



# Terence Daniel Dores Cruz

## CONTACT INFORMATION

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## EMPLOYMENT

2018-PRESENT	PhD candidate (social sciences: organization sciences) Vrije Universiteit Amsterdam
2020	Policy officer (6 month internship) Nederlandse Organisatie voor Wetenschappelijk Onderzoek
2017-2018	Teacher for methodology and statistics courses Vrije Universiteit Amsterdam

## EDUCATION

2018-PRESENT	PhD candidate (social sciences - organization sciences) Vrije Universiteit Amsterdam Supervisors: Prof. Dr. Bianca Beersma & Dr. Romy van der Lee
2016-2018	Research Master Social Psychology - <i>cum laude</i> Vrije Universiteit Amsterdam Supervisors: Prof. Dr. Daniel Balliet, Prof. Dr. Paul van Lange, & Dr. Joshua Tybur
2013-2016	Bachelor Psychology - <i>cum laude</i> Vrije Universiteit Amsterdam Supervisor: Dr. Nils Köbis

## PUBLICATIONS

[GOOGLE SCHOLAR](#)  
[ORCID](#)

[PEER-  
REVIEWED](#)

Balliet, D., Molho, C., Columbus, S., & **Dores Cruz, T. D.** (2022). Prosocial and punishment behaviors in everyday life. *Current Opinion in Psychology*, 43, 278–283. <https://doi.org/10.1016/j.copsyc.2021.08.015>

Wu, J., Számadó, S., Barclay, P., Beersma, B., **Dores Cruz, T. D.**, Iacono, S. L., Nieper, A. S., Peters, K., Przepiorka, W., Tiokhin, L., & Lange, P. A. M. V. (2021). Honesty and dishonesty in gossip strategies: A fitness interdependence analysis. *Philosophical Transactions of the Royal Society B: Biological Sciences*, 376(1838). <https://doi.org/10.1098/rstb.2020.0300>

**Dores Cruz, T. D.**, Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021). Gossip and reputation in everyday life. *Philosophical Transactions of the Royal Society B: Biological Sciences*, 376(1838). <https://doi.org/10.1098/rstb.2020.0301>

## PUBLICATIONS

CONTINUED

PEER-  
REVIEWED  
CONTINUED

**Dores Cruz, T. D.**, Van Der Lee, R., & Beersma, B. (2021). Gossip about Coronavirus: Infection status and norm adherence shape social responses. *Group Processes & Intergroup Relations*, 24(4), 658–679. <https://doi.org/10.1177/1368430221991232>

**Dores Cruz, T. D.**, Nieper, A. S., Testori, M., Martinescu, E., & Beersma, B. (2021). An Integrative Definition and Framework to Study Gossip. *Group & Organization Management*, 105960112199288. <https://doi.org/10.1177/1059601121992887>

Tybur, J. M., Molho, C., Cakmak, B., **Dores Cruz, T. D.**, Singh, G. D., & Zwicker, M. (2020). Disgust, Anger, and Aggression: Further Tests of the Equivalence of Moral Emotions. *Collabra: Psychology*, 6(1). <https://doi.org/10.1525/collabra.349>

**Dores Cruz, T. D.**, Beersma, B., Dijkstra, M. T. M., & Bechtoldt, M. N. (2019). The Bright and Dark Side of Gossip for Cooperation in Groups. *Frontiers in Psychology*, 10, 1374. <https://doi.org/10.3389/fpsyg.2019.01374>

**Dores Cruz, T. D.**, Balliet, D., Sleebos, E., Beersma, B., Van Kleef, G. A., & Gallucci, M. (2019). Getting a Grip on the Grapevine: Extension and Factor Structure of the Motives to Gossip Questionnaire. *Frontiers in Psychology*, 10, 1190. <https://doi.org/10.3389/fpsyg.2019.01190>

CONSORTIUM

Tierney, W., Hardy, J., Ebersole, C. R., Viganola, D., Clemente, E. G., Gordon, M., Hoogeveen, S., Haaf, J., Dreber, A., Johannesson, M., Pfeiffer, T., Huang, J. L., Vaughn, L. A., DeMarree, K., Igou, E. R., Chapman, H., Gantman, A., Vanaman, M., Wylie, J., ... Uhlmann, E. L. (2021). A creative destruction approach to replication: Implicit work and sex morality across cultures. *Journal of Experimental Social Psychology*, 93, 104060. <https://doi.org/10.1016/j.jesp.2020.104060>

PRE-PRINT

Köbis, N., van der Lingen, S., **Dores Cruz, T. D.**, Iragorri-Carter, D., van Prooijen, J.-W., Righetti, F., & van Lange, P. (2019). *The Look Over Your Shoulder: Unethical Behaviour Decreases in the Physical Presence of Observers*. PsyArXiv. <https://doi.org/10.31234/osf.io/gxu96>

## PRESENTATIONS

INVITED

Dores Cruz, T.D. (2021, November 25 - CANCELED DUE TO COVID-19). Gossip and Reputation in Everyday Life), SEPxTALKS NIP, Nederlands Instituut van Psychologen: Sectie Sociale en Economische Psychologie

Dores Cruz, T.D. (2021, April 7). The Psychology of Gossip. Oklahoma Center for Evolutionary Analysis (OCEAN), Oklahoma State University, Stillwater, OK, United States

Dores Cruz, T.D. & Nieper A.S. (2020, December 14). Gossip In Groups. A&O Forschungskolloquium, Universität Hamburg, Hamburg, Germany.

Dores Cruz, T.D. (2019; September 23). Embezzlement Game. Economics of Corruption Summer School, Universität Passau, Germany

Dores Cruz, T.D. (2018; October, 30). Gossip in Daily Life, Workshop Cooperation: Interdisciplinary Methods, IESEG School of Management, Lille, France.

**PRESENTATIONS****CONTINUED****INVITED  
CONTINUED**

Dores Cruz, T.D., Martinescu., E., Ouwerkerk, J., & Beersma, B. (2020, July 2). Perceiving, Communicating, and Enforcing Norms about COVID-19. Institute for Societal Resilience Colloquium meet-up and LIVECAST Covid-19 and resilience in contexts of inequality, Online.

**CONFERENCE**

Dores Cruz, T.D., Van der Lee, R., Bechtoldt, M.N., & Beersma, B. (2021, December 16 - CANCELLED DUE TO COVID-19). Nasty and Noble Notes: How Interdependence Structure drives Prosocial and Prosself Gossip. Associatie van Sociaal-Psychologische Onderzoekers Conference, Tilburg, The Netherlands.

Dores Cruz, T.D., Van der Lee, R., Bechtoldt, M.N., & Beersma, B. (2021, November 18). Nasty and Noble Notes: How Interdependence Structure drives Prosocial and Prosself Gossip. Cognition, Behavior, and Evolution Network Meeting, Tilburg, The Netherlands.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021, June 24). Gossip and Reputation in Everyday Life in organized symposium "The Psychology of Gossip: Competitive and Cooperative Functions". Human Behavior and Evolution Society Virtually Everywhere Conference. Online

Dores Cruz, T.D., Balliet, D., van der Lee, R., & Beersma, B. People Gossip Strategically to Shape Receiver Behavior (2021, June 2 - CANCELLED DUE TO COVID-19). Human Behavior and Evolution Society Conference, Palm Springs, California, United States.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021, February 10). Gossip and Reputation in Everyday Life. Evolutionary Psychology Preconference at Society for Social and Personality Psychology Convention, Online.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2020, December 3 - CANCELLED DUE TO COVID-19). Gossip and Reputation in Everyday Life. Associatie van Sociaal-Psychologische Onderzoekers Conference, Online video.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2020, November 6). Gossip and Reputation in Everyday Life. Cognition, Behavior, and Evolution Network Talk Series 2020, Online.

Dores Cruz T.D., van der Lee, R., Beersma B., & Balliet, D. (2019, June 30 - CANCELED DUE TO COVID-19). People Gossip Strategically to Shape Receiver Behavior in co-organized symposium "The Functions of Gossip: Insights from the Lab and Field. European Association of Social Psychology General Meeting, Krakow, Poland.

Dores Cruz, T.D., Van der Lee, R., & Beersma, B. (2019, December 13). Selfish and Prosocial Motives for Gossip. Associatie van Sociaal-Psychologische Onderzoekers Conference, Wageningen, The Netherlands.

## **PRESENTATIONS**

### **CONTINUED**

#### **CONFERENCE CONTINUED**

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, June 3). Gossip Daily in everyday life. International Conference on Social Dilemma's, Sedona, Arizona, United States [Winner of best student presentation award].

#### **POSTER**

Dores Cruz, T. D., Van Der Lee, R., & Beersma, B. (2021, June 2 - CANCELLED DUE TO COVID-19). Gossip about Coronavirus: Infection status and norm adherence shape social responses. Human Behavior and Evolution Society Conference, Palm Springs, California, United States

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2021, March 24). Gossip and Reputation in Everyday Life. European Human Behaviour and Evolution Association Digital Conference, Online.

Dores Cruz, T. D., Van der Lee, R., Bechtoldt, M. N., & Beersma, B. (2021, February 11). Nasty and Noble Notes - Interdependence drives prosocial and proself gossip. Society for Social and Personality Psychology Convention, Online.

Dores Cruz, T.D., Balliet, D., van der Lee, R., & Beersma., B. Strategic Behavior through a Group's Grapevine (2020, February 27). Bringing Intragroup Processes Back to Social Psychology Preconference at Society for Social and Personality Psychology Convention, New Orleans, Louisiana, United States.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, December 14). Gossip and Reputation in Everyday Life. Associatie van Sociaal-Psychologische Onderzoekers Conference, Wageningen, The Netherlands.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, November 14). Gossip and Reputation in Everyday Life. Cognition, Behavior, and Evolution Network Meeting, Amsterdam, The Netherlands.

Dores Cruz, T. D., Thielmann, I., Columbus, S., Molho, C., Wu, J., Righetti, F., De Vries, R. E., Koutsoumpis, A., Van Lange, P. A. M., Beersma, B., & Balliet, D. (2019, August 23). Gossip and Reputation in Everyday Life. Tilburg Institute for Behavioral Economics Research, Tilburg, The Netherlands.

## **TEACHING EXPERIENCE**

#### **SUPERVISION**

10 master students supervised to completion

#### **GUEST LECTURES**

Cooperatie & Conflict (Master 2018; 2019)  
Communicatie & Identiteit (Master 2020)

#### **TUTORIAL INSTRUCTOR**

Statistic 3 (Bachelor year 3; 2017; 2018)  
Measuring and Diagnostics 2 (Bachelor year 2 2018)  
Big Data (Bachelor year 1 2018)  
Research Methods 1 (Bachelor year 1 2018)  
Research Methods 2 (Bachelor year 2 2018)

## **ADDITIONAL TRAINING**

2018-Now	Kurt Lewin Institute, Dutch centre for graduate training in social psychology, Across universities in The Netherlands and Online
2018-Now	Graduate School of Social Sciences, Vrije Universiteit Amsterdam, The Netherlands and Online
2021	Toulouse Summer School in Quantitative Social Sciences, Toulouse School of Economics, Institute for Advanced Studies Toulouse, Online
2019	Lorenz Centre Workshop: The Language of Cooperation, Leiden, The Netherlands
2019	Economics of Corruption Summer School: Overcoming behavioral impediments to dishonest, Universität Passau, Passau, Germany
2019	Utrecht Summer Schools: Advanced Multilevel Data Analysis, Universiteit Utrecht, Utrecht, The Netherlands
2017	Prague Summer Schools: Behavior Economics and Psychology, NGO Schola Empirica, Prague, Czechia

## **SERVICE**

2021-Now	Co-Organizer Kurt Lewin Institute PhD Colloquia
2021-Now	Co-Organizer Force of Gossip Talks
2020-Now	PhD Representative Kurt Lewin Institute
2019-Now	Organizer Social Events VU PhDGatherings
2021	Presentation Pursuing a PhD at Career Day VU Psychology Bachelor
2018	Volunteer Associatie voor Sociaal Psychologisch Onderzoekers Conference
2015-2018	Student Member Education Committee VU Research Master Social Psychology (2016-2018) and Bachelor Psychology (2015)

## **AD HOC REVIEWER**

### PUBLONS

JOURNALS Proceedings of the Royal Society B., Frontiers in Psychology, Journal of Behavioral Decision Making, In-Mind Magazine NL

## **GRANTS AND AWARDS**

2020	Co-recipient 2020 Call for Proposals, Institute for Societal Resilience, Vrije Universiteit Amsterdam, The Netherlands
2020	Co-recipient IT Innovation, Universiteit Utrecht, The Netherlands
2020	Graduate Fund (Collecting Data), Graduate School of Social Sciences, Vrije Universiteit Amsterdam, The Netherlands
2019,2020	Graduate Fund (Travel), Graduate School of Social Sciences, Vrije Universiteit Amsterdam, The Netherlands
2019	Best Student Presentation, International Conference on Social Dilemmas 2019, Sedona, Arizona, United States
2016	Faculty-wide award for best bachelor thesis in psychology, Vrije Universiteit Amsterdam, The Netherlands

**ADDITIONAL TRAINING****CONTINUED**

2017

Prague Summer Schools: Behavior Economics and Psychology, NGO Schola Empirica, Prague, Czechia

**MEMBERSHIPS**

Society for Social and Personality Psychology (SPSP), European Association of Social Psychology (EASP), Human Behavior and Evolution Society (HBES), Associatie voor Sociaal Psychologisch Onderzoekers (ASPO), Kurt Lewin Institute (KLI)

**SKILLS AND SOFTWARE**

<i>OFFICE</i>	Word, Powerpoint, Excel, Keynote, Pages, Zotero, Goodnotes
<i>STATISTICS &amp; PROGRAMMING</i>	R, SPSS, Jamovi, JASP, G*Power, Mplus
<i>DATA COLLECTION</i>	Qualtrics, SoPHie, Smartriqs
<i>LANGUAGES</i>	Dutch (native speaker), English (full professional fluency; Cambridge CAE A grade), Portuguese (conversational proficiency)