

```
In [1]: import numpy as np
import pandas as pd
import matplotlib.pyplot as plt
%matplotlib inline
from patsy import dmatrices
import sklearn
import seaborn as sns
```

```
In [3]: walmart_store = pd.read_csv("~/gradable/Walmart_Store_sales.csv")
walmart_store.head()
```

```
Out[3]:
```

	Store	Date	Weekly_Sales	Holiday_Flag	Temperature	Fuel_Price	CPI	Unemployment
0	1	05-02-2010	1643690.90	0	42.31	2.572	211.096358	8.106
1	1	12-02-2010	1641957.44	1	38.51	2.548	211.242170	8.106
2	1	19-02-2010	1611968.17	0	39.93	2.514	211.289143	8.106
3	1	26-02-2010	1409727.59	0	46.63	2.561	211.319643	8.106
4	1	05-03-2010	1554806.68	0	46.50	2.625	211.350143	8.106

```
In [4]: walmart_store_groupby = walmart_store.groupby('Store')['Weekly_Sales'].sum()
print("Store Number {} has maximum Sales. Sum of Total Sales {}".format(walmart_store_groupby.idxmax(),walmart_store_groupby.max()))
```

Store Number 20 has maximum Sales. Sum of Total Sales 301397792.46000004

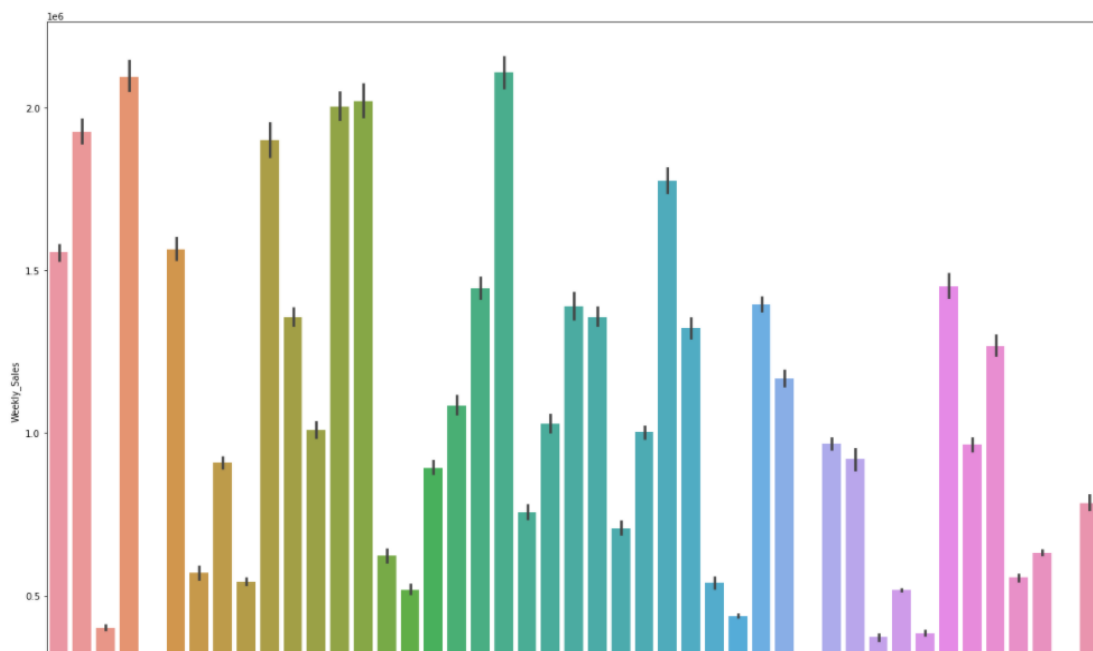
```
In [41]: plt.figure(figsize=(20,15))
sns.barplot(x=walmart_store.Store, y = walmart_store.Weekly_Sales)
```

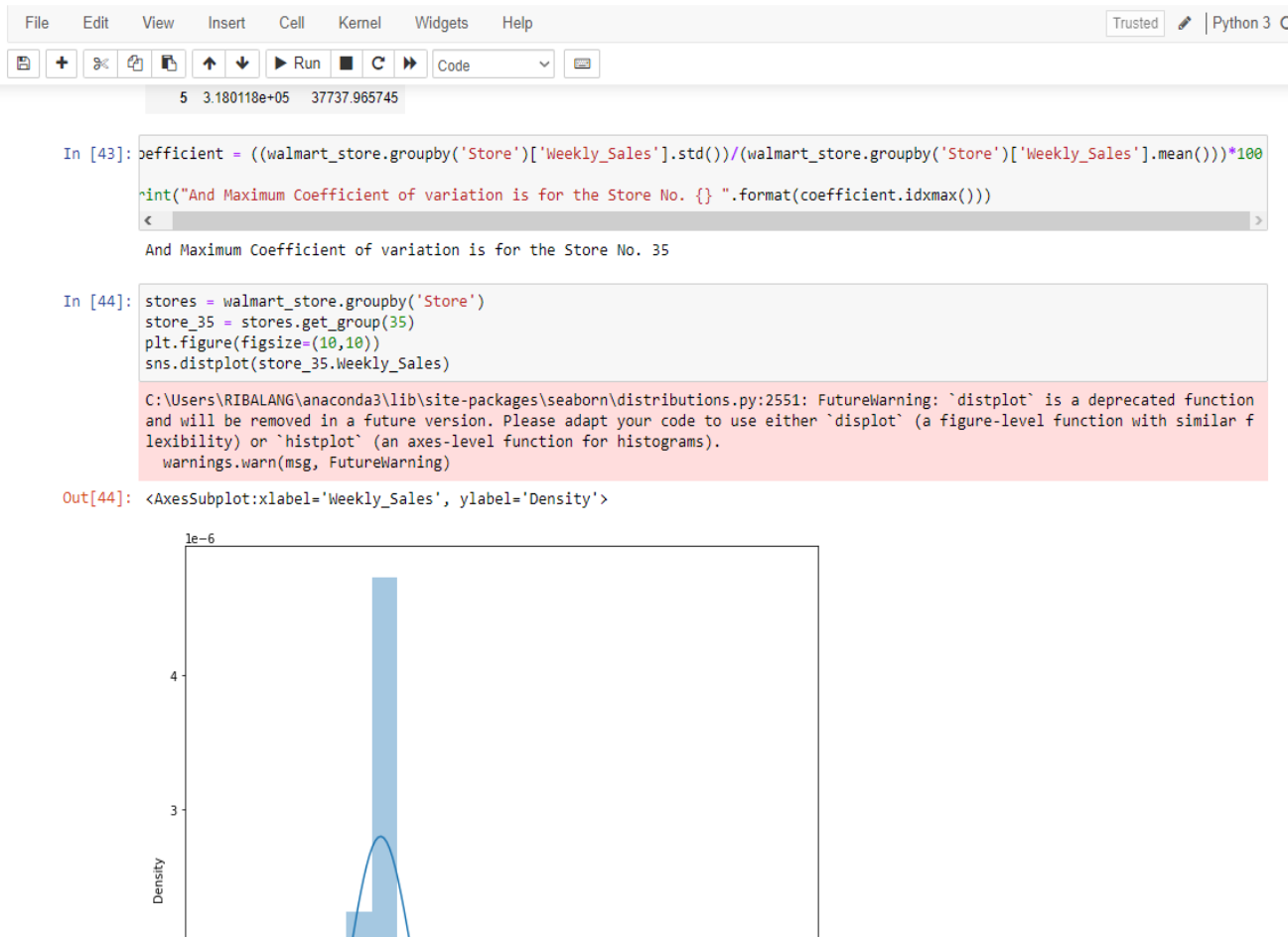
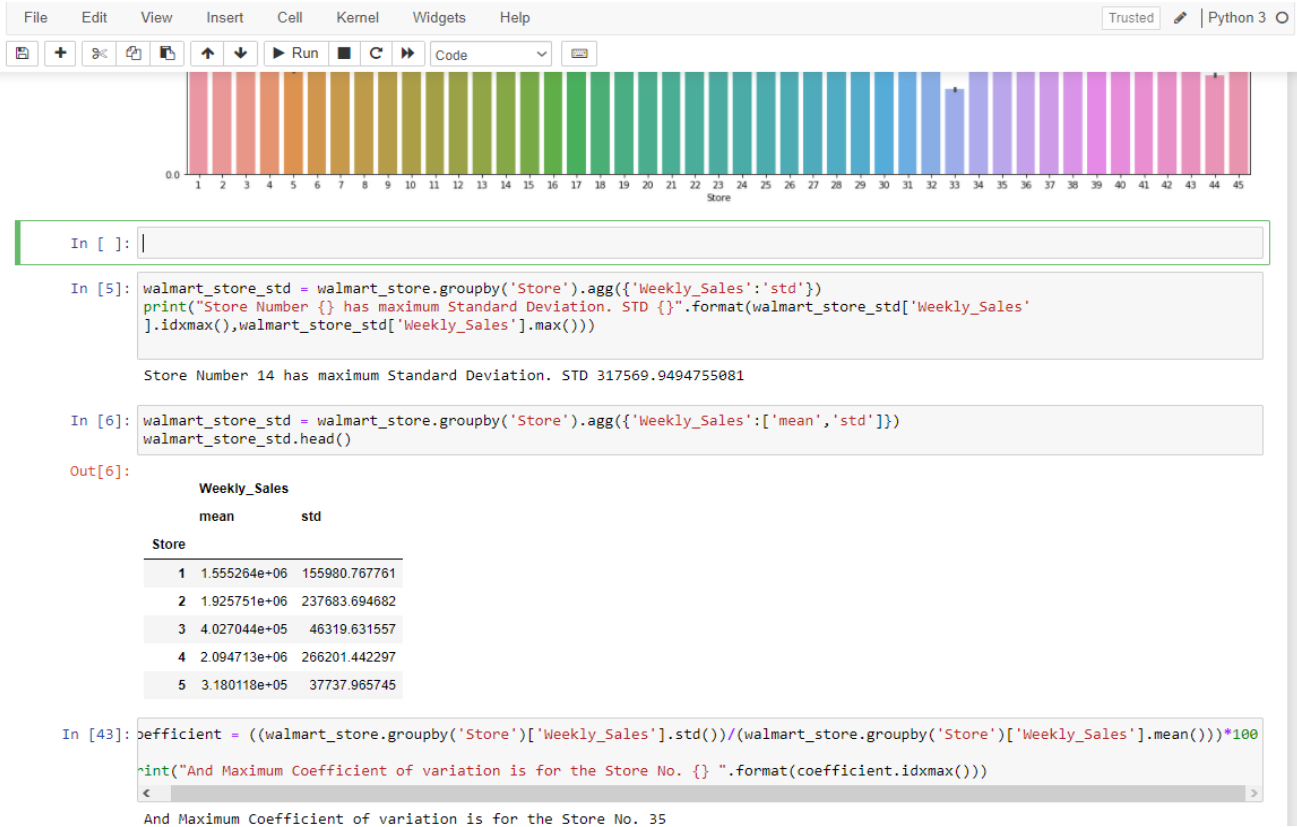
```
Out[41]: <AxesSubplot:xlabel='Store', ylabel='Weekly_Sales'>
```



```
In [41]: plt.figure(figsize=(20,15))
sns.barplot(x=walmart_store.Store, y = walmart_store.Weekly_Sales)
```

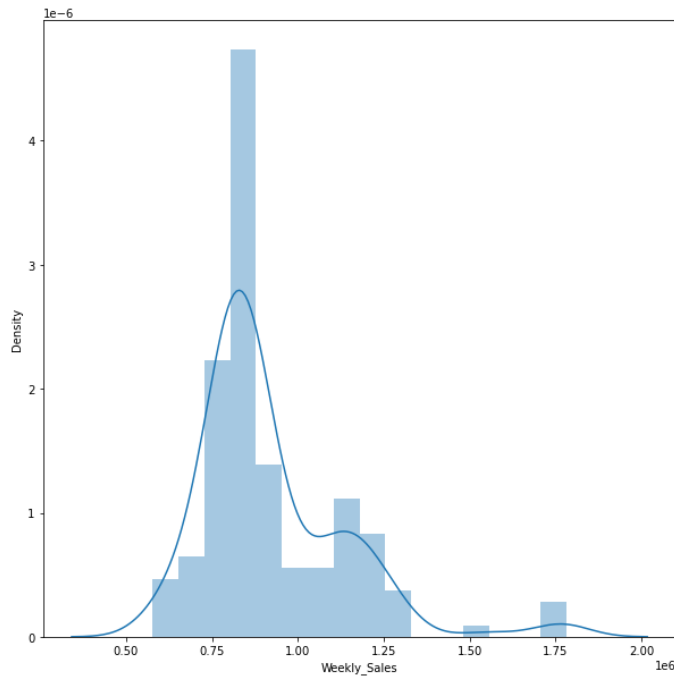
```
Out[41]: <AxesSubplot:xlabel='Store', ylabel='Weekly_Sales'>
```





lexibility) or 'histplot' (an axes-level function for histograms).
warnings.warn(msg, FutureWarning)

Out[44]: <AxesSubplot:xlabel='Weekly_Sales', ylabel='Density'>



##Clearly in this distribution plot for store 35 you can see how the weekly_sales are distributed, it is rightly skewed and giving the intuitions that sales are centred around 800000

```
In [ ]:
In [ ]:
In [8]: walmart_store_Q32012 = walmart_store[(pd.to_datetime(walmart_store['Date']) >= pd.to_datetime('07-01-2012')) & (pd.to_datetime(walmart_store_Q32012['Date']) < pd.to_datetime('09-30-2012'))]
walmart_store_growth = walmart_store_Q32012.groupby(['Store'])['Weekly_Sales'].sum()
print("Store Number {} has Good Quartely Growth in Q3'2012 {}".format(walmart_store_growth.idxmax(),walmart_store_growth.max()))
Store Number 4 has Good Quartely Growth in Q3'2012 25652119.35
```

Sales During a Holiday Week and nonholiday

```
In [47]: walmart_store['Date'] = pd.to_datetime(walmart_store.Date, format = '%d-%m-%Y')
walmart_store['Year'], walmart_store['Month'] = walmart_store['Date'].dt.year, walmart_store['Date'].dt.month
holiday_group = walmart_store.groupby('Holiday_Flag',sort=False)
holiday_week = holiday_group.get_group(1)
display(holiday_week.shape)
display(holiday_week.info())
display(holiday_week.describe())
display(holiday_week.head())

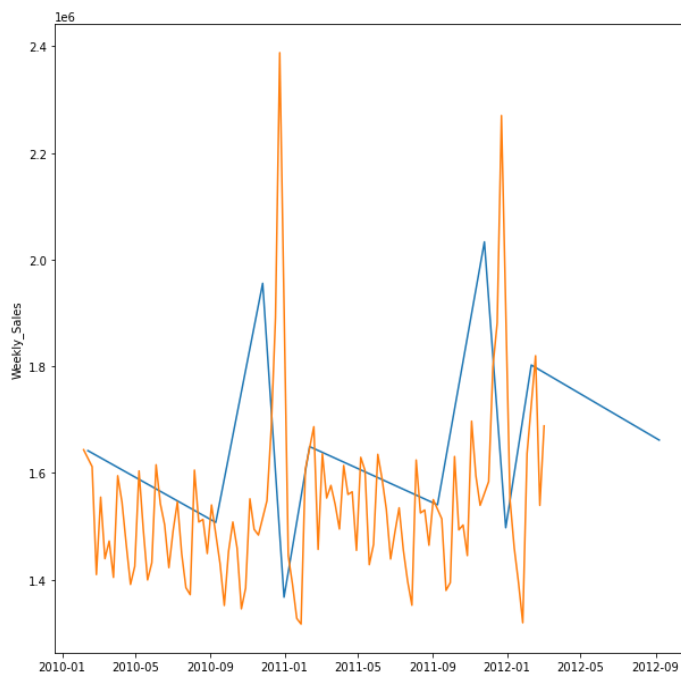
(450, 10)

<class 'pandas.core.frame.DataFrame'>
Int64Index: 450 entries, 1 to 6427
Data columns (total 10 columns):
#   Column      Non-Null Count  Dtype
---  ---
0    Store        450 non-null    int64
1    Date          450 non-null    datetime64[ns]
2    Weekly_Sales 450 non-null    float64
3    Holiday_Flag  450 non-null    bool
```



```
In [49]: plt.figure(figsize=(10,10))
sns.lineplot(x='Date', y = 'Weekly_Sales', data = holiday_week.head(10), sort=False)
sns.lineplot(x='Date', y = 'Weekly_Sales', data = non_holiday_week.head(100), sort = False)
```

Out[49]: <AxesSubplot:xlabel='Date', ylabel='Weekly_Sales'>



```
In [50]: v=holiday_week.groupby(['Month', 'Year'],sort=False)['Weekly_Sales'].mean()
v1 = pd.DataFrame(v)
v1
```

Out[50]:

Weekly_Sales		
Month	Year	
2	2010	1.074148e+06
9	2010	1.014098e+06
11	2010	1.462689e+06
12	2010	8.985004e+05
2	2011	1.051915e+06
9	2011	1.039183e+06
11	2011	1.479858e+06
12	2011	1.023166e+06
2	2012	1.111320e+06
9	2012	1.074001e+06

In []:

```
In [51]: val = non_holiday_week.groupby(['Month', 'Year'],sort=False)['Weekly_Sales'].mean()
val1 = pd.DataFrame(val)
val1.head()
```

Out[51]:

Weekly_Sales		
Month	Year	
2	2010	1.051824e+06
3	2010	1.010666e+06

```
File Edit View Insert Cell Kernel Widgets Help Trusted Python 3
```

```
Out[51]:
```

Weekly_Sales		
Month	Year	
2	2010	1.051824e+06
3	2010	1.010666e+06
4	2010	1.028499e+06
5	2010	1.037283e+06
6	2010	1.068034e+06

```
In [ ]:
```

```
In [ ]:
```

fig 1 monthwise histogram of Weekly_Sales in year 2010 acorss all the 45 stores

fig 2 weekly_Sales where Fall Sem is doing fairly better

```
In [54]: groups = walmart_store.groupby('Year')[['Month', 'Store', 'Weekly_Sales', 'Date']]
group2010 = groups.get_group(2010)
gr = group2010.groupby('Month')
month_2010 = [2,3,4,5,6,7,8,9,10,11,12]
sale_monthwise = []

for i in month_2010:
    val = gr.get_group(i)['Weekly_Sales'].sum()
    sale_monthwise.append(val)

month_fallSem = [7,8,9,10,11,12]
month_springsem = [2,3,4,5,6]
total_spring = sum(sale_monthwise[0:5])
total_fall = sum(sale_monthwise[5:])
semwise =[total_fall,total_spring]
semval = ['Fall', 'Spring']
```

```
File Edit View Insert Cell Kernel Widgets Help Trusted Python 3
```

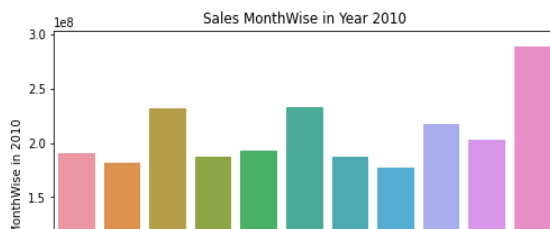
```
In [54]: groups = walmart_store.groupby('Year')[['Month', 'Store', 'Weekly_Sales', 'Date']]
group2010 = groups.get_group(2010)
gr = group2010.groupby('Month')
month_2010 = [2,3,4,5,6,7,8,9,10,11,12]
sale_monthwise = []

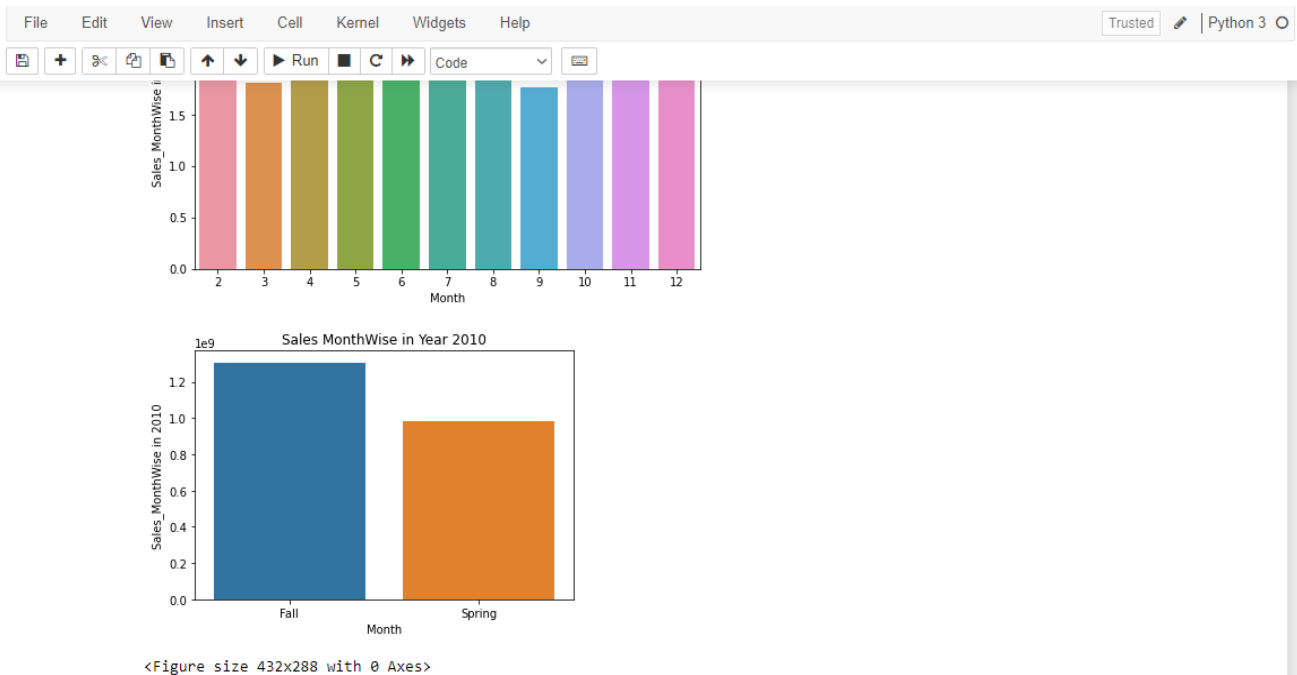
for i in month_2010:
    val = gr.get_group(i)['Weekly_Sales'].sum()
    sale_monthwise.append(val)

month_fallSem = [7,8,9,10,11,12]
month_springsem = [2,3,4,5,6]
total_spring = sum(sale_monthwise[0:5])
total_fall = sum(sale_monthwise[5:])
semwise =[total_fall,total_spring]
semval = ['Fall', 'Spring']

plt.figure(figsize=(8,5))
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2010")
plt.title('Sales MonthWise in Year 2010')
sns.barplot(x=month_2010,y=sale_monthwise)
plt.figure()
sns.barplot(x=semval, y = semwise)
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2010")
plt.title('Sales MonthWise in Year 2010')
plt.figure()
```

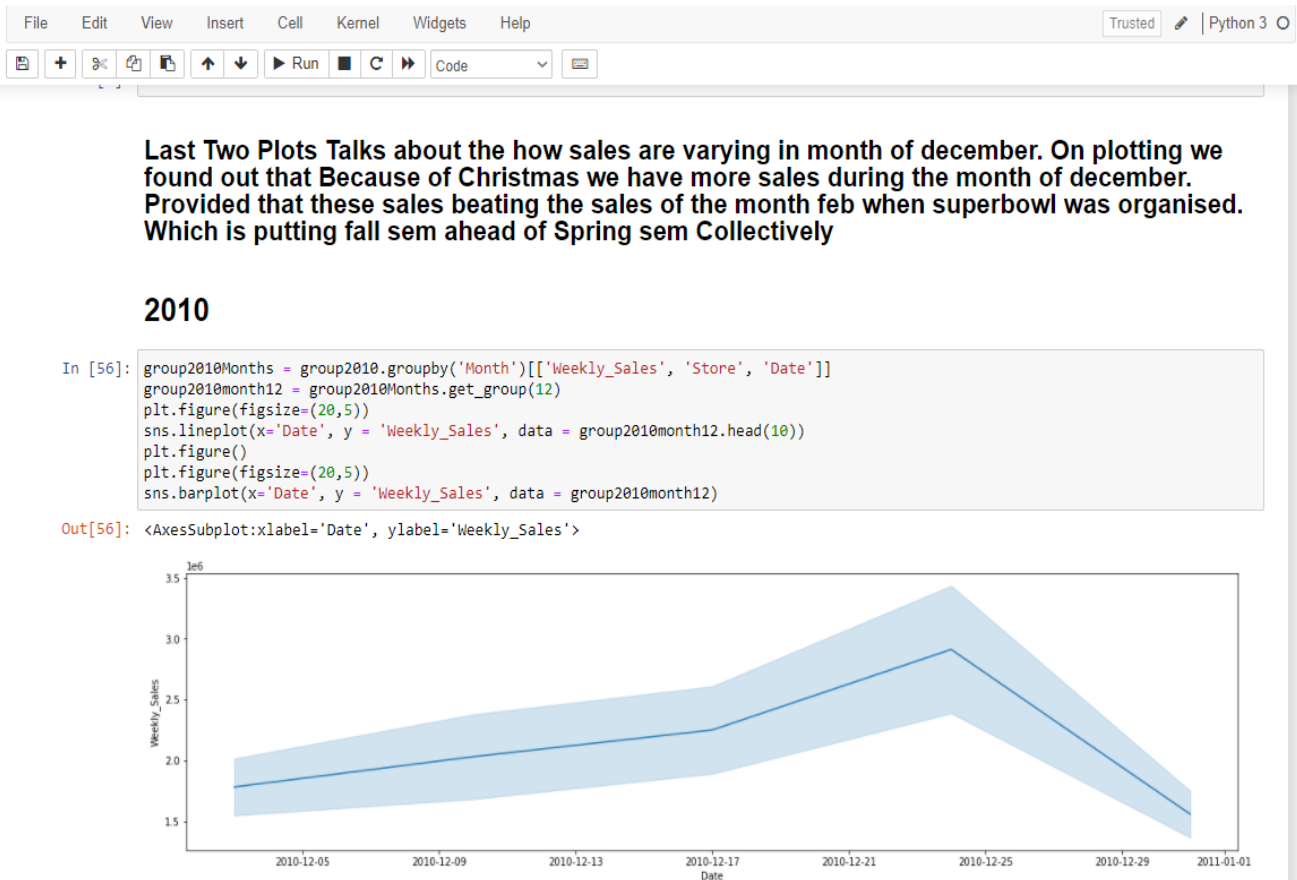
Out[54]: <Figure size 432x288 with 0 Axes>





In []:

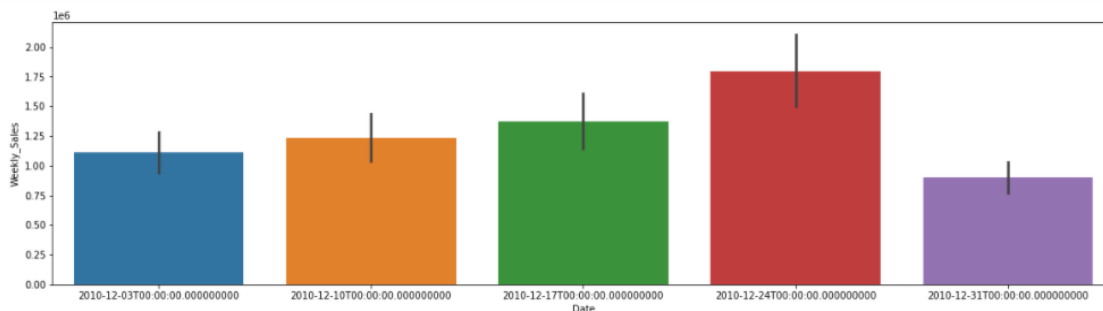
Last Two Plots Talks about the how sales are varying in month of december. On plotting we found out that Because of Christmas we have more sales during the month of december. Provided that these sales beating the sales of the month feb when superbowl was organised. Which is putting fall sem ahead of Spring sem Collectively



2010

```
In [56]: group2010Months = group2010.groupby('Month')[['Weekly_Sales', 'Store', 'Date']]
group2010month12 = group2010Months.get_group(12)
plt.figure(figsize=(20,5))
sns.lineplot(x='Date', y = 'Weekly_Sales', data = group2010month12.head(10))
plt.figure()
plt.figure(figsize=(20,5))
sns.barplot(x='Date', y = 'Weekly_Sales', data = group2010month12)
```

Out[56]: <AxesSubplot:xlabel='Date', ylabel='Weekly_Sales'>



2011

```
In [58]: groups = walmart_store.groupby('Year')[['Month', 'Store', 'Weekly_Sales', 'Date']]
group2011 = groups.get_group(2011)
gr = group2011.groupby('Month')
month_2011 = [1,2,3,4,5,6,7,8,9,10,11,12]
sale_monthwise = []

for i in month_2011:
    val = gr.get_group(i)['Weekly_Sales'].sum()
    sale_monthwise.append(val)

month_fallsem = [7,8,9,10,11,12]
month_springsem = [1,2,3,4,5,6]
total_spring = sum(sale_monthwise[0:5])
total_fall = sum(sale_monthwise[5:])
semwise = [total_fall, total_spring]
semval = ['Fall', 'Spring']

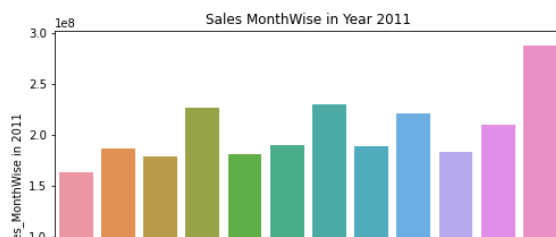
plt.figure(figsize=(8,5))
plt.xlabel("Month")
```

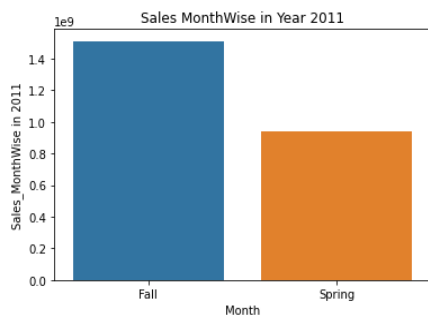
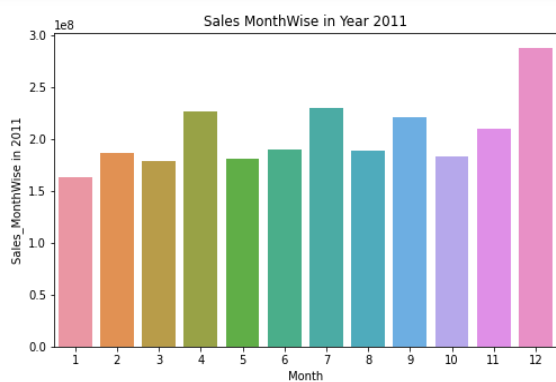
```
month_fallsem = [7,8,9,10,11,12]
month_springsem = [1,2,3,4,5,6]
total_spring = sum(sale_monthwise[0:5])
total_fall = sum(sale_monthwise[5:])
semwise = [total_fall, total_spring]
semval = ['Fall', 'Spring']

plt.figure(figsize=(8,5))
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2011")
plt.title('Sales_MonthWise in Year 2011')
sns.barplot(x=month_2011, y=sale_monthwise)
plt.figure()
sns.barplot(x=semval, y = semwise)
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2011")
plt.title('Sales_MonthWise in Year 2011')
plt.figure()

group2011Months = group2011.groupby('Month')[['Weekly_Sales', 'Store', 'Date']]
group2011month12 = group2011Months.get_group(12)
plt.figure(figsize=(20,5))
sns.lineplot(x='Date', y = 'Weekly_Sales', data = group2011month12.head(10))
plt.figure()
plt.figure(figsize=(20,5))
sns.barplot(x='Date', y = 'Weekly_Sales', data = group2011month12)
```

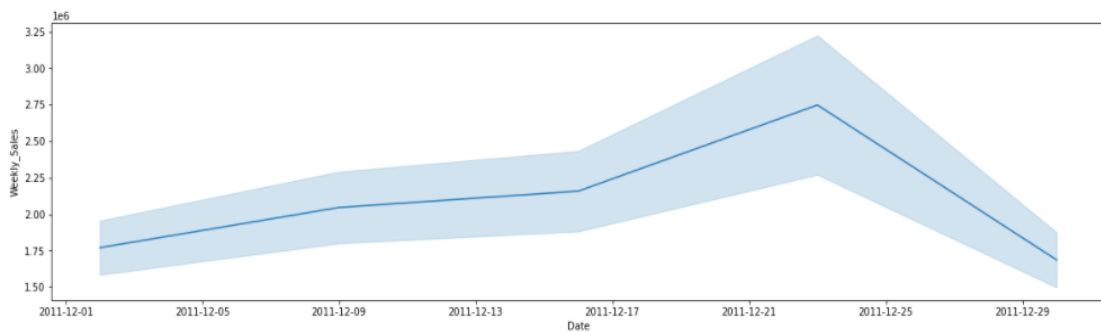
Out[58]: <AxesSubplot: xlabel='Date', ylabel='Weekly_Sales'>



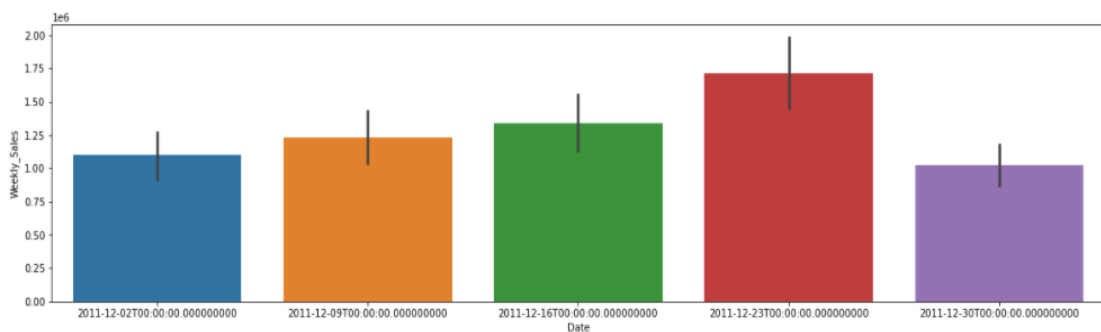


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2012

2012

In []:

In [59]: #MonthWise

```
groups = walmart_store.groupby('Year')[['Month', 'Store', 'Weekly_Sales', 'Date']]
group2012 = groups.get_group(2012)
gr = group2012.groupby('Month')
month_2012 = [1,2,3,4,5,6,7,8,9,10]
sale_monthWise = []

for i in month_2012:
    val = gr.get_group(i)['Weekly_Sales'].sum()
    sale_monthWise.append(val)

month_fallSem = [7,8,9,10]
month_springsem = [1,2,3,4,5,6]
total_spring = sum(sale_monthWise[0:5])
total_fall = sum(sale_monthWise[5:])
semwise = [total_fall, total_spring]
semval = ['Fall', 'Spring']

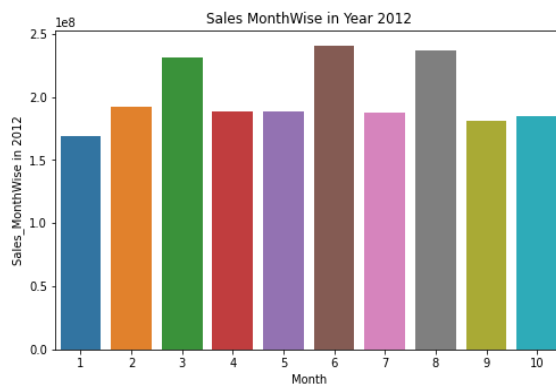
plt.figure(figsize=(8,5))
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2012")
plt.title('Sales MonthWise in Year 2012')
sns.barplot(x=month_2012, y=sale_monthWise)
plt.figure()
sns.barplot(x=semval, y = semwise)
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2012")
plt.title('Sales MonthWise in Year 2012')

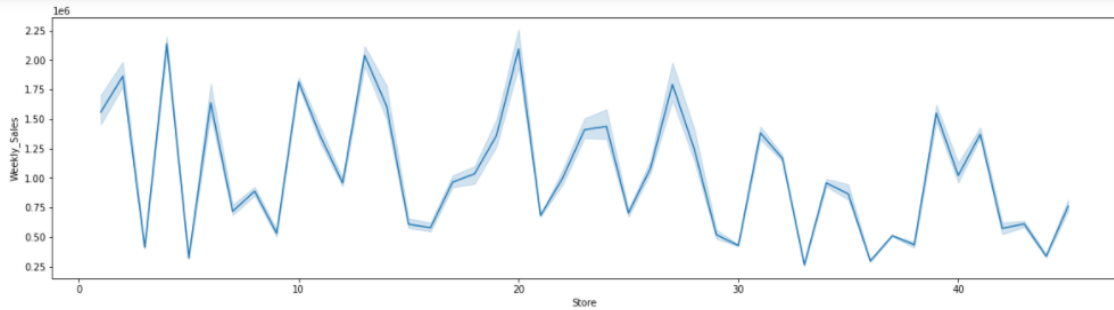
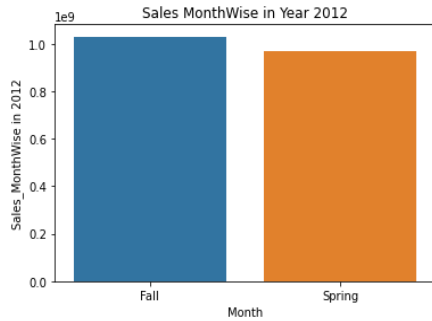
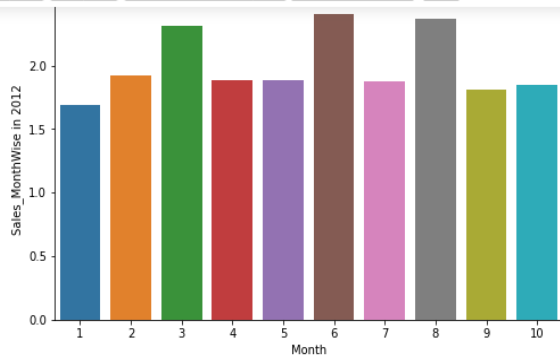
#Grouping by month 7 to analyse more which date has more weekly_Sales.
group2012Months = group2012.groupby('Month')[['Weekly_Sales', 'Store', 'Date']]
group2012month7 = group2012Months.get_group(7)
plt.figure(figsize=(20,5))
```

```
plt.figure(figsize=(8,5))
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2012")
plt.title('Sales MonthWise in Year 2012')
sns.barplot(x=month_2012, y=sale_monthWise)
plt.figure()
sns.barplot(x=semval, y = semwise)
plt.xlabel("Month")
plt.ylabel("Sales_MonthWise in 2012")
plt.title('Sales MonthWise in Year 2012')

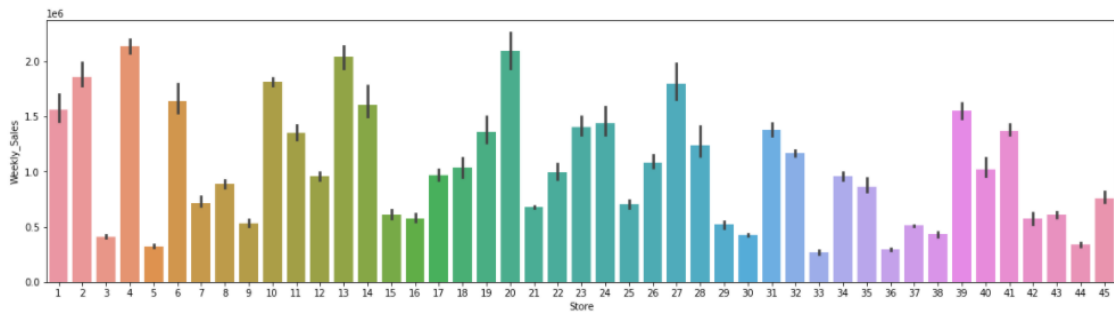
#Grouping by month 7 to analyse more which date has more weekly_Sales.
group2012Months = group2012.groupby('Month')[['Weekly_Sales', 'Store', 'Date']]
group2012month7 = group2012Months.get_group(7)
plt.figure(figsize=(20,5))
sns.lineplot(x='Store', y = 'Weekly_Sales', data = group2012month7)
plt.figure()
plt.figure(figsize=(20,5))
sns.barplot(x='Store', y = 'Weekly_Sales', data = group2012month7)
```

Out[59]: <AxesSubplot: xlabel='Store', ylabel='Weekly_Sales'>





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In []:

hypothesis

hypothesis

```
In [60]: hypothesis = walmart_store.groupby('Store')[['Fuel_Price', 'Unemployment', 'CPI', 'Weekly_Sales', 'Holiday_Flag']]
         factors = hypothesis.get_group(1)
         day_arr = [1]
         for i in range(1, len(factors)):
             day_arr.append(i*7)

         factors['Day'] = day_arr.copy()
```

<ipython-input-60-a02b4e07ecee>:7: SettingWithCopyWarning:
A value is trying to be set on a copy of a slice from a DataFrame.
Try using .loc[row_indexer,col_indexer] = value instead

See the caveats in the documentation: https://pandas.pydata.org/pandas-docs/stable/user_guide/indexing.html#returning-a-view-versus-a-copy
factors['Day'] = day_arr.copy()

```
In [61]: factors
```

Out[61]:

	Fuel_Price	Unemployment	CPI	Weekly_Sales	Holiday_Flag	Day
0	2.572	8.106	211.096358	1643690.90	0	1
1	2.548	8.106	211.242170	1641957.44	1	7
2	2.514	8.106	211.289143	1611968.17	0	14
3	2.561	8.106	211.319643	1409727.59	0	21
4	2.625	8.106	211.350143	1554806.68	0	28
...
138	3.666	6.908	222.981658	1437059.26	0	966
139	3.617	6.573	223.181477	1670785.97	0	973
140	3.601	6.573	223.381296	1573072.81	0	980
141	3.594	6.573	223.425723	1508068.77	0	987
142	3.506	6.573	223.444251	1493659.74	0	994

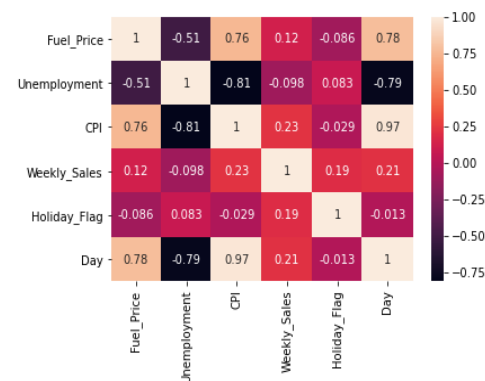
143 rows x 6 columns

143 rows x 6 columns

```
In [ ]:
```

```
In [62]: sns.heatmap(factors.corr(), annot = True)
```

Out[62]: <AxesSubplot:>



```
In [ ]:
```

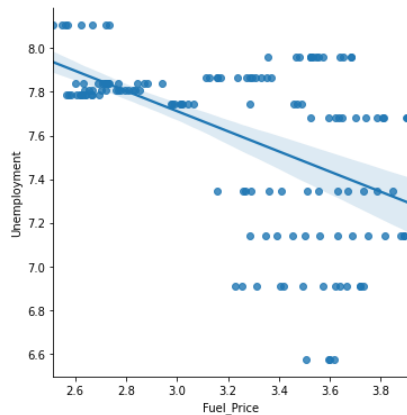
```
In [63]: sns.lmplot(x='Fuel_Price', y = 'Unemployment', data = factors)
         plt.figure()
         sns.lmplot(x='CPI', y = 'Unemployment', data = factors)
```

Out[63]: <seaborn.axisgrid.FacetGrid at 0x29f6752b6d0>

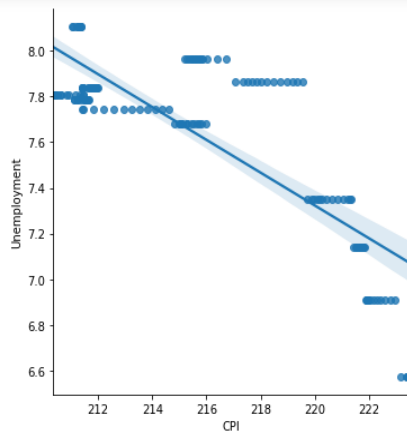


```
In [63]: sns.lmplot(x='Fuel_Price', y = 'Unemployment', data = factors)
plt.figure()
sns.lmplot(x='CPI', y = 'Unemployment', data = factors)
```

Out[63]: <seaborn.axisgrid.FacetGrid at 0x29f6752b6d0>



<Figure size 432x288 with 0 Axes>



conclusion

H0_Cpi : There is no relationship b/w Weekly_Sales and CPI Ha_Cpi

There is some relationship b/w Weekly_Sales and CPI H0_Fuel

There is no relationship b/w Weekly_Sales and Fuel_Price Ha_Fuel

There is some relationship b/w Weekly_Sales and Fuel_Price H0_Unemployment

There is no relationship b/w Weekly_Sales and unemployment Ha_Unemployment

There is some relationship b/w Weekly_Sales and Unemployment

conclusion

H0_Cpi : There is no relationship b/w Weekly_Sales and CPI Ha_Cpi

There is some relationship b/w Weekly_Sales and CPI H0_Fuel

There is no relationship b/w Weekly_Sales and Fuel_Price Ha_Fuel

There is some relationship b/w Weekly_Sales and Fuel_Price H0_Unemployment

There is no relationship b/w Weekly_Sales and unemployment Ha_Unemployment

There is some relationship b/w Weekly_Sales and Unemployment

In []:

Hypothesis Testing - CPI

```
In [64]: from scipy import stats
ttest,pval = stats.ttest_rel(factors['Weekly_Sales'],factors['CPI'])
sns.distplot(factors.CPI)
plt.figure()
print(pval)
if pval<0.05:
    print("reject null hypothesis")
else:
    print("accept null hypothesis")

sns.scatterplot(x='CPI', y = 'Weekly_Sales', data = factors, hue = 'Holiday_Flag')
plt.figure()
sns.lmplot(x='CPI', y = 'Weekly_Sales', data = factors, hue = 'Holiday_Flag')
plt.figure()
sns.lineplot(x='CPI', y = 'Weekly_Sales', data = factors)
```

Hypothesis Testing - CPI

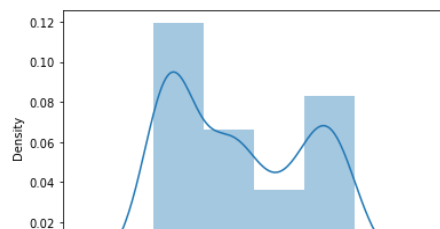
```
In [64]: from scipy import stats
ttest,pval = stats.ttest_rel(factors['Weekly_Sales'],factors['CPI'])
sns.distplot(factors.CPI)
plt.figure()
print(pval)
if pval<0.05:
    print("reject null hypothesis")
else:
    print("accept null hypothesis")

sns.scatterplot(x='CPI', y = 'Weekly_Sales', data = factors, hue = 'Holiday_Flag')
plt.figure()
sns.lmplot(x='CPI', y = 'Weekly_Sales', data = factors, hue = 'Holiday_Flag')
plt.figure()
sns.lineplot(x='CPI', y = 'Weekly_Sales', data = factors)
```

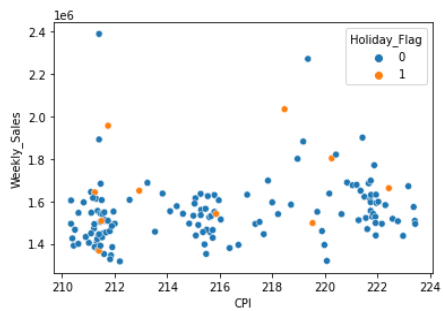
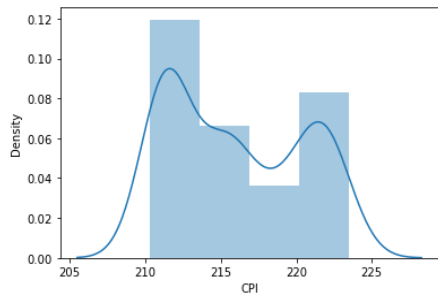
C:\Users\RIBALANG\anaconda3\lib\site-packages\seaborn\distributions.py:2551: FutureWarning: `distplot` is a deprecated function and will be removed in a future version. Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).
warnings.warn(msg, FutureWarning)

3.106725927640744e-144
reject null hypothesis

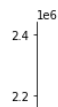
Out[64]: <AxesSubplot:xlabel='CPI', ylabel='Weekly_Sales'>



```
out[0].axes[0].label = 'CPI', ylabel = 'Weekly_Sales' >
```

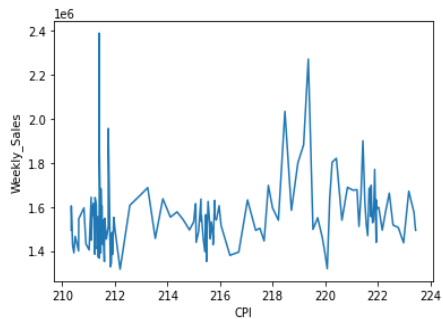
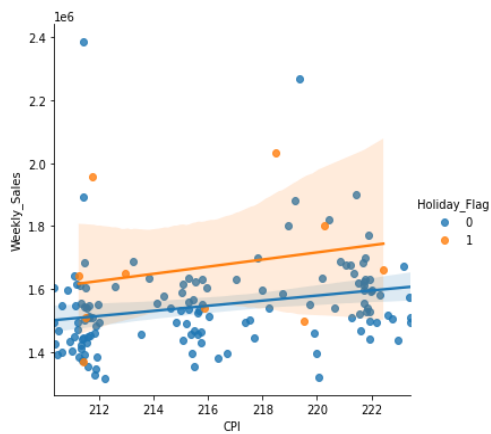


<Figure size 432x288 with 0 Axes>



```
out[0].axes[0].label = 'CPI', ylabel = 'Weekly_Sales' >
```

<Figure size 432x288 with 0 Axes>



Hypothesis Testing - Fuel_Price

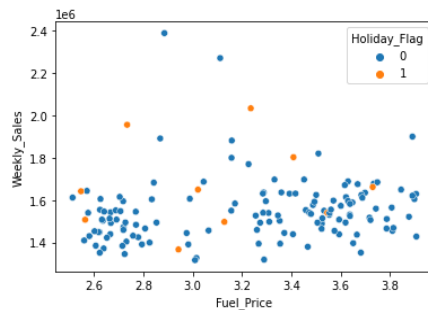
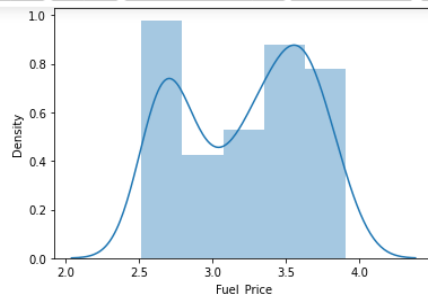
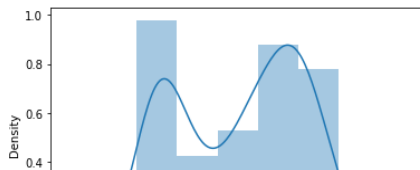
```
In [65]: from scipy import stats
ttest,pval = stats.ttest_rel(factors['Weekly_Sales'],factors['Fuel_Price'])
sns.distplot(factors.Fuel_Price)
plt.figure()
print(pval)
if pval<0.05:
    print("reject null hypothesis")
else:
    print("accept null hypothesis")

sns.scatterplot(x='Fuel_Price', y = 'Weekly_Sales', data = factors, hue = 'Holiday_Flag')
plt.figure()
sns.lmplot(x='Fuel_Price', y = 'Weekly_Sales', data = factors, hue = 'Holiday_Flag')
plt.figure()
sns.lineplot(x='Fuel_Price', y = 'Weekly_Sales', data = factors)
```

C:\Users\RIBALANG\anaconda3\lib\site-packages\seaborn\distributions.py:2551: FutureWarning: `distplot` is a deprecated function and will be removed in a future version. Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).
warnings.warn(msg, FutureWarning)

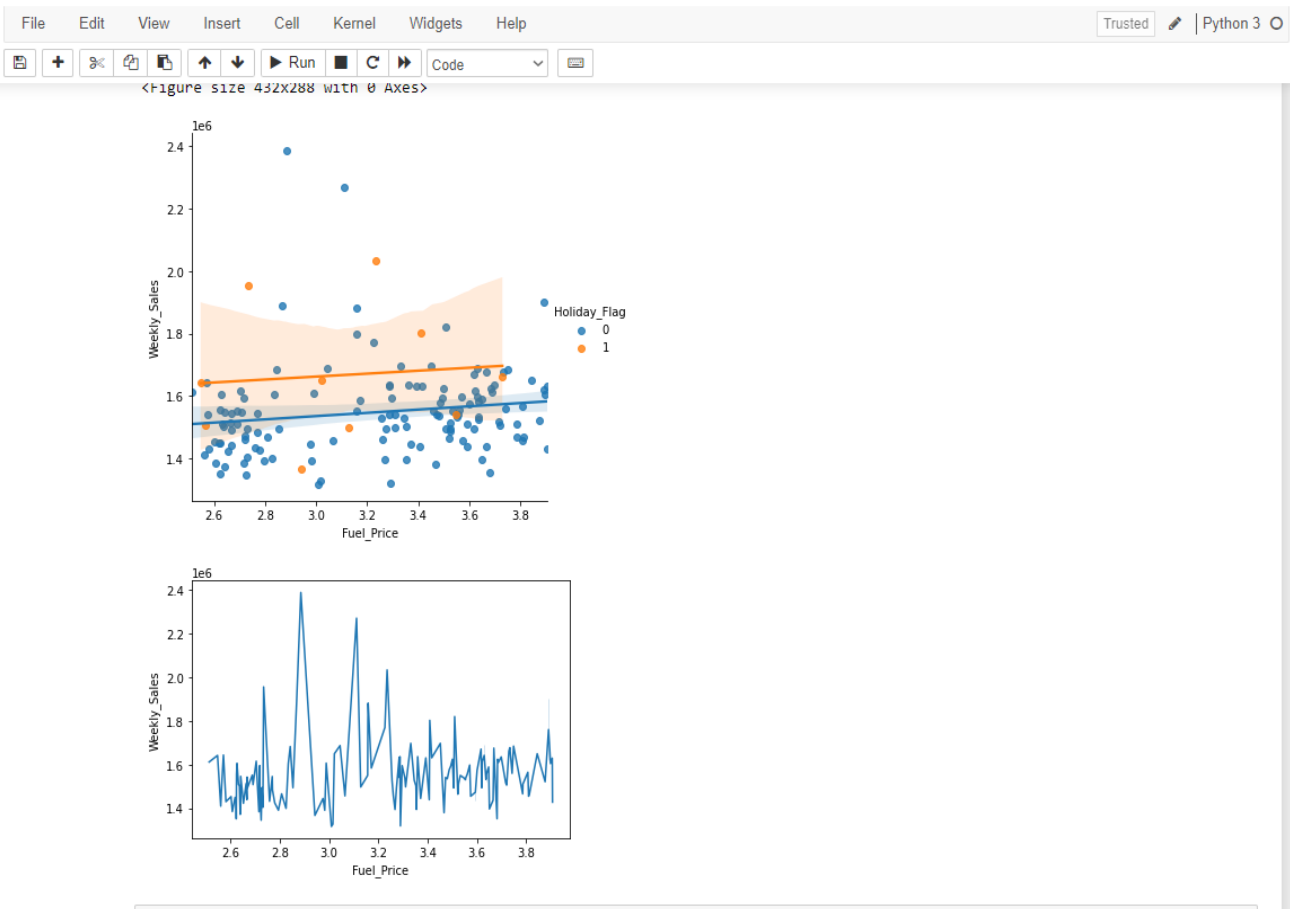
3.050079726743709e-144
reject null hypothesis

Out[65]: <AxesSubplot:xlabel='Fuel_Price', ylabel='Weekly_Sales'>



<Figure size 432x288 with 0 Axes>





Hypothesis Testing - Unemployment

In []:

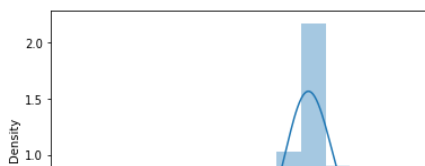
```
In [68]: from scipy import stats
ttest,pval = stats.ttest_rel(factors['Weekly_Sales'],factors['Unemployment'])
sns.distplot(factors.Unemployment)
plt.figure()
print(pval)
if pval<0.05:
    print("reject null hypothesis")
else:
    print("accept null hypothesis")

sns.scatterplot(x='Unemployment', y = 'Weekly_Sales', data = factors,hue = 'Holiday_Flag')
plt.figure()
sns.lmplot(x='Unemployment', y = 'Weekly_Sales', data = factors, hue = 'Holiday_Flag')
plt.figure()
sns.lineplot(x='Unemployment', y = 'Weekly_Sales', data = factors)
```

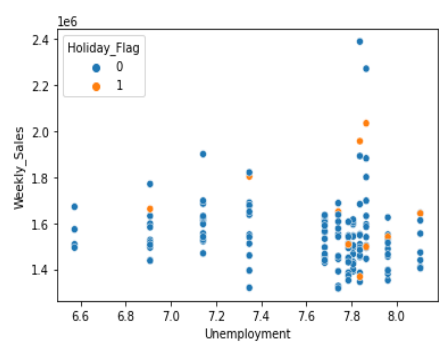
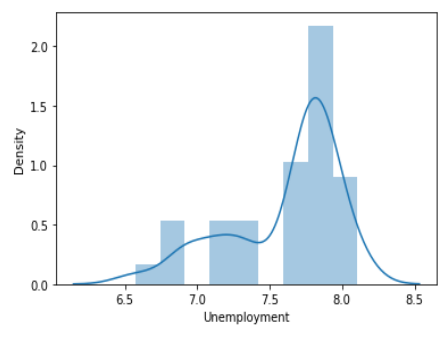
C:\Users\RIBALANG\anaconda3\lib\site-packages\seaborn\distributions.py:2551: FutureWarning: `distplot` is a deprecated function and will be removed in a future version. Please adapt your code to use either `displot` (a figure-level function with similar flexibility) or `histplot` (an axes-level function for histograms).
warnings.warn(msg, FutureWarning)

3.0515405336011733e-144
reject null hypothesis

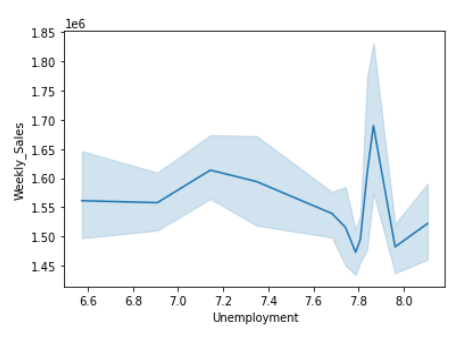
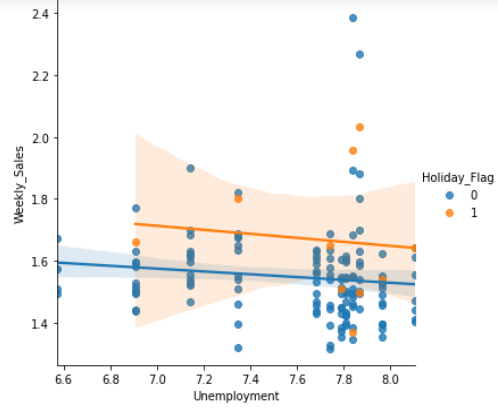
Out[68]: <AxesSubplot:xlabel='Unemployment', ylabel='Weekly_Sales'>



Out[68]: <AxesSubplot:xlabel='Unemployment', ylabel='Weekly_Sales'>



<Figure size 432x288 with 0 Axes>



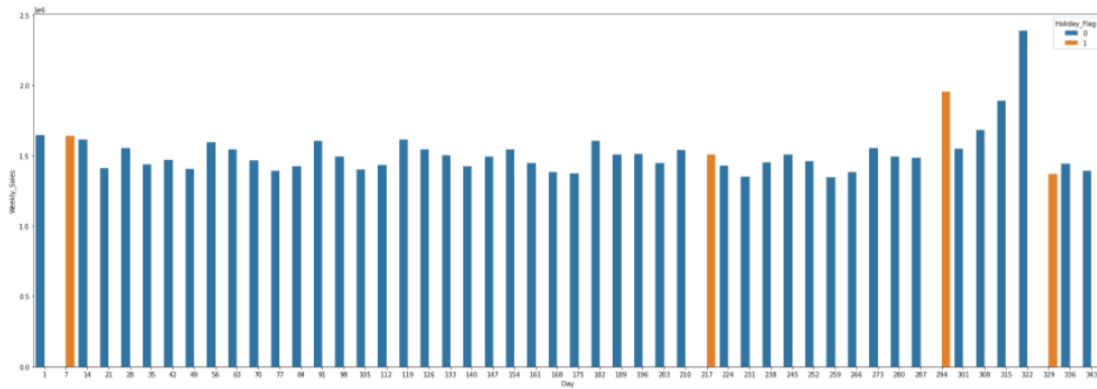
In []:

Plotting Weekly_sales day wise for store 1, by keeping holidays as a parameter to get more insights

In []:

```
In [69]: plt.figure(figsize=(30,10))
sns.barplot(x='Day', y = 'Weekly_Sales', data = factors.head(50), hue = 'Holiday_Flag')
```

Out[69]: <AxesSubplot:xlabel='Day', ylabel='Weekly_Sales'>



In []: #

ANALYSIS

ANALYSIS

on the days of holiday there is comparatively more sales for store1, than the whole week.

Customers Prefer going to Stores during a holiday week.

During christmas days the sales have gone really high

In []:

DATA INSIGHTS

CPI, Fuel_Price are positively correlated with Weekly_Sales whereas, rate of Unemployment is fairly negatively correlated and we have seen drop in weekly_sales of Products due to increase of rate of unemployment.

There are quaters in which stores major loss, due to high rate of unemployment, mostly during the spring sem altogether we can expect less weekly_sales as compared to spring semester.

Mostly people try to buy expensive products during the holiday seasons likely to be christmas and Super bowl days where we have seen rise in weekly_sales of Product.

Store 20 is overall doing fine in terms of Weekly_sales, as analysed it is the only store with max weekly_sales, whereas Store 35 has no particular pattern of Weekly_Sales due to high variance observed.

Walmart should invest in marketing of expensive products during the spring sem, to get more customer base for such products, also should only open the supply chain for the prodcuts which are in demand during that season

In []:

In []: