AdventureWorks Analysis



Orders Count

31.47K

Total Sales

\$140.71M

Average of DaysToShip

7.00

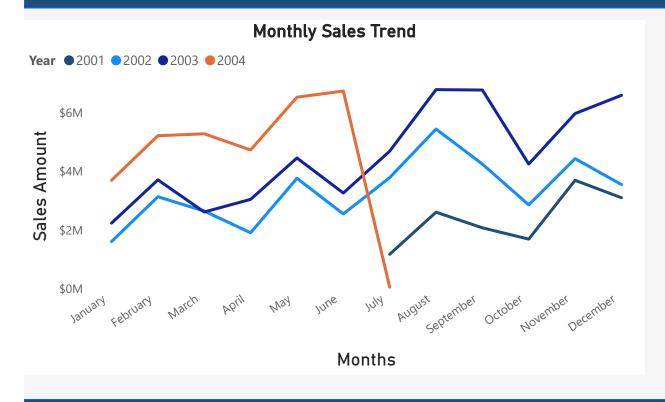
Average Order Value

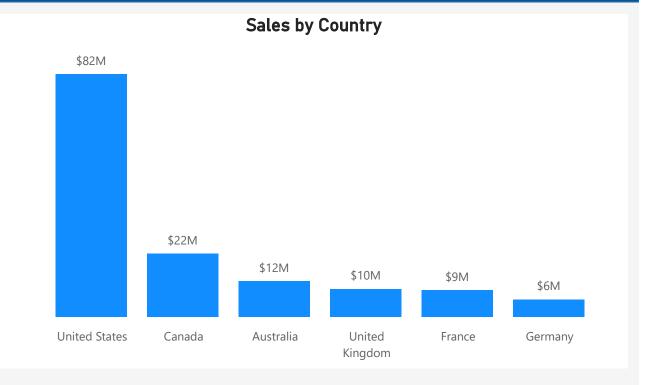
Month

All

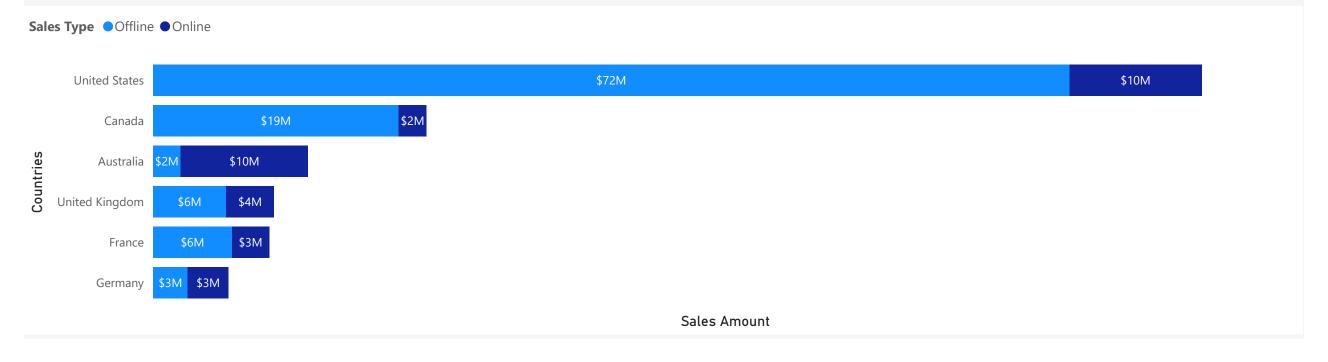
4.47K

Monthly Sales





Sales Amount by Country





Product Analysis

Year

Month

Country

Sales Quantity

275K

Total Cost

\$100.4...

\$9.90M

Total Profit

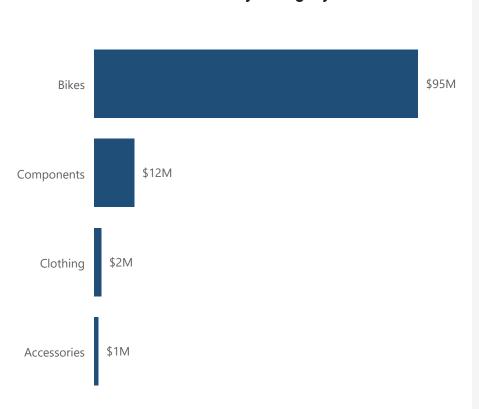
Profit Margin

8.97%

UnitPrice

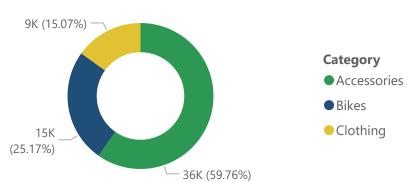
56.42M

TotalSales by Category



Category -	Min Price	Median	Max Price	Profit Margin	Sales Quantity	% Sales Quantity	Sale
□ Components	\$12.14	\$183.94	\$524.54	4.20%	49,044	17.84%	\$1
Wheels	\$36.45	\$141.62	\$142.47	25.92%	5,273	1.92%	
Touring Frames	\$200.05	\$602.35	\$524.54	-0.18%	3,725	1.35%	:
Saddles	\$16.27	\$31.58	\$23.69	25.96%	2,145	0.78%	
Road Frames	\$178.58	\$202.33	\$416.44	-4.46%	11,753	4.28%	:
Pedals	\$24.29	\$37.25	\$46.03	25.96%	3,931	1.43%	
Mountain Frames	\$149.87	\$218.45	\$609.39	5.57%	11,621	4.23%	
Headsets	\$20.52	\$61.37	\$53.45	25.59%	1,009	0.37%	
Handlebars	\$24.29	\$37.15	\$36.90	22.60%	3,950	1.44%	
Forks	\$88.93	\$137.69	\$130.44	25.94%	634	0.23%	
Derailleurs	\$54.89	\$54.89	\$52.00	25.90%	1,166	0.42%	
Cranksets	\$105.29	\$242.99	\$230.20	25.92%	1,107	0.40%	
Chains	\$12.14	\$12.14	\$11.50	25.89%	774	0.28%	
Brakes	\$63.90	\$63.90	\$60.53	25.92%	1,035	0.38%	
Bottom Brackets	\$32.39	\$72.89	\$72.89	26.00%	921	0.34%	
□ Clothing	\$5.19	\$29.99	\$28.63	15.40%	73,670	26.80%	\$.
Total	\$1.37	\$49.99	\$633.95	8.97%	274,914	100.00%	\$11

Online Sales Quantity by Category



Sales Quantity Heatmap - Category vs Country Australia Canada France Germany United Kingdom United States Category 7,867 10,763 5,390 4,810 5,906 27,196 Accessories Bikes 6,028 14,414 5,738 3,510 5,940 Clothing 14,808 41,614 3,379 5,153 3,524 5,192 Components

3,625

1,299

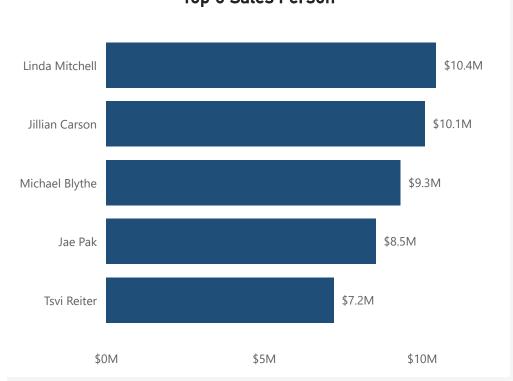
3,061

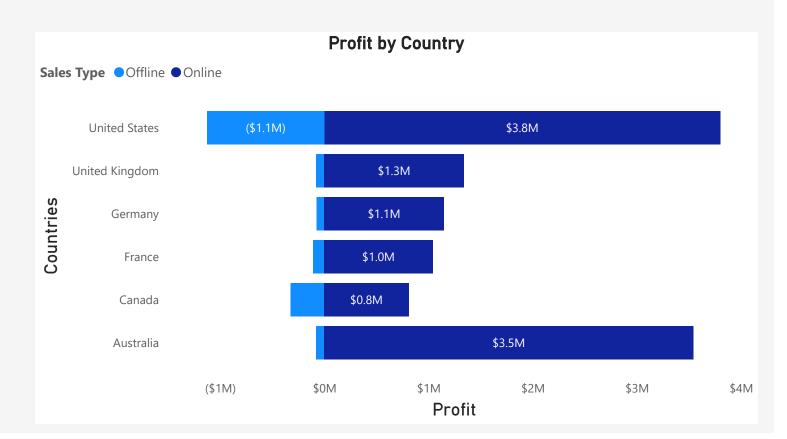
30,644

9,396

1,019

Top 5 Sales Person







Geographical Analysis

CountryNa...

CountryStates

