

Terence Daniel Dores Cruz

CONTACT INFORMATION

ADDRESS Work

Universiteit van Amsterdam

Roetersstraat 11, 1018WB Amsterdam, The Netherlands

terence@terencedorescruz.com EMAIL

PROFESSIONAL EXPERIENCE

2023-NOW Postdoctoral Researcher

Universiteit van Amsterdam, Faculty of Economics and Business

Department of Experimental Economics and Political Decision Making (CREED)

Supervisors: Prof. Dr.Shaul Shalvi

PhD candidate Social/Organizational Psychology 2018-2023

Vrije Universiteit Amsterdam, Faculty of Social Sciences

Department of Organization Sciences, Organizational Behavior Section

Supervisors: Prof. Dr. Bianca Beersma & Dr. Romy van der Lee

2022 Visiting PhD Candidate Social Psychology

The University of Queensland,

School of Psychology Supervisor: Dr. Kim Peters

Policy officer for grants in Social Sciences and Humanities (SSH) [6 month internship] 2021

Nederlandse Organisatie voor Wetenschappelijk Onderzoek (NWO)

Teacher for methodology and statistics courses 2017-2018

Vrije Universiteit Amsterdam, Faculty of Behavioural and Movement Science

EDUCATION

2016-2018 Research Master Social Psychology - cum laude

> Vrije Universiteit Amsterdam, Faculty of Behavioural and Movement Sciences, Department of Experimental and Applied Psychology, Social Psychology Section Supervisors: Prof. Dr. Daniel Balliet, Prof. Dr. Paul van Lange, & Dr. Joshua Tybur

2013-2016 Bachelor Psychology - cum laude

Vrije Universiteit Amsterdam, Faculty of Behavioural and Movement Science

Supervisor: Dr. Nils Köbis

PUBLICATIONS (GOOGLE SCHOLAR, ORCID)

PEER-REVIEWED

Martinescu*, E., Dores Cruz*, T. D., Etienne, T. W., & Krouwel, A. (2022). How political orientation, economic precarity, and participant demographics impact compliance with COVID-19 prevention measures in a Dutch representative sample. Acta Politica. https:// doi.org/10.1057/s41269-022-00246-7 (* shared first author)

Lo lacono S., & Dores Cruz, T. D. (2022). Hostile media perception affects news bias, but not news sharing intentions. Royal Society Open Science, 9, 211504. https://doi.org/ 10.1098/rsos.211504

Balliet, D., Molho, C., Columbus, S., & Dores Cruz, T. D. (2022). Prosocial and punishment behaviors in everyday life. Current Opinion in Psychology, 43, 278–283. https://doi.org/10.1016/j.copsyc.2021.08.015

Media Coverage: Improbable Research vu.nl **NOS Nieuws**

<u>Advalvas</u>

Wu, J., Számadó, S., Barclay, P., Beersma, B., Dores Cruz, T. D., Iacono, S. L., Nieper, A. S., Peters, K., Przepiorka, W., Tiokhin, L., & Lange, P. A. M. V. (2021). Honesty and dishonesty in gossip strategies: A fitness interdependence analysis. Philosophical Transactions of the Royal Society B: Biological Sciences, 376(1838). https://doi.org/

10.1098/rstb.2020.0300 [Ig Nobel Peace Prize Winner]

PUBLICATIONS CONTINUED

Media Coverage: Harper's Bazaar; Humo; Nemo Kennislink New Scientist

Media Coverage: Nemo Kennislink Advalvas

Het Parool; vu.nl

Media Coverage:
Business &
Management INK

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021). Gossip and reputation in everyday life. *Philosophical Transactions of the Royal Society B: Biological Sciences*, *376*(1838). https://doi.org/10.1098/rstb.2020.0301 [KLI Best Paper Award Winner]

Dores Cruz, T. D., Van Der Lee, R., & Beersma, B. (2021). Gossip about Coronavirus: Infection status and norm adherence shape social responses. *Group Processes & Intergroup Relations*, *24*(4), 658–679. https://doi.org/10.1177/1368430221991232

Dores Cruz, T. D., Nieper, A. S., Testori, M., Martinescu, E., & Beersma, B. (2021). An Integrative Definition and Framework to Study Gossip. *Group & Organization Management*, 105960112199288. https://doi.org/10.1177/1059601121992887

Tybur, J. M., Molho, C., Cakmak, B., **Dores Cruz, T. D.**, Singh, G. D., & Zwicker, M. (2020). Disgust, Anger, and Aggression: Further Tests of the Equivalence of Moral Emotions. *Collabra: Psychology*, *6*(1). https://doi.org/10.1525/collabra.349

Dores Cruz, T. D., Beersma, B., Dijkstra, M. T. M., & Bechtoldt, M. N. (2019). The Bright and Dark Side of Gossip for Cooperation in Groups. *Frontiers in Psychology*, *10*, 1374. https://doi.org/10.3389/fpsyg.2019.01374

Dores Cruz, T. D., Balliet, D., Sleebos, E., Beersma, B., Van Kleef, G. A., & Gallucci, M. (2019). Getting a Grip on the Grapevine: Extension and Factor Structure of the Motives to Gossip Questionnaire. *Frontiers in Psychology*, *10*, 1190. https://doi.org/10.3389/fpsyg.2019.01190

CONSORTIUM

Tierney, W., Hardy, J., Ebersole, C. R., Viganola, D., Clemente, E. G., Gordon, M., Hoogeveen, S., Haaf, J., Dreber, A., Johannesson, M., Pfeiffer, T., Huang, J. L., Vaughn, L. A., DeMarree, K., Igou, E. R., Chapman, H., Gantman, A., Vanaman, M., Wylie, J., ... Uhlmann, E. L. (2021). A creative destruction approach to replication: Implicit work and sex morality across cultures. *Journal of Experimental Social Psychology*, 93, 104060. https://doi.org/10.1016/j.jesp.2020.104060

PRE-PRINT

Köbis, N., van der Lingen, S., **Dores Cruz, T. D.**, Iragorri-Carter, D., van Prooijen, J.-W., Righetti, F., & van Lange, P. (2019). *The Look Over Your Shoulder: Unethical Behaviour Decreases in the Physical Presence of Observers*. PsyArXiv. https://doi.org/10.31234/0sf.io/gxu96

MANUSCRIPTS IN PREPARATION

Dores Cruz, T.D., Van der Lee, R., Bechtoldt, M., & Beersma, B. (*Under review at Personality and Social Psychology Bulletin*) Nasty and Noble Notes: Interdependence Structure Drives Self-Serving Gossip.

Dores Cruz*, T.D., Testori* M., Beersma, B. (*Under review at Social and Personality Psychology Compass*). Punishing or Praising Gossipers: How People Interpret the Motives Driving Gossip Shapes its Consequences. (* *shared first author*) [available on request]

Dores Cruz, T.D., Peters, K., van der Lee, R., & Beersma B. (*In preparation*). Gossip as a second-order dilemma: Punishing versus Rewarding Gossip and Silence following Trust Games. [preliminary draft available on request]

Elbæk*, C.T., **Dores Cruz*, T.D.**, Conway, P., & Ayal, S. (In preparation). The Trolley that got away: Do Moral Judgments in Sacrificial Dilemmas Resemble Moral Behavior in an Economic Game? (* shared first author)

Dores Cruz*, T. D., Nieper* A.S., Testori, M., Sleebos, E., & Beersma B. (*In preparation*). Imposing Costs Versus Emotion Venting as Motives for Punishment in an Ultimatum Game. (* shared first author)

Dores Cruz, T.D., Balliet, D., Beersma, B., & van der Lee R. (*In preparation; accepted at EASP 2023 General Meeting*) People Gossip Strategically to Shape Receiver Behavior.

Dores Cruz*, T.D., Martinescu*., E., Ouwerkerk, J., & Beermsa, B. (*In preparation*). Perceiving and Enforcing Norms about COVID-19. (* shared first author).

MANUSCRIPTS IN PREPARATION CONTINUED

Dores Cruz, T.D. & Lo Iacono, S. News Valence and Gossip (*In preparation*).

Martinescu E., **Dores Cruz, T. D.**, Koning, D†, Martinescu E., & Beersma B. (*In preparation*). The gossip mill turns people away: Exposure to negative gossip leads to low commitment and high turnover intentions (* *master student I supervised*).

Nieper A.S., **Dores Cruz, T.D.**, Beersma B. (*In preparation*) Gossip and Cheating in Children: An Interactive Lab Experiment.

Nieper A.S., Testori M., **Dores Cruz, T.D.**, Sleebos, E., & Beersma B. (*In preparation*). Gossip and Reactions to Unfair Offers.

Testori M., Giardini F., Hemelrijk C., **Dores Cruz, T.D.,** & Beersma B. (*Under review at JASSS*) Agent-based model on gossip motive attributions and cooperation.

PRESENTATIONS

INVITED

Dores Cruz, T.D. (2023, February 20). Het Nut van Roddelen, The Social Animal, Tivoli Vredenburg, Utrecht, The Netherlands.

Dores Cruz, T.D. (2023, February 20). Wat is roddelen en waarom doen we dat?, Filosofisch Café: Talking juice: waarom we roddelen zo fijn vinden, Studium Generale, Universiteit Delft, Theater de Veste, Delft, The Netherlands.

Dores Cruz, T.D. (2023, February 16). Understanding and Studying Gossip, Social Minds Lab, University of Amsterdam, Amsterdam, The Netherlands.

Dores Cruz, T.D. (2022, November 14). The Social Psychology of Gossip. Moral Psychology & Social Action Labs, University of Melbourne, Melbourne, Australia.

Dores Cruz, T.D., Peters, K., van der Lee, R., & Beersma B. (2022, September 9). The Costs and Benefits of Gossip. Centre for Research in Social Psychology, University of Queensland, School of Psychology, Brisbane, Australia.

Dores Cruz, T.D. Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2022, August 31). Gossip and Reputation in Everyday Life. Centre for Psychology and Evolution, University of Queensland, School of Psychology, Brisbane, Australia.

Dores Cruz, T.D. Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2022, June 23). Roddelen en Reputatie in het Dagelijks Leven. SEPxTALKS NIP, Nederlands Instituut van Psychologen: Sectie Sociale en Economische Psychologie, Online.

Dores Cruz, T.D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2022, April 20). Gossip and Reputation in Everyday Life. Best Paper Award Talk at Kurt Lewin Institute Conference, Woudschoten, The Netherlands.

Dores Cruz*, T.D., Testori* M., Beersma, B. (2022, February 25). Punishing or Praising Gossipers: How People Interpret the Motives Driving Gossip Shapes its Consequences, The Cooperation Colloquia, Vrije Universiteit Amsterdam & University of Copenhagen & The University of Vienna, Vienna, Austria. Online. (* shared first author)

Dores Cruz, T.D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2022, April 20). Gossip and Reputation in Everyday Life. Force of Gossip Talk Series, Online.

Dores Cruz, **T.D.** (2021, April 7). The Psychology of Gossip. Oklahoma Center for Evolutionary Analysis (OCEAN), Oklahoma State University, United States, Online.

Dores Cruz, T.D. & Nieper A.S. (2020, December 14). Gossip In Groups. A&O Forschungskolloquium, Universität Hamburg, Hamburg, Germany.

Dores Cruz, T.D., Irragori-Carter D., & Köbis, N. (2019; September 23). Embezzlement Game. Economics of Corruption Summer School, Universität Passau, Germany.

Dores Cruz, T.D., Martinescu., E., Ouwerkerk, J., & Beermsa, B. (2020, July 2). Perceiving, Communicating, and Enforcing Norms about COVID-19. Institute for Societal Resilience Colloquium: Covid-19 and resilience in contexts of inequality. Online.

PRESENTATIONS CONTINUED

Dores Cruz, T.D. (2018; October, 30). Gossip in Daily Life, Cooperation: Interdisciplinary Methods, IESEG School of Management, Lille, France.

CONFERENCE

Dores Cruz*, T.D., Testori* M., Beersma, B. (2022, July 20). Punishing or Praising Gossipers: How People Interpret the Motives Driving Gossip Shapes its Consequences, International Conference on Social Dilemma's, Copenhagen, Denmark.

Dores Cruz, T.D., Van der Lee, R., Bechtoldt, M., & Beersma, B. (2022, June 23). Nasty and Noble Notes: Interdependence Structure Drives Proself Gossip. Associatie van Sociaal-Psychologische Onderzoekers Conference, Tilburg, The Netherlands.

Dores Cruz, T.D., Van der Lee, R., Bechtoldt, M., & Beersma, B. (2022, June 23). Nasty and Noble Notes: Interdependence Structure Drives Proself Gossip. Associatie van Sociaal-Psychologische Onderzoekers Conference, Tilburg, The Netherlands.

Dores Cruz, T.D., Van der Lee, R., Bechtoldt, M.N., & Beersma, B. (2021, December 16 - CANCELLED COVID-19). Nasty and Noble Notes: How Interdependence Structure drives Prosocial and Proself Gossip. Associatie van Sociaal-Psychologische Onderzoekers Conference, Tilburg, The Netherlands.

Dores Cruz, T.D., Van der Lee, R., Bechtoldt, M.N., & Beersma, B. (2021, November 18). Nasty and Noble Notes: How Interdependence Structure drives Prosocial and Proself Gossip. Cognition, Behavior, and Evolution Network, Tilburg, The Netherlands.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021, June 24). Gossip and Reputation in Everyday Life in organized symposium "The Psychology of Gossip: Competitive and Cooperative Functions". Human Behavior and Evolution Society Virtually Everywhere Conference. Online

Dores Cruz, T.D., Balliet, D., van der Lee, R., & Beersma, B. People Gossip Strategically to Shape Receiver Behavior (2021, June 2 - (CANCELLED). Human Behavior and Evolution Society.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021, February 10). Gossip and Reputation in Everyday Life. Evolutionary Psychology Preconference at Society for Social and Personality Psychology Convention, Online.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2020, December 3). Gossip and Reputation in Everyday Life. Associatie van Sociaal-Psychologische Onderzoekers Conference, Online video.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2020, November 6). Gossip and Reputation in Everyday Life. Cognition, Behavior, and Evolution Network Talk Series 2020, Online.

Dores Cruz, T.D., van der Lee, R., Beersma B., & Balliet, D. (2019, CANCELED). People Gossip Strategically to Shape Receiver Behavior in co-organized symposium "The Functions of Gossip: Insights from the Lab and Field. European Association of Social Psychology General Meeting.

Dores Cruz, T.D., Van der Lee, R., & Beersma, B. (2019, December 13). Selfish and Prosocial Motives for Gossip. Associatie van Sociaal-Psychologische Onderzoekers Conference, Wageningen, The Netherlands.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, June 3). Gossip Daily in everyday life. International Conference on Social Dilemma's, Sedona, United States [Winner of best student presentation award].

Dores Cruz*, T.D., Testori* M., Beersma, B. (2022, February 25). Punishing or Praising Gossipers. VU Faculty of Social Sciences PhD Poster Session, Amsterdam, The Netherlands (* shared first author) [winner of best poster award]

PRESENTATIONS CONTINUED

POSTER

Dores Cruz*, T.D., Testori*, M., Beersma, B. (2022, April 25). Punishing or Praising Gossipers: How People Interpret the Motives Driving Gossip Shapes its Consequences. Kurt Lewin Institute Conference, Woudschoten, The Netherlands

Dores Cruz, T. D., Van Der Lee, R., & Beersma, B. (2021,CANCELLED). Gossip about Coronavirus: Infection status and norm adherence shape social responses. Human Behavior and Evolution Society.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021, March 24). Gossip and Reputation in Everyday Life. European Human Behaviour and Evolution Association Digital Conference, Online.

Dores Cruz, T. D., Van der Lee, R., Bechtoldt, M. N., & Beersma, B. (2021, February 11). Nasty and Noble Notes - Interdependence drives prosocial and proself gossip. Society for Social and Personality Psychology Convention, Online.

Dores Cruz, T.D., Balliet, D., van der Lee, R., & Beersma., B. Strategic Behavior through a Group's Grapevine (2020, February 27). Bringing Intragroup Processes Back to Social Psychology Preconference at Society for Social and Personality Psychology Convention, New Orleans, Louisiana, United States.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, December 14). Gossip and Reputation in Everyday Life. Associatie van Sociaal-Psychologische Onderzoekers Conference, Wageningen, The Netherlands.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, November 14). Gossip and Reputation in Everyday Life. Cognition, Behavior, and Evolution Network Meeting, Amsterdam, The Netherlands.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, August 23). Gossip and Reputation in Everyday Life. Tilburg Institute for Behavioral Economics Research, Tilburg, The Netherlands.

MEDIA APPEARANCES

"Waarom wij heel veel roddelen" in Advalvas (article, 2023); "XOXO" in Hersenkrakers (podcast, 2023); "Roddelen op het werk" in BNR Werkverkenners (podcast, 2023); :"Waarom niemand roddelen leuk vindt, maar iedereen het tóch doet" in NOS Jeugdjournaal (television & YouTube & article, 2022); "Hoe erg is roddelen op het werk?" on nu.nl (article, 2022) "Doe jij mee met kantoorroddels?" in de Volkskrant (article, 2022); "Privacy" in Juice4You (podcast, 2022)

GRANTS AND AWARDS

2022

2020

2022	Ig Nobel Peace Prize,	Improbable Research,	Cambridge, MA, United States.
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2022 Best Poster (for How People Interpret the Motives Driving Gossip Shapes its Consequences), Graduate School of Social Sciences: PhD Poster Session 2022, Vrije Universiteit Amsterdam, Amsterdam The Netherlands

Best Paper Award, Kurt Lewin Institute Conference, Woudschoten, The Netherlands

2020 Co-recipient 2020 COVID-19 Call for Proposals, Institute for Societal Resilience, Vrije Universiteit Amsterdam, The Netherlands

Co-recipient IT Innovation, Universiteit Utrecht, The Netherlands

2019, 2020, 2021, Graduate Fund (Travel/Data Collection), Graduate School of Social Sciences, Vrije Universiteit Amsterdam, The Netherlands

2019 Best Student Presentation, International Conference on Social Dilemmas 2019, Sedona, Arizona, United States

2016 Faculty-wide award for best bachelor thesis in psychology, Vrije Universiteit Amsterdam, The Netherlands

TEACHING EXPERIENCE SUPERVISION 10 MSc students supervised to completion, 4 MSc students co-supervised.			
GUEST LECTURES	Cooperation & Conflict (MSc 2018-2019, also exam grading); Communication & Identity (MSc 2020); The Social Psychology of Gossip (CEPA Foundation Exchange 2023)		
TEACHER	Quantitative Research (Pre-master, exam grading 2018, 2022); Statistics 3 (BSc year 3; 2017; 2018); Measuring and Diagnostics 2 (BSc year 2 2018); Big Data (BSc year 1 2018); Research Methods 1 & 2 (BSc year 1 & 2 2018).		
ADDITIONAL TRAINING			
2018-Now	Kurt Lewin Institute, Dutch centre for graduate training in social psychology, Across universities in The Netherlands and Online Courses: Introduction to the KLI, Methodological Seminars, How to Publish and Review, Bayesian Multilevel Models in R, Good Research Practices, Bayesian Evaluation of (Informative) Hypotheses, Online Presenting, KLI Alumni Seminars, Research Group Meeting Interpersonal Processes & Behavior, Research Group Meeting Group Processes & Intergroup Relations, Models for Social Evaluation, & Using Psychological Theories to Change Online Consumer Behavior, Evolutionary Psychology.		
2018-Now	Graduate School of Social Sciences, Vrije Universiteit Amsterdam, The Netherlands Courses: Research Integrity, PhD Poster Session, Meet the Beadle		
2023	Coding Studies for the Cooperation Databank, Amsterdam Cooperation Lab, Vrije Universiteit Amsterdam, The Netherlands		
2022	EASP Summer School "Moral Judgment and Behavior", SWPS University, Faculty of Psychology, Wroclaw, Poland		
2021	Toulouse Summer School in Quantitative Social Sciences, Toulouse School of Economics, Institute for Advanced Studies Toulouse, Online		
2019	Lorentz Centre Workshop: The Language of Cooperation: Reputation and Honest Signaling, Leiden, The Netherlands		
2019	Economics of Corruption Summer School: Overcoming behavioral impediments to dishonest, Universität Passau, Passau, Germany		
2019	Advanced Multilevel Data Analysis, Universiteit Utrecht, Utrecht, The Netherlands		
2017	"Behavior Economics and Psychology", NGO Schola Empirica, Prague, Czechia		
SKILLS AND SOFTWARE			
OFFICE	Word, Powerpoint, Excel, Keynote, Pages, Zotero, Goodnotes		
D ATA	Analysis: R, Jamovi, G*Power, JASP, SPPS, Mplus Collection: Qualtrics, SoPHie, Smartriqs		
LANGUAGES	Dutch (native speaker), English (full professional proficiency; Cambridge CAE A grade), Portuguese (conversational proficiency)		
SERVICE			
2022-Now	Ambassador VU Behavior Lab (VBL) for Organization Sciences		
2021-Now	Co-Organizer Force of Gossip Talk Series & Conference		
2020-Now	PhD Representative Kurt Lewin Institute		
2020-Now	Maintenance website ERC Force of Gossip Project & Organizer Social Events		
2021-2022	Co-Organizer Kurt Lewin Institute PhD Colloquia		
2019-2022	Organizer Social Events VU PhDGatherings		
2021	Presentation Pursuing a PhD at Career Day VU Psychology Bachelor		
2018	Volunteer Associatie voor Sociaal Psychologisch Onderzoekers Conference		
2015-2018	Student Member Education Committee VU Research Master Social Psychology (2016-2018) and Bachelor Psychology (2015)		
AD HOC REVIEWER (PUBLONS) Proceedings of the Royal Society B., Frontiers in Psychology, Journal of Behavioral Decision Making, Journal of Applied Psychology, In-Mind Magazine NL, International Conference on Social Dilemmas			