

Endi Rahmani

Date of birth: 7 Jun 2001 | **Nationality:** Albanian | **Gender:** Male | **Phone number:** (+1) 2523738698 (Mobile) | **Email address:** rahmaniendi26@gmail.com | **LinkedIn:** <https://www.linkedin.com/in/endirahmani/> | **Address:** Wilson, North Carolina, United States (Home)

ABOUT ME

A highly motivated international student enrolled in a rigorous 3+2 program, pursuing a Bachelor of Science in Business Administration, and an MBA in Strategic Leadership, offered by Barton College, a private institution in North Carolina. Distinguished member of Barton College's Men's Soccer Team, demonstrating exceptional teamwork and time management skills. Possesses a rich blend of professional experiences, including roles as an IT Help Desk Technician, Student Ambassador, and Orientation Leader, where strong communication and leadership abilities were honed. Exhibits adaptability and cultural acumen through a distinguished internship in the automotive and steel technology sector at Dynamic Surface Technologies in Canton, Michigan. Known for excelling in multifaceted environments and contributing decisively to team goals.

WORK EXPERIENCE

JUL 2023 – CURRENT Tirana, Albania
FOUNDER BALKAN SPORTS SCHOLARS

- Identified and recruited potential student-athletes from the Balkans and Europe for U.S. college programs.
- Negotiated with college coaches regarding athlete skills, academic qualifications, and budget considerations.
- Developed and implemented social media strategies to enhance agency visibility and engagement.
- Guided clients through the commitment process to U.S. colleges, including promoting athlete highlights, connecting with prospective coaches, evaluating academic transcripts, and managing budget and visa processes.
- Established strong relationships with stakeholders to facilitate smooth transitions for student-athletes into U.S. college sports programs.

JUL 2024 – CURRENT North Carolina, United States
SPORTS MANAGER/OPERATIONS MANAGER/RECRUITER (WORK/STUDY) BARTON COLLEGE MEN'S SOCCER TEAM (NCAA DIVISION 2)

- Managed game operations, ensuring efficient and effective event execution.
- Oversaw team logistics, including travel arrangements, accommodations, and scheduling.
- Implemented social media strategies to enhance team visibility and fan engagement.
- Assisted in coaching during practices, contributing to player development and team performance.
- Played a key role in the recruitment team, successfully identifying and attracting new talent for upcoming seasons.
- Engaged with various stakeholders to improve operational processes within the sports industry.

Address Wilson, North Carolina, United States

JUN 2024 – AUG 2024 North Carolina, United States
SPORTS MANAGER/OPERATIONS MANAGER (INTERNSHIP) GREENVILLE UNITED FOOTBALL CLUB (NPSL)

- Managed game operations, ensuring smooth execution of events and activities.
- Coordinated team logistics, including travel, accommodations, and scheduling.
- Developed and executed social media strategies to enhance team visibility and engagement.
- Collaborated with stakeholders to optimize operational processes within the sports industry.

Address Greenville, North Carolina, United States

NOV 2023 – CURRENT North Carolina, United States
IT HELP DESK TECHNICIAN BARTON COLLEGE

- Provided support for Windows, Mac OSX, and Linux operating systems.
- Troubleshoot and resolved technical issues related to hardware, software, and networks.
- Utilized remote desktop tools to provide remote assistance for users.
- Responded to user inquiries via phone or email in a timely manner.
- Maintained inventory of IT equipment and supplies.

Address Wilson, North Carolina, United States

- Developed and implemented strategies to promote the student ambassador program on campus.
- Developed innovative methods for increasing engagement amongst student ambassadors.
- Assisted in developing marketing campaigns for special events related to the student ambassador program.
- Provided guidance and support to students involved in the program to ensure successful completion of projects.

Address Wilson, North Carolina, United States

- Analyzed market trends and generated reports on potential opportunities for business development.
- Conducted research on competitors and developed strategies to differentiate products in the market.
- Developed strong interpersonal skills through client-facing activities such as customer service and sales.
- Utilized Microsoft Office Suite, including Word, PowerPoint, and Excel, to create presentations and track data.
- Managed customer relationship management systems to address customer queries and needs.

Address Canton, Michigan, United States

- Developed excellent communication and interpersonal skills in order to effectively interact with a wide variety of people.
- Served as role model by helping new students acclimate to campus and college life.
- Ensured that all orientations ran smoothly by managing logistics prior to each session.
- Demonstrated strong organizational skills by preparing materials for presentations, organizing events, and creating agendas.
- Addressed concerns and answered questions for first-year students and families.

Address Wilson, North Carolina, United States

● **EDUCATION AND TRAINING**

Awards & Honors

- Dean's List

Extracurricular Activities

- Men's Soccer Team
- FBLA

Final grade 3.8

Awards & Honors

- Dean's List
- Transfer Honors Scholarship

Extracurricular Activities

- Men's Soccer Team
- FBLA

Address Wilson, North Carolina, United States | **Final grade** 3.8

● **LANGUAGE SKILLS**

Mother tongue(s): **ALBANIAN**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C2	C2	C2	C2	C2
ITALIAN	B1	B1	A2	B1	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user