$

$$M = P_1 X_1 + P_2 X_2$$

$$d = X_1^\alpha X_2^\beta + \lambda [M - P_1 X_1 - P_2 X_2]$$

F.O.C \rightarrow Assignment.

S.O.C

U_1	U_{12}	$-P_1$	Border Hessian
U_{21}	U_{22}	$-P_2$	
$-P_1$	$-P_2$	0	

Solve it to find an equation

Substitute FOC in the answer equation

$$U_1 = \lambda P_1, \quad U_2 = \lambda P_2$$

that should be equal to answer of
Quasi concavity.

Check homogenous of degree zero
apply elasticity equation to get there will be 2
commodities, there will be 2 elasticities - own &
cross price.

Properties of Marshallian

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Demand Function

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$$X_i = X_i(P_i, M)$$

- ① Homogenous of degree zero in prices and income

Homogenous \rightarrow Multiply equation by a constant c if the constant can be factored out (taken common), equation is said to be homogenous.

The power of that constant is the degree of homogeneity.

Example

$$\begin{aligned} & 2P_1 P_2 + M^2 \quad \text{we multiplied} \\ & 2(P_1)(P_2) + (M)^2 \quad \text{by } c \text{ but } c^2 \\ & 2(c^2 P_1 P_2) + c^2 M^2 \quad \text{is factored out} \\ & c^2 (2P_1 P_2 + M^2) \quad \text{so degree of} \\ & \text{homogeneity is } 2 \end{aligned}$$

$\frac{2P_1}{P_2} \rightarrow$ if both P_1 & P_2 are multiplied by

2 , it will have no affect as it will be cancelled out. (homogenous of degree zero)

If all price & income change by same proportion - then the demand function will not change bcz it is not going to change the purchasing power.

\Rightarrow Same proportionate change in Prices & Income

→ Fuller's Theorem: it only

applied when function is homogenous

$$Y = f(x_1, x_2, x_3, \dots, x_n)$$

Let it be homogenous of degree "r"

$$\frac{\partial Y}{\partial x_1} x_1 + \frac{\partial Y}{\partial x_2} x_2 + \frac{\partial Y}{\partial x_3} x_3 + \dots + \frac{\partial Y}{\partial x_n} x_n = r(Y)$$

(1) MDF are $H \cdot O \cdot D = \text{zero}$ in prices & income

Applying Fuller's Theorem on it
 $x_i(p_i, M)$

$$\begin{aligned} \frac{\partial x_i}{\partial p_1} p_1 + \frac{\partial x_i}{\partial p_2} p_2 + \frac{\partial x_i}{\partial p_3} p_3 + \dots + \frac{\partial x_i}{\partial p_n} p_n \\ + \frac{\partial x_i}{\partial M} M = (0)x_i \end{aligned}$$

If we divide entire equation by x_i so we can get elasticity.

Sum of all own-price, cross-price & income elasticities is equal to zero

$$\frac{\partial x_i}{\partial p_1} \cdot \frac{p_1}{x_i} + \frac{\partial x_i}{\partial p_2} \cdot \frac{p_2}{x_i} + \frac{\partial x_i}{\partial p_3} \cdot \frac{p_3}{x_i} + \dots + \frac{\partial x_i}{\partial p_n} \cdot \frac{p_n}{x_i} +$$

$$\frac{\partial x_i}{\partial M} \cdot \frac{M}{x_i} = (0)x_i$$

$$\ell_{i1} + \ell_{i2} + \ell_{i3} + \dots + \ell_{in} + \mu_{im} = 0$$

own price effect $\begin{cases} < \text{Normal} \\ > \text{Giffen} \\ = 0 \text{ Inelastic commodity} \end{cases}$

(2) MDF satisfy the Budget Constraint

$$M = P_1 X_1 + P_2 X_2 + P_3 X_3 + \dots + P_n X_n$$

$$M = P_1 [X_1(P_i, M)] + P_2 [X_2(P_i, M)] + P_3 [X_3(P_i, M)] + \dots + P_n [X_n(P_i, M)]$$

Differentiate w.r.t M

$$1 = P_1 \frac{\partial X_1}{\partial M} + P_2 \frac{\partial X_2}{\partial M} + P_3 \frac{\partial X_3}{\partial M} + \dots + P_n \frac{\partial X}{\partial M}$$

Converting into income elasticities

Div by multiplying by M
Expenditure on commodity 1 \rightarrow income elasticity of d for commodity 1

$$1 = \frac{P_1 X_1}{M} \left(\frac{\partial X_1}{\partial M} \cdot \frac{M}{X_1} \right) + \frac{P_2 X_2}{M} \left(\frac{\partial X_2}{\partial M} \cdot \frac{M}{X_2} \right)$$

$$+ \frac{P_3 X_3}{M} \left(\frac{\partial X_3}{\partial M} \cdot \frac{M}{X_3} \right) + \dots + \frac{P_n X_n}{M} \left(\frac{\partial X_n}{\partial M} \cdot \frac{M}{X_n} \right)$$

$\frac{P_1 X_1}{M} \rightarrow$ Share of Expenditure on commodity 1.

$$1 = S_1 \eta_{1M} + S_2 \eta_{2M} + S_3 \eta_{3M} + \dots + S_n \eta_{nM}$$

$$I = \sum_{i=1}^n S_i \eta_{im}$$

Engel
Aggregation

\Rightarrow Weighted sum of all income elasticities in I where the weights are S_i /shares

$$S_1 + S_2 + S_3 + \dots + S_n = 1$$

Implications of Engel Aggregation?

Differentiate w.r.t P_i \therefore Using Product Rule
derivative of 1st Term

$$\frac{dM}{dP_i} = P_1 \frac{\partial X_1}{\partial P_i} + X_1 (1) + P_2 \frac{\partial X_2}{\partial P_i} + P_3 \frac{\partial X_3}{\partial P_i} + \dots + P_n \frac{\partial X_n}{\partial P_i}$$

Income is not the function of price, so $\frac{dM}{dP_i} = 0$

$$0 = X_1 + P_1 \frac{\partial X_1}{\partial P_i} + P_2 \frac{\partial X_2}{\partial P_i} + P_3 \frac{\partial X_3}{\partial P_i} + \dots + P_n \frac{\partial X_n}{\partial P_i}$$

Converting into elasticities

$$0 = X_1 + \frac{P_1 X_1}{P_1} \left[\left(\frac{\partial X_1}{\partial P_1} \right) \frac{P_1}{X_1} \right] + \frac{P_2 X_2}{P_1} \left[\left(\frac{\partial X_2}{\partial P_1} \right) \frac{P_1}{X_2} \right] + P_3 X_3 \left[\left(\frac{\partial X_3}{\partial P_1} \right) \frac{P_1}{X_3} \right] + \dots + P_n X_n \left[\left(\frac{\partial X_n}{\partial P_1} \right) \frac{P_1}{X_n} \right]$$

Multiply entire term by P_1 & div by M
 P_1 's will be eliminated

$$0 = \frac{P_1 X_1}{M} + \frac{P_1 X_1}{M} \left[\left(\frac{\partial X_1}{\partial P_1} \right) \frac{P_1}{X_1} \right] + \frac{P_2 X_2}{M} \left[\frac{\partial X_2}{\partial P_1} \frac{P_1}{X_2} \right] \\ + \frac{P_3 X_3}{M} \left[\frac{\partial X_3}{\partial P_1} \frac{P_1}{X_3} \right] + \dots + \frac{P_n X_n}{M} \left[\frac{\partial X_n}{\partial P_1} \frac{P_1}{X_n} \right]$$

$$S_1 \epsilon_{11} + S_2 \epsilon_{21} + S_3 \epsilon_{31} + \dots + S_n \epsilon_{n1} = -S_1$$

Cournot Aggregation

weighted sum of all own-price & cross-price elasticities is equal to the negative share of commodity 1.

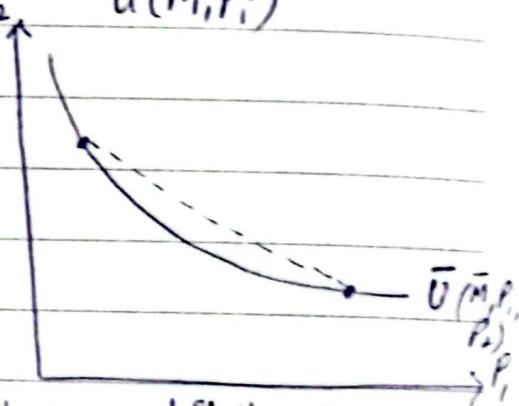
5th Property - INDIRECT UTILITY FUNCTION

IUF is Quasi Convex

level curve is which along which value of function is constant

Taking two points on level - if linear combination of that two points is ^{not} preferred over original IC than it is quasi convex $P_2 \ u(M, P_i)$

$\Rightarrow u$ along IC is greater than u along the points showing linear combinations of two points on IC curve.



\Rightarrow Higher the wage, lower the utility func

Indirect indifference wage

$$[u = x_1^2 x_2^2]$$

$$x_1 = \frac{M}{2P_1}, \quad x_2 = \frac{M}{2P_2}$$

$$\left| IUF = \frac{M^4}{16P_1^2 P_2^2} \right|$$

① IUF is H.O.D = zero in prices and income

$$\frac{(KM)^4}{16(KP_1)^2 (KP_2)^2} = \frac{k^4}{k^4} \left[\frac{M^4}{16P_1^2 P_2^2} \right] = k^0 \left[\frac{M^4}{16P_1^2 P_2^2} \right] \text{ H.O.D.}$$

② IUF is decreasing in price

if differentiated w.r.t P - ans is $-ve$

if differentiated w.r.t M - ans is $+ve$

$$\begin{aligned} V &= \frac{M^4}{16 P_1^2 P_2^2} = \frac{M^4 (P_1)^{-2}}{16 P_2^2} \\ \frac{\partial V}{\partial P_1} &= \frac{-2 M^4 (P_1)^{-2-1}}{16 P_2^2} = \frac{-2 M^4 P_1^{-3}}{16 P_2^2} \\ &= -\frac{M^4}{8 P_1^3 P_2^2} \\ \Rightarrow \frac{\partial V}{\partial P_1} &< \text{zero} \end{aligned}$$

$$\begin{aligned} \textcircled{3} \quad V &= \frac{M^4}{16 P_1^2 P_2^2} \\ \frac{\partial V}{\partial M} &= \frac{4 M^3}{16 P_1^2 P_2^2} = \frac{1}{4} \cdot \frac{M^3}{P_1^2 P_2^2} \\ \frac{\partial V}{\partial M} &= \frac{M^3}{4 P_1^2 P_2^2} > \text{zero} \end{aligned}$$

④ Roy's Identity

$$\begin{aligned} \frac{\partial Y / \partial P_1}{\partial V / \partial M} &= -\frac{M^4 / 8 P_1^3 P_2^2}{M^3 / 4 P_1^2 P_2^2} = -\frac{M^4}{8 P_1^3 P_2^2} \cdot \frac{4 P_1^2 P_2^2}{M^3} \\ &= -\frac{M}{2 P_1} \end{aligned}$$

\Rightarrow MDF (with a -ve sign)

⑤ Higher IC yields less utility.

$$IUF = \frac{M^4}{16P_1^2 P_2^2} \rightarrow \text{Quasi convex}$$

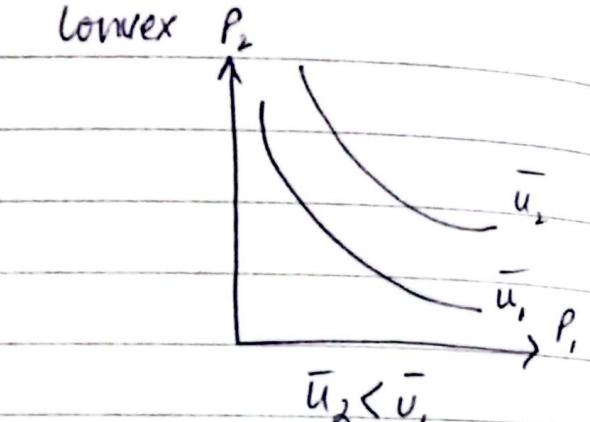
Let $V = 20$

$M = 10$

$$\Rightarrow 20 = \frac{10,0000}{16P_1^2 P_2^2}$$

$$\Rightarrow \sqrt{P_1^2 P_2^2} = \sqrt{312.5}$$

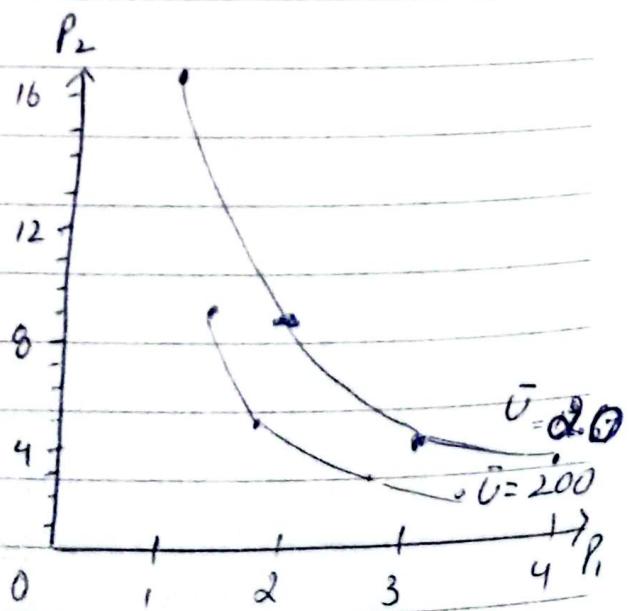
$$\Rightarrow [P_1 P_2 = 17.67]$$



$$P_2 = \frac{17.67}{P_1}$$

P_1	P_2	$u = 17.67$
1	17.67	
2	8.83	
3	5.89	
4	4.41	

UN



Now	$y = 200$	$M = 10$	P_1	P_2	$U = 5.59$
$\Rightarrow 200 = \frac{10,000U}{16 P_1^2 P_2^2}$			1	5.59	
$\Rightarrow P_1^2 P_2^2 = 31.25$			2	2.79	
$\Rightarrow P_1 P_2 = 5.59$			3	1.86	
			4	1.39	

EXPENDITURE MINIMIZATION

Objective Function : $M = \sum_{i=1}^n P_i X_i$

Constraint : $\bar{U} = U(X_i)$

$$d = \sum P_i X_i + \lambda [\bar{U} - U(X_i)]$$

$$\frac{\partial d}{\partial X_1} = 0$$

$$\frac{\partial d}{\partial X_1} = 0 \quad P_1 - \lambda \frac{\partial U}{\partial X_1} = 0 \quad \text{--- (i)}$$

$$\frac{\partial d}{\partial X_2} = 0$$

$$P_2 - \lambda \frac{\partial U}{\partial X_2} = 0 \quad \text{--- (ii)}$$

$$\frac{\partial d}{\partial X_n} = 0$$

$$P_n - \lambda \frac{\partial U}{\partial X_n} = 0 \quad \text{--- (iii)}$$

$$\frac{\partial d}{\partial \lambda} = 0$$

$$U - U(X_i) = 0 \quad \text{--- (iv)}$$

$$P_1 = \lambda^* U_1 \Rightarrow \lambda^* = P_1 / U_1$$

$$P_2 = \lambda^* U_2 \Rightarrow \lambda^* = P_2 / U_2$$

:

$$P_n = \lambda^* U_n$$

$$U = U(X_i)$$

In UM

$$\lambda = U/P$$

Here

$$\lambda = P/U$$

reciprocal of
each other

$$\lambda^* = \frac{1}{\lambda}$$

$$\frac{P_1}{U_1} = \frac{P_2}{U_2}$$

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$$\frac{U_2}{U_1} = \frac{P_2}{P_1}$$

(Slope of IC) $MRS = \text{slope of BC}$

\Rightarrow On one side there are prices, which are not our self evaluation (individuals have no influence) - determined in market

\Rightarrow Other (U_2/U_1) is subject - individual evaluation

\Rightarrow Eqn \rightarrow Mkt = self

~~Assignment~~ Evaluation Evaluation

S.O.C \rightarrow same

Border Hessian will be positive.

\Rightarrow MDF are VM demand functions (where M is held constant)

\Rightarrow Hicksian DF are FM demand functions (where utility is held constant)

Example: $U = x_1^2 x_2^2$

$$\mathcal{L} = P_1 x_1 + P_2 x_2 + \lambda^* [U - x_1^2 x_2^2]$$

$$\frac{\partial \mathcal{L}}{\partial x_1} = d_1 = P_1 - 2\lambda^* x_1 x_2 \quad \text{--- (I)}$$

$$d_2 = P_2 - 2\lambda^* x_1^2 x_2 \quad \text{--- (II)}$$

$$d_\lambda = U - x_1^2 x_2^2 \quad \text{--- (III)}$$

Taking Ratio of (I) & (II)

$$\frac{P_1}{P_2} = \frac{x_2}{x_1} \quad \Rightarrow \quad x_1 = \frac{P_2 x_2}{P_1}$$

$P_1 x_1 = P_2 x_2$

Substituting in (1)

$$u = \frac{P_2^2 x_2^2}{P_1^2} x_1^2 = 0$$

$$\bar{u} = x_2^4 \frac{P_2^2}{P_1^2}$$

Expenditure on both commodities is the same when utility func is symmetric (weight of both is same in utility function - equally preferred)

Taking square-root (2 times)

$$(\bar{u})^{1/4} = x_2 \left[\frac{P_2}{P_1} \right]^{1/2}$$

$$x_2 = \frac{(\bar{u})^{1/4}}{(\bar{P}_2/\bar{P}_1)^{1/2}}$$

Expenditure Minimization $L = \sum_{i=1}^n P_i x_i + \lambda^* [\bar{u} - u(x_i)]$

F.O.C $\frac{\partial L}{\partial x_i} = P_i - \lambda^* u' = 0 \text{ - } \wedge \text{ eq}$

$$\frac{\partial L}{\partial \lambda^*} = \bar{u} - u(x_i) = 0$$

Hicksian Demand Function

(1) H.O.D = zero in prices

$$x_i = x_i(p_i, \bar{u})$$

$$= x_i(kp_i - \bar{u})$$

$$= k^o [x_i(p_i, u)]$$

(2) HDF satisfy the utility constraint

$$\bar{u} = u(x_i)$$

$$\bar{u} = u[x_1(p_i, \bar{u}), x_2(p_i, \bar{u}), \dots, x_n(p_i, \bar{u})]$$

Expenditure Function

If we substitute Hicksian DF in our objective function we'll get Expenditure function like we got IUF by putting marshallian in utility maximization

Expenditure Function is obtained by substituting held constant / HDF in the Budget equation

$$M = \sum p_i x_i$$

$$[M = \sum p_i [x_i(p_i, \bar{u})]] \text{ expenditure function}$$

IUF \rightarrow maximum achievable utility at the given prices & income

* Minimum expenditure at given \bar{u}

EF tells us the minimum expenditure required to achieve the given level of utility.

$$e = e(p_i, \bar{u})$$

If we have budget equation

$$M = P_1 X_1 + P_2 X_2 + \dots + P_n X_n$$

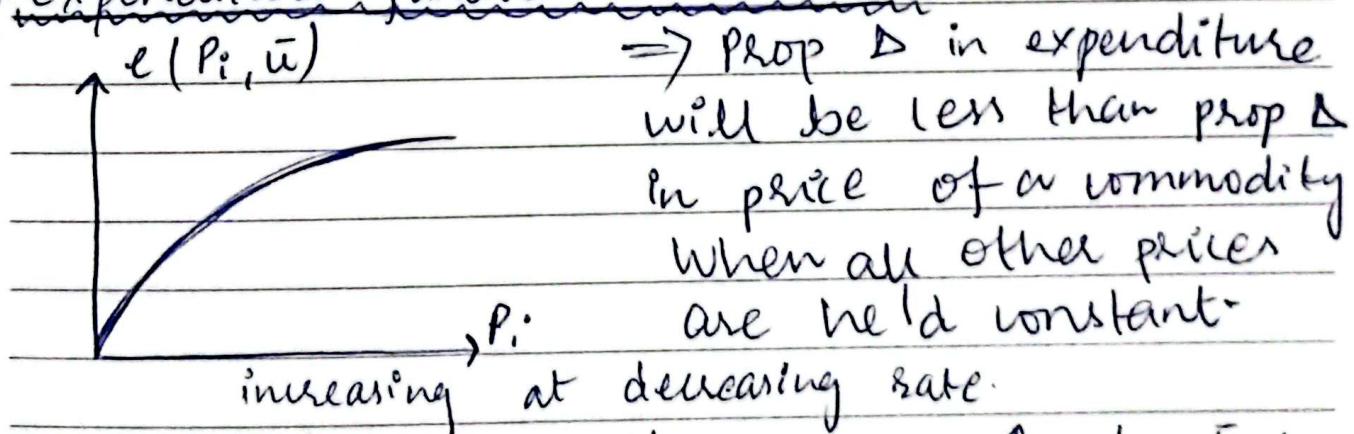
converting into expenditure function

$$e = P_1 [x_1(P_i, \bar{u})] + P_2 [x_2(P_i, \bar{u})] + \dots + P_n [x_n(P_i, \bar{u})]$$

Expenditure function

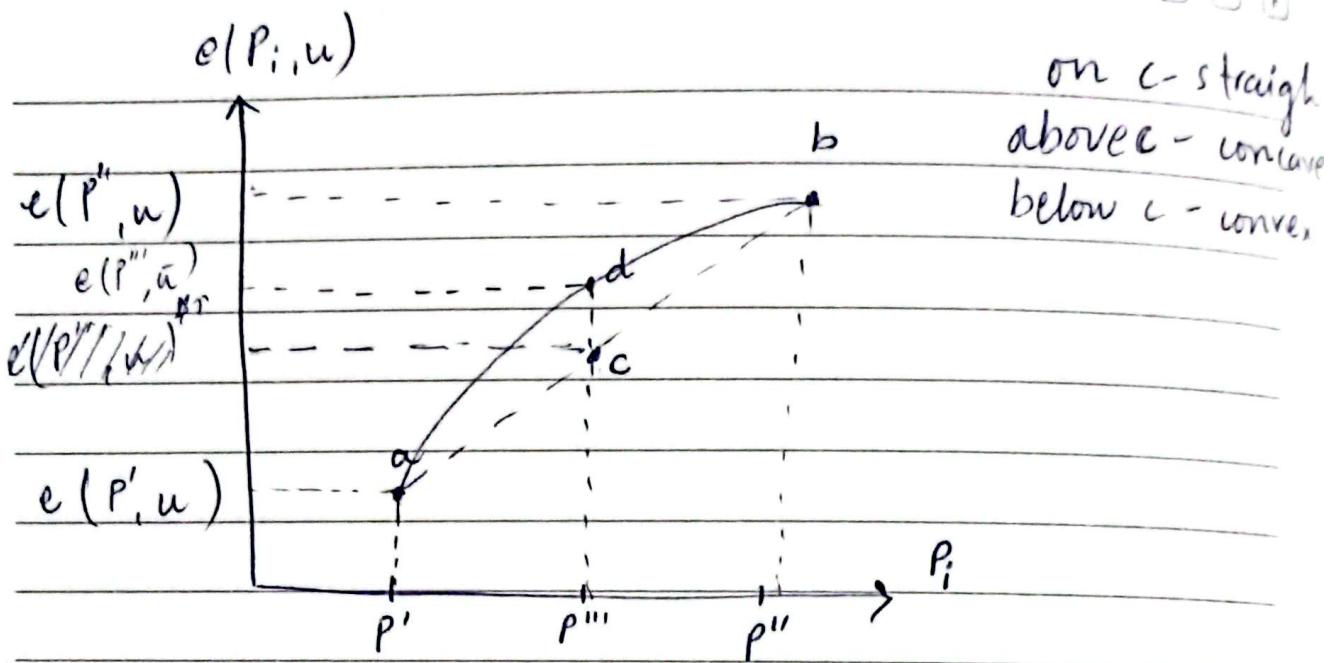
① Expenditure function is H.O.D = one in prices
 if all prices change by same proportion,
 to keep given utility constant, expenditure will
 also rise by the same proportion

② Expenditure function is CONCAVE



Property (1) states that if prices e.g. ↑ by 5% of all commodities then exp will also ↑ by 5%.

Property (2) states that if price of only one commodity changes among all then the change in expenditure will be less than the change in price.



P''' is a price which is somewhere between the two other prices.

$P''' \rightarrow$ linear combo of P' & P''

$$P''' = \lambda P' + (1 - \lambda)(P'')$$

Let P' and P'' be two price vectors such that x' & x'' are corresponding quantity where expenditure is minimum

$$P'x' \rightarrow e(P', \bar{u})$$

$$P''x'' \rightarrow e(P'', \bar{u})$$

Let's define P''' as a linear combination of P' and P''

$$P''' = \lambda P' + (1 - \lambda)P''$$

Corresponding to P''' , the expenditure minimizing quantity is x'''

$$P'''x''' \rightarrow e(P''', \bar{u})$$

$$(P'x' < P''x'')$$

- ①

$$\lambda(P'x') + (1-\lambda)P''x'' < \lambda P'x''' + (1-\lambda)P''x'''$$

$$\lambda[P'x'] + (1-\lambda)[P''x''] < [\lambda P' + (1-\lambda)P'']x'''$$

$$\lambda[P'x'] + (1-\lambda)[P''x''] < P''x'''$$

$$\boxed{\lambda[e(P, \bar{u})] + (1-\lambda)[e(P', \bar{u})] < e(P'', \bar{u})}$$

③ Expenditure function is increasing in prices

$$\frac{e(P_i, \bar{u})}{\partial P_i} \Big|_{\bar{u}} > \text{zero}$$

$$e = P_1 [x_1(P_i, \bar{u})] + P_2 [x_2(P_i, \bar{u})] + \dots + P_n [x_n(P_i, \bar{u})]$$

Differentiate w.r.t P_i {Any derivative w.r.t P will be +ve}

$$\frac{\partial e}{\partial P_i} = x_1(P_i, \bar{u}) + \frac{\partial x_1}{\partial P_i} P_i + \frac{\partial x_2}{\partial P_i} P_2 + \dots + \frac{\partial x_n}{\partial P_i} P_n$$

According to F.O.C $x^* u_i$

$$P_i = \lambda u'$$

$$\Rightarrow \frac{\partial e}{\partial P_i} = x_1(P_i, \bar{u}) + \lambda^* \left[\frac{\partial x_1}{\partial P_i} u_1 + \frac{\partial x_2}{\partial P_i} u_2 + \dots + \frac{\partial x_n}{\partial P_i} u_n \right] \quad \text{--- (1)}$$

consider $u = u(x_1)$ → thus u is the constraint here
 $u = u(x_1, x_2, \dots, x_n)$



$$\frac{du}{dP_i} = \frac{\partial u}{\partial x_1} \cdot \frac{\partial x_1}{\partial P_i} + \frac{\partial u}{\partial x_2} \cdot \frac{\partial x_2}{\partial P_i}$$

Date: / /

M T X T F

$$+ \dots + \frac{\partial u}{\partial x_n} \cdot \frac{\partial x_n}{\partial P_i}$$

Comparing with equation (7), it is the same term in the bracket.

$$0 = u_1 \frac{\partial x_1}{\partial P_i} + u_2 \frac{\partial x_2}{\partial P_i} + \dots + u_n \frac{\partial x_n}{\partial P_i}$$

$$\boxed{\frac{\partial e}{\partial P_i} = x_i(p_i; \bar{u})} \rightarrow \text{Shephard Lemma}$$

⇒ If expenditure function is differentiated w.r.t P_i , it will give Hicksian Demand Function of i^{th} commodity

$$\frac{\partial e}{\partial u} > \text{zero}$$

$\frac{\partial u}{\partial u}$ constant

Lagrangian (def): It is Δ in the optimal value of obj function due to given change in the constant.

$$\frac{\partial e}{\partial u} = \lambda^*$$

$$x_i(p_i, M) -$$

$$\begin{cases} M = 100 \\ x_i = 15 \\ \downarrow \\ \text{Utility:} \\ \max_{u=50} \end{cases}$$

Put it here

Date: / /

$$u = 50 \quad \square \quad T \quad F$$

$$\boxed{L(p_i, u)}$$

↓

$$\exp \cdot \min \approx \text{HDF}$$

constraint

↓

IUF

$$u^*(p_i, M)$$

Hicksian DF → substitution Effect

x_i

Slutsky
Equation

19/12/2024

Especially for durable commodities & services

Income - Budget constraint

To be consumed

To be saved

$$C_t = f(y_t + r)$$

Overtime Consumption Model

Two period Model (Current & Future)

We have the option of borrowing & lending

Two Assumptions

a) two period model

b) Perfectly competitive market with given price of lending & borrowing

x_0 = Current Consumption $\rightarrow x_0 > 0$

x_1 = Future Consumption $\rightarrow x_1 > 0$

w_0 = Current Wealth $w_0 > 0$

w_1 = Future Wealth $w_1 > 0$

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$A = \text{Amount tendered or borrowed}$

$A > 0$ (borrowing)

$A < 0$ (lending)

Date: $A=0$ (neither)

M T W borrowing
not lending

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The Model

$$x_0 = w_0 + A \rightarrow \begin{cases} \text{if borrowed (+ve)} \\ \text{if lent (-ve)} \\ \text{if nothing (0)} \end{cases}$$

$$x_1 = w_1 - A$$

r = Rate of borrowing / lending

$$x_1 = w_1 - A(1+r) \quad (II)$$

(I) - current consumption

(II) - future consumption

$$(I) \Rightarrow x_0 - w_0 = A$$

Substitute in eq (II)

$$x_1 = w_1 - [x_0 - w_0](1+r)$$

$$x_1 = w_1 - x_0(1+r) + w_0(1+r)$$

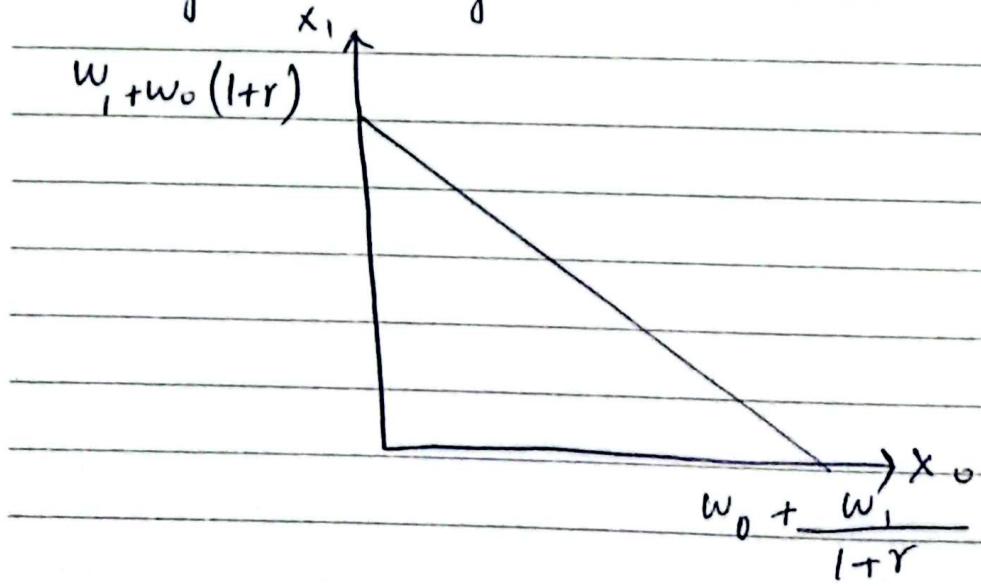
Taking consumption on one side

$$x_1 + x_0(1+r) = w_1 + w_0(1+r)$$

x_1 is for future and r is more associated with the future

$\frac{x_1}{1+r} + \frac{x_0}{1+r}$	$= \frac{w_1}{1+r} + w_0$	Budget constraint
-------------------------------------	---------------------------	-------------------

Drawing the budget line



$x_0 = b$ (for vertical intercepts)

Date: / /

M T W T F

$$x_1 = w_1 + w_0(1+r)$$

$$x_1 = 0 \text{ (for horizontal intercept)}$$

$$x_0 = \frac{w_1}{1+r} + w_0$$

Working out slope of the budget line

Slope = $-\frac{\text{Perpendicular}}{\text{Base}}$

$$= -\frac{w_1 + w_0(1+r)}{w_0 + \frac{w_1}{1+r}}$$

$$= -\frac{w_1 + w_0(1+r)}{\frac{w_0(1+r) + w_1}{1+r}} = -(1+r)$$

∴ Slope = $-(1+r)$

To keeps things simple, lending & borrowing rates are assumed to be same.

Utility Function $U(x_0, x_1) = u(x_0) + u(x_1)$

Based on two assumptions

a) Utility Function is additive

Total utility depends on what is consumed today plus what is consumed in future (not interdependent)

Same utility functions

for some consumption bundles

Optimization

$$d = u(x_0) + u(x_1) + \lambda \left[\frac{x_1 + x_0 - w_1 - w_0}{1+r} \right]$$

F.O.C marginal utility

$$\frac{\partial d}{\partial x_0} = 0 \Rightarrow u'(x_0) + \lambda = 0 \quad \text{--- (i)}$$

$$\frac{\partial d}{\partial x_1} = 0 \Rightarrow u'(x_1) + \frac{\lambda}{1+r} = 0 \quad \text{--- (ii)}$$

$$\frac{\partial d}{\partial \lambda} = 0 \Rightarrow \frac{x_1}{1+r} + \frac{x_0 - w_1 - w_0}{1+r} = 0 \quad \text{--- (iii)}$$

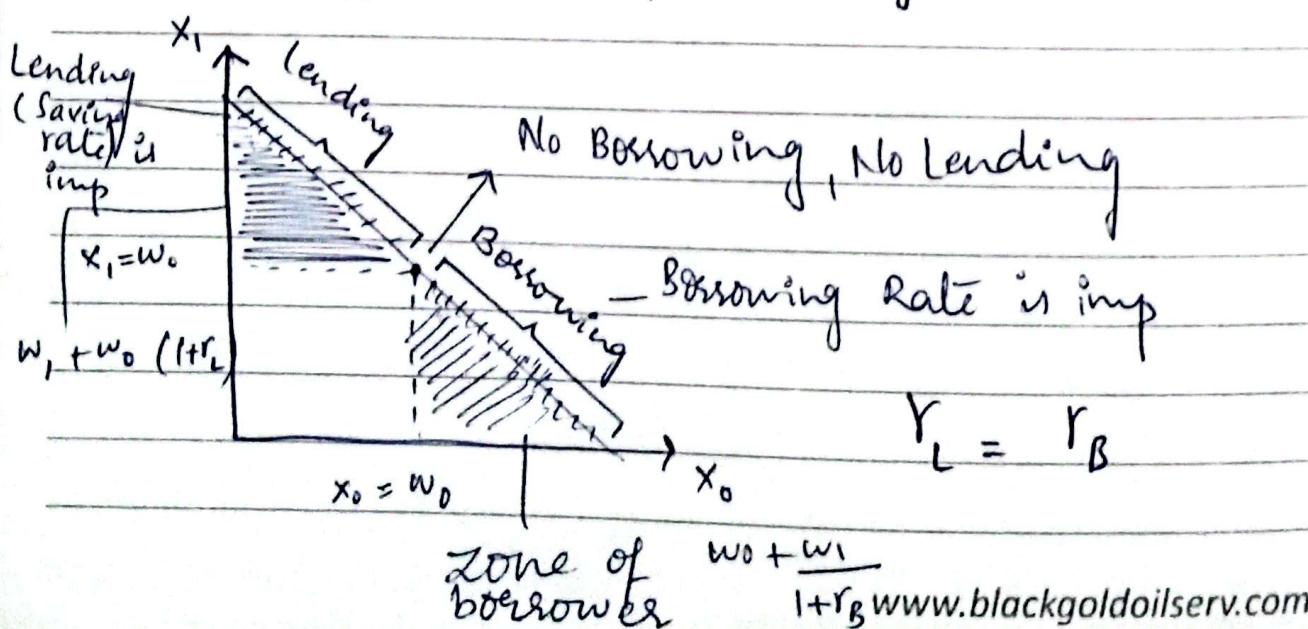
Ratio of (i) & (ii)

$$\begin{aligned} u'(x_0) &= -\lambda \\ u'(x_1) &= -\lambda/1+r \end{aligned}$$

$$\Rightarrow \frac{u'(x_0)}{u'(x_1)} = - (1+r)$$

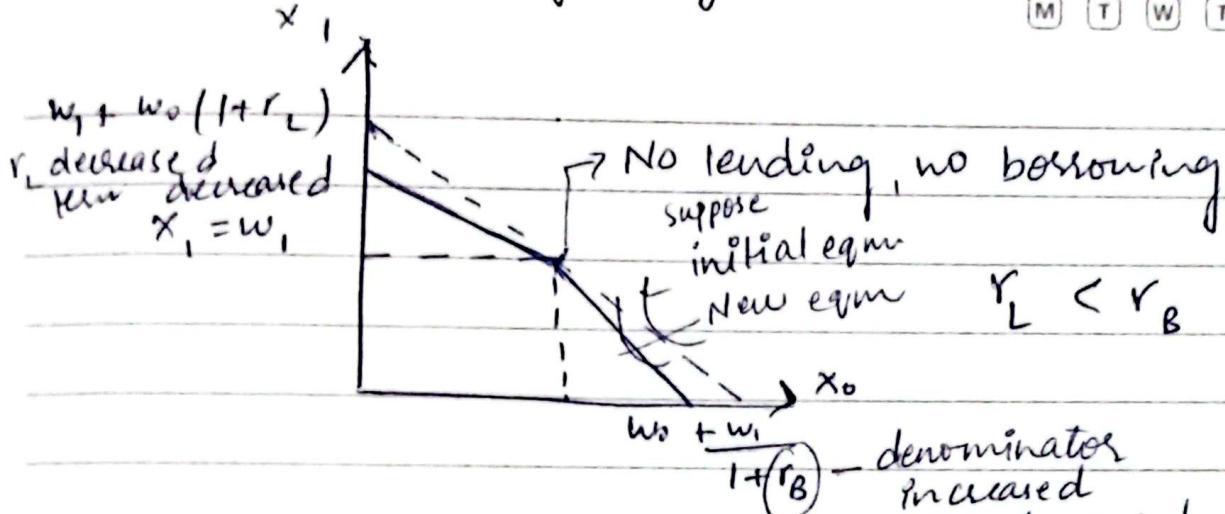
MRS_{x_0, x_1} = Slope of Budget Line

Slope of BL
is tangent
to IC.
Their
slopes
are equal



ZONE of
borrower

$$w_0 + \frac{w_1}{1+r_B}$$



Normally the BL is kinked — outward

Assumption (a) is quite realistic — Utility function is additively separable

Assumption (b) is not valid in some cases

Time preferences are important — may be possible that sometime future consumptions is more realistic than current consumption

→ This utility function is not incorporating time preference

Incorporating Time preferences: (Irving Fisher)
(Intertemporal choice)

$$u(x_0, x_1) = u(x_0) + \frac{u(x_1)}{u(1+\beta)}$$

$\beta = 0$ (No time preferences)

$\beta > 0$ (Same amount of good will give more utility in current period rather than the future)

$\beta < 0$ (Some amount of good will give more utility in future rather than ^{www.blackgoldolsserv.com} current)

Idea:

A Special Case: fixed amount of wealth in current year & has to spend it over the course of his lifetime.

"Fixed wealth in current period which is to be spent overtime".

W_0 = Wealth in current period

X_0 = Consumption in current period

X_1 = Future consumption

$$X_1 = \underbrace{W_0 - X_0}_{\text{Investment}}$$

plan for future

Now it is not kept in a locker, consumer invests it.

v. close
to model
of
inheritance

→ We keep small amount with us as a precautionary measure (it is not invested)

→ Now for investment there are always two options — risky & non-risky

Returns are always related with uncertainty

→ A rational consumer should always form a diverse portfolio — some risky & some relatively safe

Return low
but certainty

OR

Return High
but uncertainty.

Three parts of $\rightarrow [W_0 - X_0]$ - Risky
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 It can be more than 3 as well

Precautionary Measure

safe projects

Date: 1/1/2023

(R_H)

$X_1 = W_0 - X_0$ $\begin{cases} \text{High Risk w/ high return} \\ \text{Low Risk w/ low return} \end{cases}$

Total unconsumed wealth $= W_0 - X_0 / y$
 $\begin{cases} 1-y & 0 \leq y \leq 1 \end{cases}$

y = Proportion of $(W_0 - X_0)$ spent
 on risky projects

We haven't incorporated the precautionary amount, but it is possible to include it in model.

- No return (y_1)
- Low return (y_2)
- High return ($1 - y_1 - y_2$)

$$X_1 = [(W_0 - X_0)y] R_H + [(W_0 - X_0)(1-y)] R_L$$

$$U(X_0, X_1) = U(X_0) + \underline{U(X_1)}$$

∴ it is additively separable
 ∴ Functional form is identical.

$$\text{if } \rho = 1$$

Functional form is same for both, same amount of good is giving more utility in both periods

$$\begin{array}{l} \rho = 1 \\ \rho > 1 \quad \rho < 1 \end{array}$$

If $\rho \neq 0$, current or future, one has more utility in a certain period.

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Varian
Un H consumption
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M T W T F

Future utility is actually expected utility $E[u(x_1)]$

$$u(x_0, x_1) = u(x_0) + \frac{1}{\rho} E[u(x_1)]$$

$$u(x_0, x_1) = u(x_0) + \frac{1}{\rho} E[u(\{w_0 - x_0\}y R_H + \{(w_0 - x_0)(1-y)R_L\}]$$

$$u(x_0, x_1) = u(x_0) + \frac{1}{\rho} E[u(\{y(w_0 - x_0)\}R_H +$$

$$\frac{\partial u}{\partial x_0} = 0 \quad \left. \begin{array}{l} \{ (w_0 - x_0)(1-y)R_L \} \\ (w_0 - x_0)^y (w_0 - x_0)^{1-y} \end{array} \right\} = 0$$

$$\frac{\partial u}{\partial y} = 0 \quad (\text{KKT condition})$$

Model given in Varian chapter
In Exercise - model is modified
DIY

For 3 choice variables (imp for exam)

$$\frac{\partial u}{\partial x_0}, \frac{\partial u}{\partial y_1}, \frac{\partial u}{\partial y_2}$$

↳ if some is kept as precaution then something is kept as a constant

$$\frac{\partial u}{\partial y_3}$$

CHOICE UNDER UNCERTAINTY :

Uncertain situation very closely resemble a lottery or a gamble.

choice under uncertainty is discussed under the framework of lottery/gamble.

Whenever participating in a gamble, first "possibility of winning" is considered but along with it also the "amount which you'll win or lose".

That is how expected value of a lottery is calculated.

$$E(L) = p_1(x_1) + p_2(x_2) \quad \text{coin}$$

$$= \frac{1}{2}(10) + \frac{1}{2}(-10) = 0$$

Gamble

- Fair Gamble $\rightarrow E(V) = 0$

- Favorable Gamble $\rightarrow E(V) = +Ve$

- Unfavorable Gamble $\rightarrow E(V) = -Ve$

$$E(L) = p_1(x_1) + p_2(x_2)$$

$$= \frac{1}{2}(200) + \frac{1}{2}(-10) = 95$$

probability is
always b/w
0 & 1, can't
be 0 or 1.

Certain Outcome

(10)

Expected (EO)
outcome

else it'll be
a certain
situation

10

95

These are 3 possibilities now

$C_0 = E_0 \rightarrow$ Risk averse will avoid gamble, He

$C_0 < E_0$ will prefer C_0 over E_0

$C_0 > E_0$ of same value

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let $C_0 = 10$ - it will have some utility



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For Risk averse, utility of C_0 is greater than E_0 even if EV of $E_0 = C_0$

For Risk averse,

$$u(C_0) > u(E_0)$$

if $EV(E_0) = C_0$

For Risk Neutral,

$$u(C_0) = u(E_0)$$

if $EV(E_0) = C_0$

For Risk Lover,

$$u(C_0) < u(E_0)$$

if $EV^{(E_0)} \leq C_0$

Example

$$\begin{aligned} p_1 &= 0.50 & p_2 &= 0.50 \\ x_1 &= 100 & x_2 &= 33.33 \end{aligned}$$

$$\begin{aligned} EV &= (0.50)(100) + (0.50)(-33.33) \\ &\approx 50 - 16.667 \end{aligned}$$

$$EV = 33.33$$

Risk Lover

$x_1 = x_2$ (Line of Certainty)

A, B, C are all on BL

only B is certain
 A, C behaviour of Risk Lovers

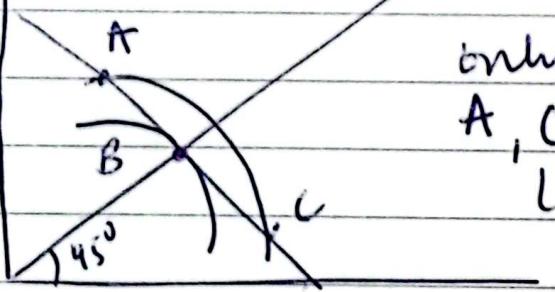
higher EC higher satisfaction

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$A > B$

$C > B$

B is certain



Budget Line

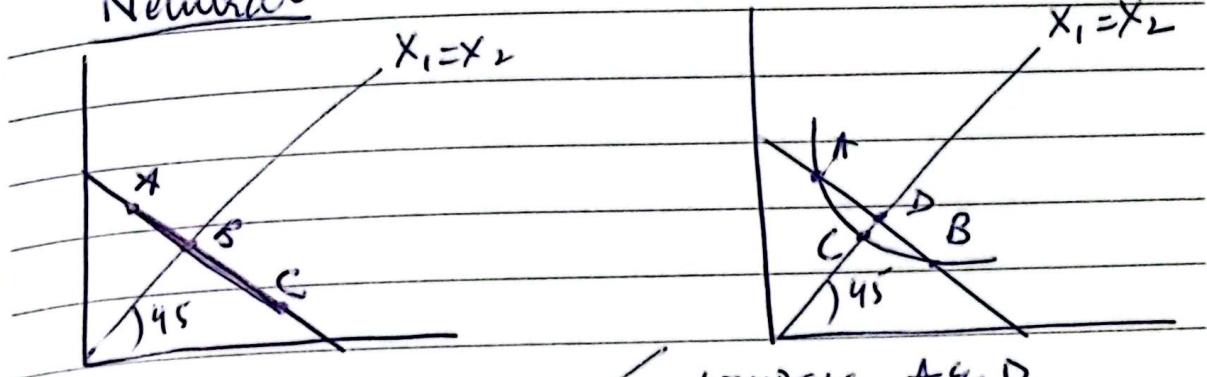
Two Same Outcome

Risk averse - choose certain one

Risk neutral - Indifferent,

Risk lover - uncertain 

Neutral



compare A & D

A < D (higher IC)

B < D & there is
no uncertainty in D

In case of this IC,
consumer is indifferent
b/w A, L, B. But consumer
always prefer some sort
of certain outcome over
uncertain one

→ This is not an accurate
representation of situation.

A < C (in L)
B < C (there
is certainty)

⇒ The IC of a consumer under uncertainty
is not only "convex" but it will also
make a tangent with the line of
uncertainty.

For Risk lover → MRS ^{per} diminishing where MRS is
Risk averse → MRS ^{diminishing} (IC should
be tangent to the BL)

$u(x_0, x_1)$

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$$\bar{u} = p_0(x_0) + p_1(x_1)$$

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Dif b/w old & new utility

- ① Here probabilities are included
- ② Here utility function is additive

Expected Value

$$u(\bar{u}) = u(E^v)$$

$$\text{if } \bar{u} = Ex$$

$$\bar{u} = [p_0 x_0, p_1 x_1]$$

where $x_1 = x_1(x_0)$

$$d\bar{u} = \left(\frac{\partial u}{\partial x_0} \right) p_0 + \left(\frac{\partial u}{\partial x_1} \right) \frac{dx_1}{dx_0} p_1$$

$\downarrow (u_0)$

$\downarrow (u_1)$

before

$$0 = u_0 p_0 + u_1 p_1 \frac{dx_1}{dx_0}$$

$u_{11} \rightarrow +ve$
strictly $u_{12} \rightarrow 0$
can't be +ve or -ve.

$$\left[\frac{dx_1}{dx_0} = -\frac{u_0 p_0}{u_1 p_1} \right] \text{ now take derivative (DIY)}$$

$$\frac{d^2 x_1}{dx_0^2} > 0$$

MRS_{0,1}, diminishing (Risk averse)

$$\frac{d^2 x_1}{dx_0^2} < 0 \quad \text{MRS}_{0,1}, \text{ increasing (Risk lover)}$$

$$\frac{d^2 x_1}{dx_0^2} = 0 \quad \text{MRS}_{0,1}, \text{ constant (Risk Neutral)}$$

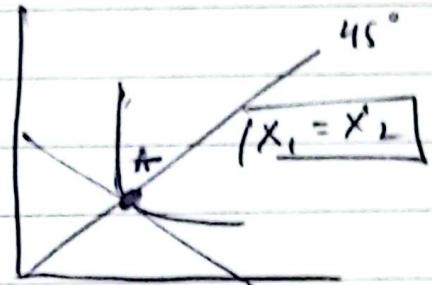
$u_{12} = 0$ - we've diff time periods

solve DIY
Three cases

MU $\leftarrow u_1$ \oplus
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 v_2 \oplus
 $v_{12} = 0$
 (u_{11})
 (u_{22})
 Behaviour
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 can be $\begin{matrix} M & T & W & T & F \\ +ve & -ve & O \end{matrix}$

DIY

At the end, the simplified equation will represent the point



\leftrightarrow

$$\bar{u} = [P_0 x_0 + P_1 x_1] \text{ where } x_1 = x_1(x_0)$$

$$\frac{\partial \bar{u}}{\partial x_0} = \frac{\partial u}{\partial x_0} P_0 + \left(\frac{\partial u}{\partial x_1} \right) P_1 \left(\frac{\partial x_1}{\partial x_0} \right)$$

$$0 = u_0 P_0 + u_1 P_1 \frac{\partial x_1}{\partial x_0}$$

$$u_1 P_1 \frac{\partial x_1}{\partial x_0} = -u_0 P_0$$

$$\frac{\partial x_1}{\partial x_0} = -\frac{u_0 P_0}{u_1 P_1}$$

$$\frac{\partial^2 x_1}{\partial x_0^2} = -\frac{u_0 P_0 (x_0, x_1(x_0))}{u_1 P_1 (x_0, x_1(x_0))}$$

$$\begin{aligned} \frac{\partial^2 x_1}{\partial x_0^2} &= u_1 P_1 \left\{ \left(\frac{\partial u_0 P_0}{\partial x_0} + \frac{\partial u_0 P_0}{\partial x_1} \left(\frac{\partial x_1}{\partial x_0} \right) \right) \right\} \\ &\quad - u_0 P_0 \left\{ \frac{\partial u_1 P_1}{\partial x_0} + \frac{\partial u_1 P_1}{\partial x_1} \left(\frac{\partial x_1}{\partial x_0} \right) \right\} \\ &\quad (u_1 P_1)^2 \end{aligned}$$

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Same thing is available for consumption in different states — concept of contingent commodities

"Same physical good is available for consumption in different states of world." If analyzed empirically, it is something very close to a lottery.

Whenever we going to a consume or purchase a contingent commodity, it's just like a lottery, & it will have multiple possibilities.

⇒ where there is a probability of bad outcome but cost is low so risk will be taken by the consumer.

❖ Define Lottery

❖ Axioms of Lottery

If all axioms are fulfilled, there is a well behaved utility function

DEFINING LOTTERY:- $L_j = \{(Y_i, P_i) | i=1, 2, 3, \dots, n\}$

Y = Outcome

P_i = corresponding probability

$$\sum_{i=1}^n P_i = 1$$

AXIOMS OF OUTCOMES:

(1) Completeness \rightarrow Ranking of outcomes is possible

$$Y_i > Y_j \quad Y_j > Y_i \quad Y_i \sim Y_j$$

$$\text{if } Y_i > Y_j \Rightarrow Y_i > Y_j$$

$$\text{if } Y_i < Y_j \Rightarrow Y_j > Y_i$$

$$\text{if } Y_i = Y_j \Rightarrow Y_i \sim Y_j$$

(2) Transitivity if $Y_1 > Y_2$ and $Y_2 > Y_3$

then transitivity implies that $Y_1 > Y_3$

(3) Non-Satiation More is preferred over less
MU of $Y_i > 0$

AXIOMS OF LOTTERY:

(1) Complete Ordering

(2) Transitive Ordering

(3) Strong Independence

(4) Independent Ordering

(5) Standard Lottery

(6) Compound Lottery.

(1) Complete Ordering:

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$L_i \neq L_j$

Date:
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$L_i > L_j$ OR $L_j > L_i$ OR $L_i \sim L_j$.

If asked between multiple options to participate in a lottery, one should be able to answer with clarity w/ that is only possible if lotteries are ranked.

(2) Transitive Ordering: whatever the ranking if $L_i > L_j$ is done we're consistent and $L_j > L_w$ in it.

$\Rightarrow L_i > L_w$, order doesn't matter

(3) Strong Independence: let there be two lotteries, identical in all aspects except one outcome

$L_1 = [(Y_1, p_1), (Y_2, p_2)]$ If given two lotteries are identical except

$L_2 = [(Y_1, p_1), (Y_3, p_3)]$ one outcome w/ you're asked to rank the lotteries, the ranking will depend solely on your preference of the different outcome.

if $Y_2 > Y_3$

$\Rightarrow L_1 > L_2$ OR

if $Y_3 > Y_2$

$Y_2 \sim Y_3$

$\Rightarrow L_2 > L_1 \Rightarrow L_2 \sim L_3$

Our outcomes are not complements or substitutes, since it is not so we'll not get them together.

(4) Independent Ordering

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Our consumer is rational - he won't be affected by the convincing tactics) - He will only and focus on the outcomes & probabilities

$$L_{12} = [(Y_1, P_1), (Y_2, P_2)]$$

$$L_{21} = [(Y_2, P_2), (Y_1, P_1)]$$

Outcomes & Probabilities are important not the order in which they are expressed.

Axiom of

(5) Standard Lottery (Imp)

For Example,

If Price = 500

$$L[(Y_1, P_1), (Y_2, P_2)]$$

$$P_1 = P_2 = 0.50$$

$$Y_1 = 10,000$$

$$Y_2 = 100$$

$$\boxed{Y_2 < 500 < Y_1 \\ (\text{play})}$$

Given this lottery, a consumer is indifferent b/w participating or keeping an amount of 725

$$\boxed{Y_2 < 1000 < Y_1 \\ (\text{not play})}$$

700 ~ 100

at 700 Yes

at 750 No

Above 725 Not play

Below 725 Play

At 725 Indifferent.

⇒ SL rules out discontinuity - shows continuity in consumer behaviour.

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- Outcomes by Probabilities given - at a certain outcome you become indifferent
- At a certain probability you become indifferent.

Let the outcomes are

$$Y_1 > Y_2 > Y_3 > Y_4 \dots \dots > Y_n$$

↓

Best

↓

Worst

Define a lottery with Best (Y_1) and Worst (Y_n) outcome.

$$L_{in} = [(Y_1, p_1), (Y_n, p_n)]$$

$$p_1 + p_n = 1$$

$$Y_1 > Y_n$$

Outcome will be somewhere b/w best & the worst necessarily

At that outcome, consumer will be indifferent b/w outcome by participating

At what conditions will it be equal to the best or worse?

$$L_{in} = [(Y_1, p_1), (Y_n, p_n)] \sim Y_1$$

since
probabilities
cannot be
0 or 1

p_1 is v high
(close to one) $p_1 = 1$

$$L_{in} = [(Y_1, p_1), (Y_n, p_n)] \sim Y_n$$

so if has
to be b/w
best & worse.

$p_n = 1$

Listen to last point in NC

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(M) (T) (W) (T) (F)

(6) Axiom of Compound Lottery:

Such a lottery where outcome are itself a lottery e.g. if you win, you'll get a prize bond

$$L_{12} = [(L_1, q_1), (L_2, q_2)] \quad \text{Now consumer will be interested}$$

$$L_1 = [(Y_1, p_1), (Y_2, p_2)] \quad \text{in learning}$$

$$L_2 = [(Y'_1, P'_1), (Y'_2, P'_2)] \quad \text{details of the lottery.}$$

Decision maker while making a decision whether to participate or not, will decide considering the outcome & probabilities of lotteries

⇒ If all axioms are fulfilled, there is a well behaved utility function

Expected Utility Hypothesis:

$$P_1 \{U(Y_1)\} + P_2 \{U(Y_2)\} + P_3 \{U(Y_3)\} + \dots$$

$$+ P_n \{U(Y_n)\}.$$

Expected Utility Hypothesis

$$u(\bar{x}_i) = p_1 u(x_1) + p_2 u(x_2) + \dots + p_n u(x_n)$$

$$i = 1, 2, \dots, n$$

Properties

(1) Increasing in y_i

(2) Continuous in y_i

(3) It can be either linear convex or concave

① if $y_i > y_j$

(Explanations)

$$\Rightarrow y_i > y_j \Rightarrow u(y_i) > u(y_j)$$

$$\textcircled{2} \Rightarrow u(y_i) > 0$$

$$u'(y_i) > 0$$

$$u''(y_i) \geq 0$$

③ Shape of expected utility function

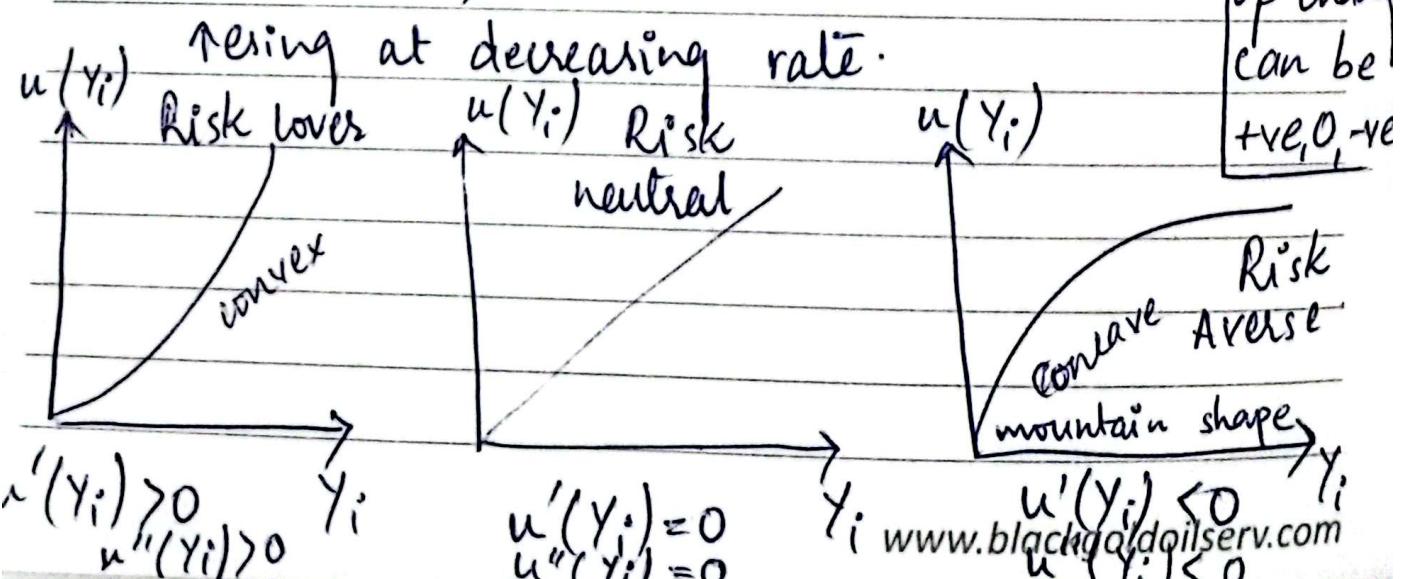
$$u(y_i) > 0 \quad (\text{first Property})$$

$\rightarrow u''(y_i) > 0$ (+ve) \Rightarrow increasing at increasing rate (and

$u''(y_i) = 0$ (zero) \Rightarrow increasing at constant derivative

$u''(y_i) < 0$ (-ve) rate

is rate
of change
can be
+ve, 0, -ve



→ normal behaviour of everyone is the "Risk Averse" one.

Date: / /

M T W T F

Childhood
Pocket money = 10
↳ 5 lost, too much

Now

Pocket Money = 50

↳ 5 lost, not even
felt

With time, income increase so for same amount the utility doesn't remain the same.

For Risk-lover \rightarrow UF is convex

For Risk-Neutral \rightarrow UF is linear

For Risk-Averse \rightarrow UF is concave

Let there be a lottery with only two outcomes (y_i & y_j) such that p_i is the probability of y_i and p_j is the probability of y_j

$$L_{ij} = [(p_i, y_i), (p_j, y_j)]$$

lets calculate expected value of y_i & y_j

$$y_e = p_i(y_i) + p_j(y_j)$$

lets construct a standard lottery corresponding to L_{ij} i.e,

$$Y_c \cong [(p_i, y_i), (p_j, y_j)]$$

such that

$$y_i < y_c < y_j$$

$$y_i = 100, y_j = 1000, p_i = 0.3 = p_j = 0.7$$

500 - Participate

600 - Participate

700 - Don't participate lottery

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b/w 600 & 700, there is a
number at which player

Date:

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is indifferent b/w participating
& not participating

That number is y_c

Since consumer is indifferent

y_c and L_{ij}

$$u(y_c) = u(L_{ij})$$

utility of \downarrow

a certain outcome $P_i u(y_i) + P_j u(y_j)$

expected utility of a lottery involving
 y_i & y_j with probabilities P_i & P_j

Comparing $u(y_e)$ and $u(y_c)$

expected utility & utility of certain

⇒ Comparing utility of the expected value
of lottery with the expected utility of
(involving y_i & y_j)

lottery involving y_i & y_j

$$u(y_e) \rightarrow u[P_i y_i + P_j y_j]$$

$$u(y_c) \rightarrow P_i u(y_i) + P_j u(y_j)$$

There are three possibilities

Expected utility of lottery \geq the expected
 $P_i u(y_i) + P_j u(y_j)$ value of
utility of
lottery

$$u(y_c)$$

$$u[P_i y_i + P_j y_j]$$

$$u(y_e)$$

$$\textcircled{1} \quad u[P_i Y_i + P_j Y_j] = P_i u(Y_i) + P_j u(Y_j)$$

Utility of the expected value of lottery with

Y_i & Y_j

Expected utility of lottery with
 Y_i & Y_j

$$u(Y_e) = u(Y_e)$$

Decision maker takes lottery at its expected value

$$\textcircled{2} \quad u[P_i Y_i + P_j Y_j] < P_i u(Y_i) + P_j u(Y_j)$$

$$u(Y_e) < u(Y_e)$$

Decision maker takes lottery below its expected value

\textcircled{3} Decision maker takes lottery above its expected value

$$u[P_i Y_i + P_j Y_j] > P_i u(Y_i) + P_j u(Y_j)$$

$$u(Y_e) > u(Y_e)$$

Example: Expected value - 100 cost = 100
of lottery

In different \rightarrow possibility (1) Risk neutral
considers cost \rightarrow possibility (2) Averse
too much

happily participate \rightarrow possibility (3) Lover.

Shape of utility function depends upon individual attitude towards risk

$$L_{i,j} = [(Y_i, p_i), (Y_j, p_j)]$$

Standard lottery $Y_e \approx L_{i,j} [(Y_i, p_i), (Y_j, p_j)]$

$u(Y_e) \approx p_i u(Y_i) + p_j u(Y_j) \rightarrow$ Expected utility of lottery

$$Y_e = p_i Y_i + p_j Y_j$$

$u(Y_e) = u[p_i Y_i + p_j Y_j] \rightarrow$ Utility of the expected value of lottery

Comparing expected utility of lottery with the utility of the expected value three possibilities

① Expected utility of lottery > Utility of the expected value of lottery

$$p_i [u(Y_i)] + p_j [u(Y_j)] > u(Y_e)$$

② Expected utility of lottery < Utility of the expected value of lottery

$$p_i [u(Y_i)] + p_j [u(Y_j)] < u(Y_e)$$

③ Expected utility of lottery = Utility of the expected value of lottery

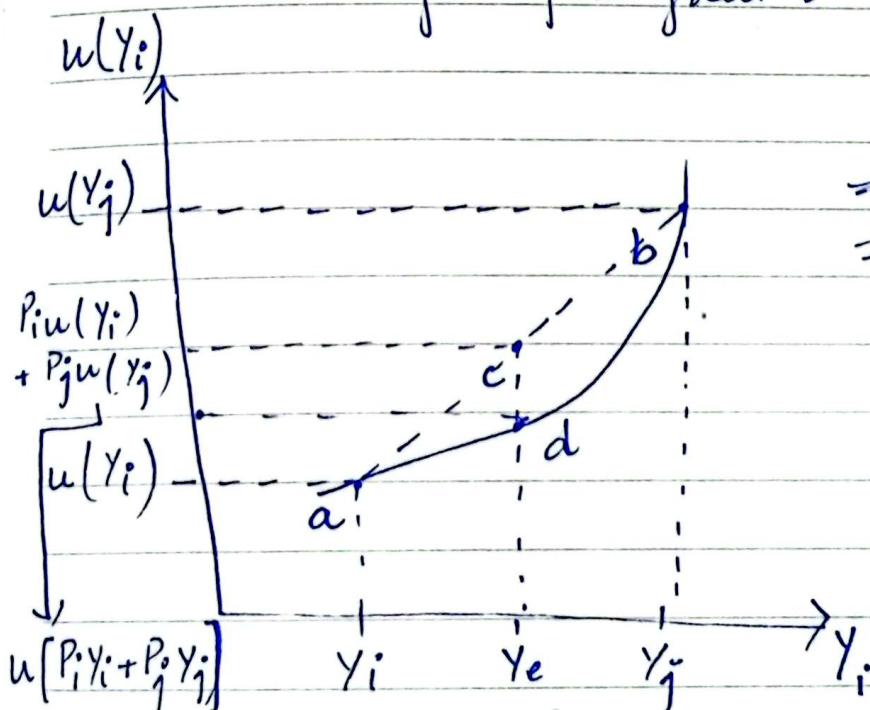
$$p_i [u(Y_i)] + p_j [u(Y_j)] = u(Y_e)$$

$$\therefore Y_e = p_i Y_i + p_j Y_j$$

- ① Lottery is given more weight as compared to its expected value
↳ [RISK LOVER]
- ② Lottery is given less weight as compared to its expected value
↳ [RISK AVERSE]
- ③ Lottery is given same weight as of its expected value
↳ [RISK NEUTRAL]

Graphically,

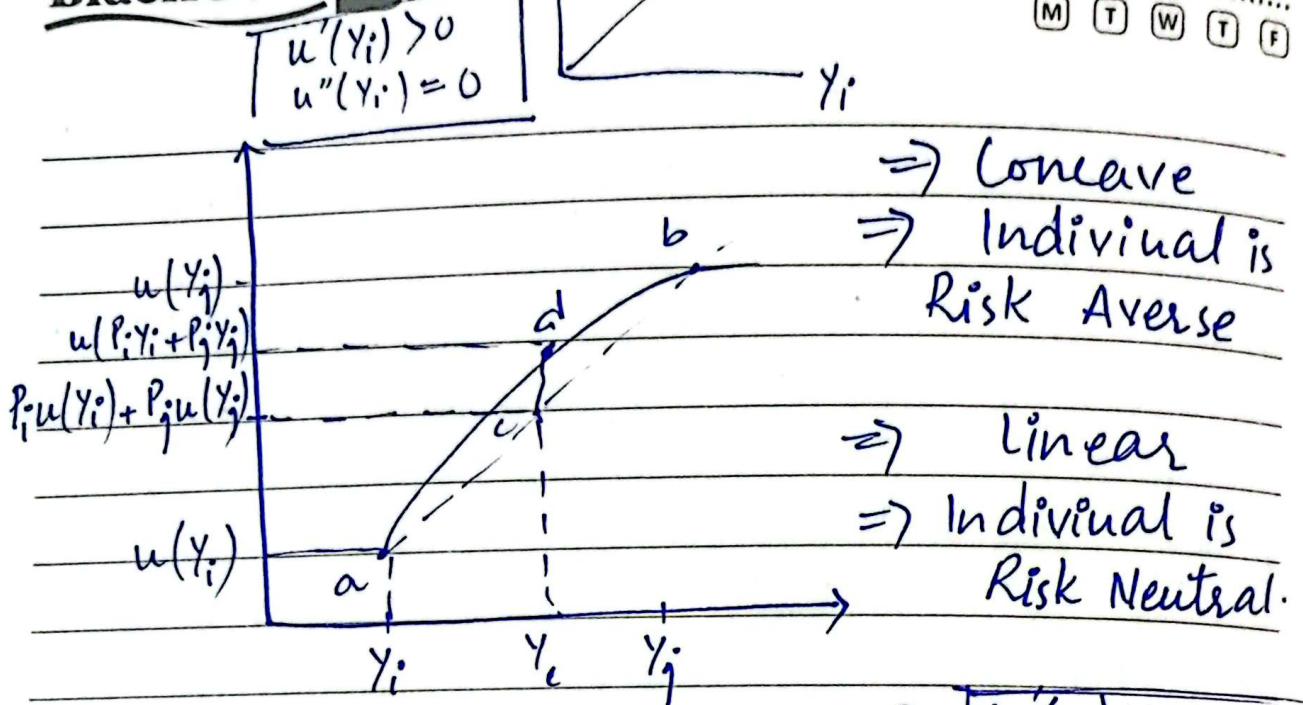
Assuming y_j is greater than y_i :



→ Convex
⇒ Individual is Risk lover

$$y_e = P_i y_i + P_j y_j$$

- First Derivative is always +ve
- The sign of second derivative will help determine the behaviour of individual



Numerical Example: {1st Method} $u = Y^{1/2}$ $\begin{cases} u'(Y) > 0 \text{ such that} \\ u''(Y) < 0 \\ Y_i > 0 \end{cases}$

$$\frac{du}{dY} = u'(Y) = \frac{1}{2} Y^{-1/2} = \frac{1}{2} \left(\frac{1}{Y^{1/2}} \right) = \frac{1}{2Y^{1/2}}$$

$$= \frac{1}{2} (Y)^{-1/2} > \text{zero}$$

\Rightarrow By being positive, it means that whatever value of Y is there, answer will always be +ve.

$$\frac{d^2u}{dY^2} = u''(Y) = -\frac{1}{2} \left[\frac{1}{2} (Y)^{-1/2} \right] = -\frac{1}{4} (Y)^{-3/2}$$

$$= -\frac{1}{4(Y)^{3/2}} < \text{zero}$$

$\Rightarrow Y$ can never be -ve, it is outcome

so it'll always be +ve.

Utility Function: $u(Y) = [Y]^{1/2}$

sometimes utility functions are complicated
merely taking derivatives doesn't increase
the sign.

our attitude towards risk is not constant. For
some income levels an individual might be
risk lover & from others, he might be
risk averse.

$u=Y^{1/2} \rightarrow$ This utility function demonstrates
a consumer who is constantly risk averse
However, if by taking second derivative, utility
func. becomes quadratic - it will be hard to
determine the sign.

Let's check individual's behaviour for two different
values of Y

$$Y_1 = 25 \quad Y_2 = 100$$

$$P_1 = 0.50 \quad P_2 = 0.50$$

Expected value (Y_e)

$$Y_e = P_1 Y_1 + P_2 Y_2$$

$$Y_e = 0.50(25) + 0.50(100)$$

$$= 12.5 + 50$$

$$\boxed{Y_e = 62.5}$$

expected
value

$$u = Y^{\frac{1}{2}}$$

$$u = [62.5]^{\frac{1}{2}}$$

expected value = 62.5 |%

$$u(Y_e) = 7.90$$

Expected Utility of Lottery

= $p_1 u(Y_1) + p_2 u(Y_2)$ ↪

we need $u(Y_1)$ & $u(Y_2)$

$$u(25) = [25]^{\frac{1}{2}} \Rightarrow u(Y_1 = 25) = 5$$

$$u(100) = [100]^{\frac{1}{2}} \Rightarrow u(Y_2 = 100) = 10$$

Expected utility of lottery with outcomes
25 and 100

$$= 0.50(5) + 0.50(10)$$

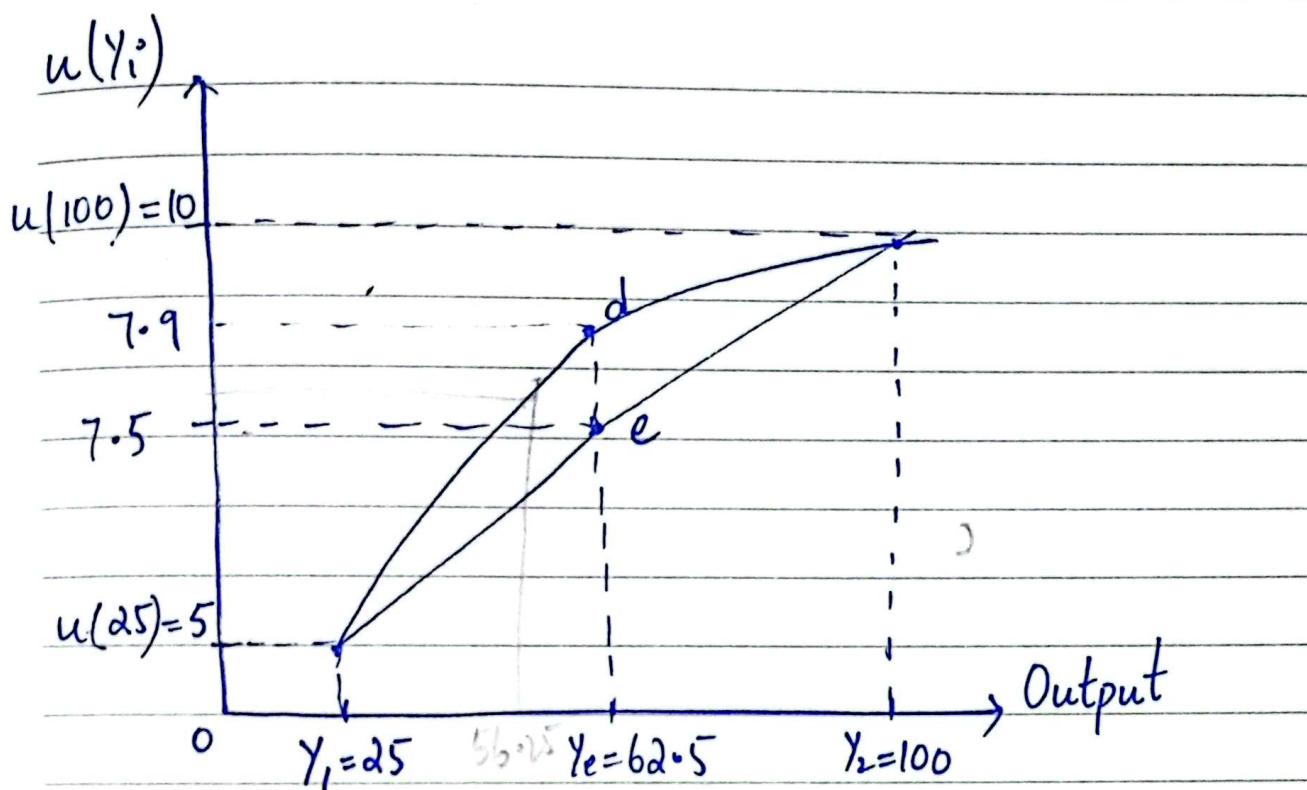
$$= 2.5 + 5$$

$$= 7.5$$

⇒ Expected utility of lottery with $Y_1 = 25$
and $Y_2 = 100$ is 7.5

⇒ Utility of the expected value of $Y_1 = 25$
& $Y_2 = 100$ is 7.9

Utility of expected value of 25 & 100 \nearrow \searrow $>$ Expected utility of lottery
7.9 > 7.5



$$u = Y^{\frac{3}{2}}$$

Q. What can be the value so that
EU is 7.5?

$$u = (Y)^{\frac{3}{2}}$$

$$7.5 = (Y)^{\frac{3}{2}}$$

Taking square on both sides

$$56.25 = Y$$