Daniel Lindsay Cell: 602-295-4539

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Employment History:

Sumitomo Mitsui Finance & Leasing, New York, NY (October 2016 - Present)
Equipment Finance - Construction, Transportation, Machine Tools - Business Development Group

Management of Wholesale Equipment Finance Projects

 Organizing wholesale projects from start to finish, including customer credit analysis, communication interfacing, documentation, and funding.

Management of Retail Equipment Finance Deals

- Supporting sales managers with credit analysis, compliance reports on customers (KYC), and documentation.

NTT Communications, Tokyo, Japan (October 2014 - October 2016) Cloud Management: Data Center Services - Global Business Development & Product Management

Analyzing viability of new projects

- Evaluating business plans (pipelines, expenses, cash flows), for new investments in the data center market, including company acquisitions, construction projects, and franchises.

Standardizing data center specifications & contract schemes

- Managing and maintaining an appropriate balance between localization and global standardization for over 140 locations which NTT provides data center services.

Shogun's Gallery, Portland, Oregon (May 2011 - August 2014) Japanese and Chinese antique imports - Sales Representative

- Researching, photographing, describing, and shipping Japanese antiques, while handling communication with customers throughout the process.

Education:

Oregon State University (2015 - Present)

- Bachelor of Science in Computer Science (Ongoing)
- Coursework thus far includes C++, UNIX/LINUX, Discrete Structures, and Data Structures

Portland State University (Graduated March 2014)

- Bachelor of Arts in World Language: Chinese

Skills:

Programming Tools:

- **C++** (primary)
- SQL
- Python
- UNIX/LINUX/Bash

Language Skills:

- Japanese (JLPT N1, as of July 2015), Chinese (Conversational)