

Integrations Section

This section allows you to **connect** in Genesys part of your tech **stack**. It is divided into 3 tabs: All, Enabled and Disabled.

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All

In this main tab you can see all possible integrations, separated by categories:

CRM

Genesys allows you to integrate CRM to synchronize and export contacts and companies:

- **Hubspot**
- **Dynamics**
- **PipeDrive**
- **Salesforce**
- **TribeCRM**
- **Zoho**

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In any of these CRM integrations a similar pop-up opens for [configuration](#).

Data enrichment

You can also plug your data enrichment tools into Genesys:

- **Apollo** → Lead enrichment tool, email discovery and engagement tracking to optimize outreach.

[Plataforma de ventas con IA | IA para prospección y contacto de ventas](#)

- **Cognism** → Lead generation platform with global databases to identify and connect with prospects.

[Your No. 1 Choice in Premium Sales Intelligence | Cognism](#)

- **Datagma** → AI-based platform to enrich business insights and help qualify leads effectively.

[Find Email and Phone Number to Get Leads for Your Business](#)

- **Dropcontact** → Update, enrich and verify contact and company data directly within CRMs.

[Dropcontact: The best B2B Email Finder 100% GDPR compliant](#)

- **Hunter** → Find and verify professional email addresses for B2B outreach campaigns.

[Find email addresses and send cold emails • Hunter](#)

- **Kaspr** → Retrieves contact data such as emails and phone numbers from LinkedIn for prospecting.

[Find B2B Contact Data With Our LinkedIn Extension | Kaspr](#)

- **Lusha** → Enrich contact data with verified emails, hotlines and company details.

[Lusha | AI Sales Intelligence Platform to Win Your Next Deal](#)

- **Zoominfo** → Business intelligence tool that offers comprehensive databases to find and qualify leads.

[ZoomInfo: The Go-To-Market Intelligence Platform](#)

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AI enrichment

If you have an OpenAI subscription, you can use your OpenAI subscription credits when generating AI variable *outputs*, instead of using Genesys's.

Import sources

You can connect your TheirStack or, otherwise, in case you want to use this technology, you will use the subscription that Genesys has and simply use the credits of your plan when importing companies.

Communications

You can also connect your Slack to enable team communications and workflows.

Enabled

Enabled tab shows you all the integrations you have enabled.

Disabled

Disabled tab shows you all integrations that you have not enabled. Note that with regards to CRM integrations you can only have one active at a time.

