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Your Top Occupational Themes



	CONVENTIONAL	SOCIAL	ENTERPRISING
INTERESTS	Organization, data management, accounting, investing, information systems	People, teamwork, helping, community service	Business, politics, leadership, entrepreneurship
WORK ACTIVITIES	Setting up procedures and systems, organizing, keeping records, developing computer applications	Teaching, caring for people, counseling, training	Selling, managing, persuading, marketing
POTENTIAL SKILLS	Ability to work with numbers, data analysis, finances, attention to detail	People skills, verbal ability, listening, showing understanding	Verbal ability, ability to motivate and direct others
VALUES	Accuracy, stability, efficiency	Cooperation, generosity, service to others	Risk-taking, status, competition, influence

Your Personal Styles



WORK STYLE	Prefers working with people. Enjoys helping others. Outgoing.
LEARNING ENVIRONMENT	Depending on the subject, may prefer listening and reading over learning by doing. Enjoys a balance of theory and practical learning. Motivated to learn by setting goals.
LEADERSHIP STYLE	Can be comfortable motivating others by leading by example and taking charge. Depending on the situation, may prefer contributing over leading.
RISK-TAKING	Likes risk-taking. Appreciates new and original ideas. Enjoys thrilling activities and taking chances. Makes quick decisions.
TEAM ORIENTATION	Prefers working on teams. Enjoys collaborating on team goals. Likes problem solving with others.

Your Career Interests



TAXES & ACCOUNTING	Doing tax accounting, tracking profits and losses of a company, analyzing data. Working in financial accounting and tax preparation
SALES	Developing new prospects, entertaining clients, traveling for business. Selling products or services, working with salespeople
MILITARY	Drilling soldiers, leading others, giving orders. Interest in structured environment, defined chain of command, position of authority
FINANCE & INVESTING	Analyzing financial data, managing investments, financial planning and budgeting. Interest in managing money and investments
TEACHING & EDUCATION	Teaching young people, planning learning activities, explaining what things mean. Working with and teaching young people
ATHLETICS	Teaching physical education, attending sports events, playing team sports. Interest in sports



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