

Import Companies from LinkedIn

To search for companies on LinkedIn and import them into Genesys, follow these steps:

1. Go to Lists > **Create new**

2. Scroll down to the bottom until you see the Companies import options > select **Find companies on LinkedIn**

1. Apply the filters to identify your target companies > **Add to list**

1. Select the maximum number of companies to import, if you do not want to import all of them (if less than 100, you cannot reduce it).

1. Select an existing list or create a new one. It is important to put in the name of the list the filters used to create it, because you will not see then later (ex: B2B SAAS / <50 employees / Spain) If you click on **"Generate with AI"** the system does it for you.