



Agentic AI-Powered SOC's: Overcoming SOAR's Unfulfilled Promises

Speaker Bio



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CEO & Co-founder of Radiant Security

I have nearly 2 decades in cybersecurity, both as a practitioner and a vendor

My past roles include:

- VP of Product at Exabeam
- CIO at Exabeam
- CISO at Imperva

Agenda

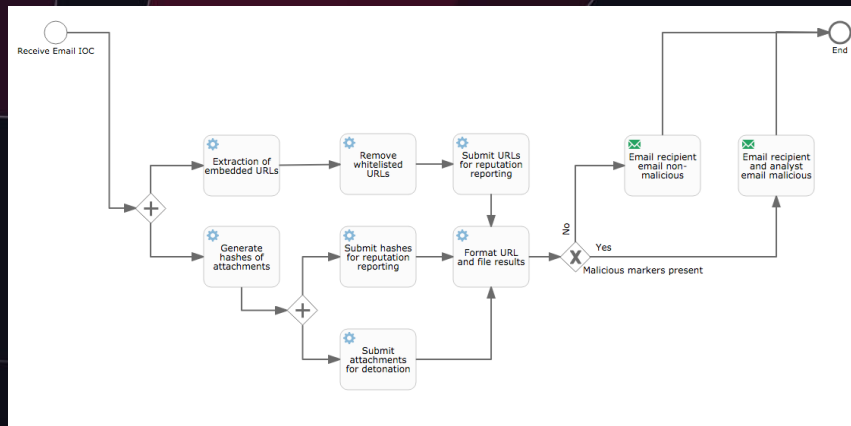
- A brief overview of SOAR and SOC Automation
- Why SOAR Didn't Work
- How to Fix SOC Automation
- The Role of Agentic AI in SOC Automation
- Demo

What is SOAR?

SOAR stands for **Security Orchestration, Automation, and Response**

They perform automation using pre-defined logic (playbooks) to run actions over API connections to other tools.

SOARs were designed to automate security operations work like alert triage and incident response



An example of a simple SOAR playbook for phishing

The Promise of SOAR

“Automate security operations tasks and workflows—to boost analyst productivity, find more attacks, and reduce response times.”

Automatically triage events

The screenshot displays the Phantom Cyber website's 'WORK SMARTER' section. It features a light blue header with a lightbulb icon and the text 'PHANTOM HELPS YOU WORK SMARTER'. Below this, a sub-header reads 'Automate repetitive tasks to force multiply your team's efforts and better focus your attention on mission-critical decisions.' A bulleted list under 'WORK SMARTER' includes: 'Automatically triage events to eliminate noise from your workload', 'Pre-fetch threat intelligence to support your decision making', and 'Orchestrate complex workflows to improve efficiency and precision'. To the right is a flowchart diagram showing a sequence of steps: 'CHECK FOR SUSPICIOUS ACTIVITY', 'ANALYZE', 'DECISION', 'EXECUTE', and 'REPORT'. Red lines connect the callout boxes to specific elements in the image.

PHANTOM HELPS YOU WORK SMARTER

Automate repetitive tasks to force multiply your team's efforts and better focus your attention on mission-critical decisions.

WORK SMARTER

- Automatically triage events to eliminate noise from your workload
- Pre-fetch threat intelligence to support your decision making
- Orchestrate complex workflows to improve efficiency and precision

PHANTOM HELPS YOU RESPOND FASTER

Reduce dwell times with automated detection and investigation. Reduce response times with playbooks that execute at machine speed.

RESPOND FASTER

- Execute actions in seconds instead of minutes, hours, or more if performed manually
- Choose the right response with more than 1,000+ APIs and 200+ apps supported in the Phantom Platform
- Build playbooks quickly and without coding using the Phantom visual playbook editor

eliminate noise from your workload

Orchestrate complex workflows to improve efficiency and precision

Execute actions in seconds instead of minutes

Build playbooks quickly and without coding

Phantom Cyber website, March 2018

The Evolution of SOAR



Gen 1

Mid 2010s

Static playbooks

Complex implementations

Huge maintenance

Simple security use cases



Gen 2

Late 2010s

Static Playbooks

Drag-n-drop editors

Playbook libraries

Moderate maintenance

Broader security use cases



Gen 3

Early 2020s to present

Static playbooks

Gen AI editors

Extensive playbook libraries

Moderate maintenance

IT & security use cases

Why didn't SOAR work?

Post-detection SOC Work Has Two Types of Tasks

Triage & Investigation

*What is this?
Is this a false positive?
What happened?
What caused it?
What should I do about this?
Could it lead to anything else?
How do I keep it from happening again?
Etc.*



“Thinking Tasks”

Response

*Taking corrective actions
Notifying affected people
Updating stakeholders
etc.*



“Doing Tasks”

SOARs Struggle at Performing Investigative Tasks



Investigations
are too complex
& diverse



Static playbooks
can't learn, think,
or adapt



SOAR requires
predictable inputs to
function

SOARs Alone Can't Produce Low MTTRs



Detection

Automated by
point products
(Fast)



Investigation

**Manually done
by humans
(Slow)**

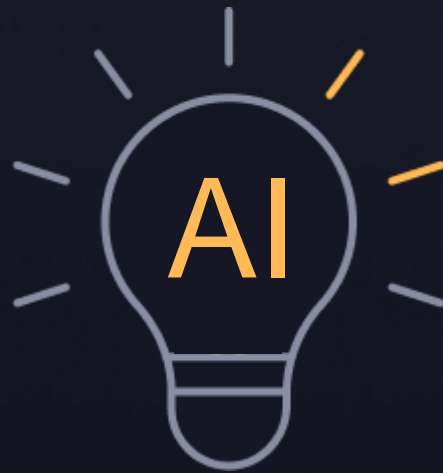


Response

Automated
via **SOAR**
(Fast)

Fixing SOC Automation Requires

1. Understanding complex problems
2. Handling unexpected inputs
3. Learning environment norms
4. Utilizing security expertise and knowledge
5. Providing results without lots of customization and maintenance
6. Removing the manual bottleneck of investigation



Most AI Tools in the SOC Don't Address The SOC's Issues



AI/ML Analytics



Co-Pilots



Agentic AI

Pre/Post Detection

Pre

Post

Post

Output

Detections

Answers to
Questions

Completed
Work

Productivity
improvement

N/A

Incremental

Exponential

Why they aren't
the answer

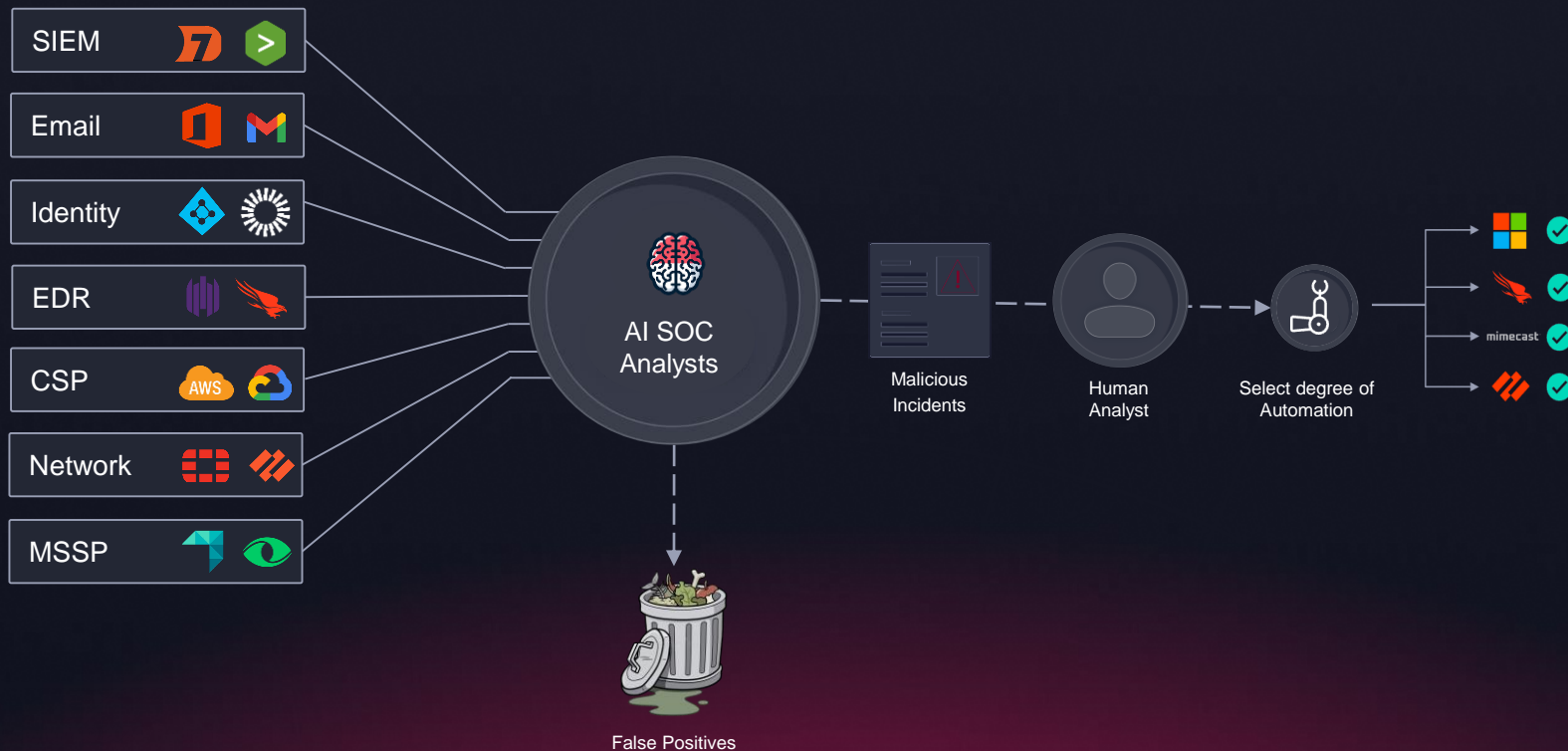
It creates more
work for the
SOC

SOC analysts
are still doing
the work

AI does the
work, humans
review it

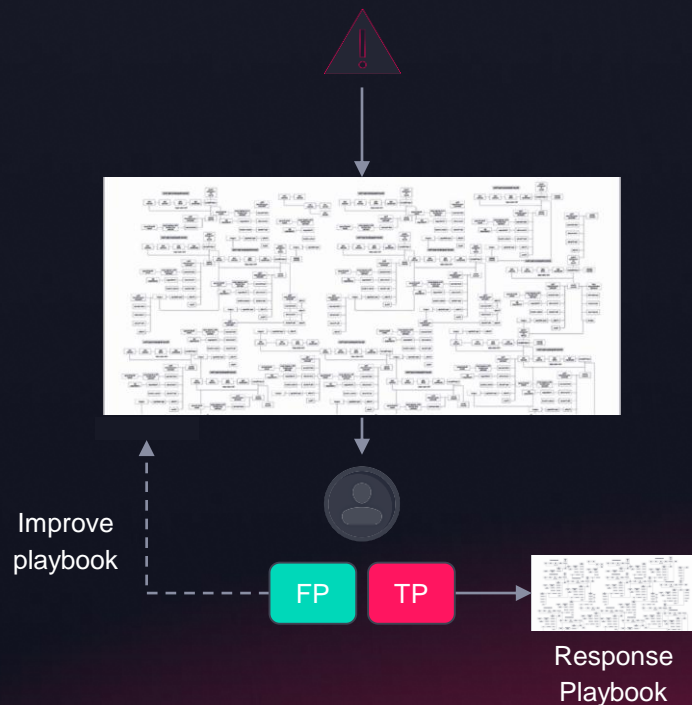
Agentic AI Offers a New Approach for the SOC Automation

AI Analysts **emulate human techniques & decision-making**
to autonomously perform 80 to 90% of tier 1 work

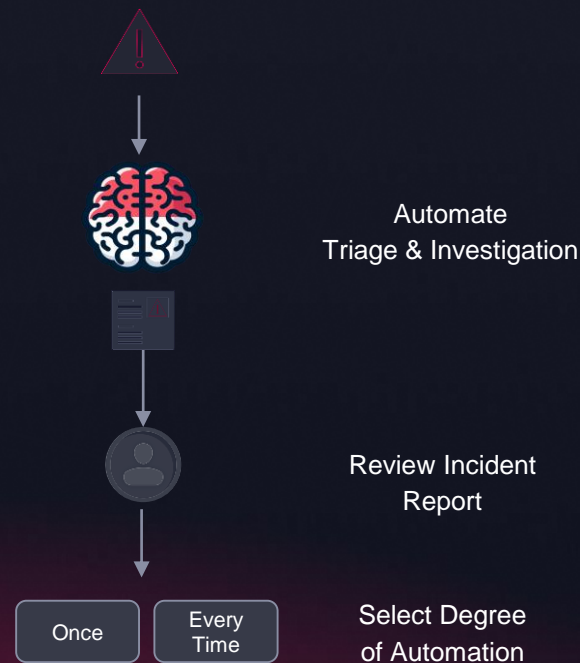


SOC Automation with SOAR vs Agentic AI

Automation with SOAR



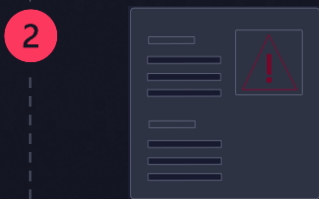
Automation with Agentic AI



Turbocharge Productivity with AI Analysts

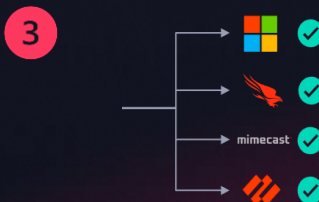


Autonomously triage & investigate **every** alert to ensure work is completed and attacks aren't missed



Automatically generate decision-ready results within <3 minutes

1. Investigation summary
2. Root cause analysis
3. Incident-specific, response plan



Automate response with the 3 options for lower MTTR:

1. Step-by-step instructions for manual response
2. Single-click response for semi-automation
3. Fully automated task execution

Demo

Credentials

+ Add Credential

Questions?

Want to learn more?

Visit us at radiantsecurity.ai