# Adding value to Alternative Investment: Oryzon Epsilon Fund

Oryzon Epsilon Fund is an Alternative Investment Fund in accordance with AIFMD. Domiciliated in Luxembourg and Managed by FCS Asset Management LTD.

The Fund as part as FCS Gestion SICAV-RAIF, within the Reserved Alternative Investment Fund category and aimed at institutional and well-informed investors.

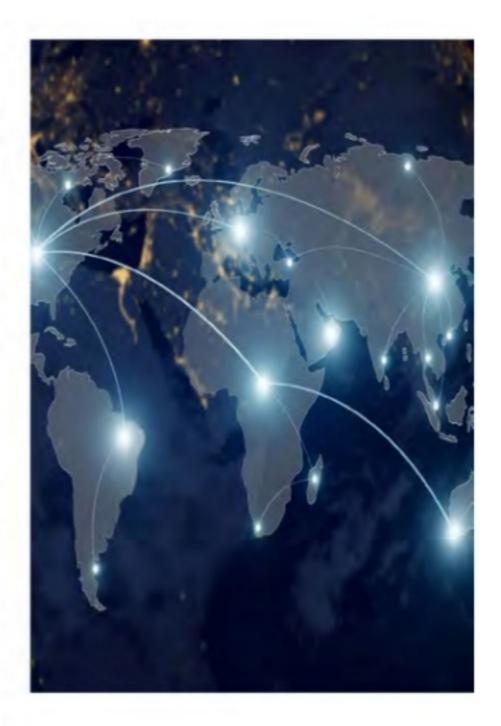
The fund corresponds to a private equity fund. Private Equity funds are categorized as Venture Capital or Leverage Buyout (LBO), the first being framed as investments in young companies of a start-up nature and in the early stages of the financing cycle. The second one in more consolidated companies or assets with a higher quality of financials statements.

LBO strategies use larger amounts of leverage to increase the investor's rate of return on invested capital while seeking high asset diversification and de-correlation with the main public market indices. Finally, PE Funds can be classified as Debt PE, Real Estate PE, Fund of Funds PE and Real Assets PE. Oryzon Epsilon Fund is to be considered a Real Assets Private Equity Fund due to the nature of its Assets, its Investment Policy and its Investment Goals and Objectives.

Oryzon Epstlon is a Medium Size European Private Equity Fund determined to invest in Agricultural assets in Europe and the UK.

Investing in Private Equity in Europe delivers same returns that investing in US or Asian Private Equity.





"At present, Europe offers better valuation and multiple spreads between private markets and public markets resulting in a higher ROIC."



#### Investment Field

Acquisition of core, core-plus and value-added assets in major rural areas, as well as growth sub-markets in Europe and the UK. Our outstanding team and our local market expertise deliver attractive risk adjusted returns to our investors.

Our track record demonstrates a solid history of strong returns produced by our investment strategies which focus on asset quality, sub-market dynamics, buying opportunities, management expertise, strategic property improvements and intelligent capital structures.

## Investment Criteria

#### **Buying Companies**

- Assets valued at \$30 million or more in good overall condition but financially in distress.
- \* Existing current producers / Owners.
- Quality areas in strong sub-markets that can outperform competitors in strong and soft markets.

# Value Creation / Asset Quality

- Employing advantageous and selective use of debt, tax incentives and subsidies and equity structures where it comes to increase equity values in simple and complex situations.
- Providing high quality management with extensive experience.
- Choosing stable and proven sub-markets that offer better prospects for increasing rates and asset values.
- Owning selected assets for the long term in order to maximize current cash flow and future value.

## Selling / Exit Strategy

- Using our experience and positioning to successfully handle market changes.
- Selling at maximum value because of our strategic acquisition and quality management practices.
- Possessing knowledge of targeted markets and strong relationships with industrial Partners & Institutional Investors to identify strategically appropriate selling options.

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#### Main Investment Benefits

The main investment befits among others:

- Investment Scope: The investment scope that allows investments to be made in practically any part of Europe and the UK.
- II. Diversification: The unprecedented level of diversification, which makes it possible to optimize the risk-return trade-off to the maximum.

III.Decorrelation: The de-correlation of the financial market, which allows greater control against excess volatility.

IV.Investment policy: The adaptation of its investment policy to recent scenarios such as pandemics, wars, natural disasters.



#### About Management Teams

## The team is composed of the Investment Manager and Investment Advisor:



David Pintor General Partner FCS Gestion SICAV-RAIF Chief Investement Officer FCS-AM

## DAVID PINTOR SORIA - Investment Manager

General Partner of FCS Gestion SICAV-RAIF and Chief Investment Officer at FCS-AM. Head of the four members Portfolio Management Team with a combined experience of over 65 years in asset management.

24 years of experience in Finance.

CIO, Head of International Equities & Derivatives, Fund Manager and Energy & Basic Resources Analyst for Asset Management Companies and Family Offices: Banesto Banca Privada Gestión S.G.I.I.C., Santander Private Banking Gestión S.G.I.I.C., Gestifonsa S.G.I.I.C., S.A. Grupo Banco Caminos and Inversiones Grupo Criserpa Family Office.

Director of Wealth Management at Banesto Bank, Bankinter Bank and Andbank Alternative Markets Listing Sponsor at Euronext.

Also, at present, Senior Investment Advisor at US Merchant Bank, Pelican Point Investment Group LLC and Gerson Lehrman Group Inc. Alphasights Ltd in the UK and Fairmont Corporate Finance in Portugal.

B.B.A. Major in Economics University of Mississippi Business School. Masters in Financial Derivatives. Valuation, Control and Management of Options and Futures and New Financial Instruments. Institute of Advanced Finance-Options and Futures Institute. Masters in Finance, Chartered EFFAS Financial Analyst Spunish Institute of Financial Analysts.

#### Contact details:

Investment Manager: David Pintor Soria: E: david.pintorsoria@fcs-am.com T: +34 615632197

#### ERIC MARLES GIMENO - Investment Advisor

FCS Investment Advisor - Managing Partner Kepler Capital.

Business Administration and Management (UOC). Higher specialization in Private Banking at ISEFI where he obtained the European Financial Planning Association (EFPA) European Financial Advisor license. He has completed training in alternative assets at Harvard Business School.

In the field of teaching, for the last four years, he has been teaching finance and investment sessions in the Financial Advisor program at IDD & IEF.

He has worked in multinationals such as Vodafone and Novartis, where he has acquired the vision and expertise of large international companies.

In the financial area he has worked in wealth management in the consulting firm Black & White Excellence, also in One Click he has been part of the technical team and developer of numerous automated asset management systems. He has been Manager of Nexxium Capital, a company specialized in financial analysis and investments through the introduction of the most modern technological applications.

Most recently, he worked at Gestión de Patrimonios Mobiliarios (GPM, S.V.) as Investment Counselor in the Corporate area. Currently, he is a director of Kepler Capital, a consultancy firm and partner of the Oryzon Epsilon Fund, acting as a Investment Advisor.



Eric Marles Investment Advisor Managing Partner Kepler Capital

## Contact details:

Investment Advisor: Eric Marles Gimeno E: eric.marles@keplercap.com T: +34 607824210



## About FCS

FCS Asset Management Limited is a fully regulated and supervised Asset Management Company within the EU. Incorporated in 2011 in Malta and regulated by MFSA.

FCS is one of the first companies in Europe to have been granted a license under the AIFM Directive. FCS manages schemes in Luxembourg regulated and supervised by the CSSF, in Ireland by the CBI and in Malta by the MFSA. FCS Asset Management Limited is a subsidiary of FCS Group, an International Investment Group dedicated primarily to the management of different enterprises around the world, with a special focus on the Financial Industry Services Sector. The main goal of the Group is the generation of sustainable shareholder value.

The Partners at FCS Group have been working together for more than 30 years, having created the first regulated UCITS in Europe. Following the 2008 financial crises, the Partners saw opportunity—the need to re-interpret the financial services industry.

Combining unparalleled experience, comprehensive market research and indepth industry knowledge, PCS Group works with its clients to provide the only added value we understand-real solutions.

FCS Asset Management Limited provide the following services:

- Fund Management
- Fund Administration
- Financial Advisory
- Platform Offerings
- Fund services
- Wealth Management

Regarding to AIFM, Malta was the first EU Member State to successfully transpose the Alternative Investment Fund Managers Directive into Maltese Law. Within the AIFMD, the EU has created a set of uniform rules for all providers of Alternative Investment Funds. The Directive aims at framing the activities of managers, with a goal to create an internal market for these managers whilst putting in place a harmonized regulatory framework.

FCS Asset Management was one of the first Investment Management companies to obtain the AFIMD License in Malta from the MFSA, allowing us to provide Investment Management Services to AIFs for third-party managers. These Funds may be publicly distributed to professional and semi-professional investors within the entire European Union.

The Investment Management team at FCS Asset Management expertly creates customized portfolios across all traditional and alternative asset classes tailored to each client's unique risk / return profile. This is done following a thorough, in-depth analysis of the client profile, their liquidity priorities, expected volatility target, preferred degree of involvement and the amount of assets they wish to entrust with us. Each client is assigned a relationship manager who will work closely with the client keeping them abreast of all their requirements.

By avoiding bureaucracy at each step of the Investment Process, we are confident in providing clear and sound advice.

Our mission statement:

QUALITY OF ASSETS, QUALITY OF THE TEAM, QUALITY OF THE MANAGEMENT.