# **WRDS Industry Financial Ratio**

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### **Overview**

WRDS Industry Financial Ratio (WIFR hereafter) is a collection of most commonly used financial ratios by academic researchers. There are in total over 70 financial ratios grouped into the following seven categories: *Capitalization, Efficiency, Financial Soundness/Solvency, Liquidity, Profitability, Valuation* and *Others.* Ratios for each individual company as well as at industry aggregated level are included in the output.

# **Parameter Specification**

## **Universe Selection:**

Users can choose between the universe of CRSP Common Stock and S&P 500 Index Constituents. As many of the ratios studied here are void of economic meanings among the finance companies, we have hence excluded these firms from our universe.

# **Industry Classification:**

Two systems of industry classification are accepted in the WIFR: GICS Economic Sector Level Index, and Fama-French Industry Classification. More specifically, the GICS classification includes 10 distinct economic sectors: Energy, Materials, Industrials, Consumer Discretionary, Consumer Staples, Health Care, Financials, Information Technology, Telecom and Utilities. As Fama-French carries more than one unique industry classification system, we allow users to choose the exact number of industries. <sup>1</sup>

#### **Industry Level Aggregation:**

Aggregation of financial ratios to industry level is an important consideration, especially when it comes to valuation ratios. As researchers have previously pointed out, P/E ratios (or generally ratios that use denominators that can be negative) should never be averaged. While some industry practitioners advocate simply dropping out all the firms with non-positive ratios before aggregation, we propose keeping all the observations and taking the *median*, rather than mean, as

<sup>&</sup>lt;sup>1</sup> Please see Kenneth R. French's website for detailed industry classification description. http://mba.tuck.dartmouth.edu/pages/faculty/ken.french/data\_library.html

<sup>&</sup>lt;sup>2</sup> See discussion on p 239 of Welch's "Intro to Finance", http://www.freeinfosociety.com/pdfs/misc/introtofinance.pdf

the industry-level ratio.<sup>3</sup> Users will still have access to all the firm-level ratio results, and if needed, can choose other aggregation metrics to arrive at the industry-level ratio.

#### **Financial Ratio Definition**

#### Theme Classification

WIFR collects over 70 different financial ratios, categorized based on the economic intuition into the following seven groups:

- 1. **Capitalization**: measures the debt component of a firm's total capital structure, e.g.: Capitalization Ratio, Total Debt-to-Invested Capital Ratio;
- 2. **Efficiency**: captures the effectiveness of firm's usage of assets and liability, e.g.: Asset Turnover, Inventory Turnover;
- 3. **Financial Soundness/Solvency**: captures the firm's ability to meet long-term obligations, e.g.: Total Debt to Equity Ratio, Interest Coverage Ratio;
- 4. **Liquidity**: measures a firm's ability to meet its short-term obligations, e.g.: Current Ratio, Quick Ratio;
- 5. **Profitability**: measures the ability of a firm to generate profit, e.g.: ROA, Gross Profit Margin;
- 6. **Valuation**: estimates the attractiveness of a firm's stock (overpriced or underpriced), e.g.: P/E ratio, Shiller's CAPE ratio;
- 7. **Others**: Miscellaneous ratios, e.g.: R&D-to-Sales, Labor Expenses-to-Sales.

Please refer to the **Appendix** section for complete list of financial ratios and corresponding categorization.

#### Individual Ratio

Individual financial ratios are samples of most commonly used metrics by academic researchers or industry practitioners.

#### Data Source:

All accounting related data are obtained from Compustat Quarterly and Annual file. Pricing related data, such as Market Capitalization and Price, are obtained from both CRSP and Compustat, and we rely on CRSP as the primary data source for pricing data. Earnings related data are from IBES database.

## Data Frequency:

The final outputs for both individual firm and industry-level aggregated value are at monthly frequency. In order to populate the data to monthly frequency, we carry forward

<sup>&</sup>lt;sup>3</sup> We set default industry aggregation method to be *Median*, and yet provide users with the option of taking simple average across industry classification. Please use the *Mean* option with caution.

the most recent quarterly or annual data item, whichever is most recently available at a given time stamp, to the subsequent months before the next filing data becomes available.

In addition, in order to make sure that all data is publicly available at the monthly time stamp, we lag all observations by two months to avoid any look ahead bias.<sup>4</sup>

#### **Outlier Control:**

As ratio metrics often produce unintended extreme outliers, we impose two layers of outliers control before aggregating at the industry level. First, for all the monthly frequency firm level individual ratio results, we impose a winsorization at 1% level for extreme values, and truncate the outliers in the top and bottom percentile to be missing. Secondly, to arrive at the final ratio output, we enforce a 12 month moving average on the monthly frequency financial ratios. The second step serves two purpose: to further smooth the final output, and to fill in the truncated extreme months (from step 1) with firm-specific moving average.

Note that the outlier controls are *only* applied to the ratios fed to the industry-level aggregation. Outputs for firm-level financial ratios are *raw* ratios without any truncation or smoothing. Hence researchers are advised to censor/smooth the raw ratios to get rid of the extreme outliers before conducting further analysis.

## Ratio Definition/Construction:

We provide definition to each individual ratio in the **Appendix** section. Please refer to the previous discussion on Data Frequency and Outlier Control for general guideline on data alignment and other technical treatment.

For the *underlying code* used to produce these ratios, please refer to the "Financial Ratio SAS Code" section listed under "Manuals and Overviews" page.

<sup>&</sup>lt;sup>4</sup> Although most recent filings carry only 45 days' latency in the Compustat database, we set a two-month rule in order to make sure earlier filings are public information as of the monthly observation date.

# Appendix: List of financial ratios and categorization

| Financial Ratio                    | Variable Name  | Category            | Formula   |
|------------------------------------|----------------|---------------------|---|
| Capitalization Ratio               | capital_ratio  | Capitalization      | Total Long-term Debt as a fraction of the sum of Total Long-term Debt, Common/Ordinary Equity and Preferred Stock   |
| Common Equity/Invested Capital     | equity_invcap  | Capitalization      | Common Equity as a fraction of Invested Capital   |
| Long-term Debt/Invested Capital    | debt_invcap    | Capitalization      | Long-term Debt as a fraction of Invested Capital  |
| Total Debt/Invested Capital        | totdebt_invcap | Capitalization      | Total Debt (Long-term and Current) as a fraction of Invested Capital  |
| Asset Turnover                     | at_turn        | Efficiency          | Sales as a fraction of the average Total Assets based on the most recent two periods  |
| Inventory Turnover                 | inv_turn       | Efficiency          | COGS as a fraction of the average Inventories based on the most recent two periods  |
| Payables Turnover                  | pay_turn       | Efficiency          | COGS and change in Inventories as a fraction of the average of Accounts Payable based on the most recent two periods  |
| Receivables Turnover               | rect_turn      | Efficiency          | Sales as a fraction of the average of Accounts Receivables based on the most recent two periods   |
| Sales/Stockholders Equity          | sale_equity    | Efficiency          | Sales per dollar of total Stockholders' Equity  |
| Sales/Invested Capital             | sale_invcap    | Efficiency          | Sales per dollar of Invested Capital  |
| Sales/Working Capital              | sale_nwc       | Efficiency          | Sales per dollar of Working Capital, defined as difference between<br>Current Assets and Current Liabilities  |
| Inventory/Current Assets           | invt_act       | Financial Soundness | Inventories as a fraction of Current Assets   |
| Receivables/Current Assets         | rect_act       | Financial Soundness | Accounts Receivables as a fraction of Current Assets  |
| Free Cash Flow/Operating Cash Flow | fcf_ocf        | Financial Soundness | Free Cash Flow as a fraction of Operating Cash Flow, where Free Cash Flow is defined as the difference between Operating Cash Flow and Capital Expenditures |
| Operating CF/Current Liabilities   | ocf_lct        | Financial Soundness | Operating Cash Flow as a fraction of Current Liabilities  |
| Cash Flow/Total Debt               | cash_debt      | Financial Soundness | Operating Cash Flow as a fraction of Total Debt   |
| Cash Balance/Total Liabilities     | cash_lt        | Financial Soundness | Cash Balance as a fraction of Total Liabilities   |
| Cash Flow Margin                   | cfm            | Financial Soundness | Income before Extraordinary Items and Depreciation as a fraction of Sales   |
| Short-Term Debt/Total Debt         | short_debt     | Financial Soundness | Short-term Debt as a fraction of Total Debt   |

| Financial Ratio                                   | Variable Name   | Category            | Formula   |
|---|-----------------|---------------------|---|
| Profit Before Depreciation/Current Liabilities    | profit_lct      | Financial Soundness | Operating Income before D&A as a fraction of Current Liabilities  |
| Current Liabilities/Total<br>Liabilities          | curr_debt       | Financial Soundness | Current Liabilities as a fraction of Total Liabilities  |
| Total Debt/EBITDA                                 | debt_ebitda     | Financial Soundness | Gross Debt as a fraction of EBITDA  |
| Long-term Debt/Book Equity                        | dltt_be         | Financial Soundness | Long-term Debt to Book Equity   |
| Interest/Average Long-term<br>Debt                | int_debt        | Financial Soundness | Interest as a fraction of average Long-term debt based on most recent two periods                         |
| Interest/Average Total Debt                       | int_totdebt     | Financial Soundness | Interest as a fraction of average Total Debt based on most recent two periods                             |
| Long-term Debt/Total Liabilities                  | lt_debt         | Financial Soundness | Long-term Debt as a fraction of Total Liabilities   |
| Total Liabilities/Total Tangible<br>Assets        | lt_ppent        | Financial Soundness | Total Liabilities to Total Tangible Assets  |
| Cash Conversion Cycle (Days)                      | cash_conversion | Liquidity           | Inventories per daily COGS plus Account Receivables per daily Sales minus Account Payables per daily COGS |
| Cash Ratio  | cash_ratio      | Liquidity           | Cash and Short-term Investments as a fraction of Current Liabilities                                      |
| Current Ratio                                     | curr_ratio      | Liquidity           | Current Assets as a fraction of Current Liabilities   |
| Quick Ratio (Acid Test)                           | quick_ratio     | Liquidity           | Quick Ratio: Current Assets net of Inventories as a fraction of Current Liabilities                       |
| Accruals/Average Assets                           | Accrual         | Other               | Accruals as a fraction of average Total Assets based on most recent two periods                           |
| Research and Development/Sales                    | RD_SALE         | Other               | R&D expenses as a fraction of Sales   |
| Avertising Expenses/Sales                         | adv_sale        | Other               | Advertising Expenses as a fraction of Sales   |
| Labor Expenses/Sales                              | staff_sale      | Other               | Labor Expenses as a fraction of Sales   |
| Effective Tax Rate                                | efftax          | Profitability       | Income Tax as a fraction of Pretax Income   |
| Gross Profit/Total Assets                         | GProf           | Profitability       | Gross Profitability as a fraction of Total Assets   |
| After-tax Return on Average<br>Common Equity      | aftret_eq       | Profitability       | Net Income as a fraction of average of Common Equity based on most recent two periods                     |
| After-tax Return on Total<br>Stockholders' Equity | aftret_equity   | Profitability       | Net Income as a fraction of average of Total Shareholders' Equity based on most recent two periods        |

| Financial Ratio                               | Variable Name  | Category      | Formula  |
|---|----------------|---------------|--|
| After-tax Return on Invested Capital          | aftret_invcapx | Profitability | Net Income plus Interest Expenses as a fraction of Invested Capital  |
| Gross Profit Margin                           | gpm            | Profitability | Gross Profit as a fraction of Sales  |
| Net Profit Margin                             | npm            | Profitability | Net Income as a fraction of Sales  |
| Operating Profit Margin After<br>Depreciation | opmad          | Profitability | Operating Income After Depreciation as a fraction of Sales   |
| Operating Profit Margin Before Depreciation   | opmbd          | Profitability | Operating Income Before Depreciation as a fraction of Sales  |
| Pre-tax Return on Total Earning<br>Assets     | pretret_earnat | Profitability | Operating Income After Depreciation as a fraction of average Total Earnings Assets (TEA) based on most recent two periods, where TEA is defined as the sum of Property Plant and Equipment and Current Assets                          |
| Pre-tax return on Net Operating Assets        | pretret_noa    | Profitability | Operating Income After Depreciation as a fraction of average Net Operating Assets (NOA) based on most recent two periods, where NOA is defined as the sum of Property Plant and Equipment and Current Assets minus Current Liabilities |
| Pre-tax Profit Margin                         | ptpm           | Profitability | Pretax Income as a fraction of Sales   |
| Return on Assets                              | roa            | Profitability | Operating Income Before Depreciation as a fraction of average Total Assets based on most recent two periods  |
| Return on Capital Employed                    | roce           | Profitability | Earnings Before Interest and Taxes as a fraction of average Capital Employed based on most recent two periods, where Capital Employed is the sum of Debt in Long-term and Current Liabilities and Common/Ordinary Equity               |
| Return on Equity                              | roe            | Profitability | Net Income as a fraction of average Book Equity based on most recent two periods, where Book Equity is defined as the sum of Total Parent Stockholders' Equity and Deferred Taxes and Investment Tax Credit                            |
| Total Debt/Equity                             | de_ratio       | Solvency      | Total Liabilities to Shareholders' Equity (common and preferred)   |
| Total Debt/Total Assets                       | debt_assets    | Solvency      | Total Debt as a fraction of Total Assets   |
| Total Debt/Total Assets                       | debt_at        | Solvency      | Total Liabilities as a fraction of Total Assets  |
| Total Debt/Capital                            | debt_capital   | Solvency      | Total Debt as a fraction of Total Capital, where Total Debt is defined as the sum of Accounts Payable and Total Debt in Current and Long-  |

| Financial Ratio                               | Variable Name  | Category  | Formula   |
|---|----------------|-----------|---|
|   |                |           | term Liabilities, and Total Capital is defined as the sum of Total Debt and Total Equity (common and preferred) |
| After-tax Interest Coverage                   | intcov         | Solvency  | Multiple of After-tax Income to Interest and Related Expenses   |
| Interest Coverage Ratio                       | intcov_ratio   | Solvency  | Multiple of Earnings Before Interest and Taxes to Interest and Related Expenses                                 |
| Dividend Payout Ratio                         | dpr            | Valuation | Dividends as a fraction of Income Before Extra. Items   |
| Forward P/E to 1-year Growth (PEG) ratio      | PEG_1yrforward | Valuation | Price-to-Earnings, excl. Extraordinary Items (diluted) to 1-Year EPS Growth rate                                |
| Forward P/E to Long-term Growth (PEG) ratio   | PEG_ltgforward | Valuation | Price-to-Earnings, excl. Extraordinary Items (diluted) to Long-term EPS Growth rate                             |
| Trailing P/E to Growth (PEG) ratio            | PEG_trailing   | Valuation | Price-to-Earnings, excl. Extraordinary Items (diluted) to 3-Year past EPS Growth                                |
| Book/Market                                   | bm             | Valuation | Book Value of Equity as a fraction of Market Value of Equity  |
| Shillers Cyclically Adjusted P/E              | capei          | Valuation | Multiple of Market Value of Equity to 5-year moving average of Net  |
| Ratio   |                |           | Income  |
| Dividend Yield                                | divyield       | Valuation | Indicated Dividend Rate as a fraction of Price  |
| Enterprise Value Multiple                     | evm            | Valuation | Multiple of Enterprise Value to EBITDA  |
| Price/Cash flow                               | pcf            | Valuation | Multiple of Market Value of Equity to Net Cash Flow from Operating Activities                                   |
| P/E (Diluted, Excl. EI)                       | pe_exi         | Valuation | Price-to-Earnings, excl. Extraordinary Items (diluted)  |
| P/E (Diluted, Incl. EI)                       | pe_inc         | Valuation | Price-to-Earnings, incl. Extraordinary Items (diluted)  |
| Price/Operating Earnings<br>(Basic, Excl. EI) | pe_op_basic    | Valuation | Price to Operating EPS, excl. Extraordinary Items (Basic)   |
| Price/Operating Earnings (Diluted, Excl. EI)  | pe_op_dil      | Valuation | Price to Operating EPS, excl. Extraordinary Items (Diluted)   |
| Price/Sales                                   | ps             | Valuation | Multiple of Market Value of Equity to Sales   |
| Price/Book                                    | ptb            | Valuation | Multiple of Market Value of Equity to Book Value of Equity  |