Yogesh Kotkar   Project Manager

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Dynamic **Project Manager and Certified Scrum Master®** | **6+ Years in Banking** | Robust record in the **BFSI** sector, elevating success for prominent **Banks & NBFC || 100 Screen Development 80 Requirement Delivered in Production**

Key Skills

Project Manager Skills: Project Planning, Project Analysis, Stakeholder Engagement, Scheduling, Budgeting, Resource Planning, Risk management, Conflict Resolution, Change Control, Delivery Management

Documents: Project Plan, Risk Analysis & Mitigation Plan, Project Requirement Document (PRD), Project Status Report, Project Communication Plan, Project budget, Business Canvas, Project Charter, Statement of Work (SOW)

Tools: Jira, Asana, Trello, Browser Stack, Microsoft Excel, SQL, Postman, Miro, Notion, Power BI

Project Framework: Agile Scrum, Waterfall, Lean

Education

- Bachelor Of Engineering Mumbai University, India   **Jun 2017**
- Diploma In Electronics from MSBTE, India   **Jun 2017**

Work Experience

Project Manager at IBM   Oct 2021 - Present

- Mahindra Finance Mobile & Web Application development Costing around 5 million $ and **400+ Screen, 9 MVPs.**
- Created Project Plans, Assess Risks, for **8 MVPs** Schedules, and Manage Budgets. Identify Project Risk and Prioritization and resolve Risk, Gap Analysis, and Creating Risk Log, Action, and Issue Log for 9 Continuous Sprints
- Work closely with 10+ teams. and provide servant leadership and maintain team Relationships.
- Ensure stakeholder engagement throughout the end-to-end process. **Prioritize Timely Project Delivery of 8 MVPS.**
- Identify Risk perform Risk Analysis using different technique and prepare mitigation plan in Brainstorming session

Business Analyst at Quality Kiosk Technologies   Jul 2019 – Oct 2021

- **Requirement Gathering:** Identify and document business needs through stakeholder interviews and workshops and create a Functional Document (FSD/ BRD/ BRS) wrote 18 FSDs and designed 40 Wireframe
- **Stakeholder Communication:** Act as a liaison between business and technical teams to ensure clear communication between 8 Different teams and 30 + Stakeholders.
- **Requirement Gathering from** Different stakeholders **Requirement analysis and Creating FRD** of 30 Requirements
- **SBI (YONO) Mobile Banking Application** Development Impacting 60 million Customer's Life
- Upheld customers and Business requirements in alignment with functional and technical specifications for ongoing projects for 100% success

Business Analyst at AQM   Apr 2018 – Jul 2019

- **Core Banking & CRM** Solution for Corporation Bank **Finacle** impacting the lives of 60Thousand Loan Officers
- **Internet Banking** Implementation Impacting 9Million Customers
- Employ **Miro** to design a Mind Map and Workflow diagram**. & Figma, Balsamiq for Wireframe** Creation of 90 Screens.
- Demonstrated software before the client and trained over 3000+ bankers on new software.

Certification

- **Project Management Professional PMP®** from PMI
- **Certified ScrumMaster® CSM®** from Scrum Alliance
- **Retail Banking NCFM** from NSE
- **Agile Explorer** from IBM

Awards

- Risk-free Delivery from IBM for Yono Pay (20,000 User registrations in one week)
- Delivery Excellence from Quality Kiosk for Covid Loan Implementation

Project

Mahindra Finance OneApp (Fin2Go) | IBM | Team Size – 12 | Product Owner | Jan 2024-Present
- Loan Origination System (LOS) and Loan Management System (LMS) Development
- The end-to-end loan management system for Mahindra vehicles is impacting 2 Lack users per year.
- Implemented ACH-Enache for automated payment recovery, registering 7,000 users in the first month
- Service Ticket Management for Credit Burau and Profiles payments (Payu, CamsPay)

State Bank of India (Yono Bank) | QK & IBM | Team Size – 8 | Sr Business Analyst | Oct 2021-Dec 2023
- Enhanced Yono Quick Pay transactions at the pre-login page to increase the transaction rate by 5 % daily.
- Yono Cash cardless ATM withdrawals linked to Aadhaar and mobile numbers. Achieved a landmark with an average of 5 million transactions daily in rural India.
- Launched YoNo Pay for UPI transactions, achieving 20,000 weekly registrations.
- Maintained IT environments, ensuring uptime and early issue detection reduced downtime by 20%.

Corporation Bank (Yono Bank) | AQM | Team Size – 8 | Business Analyst | Apr 2018-Jul 2019
- Spearheaded Internet Banking Migration for Corporation Bank, affecting 2400+ branches.
- Automated 80+ SMS notifications for enhanced customer communication.
- Implemented anti-money laundering measures, analyzing transaction patterns of 2 Cr Customers
- Monitored and monetized branch records, reinforcing the financial integrity of 2000+ Branches

Entrepreneurial Experience

Giri Tara (Backpacking Startup): Experience with GirTara Travels, organizing 7,000 trips, serving 50,000 clients, and generating 3 million in revenue Provide employment to 30 and sold stock for 3 million.

IT Verse (Education Startup): **IT Verse** Serves 12,000 clients with 5,000 active users and 4,000 subscribers 1,000 Paid Members for the premium Job searching community.