

## Reference Point for the Baseball Players in Japan

Is the contribution of SABR metrics taken into account?

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# References

- Pope & Simonsohn (2011, Association for Psychological Science)  
“Round Numbers as Goals : Evidence From Baseball, SAT Takers, and the Lab”
- Hakes & Sauer (2006, Journal of Economic Perspectives)  
“An Economic Evaluation of the *Moneyball* Hypothesis”

# Pope & Simonsohn

- Verify that **round numbers** in performance scales act as **reference points**, by examining three practical studies.
- In the first study, they found that baseball players in MLB prefer finishing the season with a batting average(AVG) just above .300, to that with just below .300.

# Hakes & Sauer

- *“Moneyball Hypothesis”*  
: Michael Lewis’s claim that the valuation of skills in MLB player’s market was grossly inefficient.