

Tomasz Guściora Senior Analytical Consultant

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#### **Technical Skills**

#### **Soft Skills**

Communication ★★★☆
Goal-oriented ★★★☆
Team player ★★★☆

# Certificates Automated - everyday

powered by AI,

Eduweb 04.24

SAS Viya & Python integration fundamentals,
SAS 03.24

Accelerating SAS Code on the SAS Viya Platform, SAS 12.23

Al\_Devs 2 - GPT-4
applications,
Brave courses 11.23

### Summary

Seasoned data scientist with financial background. Offering over 11 years of experience - mainly in financial institutions driving revenue and operation excellence through data insights & solutions. Out-of-the-box thinker quickly adapting to rapidly changing environment. Proven team-player working effectively to achieve both cross-functional and individual goals. Advanced SAS/Python/SQL user.

#### **Experience**

**Senior Analytical Consultant**, SCS Expert Sp z o.o.

01.22 - Present

- building and testing analytical models
- presenting design/solution/application to the client throughout the project lifecycle
- acting as nominated contact for clients on specific opportunities, throughout the sales and/or project lifecycle, concerned with maintaining the relationship and resolving any issues
- facilitating workshops/meetings with clients, SAS and/or industry personnel
- serving in a lead consultant capacity for pilots and projects
- maintaining detailed knowledge of solutions, technologies, methodologies and procedures and keep up to date with industry/business sector developments

**Analytical Consultant**, SAS Poland Sp z o.o.

01.20 - 12.21

- analyzing large volumes of customer data
- translating customer needs into analytic requirements
- supporting data validation, cleaning and preparation to facilitate analysis
- conducting customer sessions for requirements gathering, data discovery, analysis, reporting, and presentation
- building and testing analytic models
- creating data visualizations and reports
- automating analytic processes

#### Data Analytics Capability manager, AVP, Citi UK

07.18 - 06.19

- leading in-country delivery of analytic projects, tools & solutions
- democratizing data & data-driven decisions across business
- driving engagement between business and technology
- developing automation solutions within available tools
- managing campaigns & ECRM implementation, delivery, tracking & related projects
- supervising campaigns team

#### Data Analytics Head, Citi Indonesia

01.18 - 06.18

- managing business analytics
- supervising analytics team
- supporting regional analytics initiatives
- talent rotation program participant

Community champion, Dataquest.io 06.23 Linear Modelling in Python Course, 06.23 Dataquest.io SAS: Highly-effective data manipulation with DS2, SAS 04.23 Introduction to Portfolio Analysis in Python, DataCamp 12.22 Machine Learning Fundamentals Course, 09.22 Dataquest.io SQL Fundamentals Course, 05.22 Dataquest.io SAS macro language: advanced training, 12.21 SAS SAS Viya: programming, 09.21 SAS SAS Viya: Visual Data Mining and Machine Learning, SAS 12.20 SAS Viya: Introduction, SAS 08.20 Data Analysis in Python, Labmasters 05.20

Applied Analytics using SAS

Enterprise Miner. SAS 03.20

Data Processing with SAS: macro language, 03.20 SAS

Project management based on PMBoK methodology, Biznes Projekty 05.13

Segmentation techniques and applications, **SAS** 05.13

#### **CRM & Campaigns Head**, Citi UK

co-managing campaign strategy

- managing campaign sizing, delivery & campaign tracking team
- managing projects related to campaigns, sales, NPS processes
- supervising sales reporting
- monitoring, enhancing and promoting CRMS utilization

#### Customer Analytics & CRM Expert Analyst, Citi Poland 06.14 - 08.15

• gathering of campaign requirements, (working with Finance, Marketing and

09.15 - 06.18

- identification of final campaign rules
- monitoring and promoting CRMS utilization
- developing reporting metrics that provide clear evaluation of CRMS activity

CRM Specialist, Compensa Vienna Insurance Group	07.13 - 05.14
CRM Junior Specialist, Compensa Vienna Insurance Group	10.12 - 06.13
Intern, Compensa Vienna Insurance Group	07.12 - 09.12

#### **Education**

Data Science in Business, University of Warsaw 10.19 - 06.20

- postgraduate studies Department of Economics
- workshops using R software

Club member, Toastmasters Leaders 06.13 - 10.14

exercising and acquiring skills necessary in public speaking

Computer Science and Econometrics, University of Warsaw 10.08 - 06.14

- bachelor studies Department of Economics
- additional course finished "Projektowanie Systemów Rachunkowości" (Designing Accounting Systems)
- masters courses with SAS specialization 2012 to 2014