

AI Recommended Lists

What is it?

Our AI now helps you **generate highly targeted lead lists** based on your company info, ICPs, products, and more.

There are **four types of AI-powered recommendations**, refreshed **every week** to keep your pipeline fresh and dynamic:

-  **LinkedIn Lead Searches:** Smart filters to find prospects on LinkedIn, tailored to a specific identity.
-  **LinkedIn Company Searches:** Filters to discover ideal-fit companies.
-  **LinkedIn Posts:** Surfacing high-value posts with relevant engagement, so you can extract leads from people who've liked or commented.
-  **LinkedIn Events:** Identify events with your target audience and extract attendees as leads.

How to use it?

Go to **Create List** and choose one of the following import sources:

- Find LinkedIn Contacts
- Find LinkedIn Companies
- Find LinkedIn Posts
- Find LinkedIn Events

In each section, you'll see a new "**AI Recommendations**" area with suggestions you can use immediately.

 **NOTE:** *If your **AI Playbook is missing key info**, recommendations won't appear. Instead, you'll see a message highlighting what's missing (like your name, job title, languages, seniority level, or company overview) along with a quick link to update it.*

 **New:** use intent signals for smarter conversationsWhen you import contacts from **posts or events**, Genesy now automatically tags those leads with an **intent signal**:

- **Reacted to a post** (like or comment)

- **Attended an event**

These intent signals can now be used as **AI variables** in your conversations, for example, as a natural **icebreaker** to reference the post or event the lead engaged with.