

Behavioral Economics

Exercise 4 Time Preferences

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Question 1 (a) Solve by backward induction.

- Period 2

By $\beta = \delta = 1, t = 2$ agent's intertemporal utility is :

$$-c(e_2) + B(e_1, e_2)$$

where e_1 is given

Then, the best-response of the $t = 2$ agent, depending on the parameters is derived as follows :

$$\text{If } B \geq kc \Leftrightarrow c \leq \frac{B}{k}$$

$$\text{BR}(e_1) = \begin{cases} 2 & \text{if } e_1 = 0 \\ 1 & \text{if } e_1 = 1 \\ 0 & \text{if } e_1 = 2 \end{cases}$$

$$\text{and if } kc > B > 2c \Leftrightarrow c > \frac{B}{k}$$

$$\text{BR}(e_1) = \begin{cases} 1 & \text{if } e_1 = 1 \\ 0 & \text{if } e_1 = 0, 2 \end{cases}$$

- Period 1

Now by $\beta = \delta = 1, t = 1$ agent's intertemporal utility is :

$$-c(e_1) - c(\text{BR}(e_1)) + B(e_1, \text{BR}(e_1))$$

By the assumption $kc > 2c$ and $B > 2c$ and the derived best-response of the $t = 2$ agent, e_1 is the dominant strategy for each case of the parameters.

Therefore, the perception-perfect equilibria is :

$$\text{If } c \leq \frac{B}{k}$$

$$(e_1^*, e_2^*) = (1, e_2)$$

$$\text{where } e_2 = \begin{cases} 2 & \text{if } e_1 = 0 \\ 1 & \text{if } e_1 = 1 \\ 0 & \text{if } e_1 = 2 \end{cases}$$

$$\text{If } c > \frac{B}{k}$$

$$(e_1^*, e_2^*) = (1, e_2)$$

$$\text{where } e_2 = \begin{cases} 1 & \text{if } e_1 = 1 \\ 0 & \text{if } e_1 = 0, 2 \end{cases}$$

(b) • Period 2

The intertemporal utility is :

$$-c(e_2) + \beta B(e_1, e_2)$$

– When $e_1 = 0$

For $t = 2$ agent, $e_2 = 1$ is strictly dominated by $e_2 = 0$, since both of them result in $B(0, e_2) = 0$.

Then, the agent prefer $e_2 = 2$ iff

$$\begin{aligned} -kc + \beta B &\geq 0 \\ c &\leq \frac{\beta B}{k} \end{aligned}$$

Otherwise, $e_2 = 0$ is chosen.

– When $e_1 = 1$

$e_2 = 2$ is strictly dominated by $e_2 = 1$, since $e_2 = 1$ is enough to satisfy $B(., .) = B$.

The agent prefer $e_2 = 1$ iff

$$\begin{aligned} -c + \beta B &\geq 0 \\ c &\leq \beta B \end{aligned}$$

- Period 1

- When $c \leq \frac{\beta B}{k}$

Even if $e_1 = 0$, $t = 2$ agent choose $e_2 = 2$ and so $B(e_1, e_2) = B$ realizes.

Then, $t = 1$ agent prefer $e_1 = 2$ to $e_1 = 0$ iff

$$(1 - \beta)kc \leq 0$$

which never hold since $\beta < 1$, so $e_1 = 2$ is stricly dominated by $e_1 = 0$.

Then, $e_1 = 1$ is preferred iff

$$-c - \beta c + \beta B \geq -kc + \beta B$$

$$(1 + \beta - \beta k)c \leq 0$$

$$\text{which holds iff } k \geq \frac{1 + \beta}{\beta}$$

Otherwise, $e_1 = 0$ is chosen.

- When $\frac{\beta B}{k} < c \leq \beta B$

$e_2 = 2$ is never chosen, which implies that if $e_1 = 0$, $B(.,.) = 0$.

$t = 1$ agent prefer $e_1 = 2$ to $e_1 = 0$ iff

$$-kc + \beta B \geq 0$$

$$c \leq \frac{\beta B}{k}$$

which never holds, by $c > \frac{\beta B}{k}$.

$e_1 = 1$ is preferred to $e_1 = 0$ iff

$$-c - \beta c + \beta B \geq 0$$

$$c \leq \frac{\beta B}{1 + \beta}$$

Note that $\left(\frac{\beta B}{k}, \frac{\beta B}{1 + \beta}\right]$ is not empty interval.

- $\beta B < c$

Both $t = 1, 2$ agent choose $e_t = 0$, rather than any positive e_t .

Therefore, the perception-perfect equilibria is:

$$(e_1^*, e_2^*) = (e_1, e_2)$$

$$\text{If } c \in (\frac{\beta B}{k}, \frac{\beta B}{1+\beta}),$$

$$\begin{aligned} e_1 &= 1 \\ e_2 &= \begin{cases} 1 & \text{if } e_1 = 1 \\ 0 & \text{otherwise} \end{cases} \end{aligned}$$

$$\text{If } (c \leq \frac{\beta B}{k}) \wedge (k \geq \frac{1+\beta}{\beta}),$$

$$\begin{aligned} e_1 &= 1 \\ e_2 &= \begin{cases} 2 & \text{if } e_1 = 0 \\ 1 & \text{if } e_1 = 1 \\ 0 & \text{otherwise} \end{cases} \end{aligned}$$

$$\text{If } (c \leq \frac{\beta B}{k}) \wedge (k < \frac{1+\beta}{\beta}),$$

$$\begin{aligned} e_1 &= 0 \\ e_2 &= \begin{cases} 2 & \text{if } e_1 = 0 \\ 0 & \text{otherwise} \end{cases} \end{aligned}$$

$$\text{If } \beta B < c,$$

$$\begin{aligned} e_1 &= 0 \\ e_2 &= 0 \end{aligned}$$