Subject of the project:

Original project subject was: 56. On-line shop: orders, packages, customers, opinions.

I changed the scope a little to – online smartphone shop: orders, packages, customers, returns.

Topic analysis:

<u>Customer for the database:</u> Mid/Large sized online smartphones shop.

<u>Users of the database:</u> All employees of the company – directors, magazine workers, data administrators, data analysts, accountants, order/return processing employees.

<u>Purpose of the database:</u> Manage and organize work of an online smartphone shop. Handle information related to orders, packages, customers, deliveries and invoices. Database should provide seamless and organized operating of the business. The primary goals include order processing, storing customers' information, inventory management, tracking payments, and handling returns.

<u>Real life context:</u> This database is prepared for the online store already having a working website. It does not support the possibility of stationary sales. It could support the efficient and stable work of the mentioned shop.

Possible use scenarios:

- Keeping track of orders/returns history,
- Retrieving a list of customers,
- Performing analysis on the daily/monthly/annual sales,
- Keeping track of the magazine state for each product,
- Fraud of the products detection,
- Calculating the shop revenue for specific period,
- Customer segmentation for targeted marketing based on analysis of their orders,
- Popular products identification,
- Returns analysis for product range improvement,
- Possibility of dynamic pricing based on analysis of order data.

Assumptions and limitations:

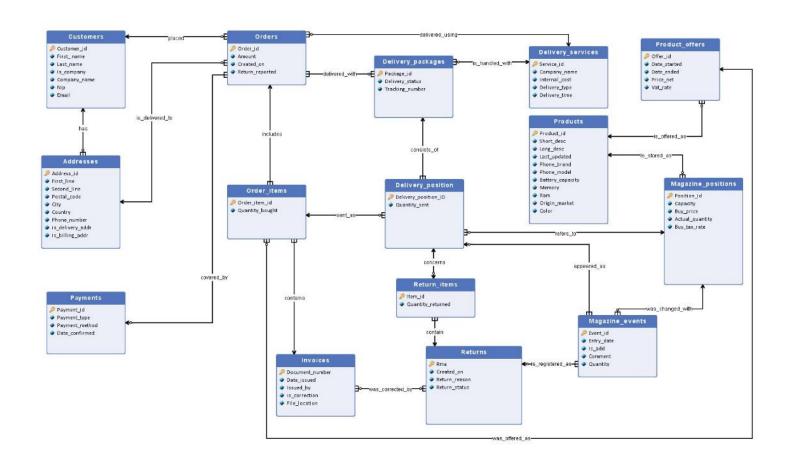
- We assume that the company has a working web store with working authentication process so we do
 not have to handle the way of authentication, password storing etc.
- We assume that database would be stored with appropriate level of security, because of storing the confidential data.
- We assume that database would have consistent backups.
- Database does not take part in any maintenance breaks and system changes, its work is stable and consistent.
- Database has connection only with the internal system of the company, it is achievable only from custom software available in magazine and office.
- Important note database should be protected again SQL injection on the used software side.

Example inquiries:

· Retrieve customer information by e.g. phone number

- Retrieve customers living in specific country
- Check product availability in the magazine
- Calculate monthly/annual revenue
- Identify top-selling products
- Monitor low stock products
- List orders with the lower limit for the price
- List orders delivered by specific delivery service
- Check if the order was successfully paid
- Check if customer has defined a billing address
- Check the price for product between date in the specific day

ER Diagram:



Description of the entity sets:

Entity set: Customers

Description: Entity set containing all customers that have ever placed an order in the company or were manually added to the database.

Columns:

- <u>Customer_id</u> integer, unique for each row: synthetic identifier for each customer
- First name varchar(32): letters a-z, A-Z as well as "-" sign
- Last_name varchar(48): letters a-z, A-Z as well as "-" sign
- Is_company bit: Defines whether customer is registered as a company or not (1 means company, 0 means private person)
- Company_name varchar(200): if customer is defined as a company its name is stored here; it must be defined as a set of ASCII characters.
- Nip varchar(10): if customer is defined as a company its tax identification number is stored here, it consists of 10 digits.
- Email varchar(72): customer email used to send notification regarding orders and other communication. Should match the pattern xxxxx@yyyyy.zzz where x, y may be lowercase letters, capital letters, numbers and some specials signs like (-_.+) and z should be a lowercase or capital letter. X, y and z may occur one or multiple times each.

Entity set: Orders

Description: The list of all orders ever received by the company. Each order is connected with exactly one client, may have multiple packages and may include multiple positions of multiple products.

Columns:

- Order_id int: synthetic, unique Identifier.
- Amount float: The total cost of an order with a dot as a decimal point separator.
- Created on datetime: Full date in "YYYY-MM-DD hh:mm:ss[.nnn]" format.
- Return_reported bit: Defines if there was any return connected with order. Can take only two values: 1 or 0 (1 means true, 0 false).

Entity set: Payments

Description: The list of ever received payments (for orders) and sent payments (for returns). Payment may cover the order price after some time, after registering the order in the database.

Columns:

- <u>Payment id</u> int: Synthetic, unique Identifier for the payment, used for internal purposes
- Payment_type varchar(8) It could be "received" or "sent" payment.
- Payment_method varchar(32): One of the following "bank transfer", "BLIK", "credit card", "cash",
 "fast bank transfer".
- Date_confirmed datetime: Specifies when money achieved its destination account. Full date in "YYYY-MM-DD hh:mm:ss[.nnn]" format.

Entity set: Products

Description: The list of all products (smartphones) available in the shop with actual information and description

Columns:

- **Product_id** int: Synthetic, unique Identifier for the product in internal systems
- Short_desc varchar(1000): Short description of the product. Contains ASCII characters.
- Long_desc varchar(50000): Long description of the product. Contains ASCII characters.
- Last updated datetime: The datetime of last entity update in "YYY-MM-DD hh:mm:ss[.nnn]" format.
- Phone_brand varchar(100): Producer of the device. Contains ASCII characters.
- Phone_model varchar(100): producer model identifier. Contains ASCII characters.
- Battery_capacity int: Smartphone battery capacity in mAh, always in range 0->20000
- Memory int: The number of gigabytes of ROM memory of smartphone e.g. 256, always in range 0->100000
- Ram float: The number of gigabytes of RAM memory of smartphone (may contain halves), always in range 0.00->100.00
- Origin_market varchar(50): Specifies the market where device was meant to be sold e.g. "Asia", "Europe", "US". Contains only letters.
- Color varchar(50): The name of color that the phone has, defined by producer. Contains ASCII characters.

Entity set: Addresses

Description: List of all customers' addresses ever received by the company - multiple addresses may be connected with one customer. Each address may be either billing or delivery or both at the same time. Each of the addresses is connected with exactly one client.

Columns:

- Address_id int: Synthetic, unique Identifier of the address entity
- First_line varchar(250): First line of the address in ISO-8859-2 standard. Contains ASCII characters.
- Second_line varchar(250): Second line of the address in ISO-8859-2 standard. Contains ASCII characters.
- Postal_code varchar(6): Zip (postal) code in XX-XXX format where every X is a number in range 0-9.
- City varchar(100): Full city name in ISO-8859-2 standard. Contains ASCII characters.
- Country varchar(100): Full country name in ISO-8859-2 standard. Consists of letters only.
- Phone_number varchar(16): Customers phone number preceded with +XX country Identifier field have fixed length at 16 digits as this is the longest possible phone numbers length (in China) with +XX country code included. May contain only digits.
- Is_delivery_addr bit: Defines if address is used for delivering purpose (1 means true, 0 false)
- Is_billing_addr bit: Defines if address is used for billing purpose (1 means true, 0 false)

Entity set: Returns

Description: The list of all returns processed ever by the company. One return may contain multiple positions from the order. Also, the return should contain at least one correction invoice (but created after receiving the products and processing the return payment).

Columns:

• Rma – varchar(20): Synthetic Identifier for each return e.g. RMA/XX/YYYY/ZZZZ.

- Created_on datetime: Full date of return report by customer in "YYYY-MM-DD hh:mm:ss[.nnn]"
 format
- Return_reason varchar(500): Description of the reason of sending product back (may be blank if no reason specified). Contains ASCII characters.
- Return_status varchar(20): As the name states, it contains internal status of processed return. May be: "return_submitted", "return_received", "return_accepted", "return_rejected").

Entity set: Order_items

Description: A list of all invoice positions - connections of specific product offer and bought quantity of this particular product.

Columns:

- Order_item_id bigint: Synthetic, unique Identifier.
- Quantity_bought int: Amount of the ordered pieces of specified product.

Entity set: Invoices

Description: A set of billing documents containing either sell invoices or correction invoices (for returns).

Columns:

- <u>Document_number</u> varchar(20): Synthetic, unique Identifier for document e.g.
 FV/MM/YYYY/XXXXXX, where MM is month, YYYY is year, XXXX is the invoice number.
- Date issued datetime: Full date in "YYYY-MM-DD hh:mm:ss[.nnn]" format.
- Issued_by varchar(100): First and last name of the person who issued document. Contains only letters.
- is_correction bit: Defines whether the document is correcting previous one or not. Connected with returns. Takes only value of 0 or 1. (1 means the document is correction, 0 means it is normal invoice)
- File_location varchar(200): Location of the file in internal system data, url or path to the file.
 Contains ASCII characters.

Entity set: Delivery_packages

Description: The list of shipped packages in the company. List consists of either sent and received packages (orders and returns). One package may contain items from one or multiple orders/returns.

Columns:

- <u>Package id</u> int: Synthetic, unique ID for internal identification
- Delivery_status varchar(30): Package status, may be: "created_shipping_document", "packed", "handed_over_to_the_delivery", "delivered".
- Tracking_number varchar(50): External Identifier received from shipping company. May be repetitive due to the variety of carriers. Contains ASCII characters.

Entity set: Magazine_positions

Description: The set of all magazine positions - products but from the same delivery series

Columns:

- **Position_id** int: Synthetic, unique Identifier
- Capacity int: The amount of the product that we can maximally store
- Buy price float: The price we bought product for (netto)

- Actual quantity int: Actual magazine state
- Buy_tax_rate float: : The tax rate of product for the time when we bought it (e.g. 0.23)

Entity set: Magazine_events

Description: This entity set contains all events that have impact on magazine positions. E.g. adding pieces of some magazine position or removing some pieces from magazine.

Columns:

- Event id int: Synthetic, unique identifier
- Entry date datetime: Timestamp of the event in "YYYY-MM-DD hh:mm:ss[.nnn]" form
- Is_add bit: Defines whether event added items to magazine or taken from magazine (1-added, 0-taken)
- Quantity int: Defines the amount with which the magazine stock was changed.
- Comment varchar(1000): Comment defining the purpose of event and person who issued the event. Contains ASCII characters.

Entity set: Product_offers

Description: This entity set contains all actual and historical data of sell offers of specific products.

Columns:

- Offer id int: Synthetic, unique identifier
- Date started datetime: The date when offer started in "YYYY-MM-DD hh:mm:ss[.nnn]" format
- Date ended datetime: The date when offer ended in "YYYY-MM-DD hh:mm:ss[.nnn]" format
- Price_net float: Netto (without tax) offer selling price
- Vat_rate float: Vat rate for this product that should be considered in total selling price (e.g. 0.23)

Entity set: Delivery_services

Description: This entity set consists of possible delivery services from which client may choose appropriate to get his parcel.

Columns:

- <u>Service_id</u> int: Synthetic, unique Identifier
- Company_name varchar(100): Name of the delivery company. Contains ASCII characters.
- Internal_cost float: Cost that our company must pay for the package (including discounts). May be useful to calculate the margin of the delivery cost for customer
- Delivery_type varchar(20): Specifies whether it is "courier" or "parcel_machine".
- Delivery_time int: Approximate delivery time based on information provided by the delivery company

Entity set: Delivery_position

Description: This entity set consists of positions put in specific packages. It allows to retrieve the information if how many pieces of the product were sent in specific delivery package.

Columns:

- <u>Delivery position ID</u> int: Synthetic, unique Identifier for internal purposes
- Quantity_sent int: Quantity of items from the order_item (part of it or whole) sent in one package

Entity set: Return_items

Description: This entity set consists of positions returned by customer in specific return statement. It allows to retrieve the information if how many pieces of the product were returned in specific return submission.

Columns:

- <u>Item_id</u> int: Synthetic, unique identifier
- Quantity_returned int: Quantity of the returned items (a number between 1 and delivery_position quantity)

Relationships description:

- ➤ Has (Addresses Customers, 0..n 1) Makes connection between specific address and customer that this address belongs to. Customer may have zero or multiple addresses, because he may want another delivery address and yet another to bill or he may still not given his address. One address has to be connected to one customer (and only one).
- ➤ Placed (Customers Orders, 1 0..n) Connects orders to the specified customer that submitted it. Order has to have connection with only one customer while customer may have placed zero or many orders.
- ➤ Includes (Orders Order_items, 1 1..n) Specifies items and their quantity in the specific order. One order item may appear in only one order, while order may contain multiple order items (but at least one).
- ➤ Contains (Invoices Order_items, 1 1...n) Specifies items and their quantity on the invoice. Order item here may be also called an invoice position. One order may appear only in one invoice, but invoice may contain multiple positions (but at least one).
- Covered_by (Orders Payments, 1..n 0..1) Matches the payment and the order it was made for. One payment may cover multiple orders while one order may be covered with just one payment.
- ➤ **Delivered_with** (Orders Deliver_packages, 1..n 0..n) Ties the package entity with the order it is a part of. Order may contain zero or multiple packages (optionality, because the package is not sent in the same moment as the order is submitted). While one package may contain at least one but also multiple orders (but to the same address and client).
- ➤ Concerns (Delivery_position Return_items, 1 0..1) Matches items submitted to return with the corresponding delivered positions. Delivery position may have zero or one corresponding return item (because not all of the items are always returned) and return item should have exactly one corresponding delivery position that is being returned.
- ➤ Was_corrected_by (Returns Invoices, 0..n 0..n) Connects the return that was completed with correcting invoice that was made for its documentation. One return may have zero (if it is not completed) correcting invoices or multiple if for example there was an error while creating the first correction. One invoice may have none returns connected (if it is not a correcting invoice) or multiple if it concerns items from multiple returns.
- ▶ Is_handled_with (Delivery_packages Delivery_services, 0..n 1) Connects the package with carrier that delivers it. One package may be delivered by only one carrier, but carrier may have zero or multiple deliveries of our packages.
- ➤ **Is_offered_as** (Products Product_offers, 1 0..n) Ties a product with its selling offers for specific periods. One product may have zero offers (if it was never meant to be sold) or multiple (when the price has been changing through the time). Product offer may connect only with one product it is meant for.
- ➤ **Is_stored_as** (Products Magazine_positions, 1 0..n) Matches the product with its corresponding magazine positions. One magazine position may be identified as only one product, but product may be stored as multiple magazine positions (from different suppliers, for different buy price, etc.)
- ➤ Was_changed_with (Magazine_positions Magazine_events, 1 0..n) Matches events occurring in magazine with corresponding positions that were changed. Event can change only one magazine

- position while one magazine position may be changed by multiple magazine events (for example at different days).
- ➤ Is_registered_as (Returns Magazine_events, 0..1 1..n) Connects a return with a corresponding magazine event that registered returned products back on magazine. One return may be registered as multiple magazine events, because it may concern multiple products. Magazine may have only one corresponding return or don't have it when it is not connected with a return.
- ➤ **Is_delivered_to** (Addresses Orders, 1 0..n) Ties an order to the address that it should be delivered to. One order can be delivered only to one address, but one address may be a delivery address for zero or more orders.
- ➤ Sent_as (Order_items Delivery_position, 1 0..n) Specifies which positions (or parts of positions) from the order were sent in which package. One order position may have zero (because items are not sent immediately after order submission) or more delivery positions (because it may be splitted if item stock has run out). One delivery position corresponds to exactly one order item.
- ➤ Refers_to (Delivery_position Magazine_position, 0..n 1) Connects directly the delivered item to the magazine position it was. Multiple delivery positions may correspond to one magazine position (magazine position may be sent multiple times before running out of stock). However, only one magazine position may be connected to delivery position as it represents only one product.
- ➤ Consists_of (Delivery_position Delivery_packages, 1...n 1) Specifies which positions prepared to delivery are included in the specific parcel. One parcel can contain at least one delivery position (but may contain more) while delivery position may only be included in one parcel (we cannot split it).
- ➤ Was_offered_as (Order_items Product_offers, 0..n 1) Specifies the historical offer of the product that was active when order was made. One order item may be described only with one offer (it was ordered for specific price when this offer was active). Product offer may be connected with zero or multiple order items (it depends on the amount of orders that were made when this offer was active).
- ➤ **Delivered_using** (Orders Delivery_services, 0..n 1) Defines the carrier chosen by customer for the specific order. One order can be delivered only with one carrier while delivery service may deliver multiple orders.
- ➤ Contain (Return_items Returns, 1..n 1) Return (submission) is connected with specific items that are being returned using it. So one return item must be connected to only one return submission while return submission may contain one or more items.
- ➤ Appeared_as (Delivery_position Magazine_events, 0..1 1..n) Connects items prepared to be sent with an magazine event that was executed to pack these things. One delivery position can be connected with one or more magazine events because it can change states for multiple magazine positions (that are the same product but for example bought for different prices). However one magazine event can be connected with zero or one delivery position (it may not be connected with sent product. That is the reason for optionality).

RDB Schema

Customers (Customer id, First_name, Last_name, is_company, Company_name, Nip, Email)

Addresses (<u>Address_id</u>, First_line, Second_line, Postal_code, City, Country, Phone_number, is_delivery_addr, is_billing_addr, CustomerConnected REF Customers)

Orders (<u>Order_id</u>, Created_on, Return_reported, CustomerID REF Customers, DeliveryService REF Delivery_Services, DeliveryAddressID REF Addresses, PaymentID REF Payments)

Payments (Payment_id, Payment method, Payment type, Date confirmed)

Delivery_services (**Delivery_service_id**, Company_name, Internal_cost, Delivery_type, Delivery_time)

Delivery_packages (<u>Package_id</u>, Delivery_status, Is_return, Tracking_number, DeliveryServiceID REF Delivery_services)

Order_items (**Order_item_id**, Quantity_bought, OrderID REF Orders, OfferID REF Product_offers, InvoiceID REF Invoices)

Product_offers (Offer_id, Date_started, Date_ended, Price_net, Vat_rate, ProductID REF Products)

Products (<u>Product_id</u>, Short_desc, Long_desc, Last_updated, Phone_brand, Phone_model, Battery_capacity, Memory, Ram, Origin_market, Color)

Magazine_positions (Position_id, Capacity, Buy_price, Actual_quantity, Buy_tax_rate, ProductID REF Products)

Magazine_events (**Event_id**, Entry_date, Is_add, Quantity, Comment, MagazinePositionID REF Magazine_positions, DeliveryPositionID REF Delivery_Position)

Returns (Rma, Created_on, Return_reason, Return_status)

Return_items (<u>Item_id</u>, Quantity_returned, ReturnID REF Returns, DeliveryPositionID REF Delivery_position)

Invoices (**Document_number**, Date_issued, Issued_by, is_correction, file_location)

Delivery_position (<u>Delivery_position_id</u>, Quantity_sent, packageID REF Delivery_packages, orderItemID REF Order_items, magazinePositionID REF Magazine_Position)

Deliveries (**OrderID** REF Orders, **PackageID** REF Delivery_packages)

Invoice_corrects (InvoiceID REF Invoices, ReturnID REF Returns)

Returned_items_events (Rma REF Returns, MagazineEventID REF Magazine_events)