

# **Profile**

- 1. Self-taught in HTML, CSS and JavaScript with a strong drive to enhance skills and become a successful web developer.
- 2. Committed to pursuing a career as a web developer, I made the difficult decision to leave a stable job in order to focus on learning HTML, CSS and JavaScript so, I am eager to apply my experience in sales and management to a new challenge in the tech industry.
- 3. Experienced sales and management professional seeking entry-level position in frontend development.
- 4. Skilled in customer service and communication with a passion for learning and adapting to new challenges.

# **Employment History**

# Sales Representative, Intercontgsm (Orange Store), Targu Mures

MAY 2019 - DECEMBER 2022

As a Sales Representative at Orange Store, I embraced new challenges and opportunities to grow in a dynamic field. Working collaboratively with my team, I leveraged my previous leadership skills while also adopting new strategies to improve our performance. I thrived on the challenge of staying up-to-date with new and emerging technologies, expanding my skillset and broadening my horizons.

#### Assistant Manager, Artima (Carrefour), Targu Mures

NOVEMBER 2018 - MARCH 2019

As an assistant manager in a busy retail environment, I excelled at team leadership, sales, and inventory management. I motivated my team to achieve their goals, provided guidance and support, and adapted quickly to new situations. By staying up-to-date on industry trends, I ensured that our store remained competitive and responsive to customer needs. Overall, my experience has honed my leadership and problem-solving skills, making me a valuable asset to any team or organization.

## Head Cashier, Artima (Carrefour), Targu Mures

SEPTEMBER 2017 - OCTOBER 2018

Within a year of assuming this role, I trained Head Cashiers at three Artima stores in Targu Mures. My efforts resulted in departmental evaluations of 9+ out of 10 by management at all three stores. As a result, I was recommended for promotion to Assistant Manager.

# Sales Assistan, Alba Luggage, London

OCTOBER 2016 - JULY 2017

Thriving on challenges, I adeptly navigated a new field and managed customer interactions in an English-speaking environment at a prime location in London. Through attentive service, maintaining long-term connections via email and phone, and leveraging persuasion techniques, I successfully achieved good sales and garnered repeat customers within just two months.

#### Section Manager, Artima (Carrefour), Targu Mures

OCTOBER 2015 - SEPTEMBER 2016

Following my role as a Section Manager in a supermarket, I furthered my skills in team coordination while undertaking additional responsibilities and duties. I

#### **Details**

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### Links

**Github** 

LinkedIn

Netlify

Task ManagementAapp

**Shopping List App** 

#### Skills

jQuery

CSS

**HTML** 

Git

JavaScript

Bootstrap

#### **Hobbies**

Coding, Electronic Music, Photography, Sound Design, Modular Synthesizers.

#### Languages

Romanian

English

acquired the ability to adeptly adapt to changing circumstances, organize inventory, and delegate established tasks to my team, resulting in a noticeable increase in store productivity.

# **Education**

Psihologie si Stiinte ale Educatiei, Universitatea Dimitrie Cantemir, Targu Mures

2011 - 2014

Bachelor's degree in Psychology and Educational Sciences