# False Discoveries in Mutual Fund Performance: Measuring Luck in Estimated Alphas

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## Outline

- Motivations
- Contribution & Results
- False Discovery Rate
- Performance Measurement & Data
- Empirical Results
- Conclusion



## Motivations

- On average, the mutual fund industry underperforms
  - Lehman and Modest (1987), Elton et al. (1993), Pastor and Stambaugh (2002)...
- But do some funds generate differential performance, namely positive or negative alphas?
- Standard approach developed in the literature:
  - 1. Each fund estimated alpha is tested by computing its *p*-value
  - 2. A fund is significant if its p-value is smaller than a chosen significance level  $\gamma$
  - 3. The number of significant funds provides an estimator of the number of funds with positive or negative performance
  - Proposed by Jensen (1968), Ferson and Schadt (1996), Ferson and Qian (2004)



## Motivations

- Every test on fund alpha is subject to luck
  - A lucky fund is a fund with a significant estimated alpha while its true alpha is equal to zero
- The standard approach implies multiple testing across all funds
  - If  $\gamma$  is set to 0.05, the probability of finding at least one lucky fund is much higher than 5%!
  - Find Titman (1995): «While some funds achieved **positive abnormal** returns, it is difficult to ascertain the implications of this for the efficient market hypothesis because of **multiple comparison** being made. That is, even if **no** superior management ability existed, we would expect some funds to achieve **superior** risk-adjusted returns **by chance**. »
- Therefore, the standard approach cannot account for luck!



## **Motivations**

#### Test of differential performance among 1'500 funds

## Question 1: Impact of Luck on Performance?

- At  $\gamma$ =0.05, 50 funds have positive significant alphas
- ➤ Do all of them truly yield positive alphas?

## Question 2: Variation of the significance level y?

- At  $\gamma$ =0.10, 80 funds have positive significant alphas
- > Do the 30 new significant funds produce positive alphas?

## Question 3: Comparisons across investment categories?

- Two categories: Growth and Growth & Income
- The number of funds with positive significant alphas is identical
- ➤ Is the real performance across the two categories the same?



## Contributions & Results

- Measuring the impact of luck on mutual fund performance
- False Discovery Rate (FDR)
  - The proportion of lucky funds among any group of significant funds
  - Easy to compute from the individual fund *p*-values provided by the standard approach
- New methodology to measure the FDR among the best and worst funds
  - > The best funds are funds with positive significant alphas (right tail)
  - > The worst funds are funds with negative significant alphas (left tail)
- Answering the previous questions by computing the FDR:
  - $\triangleright$  Across different significance levels  $\gamma$  (0.05, 0.10...)
  - Across different investment categories (All, G, AG, GI)



## Contributions & Results

## Answer to Question 1: Impact of Luck on Performance?

• Luck has a stronger impact on the performance of the best funds

Answer to Question 2: Variation of the significance level  $\gamma$ ?

• As  $\gamma$  rises, the FDR among the best funds increases quickly, while the FDR among the worst funds increases slowly

Answer to Question 3: Comparisons across investment categories?

- The AG funds obtain the best performance, while the GI funds generate the worst one
  - The standard approach concludes that 7.7% of the GI funds have positive performance. Accounting for luck, none of them can achieve a positive performance. Clearly a False Discovery!!

## A. The Standard Approach: A Three-Step Procedure

1. Test of differential performance for each fund i (i=1,..,M):

$$H_0$$
:  $\alpha_i = 0$ ,

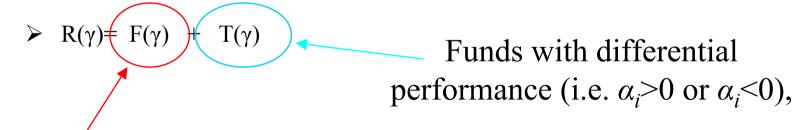
$$H_A$$
:  $\alpha_i > 0$  or  $\alpha_i < 0$ 

- $\triangleright \alpha_i$  is computed with a given asset pricing model
- The individual *p*-values can be computed with asymptotic theory or bootstrap techniques (Koswoski et al. (2005))
- 2. Fund i is called significant if its p-value is smaller than  $\gamma$



## A. The Standard Approach: A Three-Step Procedure

- 3. The number of funds with non-zero alphas is estimated by the number  $R(\gamma)$  of significant funds
- This approach cannot distinguish between luck and differential performance:



Lucky funds (or False Discoveries)



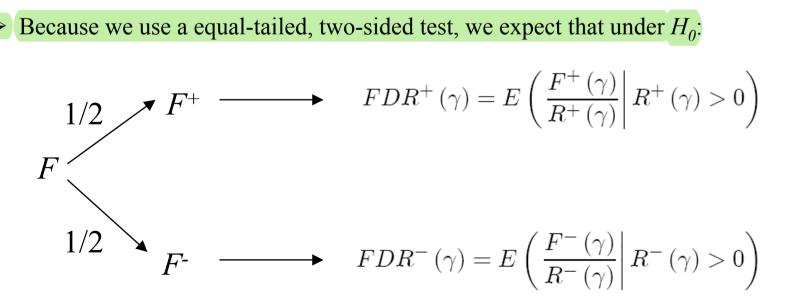
- B. The False Discovery Rate: Only One More Step
- 4. From the fund p-values, we simply compute the FDR
- The FDR is defined as the proportion of lucky funds among the significant funds:

$$FDR(\gamma) = E\left(\frac{F(\gamma)}{R(\gamma)}\middle|R(\gamma) > 0\right)$$

- It is a simple extension of the standard approach
  - We can then measure the impact of luck through  $\widehat{F}(\gamma) = \widehat{FDR}(\gamma) \cdot \widehat{R}(\gamma)$
  - We can estimate the number of funds with non-zero alphas:  $\widehat{T}(\gamma) = \widehat{R}(\gamma) \widehat{F}(\gamma)$

## C. FDR among the Best and Worst Funds

- We suggest to use a **new** methodology designed to measure the proportion of lucky funds among the best and worst funds:
  - $\triangleright$   $R^+$  is the number of funds with positive estimated alphas, namely the best funds
  - $\triangleright$  R- is the number of funds with negative estimated alphas, namely the worst funds
  - Because we use a equal-tailed, two-sided test, we expect that under  $H_0$ :



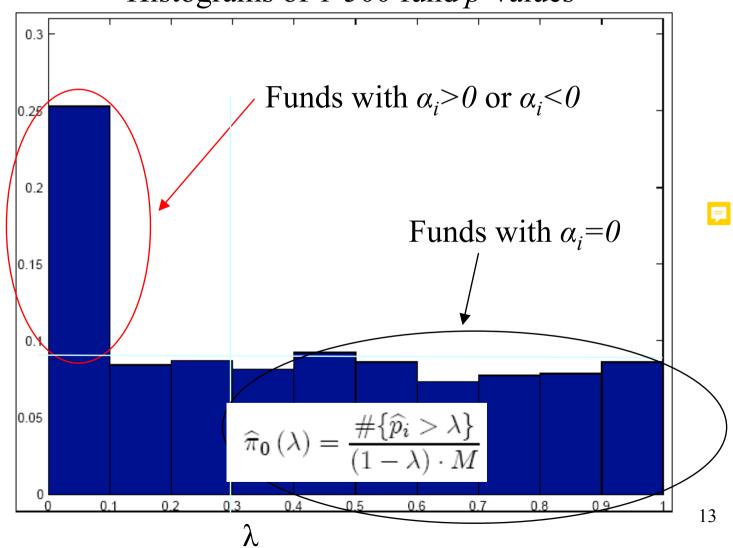


## D. Estimation Procedure

- The estimator:  $\widehat{FDR}_{\lambda}\left(\gamma\right) = \frac{M \cdot \widehat{\pi}_{0}\left(\lambda\right) \cdot \gamma}{\#\{\widehat{p}_{i} < \gamma\}} = \frac{\widehat{F}\left(\gamma\right)}{\widehat{R}\left(\gamma\right)}$
- *M* denotes the number of funds in the population
- $\pi_0$  is the proportion of funds with  $\alpha_i=0$
- $\gamma$  is the significance level
- $\widehat{p}_i$  is the fund *i* estimation *p*-value
- The estimation procedure is trivial once we have  $\pi_0$



## Histograms of 1'500 fund *p*-values





#### Performance Measurement & Data

#### A. Performance Measurement

• Baseline asset pricing model (Carhart model):

$$r_{i,t} = \alpha_i + b_i \cdot r_{m,t} + s_i \cdot r_{smb,t} + h_i \cdot r_{hml,t} + m_i \cdot r_{mom,t} + \varepsilon_{i,t}$$

- Fund *p*-values are computed by bootstrap technique
  - ➤ Kosowski et al. (2005)
- Use of the *t*-stat instead of the alpha
  - ➤ Better statistical properties for the bootstrap (higher order improvements)
  - Reduce the impact of extreme alphas



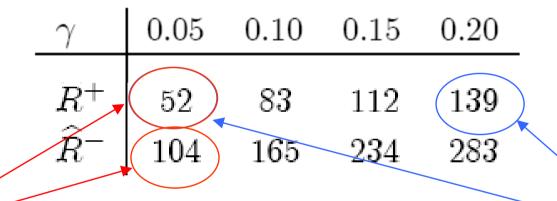
#### Performance Measurement & Data

#### B. Data

- Monthly returns of U.S. open-end equity funds from CRSP between 1975 and 2002
  - ➤ Wermers (2000), Kosowski et al. (2005)
- Investment objectives by Thomson Financial
  - ➤ Wermers (2000)
- 1'472 All // 1'025 G // 234 AG // 310 GI funds

# **Empirical Results**

## A. The Standard Approach (All funds)

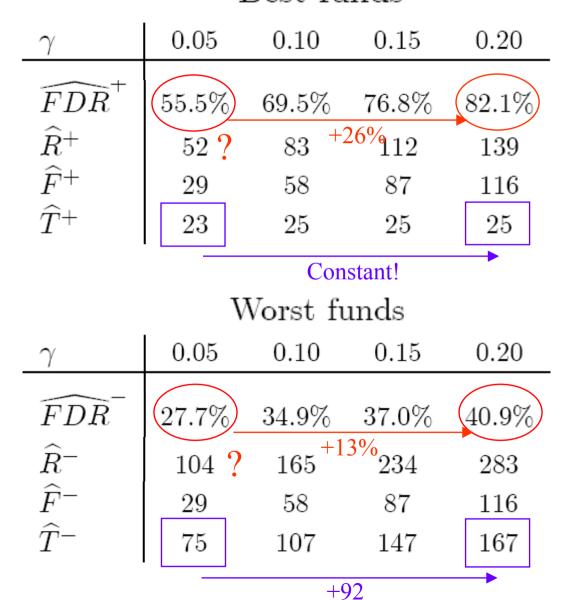


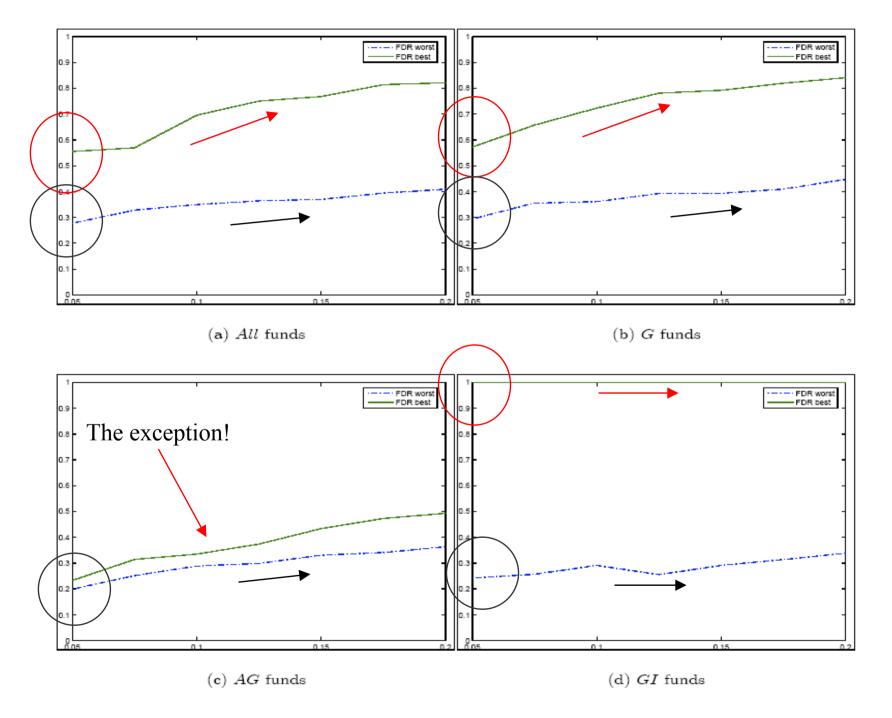
1) Do these significant funds truly yield non-zero alphas?

- 2) Are these new significant funds all performing?
- We need to assess the impact of luck, i.e. the proportion of lucky funds among the different groups of significant funds! 16



# B. Using the FDR (All funds) Best funds







# **Empirical Results**

## Implications for Mutual Fund Performance Analysis

	Positive performance $\widehat{\pi}_A^+$	Negative performance $\widehat{\pi}_A^-$
All funds $G$ funds $AG$ funds $GI$ funds	1.9% $1.5%$ $8.1%$ $0.0%$	$ \begin{array}{c} 19.6\% \\ 18.0\% \\ 20.3\% \\ 24.3\% \end{array} $

- The negative average mutual fund performance is caused by the poor performance of 20% of the funds!
- AG funds perform well, while GI funds represent a striking evidence of false discovery!!



#### Conclusion

- Can some funds achieve differential performance?
- To answer this question, we need to measure the impact of luck on performance due to multiple testing
- This is done by using the False Discovery Rate (FDR)
  - Proportion of lucky funds among a given group of significant funds
  - Straightforward extension of the standard approach developed in the literature: very easy to implement while giving much insight into the individual performance of mutual funds



#### Conclusion

- Luck has a stronger impact on the performance of the best funds
  - The FDR among the best funds is high and rises quickly
  - The FDR among the worst funds is low and rises slowly

- However, a tiny fraction of funds yield positive performance
  - $\triangleright$  1.5% of the All and G funds (more pronounced for AG funds)
  - These funds are located at the extreme right tail of the cross-sectional distribution of alpha



#### Additional Results

- Is this tiny evidence sufficient to form portfolios of the best funds which generate positive alphas?
- Yes, because the best funds are located at the extreme right tail of the cross-sectional alpha distribution
  - $\triangleright$  They can be separated from the non-performing funds by setting a low  $\gamma$
  - > Implications for the selection procedure in the fund of fund industry
- Moreover, the FDR has wide application: it can be used every time a test is run a large number of times
  - > Test of predictability
  - ➤ Performance of technical trading rules (Sullivan et al. (1999))