

UNIT 4

REPLACEMENT MODEL AND GAME THEORY

REPLACEMENT MODEL

REPLACEMENT MODEL

If any equipment or machine is used for a long period of time, due to wear and tear, the item tends to worsen. A remedial action to bring the item or equipment to the original level is desired. Then the need for replacement becomes necessary. This may be due physical impairment, due to normal wear and tear, obsolescence etc. The resale value of the item goes on diminishing with the passage of time.

The depreciation of the original equipment is a factor, which is responsible not to favour replacement because the capital is being spread over a long time leading to a lower average cost. Thus there exists an economic trade-off between increasing and decreasing cost functions. We strike a balance between the two opposing costs with the aim of obtaining a minimum cost. Replacement model aims at identifying the **time** at which the assets must be replaced in order to minimize the cost.

4.3 REPLACEMENT MODELS:

➤ Assets that fails Gradually:

Certain assets wear and tear as they are used. The efficiency of the assets decline with time. The maintenance cost keeps increasing as the years pass by eg. Machinery, automobiles, etc.

1. Gradual failure without taking time value of money into consideration
2. Gradual failure taking time value of money into consideration

➤ Assets which fail suddenly

Certain assets fail suddenly and have to be replaced from time to time eg. bulbs.

1. Individual Replacement policy (IRP)
2. Group Replacement policy (GRP)

Procedure for replacement of an asset that fails gradually (without considering Time value of money):

- a) Note down the years
- b) Note down the running cost 'R' (Running cost or operating cost or Maintenance cost or other expenses)
- c) Calculate Cumulative the running cost ' $\sum R$ '
- d) Note down the capital cost 'C'
- e) Note down the scrap or resale value 'S'
- f) Calculate Depreciation = Capital Cost – Resale value
- g) Find the Total Cost
Total Cost = Cumulative Running cost + Depreciation
- h) Find the average cost
Average cost = Total cost / No. of corresponding year
- i) Replacement decision: Average cost is minimum (Average cost will decrease and reach minimum, later it will increase)

➤ Procedure for replacement of an asset that fails gradually (with considering Time value of money): Assumption:

- i. Maintenance cost will be calculated at the beginning of the year
- ii. Resale value at the end of the year

Procedure:

- a) Note down the years
- b) Note down the running cost 'R' (Running cost or operating cost or Maintenance cost or other expenses)
- c) Write the present value factor at the beginning for running cost
- d) Calculate present value for Running cost
- e) Calculate Cumulative the running cost ' $\sum R$ '
- f) Note down the capital cost 'C'
- g) Note down the scrap or resale value 'S'
- h) Write the present value factor at the end of the year and also calculate present value for salvage or scrap or resale value.
- i) Calculate Depreciation = Capital Cost – Resale value
- j) Find the Total Cost = Cumulative Running cost + Depreciation
- k) Calculate annuity factor (Cumulative present value factor at the beginning)
- l) Find the Average cost = Total cost / Annuity
- m) Replacement decision: Average cost is minimum (Average cost will decrease and reach minimum, later it will increase)

➤ **INDIVIDUAL REPLACEMENT POLICY (IRP):**

Under this strategy equipments or facilities break down at various times. Each breakdown can be remedied as it occurs by replacement or repair of the faulty unit.

Examples: Vacuum tubes, transistors

Calculation of Individual Replacement Policy (IRP): $n \text{ Average life of an item} = \sum_{i=1}^n P_i$

P_i denotes Probability of failure during that week i denotes no. of weeks
No. of failures = Total no. of items / Average life of an item
Total IRP Cost = No. of failures * IRP cost

➤ **GROUP REPLACEMENT**

As per this strategy, an optimal group replacement period ' P ' is determined and common preventive replacement is carried out as follows.

- (a)) Replacement an item if it fails before the optimum period ' P '.
- (b) Replace all the items every optimum period of ' P ' irrespective of the life of individual item. Examples: Bulbs, Tubes, and Switches. Among the three strategies that may be adopted, the third one namely the group replacement policy turns out to be economical if items are supplied cheap when purchased in bulk quantities. With this policy, all items are replaced at certain fixed intervals.

➤ **Procedure for Group Replacement Policy (GRP):**

1. Write down the weeks
2. Write down the individual probability of failure during that week
3. Calculate No. of failures:
 N_0 - No. of items at the beginning
 N_1 - No. of failure during 1st week ($N_0 P_1$)
 N_2 - No. of failure during 2nd week ($N_0 P_2 + N_1 P_1$)
 N_3 - No. of failure during 3rd week ($N_0 P_3 + N_1 P_2 + N_2 P_1$)
4. Calculate cumulative failures
5. Calculate IRP Cost = Cumulative no. of failures * IRP cost
6. Calculate and write down GRP Cost = Total items * GRP Cost
7. Calculate Total Cost = IRP Cost + GRP Cost
8. Calculate Average cost = Total cost / no. of corresponding year

Problems

Problem 1. The cost of a machine is Rs. 6100/- and its scrap The maintenance costs found from experience are as follows:

Year	1	2	3	4	5	6	7	8
Maintenance cost	100	250	400	600	900	1200	1600	2000

When should the machine be replaced ?

Ans. Let it is profitable to replace the machine after n years. The n is determined by the minimum value of T_{avg} .

Years service	Purchase price-scrap value	Annual maintenance cost	Summation of maintenance cost	Total cost	Avg. annual cost (T_{avg})
1.	6000	100	100	6100	6100
2.	6000	250	350	6350	3175
3.	6000	400	750	6750	2250
4.	6000	600	1350	7350	1837.50
5.	6000	900	2250	8250	1650
6.	6000	1200	3450	9450	1575 Min
7.	6000	1600	5050	11050	1578
8.	6000	2000	7050	13050	1631

The avg. annual cost is minimum Rs(1575/-) during the sixth year. Hence the m/c . should be replaced after 6 years of use.

Problem 2. A machine owner finds from his past records that the costs per year of maintaining a machine whose purchase price is Ks. 6000 are as given below

Year	1	2	3	4	5	6	7	8
Maintenance cost	1000	1200	1400	1800	2300	2800	3400	4000
Cost Resale price	3000	1500	750	375	200	200	200	200

Determine at what age is a replacement due?

Ans. Capital cost $C = 6000/-$. Let it be profitable to replace the machine after n

years. Then n should be determined by the minimum value of Tav

Year of service	Resale value	Purchase Price Resale value	Annual Maintenance cost	Summation of maintenance cost	Total Cost	Average annual cost
1.	3000	3000	1000	1000	4000	4000
2.	1500	4500	1200	2200	6700	3350
3.	750	5250	1400	3600	8850	2950
4.	375	5625	1800	5400	11025	2756.25
5.	200	5800	2300	7700	13500	2700
6.	200	5800	2800	10500	16300	2716.66
7.	200	5800	3400	13900	19700	2814.28
8.	200	5800	3400	17300	23100	2887.5

We observe from the table that avg. annual cost is minimum (Rs. 2700/-). Hence the m/c should replace at the end of 5th year.

Type B. **Replacement of items whose maintenance costs increase with time and value of money** also changes with time.

The machine should be replaced if the next period's cost is greater than weighted average of previous cost.

Discount rate [Present worth factor (PWF)]

$$V = \frac{1}{1+i}$$

$$V_n = (V)^{n-1}$$

n – no. of year

i – annual interest rate

V_n – PWF of n^{th} year.

Problem 3. A machine costs Rs. 500/— Operation and Maintenance cost are zero for the first year and increase by Rs. 100/— every year. If money is worth 5% every year, determine the best age at which the machine should be replaced. The resale value of the machine is negligible small. What is the weighted average cost of owning and operating the machine?

Ans. Discount rate $V = \frac{1}{1+i} = \frac{1}{1+0.05} = 0.9524$

Discount rate for 1st year $V_n = \left(\frac{1}{1+i}\right)^{n-1}$

$V_1 = (0.9524)^0 = 1$

2nd year $V_2 = (0.9524)^1 = 0.9524$

3rd year $V_3 = (0.9524)^2 = 0.9070$

4th year $V_4 = (0.9524)^3 = 0.8638$

5th year $V_5 = (0.9524)^4 = 0.8227$

Years of service (n)	Maintenance cost (Rs)	Discount factor (V) ⁿ⁻¹	Discounted cost	Summation of cost of m/c and maint. Cost	Summation of discount factor	Weighted average cost
1	0	1.0000	0.00	500.00	1.0000	500
2	100	0.9524	95.24	595.24	1.9524	304.88
3	200	0.9070	181.40	776.64	2.8594	217.61 min
4	300	0.8638	259.14	1035.78	3.7232	278.20
5	400	0.8227	329.08	1364.86	4.5459	300.25

M/c should be replaced at the end of 3rd year.

Problem 3. Purchase price of a machine is Rs. 3000/— and its running cost is given in the table below. If should be replaced. the discount rate is 0.90. Find at what age the machine

Year	1	2	3	4	5	6	7
Running cost (Rs.)	500	600	800	1000	1300	1600	2000

Ans. V (Discount rate) = 0.90

Year of service (n)	Running cost (Rs.)	Discount factor $(V)^{n-1}$	Discounted cost	Summation of cost of m/c and maint. cost	Summation of discount factor	Weighted average cost
1	500	1	500	3500	1	3500
2	600	0.90	540	4040	1.9	2126.31
3	800	0.81	648	4688	2.71	1729.88
4	1000	0.729	729	5417	3.439	1575.16
5	1300	0.6561	852.93	6269.93	4.0951	1531.08 min.
6	1600	0.59049	944.78	7214.71	4.6855	1539.79
7	2000	0.5314	1062.8	8277.51	5.2169	1586.6

M/c should be replaced at the end of 5th year.

Problem 4. The following mortality ratio have been observed for a certain type of light bulbs in an installation with 1000 bulbs

End of week	1	2	3	4	5	6
Probability of failure to date	0.09	0.25	0.49	0.85	0.97	1.00

There are a large no. of such bulbs which are to be kept in working order. If a bulb fails in service, it cost Rs. 3 to replace but if all the bulbs all replaced in the same operation it can be done for only Rs. 0.70/— a bulb. It is proposed to replace all bulbs at fixed intervals, whether or not they have burnt out and continue replacing burnt out bulb as they fail.

(a)What is the best interval between group replacement?

(b)Also establish if the policy, as determined by you is superior to the policy of replacing bulbs as and when they, fail, there being nothing like group replacement.

Solution : Let p_i be the probability that a new light bulbs fail during the i th week of the life.

$$P_1 = 0.09$$

$$P_2 = 0.25 - 0.09 = 0.16$$

$$P_3 = 0.49 - 0.25 = 0.24$$

$$P_4 = 0.85 - 0.49 = 0.36$$

$$P_5 = 0.97 - 0.85 = 0.12$$

$$P_6 = 1.00 - 0.97 = 0.03$$

Week	Expected no. of failure (N)	
0	$N_0 = N_0$	
1	$N_1 = 1000 \times 0.09$	= 90
2	$N_2 = 1000 \times 0.16 + 90 \times 0.09$	= 168
3	$N_3 = 1000 \times 0.24 + 90 \times 0.16 + 168 \times 0.09$	= 269
4	$N_4 = 1000 \times 0.36 + 90 \times 0.24 + 168 \times 0.16 + 269 \times 0.09$	= 432
5	$N_5 = 1000 \times 0.12 + 90 \times 0.36 + 168 \times 0.24 + 269 \times 0.16 + 432 \times 0.09$	= 274
6.	$N_6 = 1000 \times 0.03 + 90 \times 0.12 + 168 \times 0.36 + 269 \times 0.24 + 432 \times 0.16 + 274 \times 0.09$	= 260
and so on		

(a) Determination of optimum group replacement interval

Week	Total cost of group replacement	Avg cost/week
1.	$1000 \times 0.70 + 90 \times 3 = 970$	970.00
2.	$1000 \times 0.70 + 3 (90+168) = 1474$	737.00
3.	$1000 \times 0.70 + 3 (90 + 168+ 269) = 2281$	760.33

The avg. min. cost is in the 2nd week. It is optimal to have a group replacement after every two weeks.

(b) Avg. life of light bulbs

$$= (1 \times 0.09) + (2 \times 0.16) + (3 \times 0.24) + (4 \times 0.36) + 5 \times 0.12 + 6 \times 0.03 = 3.35 \text{ weeks}$$

$$\text{Avg. no. of failure per weeks} = \frac{1000}{3.35} = 299$$

Cost of individual replacement per week = Rs. 3×299 = Rs. 897/-

Group replacement cost/week = 737/-

Individual replacement cost/week = 897/-

It is advisable to adopt the policy of group replacement.

GAME THEORY

GAME THEORY

A competitive situation in business can be treated similar to a **game**. There are two or more players and each player uses a strategy to out play the opponent.

A strategy is an action plan adopted by a player in-order to counter the other player. In our of game theory we have two players namely Player A and Player B.

The basic objective would be that

Player A – plays to **Maximize profit** (offensive) - Maxi (min) criteria Player B – plays to **Minimize losses** (defensive) - Mini (max) criteria

The Maxi (Min) criteria is that – Maximum profit out of minimum possibilities The Mini (max) criteria is that – Minimze losses out of maximum possibilities.

Game theory helps in finding out the best course of action for a firm in view of the anticipated counter-moves from the competing organizations.

TERMINOLOGIES

Zero Sum game because the Gain of A – Loss of B = 0. In other words, the gain of Player A is the Loss of Player B.

Pure strategy If a player knows exactly what the other player is going to do, a deterministic situation is obtained and objective function is to minimize the gain Therefore the pure strategy is a decision rule always to select a particular course of action.

Mixed strategy If a player is guessing as to which activity is to be selected by the other on any particular occasion, a probabilistic situation is obtained and objective function is to maximize the expected gain. Thus, the mixed strategy is a selection among pure strategies with fixed probabilities.

Optimal strategy The strategy that puts the player in the most preferred position irrespective of the strategy of his opponents is called an optimal strategy Any deviation from this strategy would reduce his payoff.

Saddle Point : If the Maxi (min) of A = Mini (max) of B then it is known as the Saddle Point Saddle point is the number, which is lowest in its row and highest in its column. When minimax value is equal to maximin value , the game is said to have saddle point. It is the cell in the payoff matrix which satisfies minimax to maximin value

Value of the Game : It is the average winning per play over a long no. of plays. It is the expected pay off when all the players adopt their optimum strategies .If the value of game is zero it is said to be a fair game , If the value of game is not zero it is said to be a unfair game . In all problems relating to game theory, first look for saddle point, then check out for rule of dominance and see if you can reduce the matrix.

Rule of Dominance:

The dominance and modified dominance principles and their applications for reducing the size of a game with or without a saddle point. If every value of one strategy of A is lesser than that of the other strategy of A, Then A will play the strategy with greater values and remove the strategy with the lesser payoff values.

If every value of one strategy of B is greater than that of other strategy of B, B will play the lesser value strategy and remove the strategy with higher payoff values.

Dominance rule for the row

If all the elements in a particular row is lower than or equal to all the elements in another row, then the row with the lower items are said to be dominated by row with higher ones, Then the row with lower elements will be eliminated.

Dominance rule for the column

If all the elements in a particular column is higher than or equal to all the elements in another column, then the column with the higher items are said to be dominated by column with lower ones, Then the column with higher elements will be eliminated.

Graphical Method

If one of the players, play only two strategies or if the game can be reduced such that one of the players play only two strategies. Then the game can be solved by the graphical method.

In case the pay-off matrix is of higher order (say $m \times n$), then we try to reduce as much as possible using dominance and modified dominance ,f we get a pay-off matrix of order $2 \times n$ or $n \times 2$ we try to reduce the size of the pay-off matrix to that of order 2×2 with the graphical method so that the value of game could be obtained

Problem 5. Find the value of games shown below also indicator whether they are fair or strictly determinable

Solution.

(a)

		B			
		1	9	6	0
A	I	2	3	8	-1
	II	-5	-2	10	-3
	III	7	4	-2	-5
	IV				

(b)

		B			
		6	-2	-3	8
A	I	-1	-2	-7	0
	II	8	9	-6	-7
	III	9	5	-7	7
	IV				

Solution.

(a)

		Player B				
		I	II	III	IV	
Player A	I	1	9	6	0	Minimum of row (0)maximum
	II	2	3	8	-1	-1
	III	-5	-2	10	-3	-5
	IV	7	4	-2	-5	-5
		7	9	10	(0)	
		Max.of column			Minimax	

Saddle point = (I, IV)

Game value 0 Strategy of A =

AI Strategy of B = B IV

Since maximum = Minimax = 0

So game = Fair.

(b)

		B				
		6	-2	<u>-3</u>	<u>8</u>	Minimum of row (-3) maximin ←
A		-1	-2	<u>-7</u>	0	-7
		8	<u>9</u>	-6	<u>-7</u>	-7
		<u>9</u>	5	<u>-7</u>	7	-7
	Max. of column	9	9	(-3)	8	
		Minimax				
		↑				

Saddle point = A1, B3

Game value (V) = -3

Strategy of A = A1

Strategy of B = B3

Maximum = minimax = -3 \neq 0

Hence Game = Strictly determinable but not fair.

Problem 6. In a game of matching coins, player A wins Rs. 2. If there are two heads, win nothing if there are two tails and loses Rs. 1. When there are one head and one tail. Determine the pay off matrix, best strategies for each player and the value of game to A.

Solution. The payoff matrix for A will be

		H	T
Player A	H	2	-1
	T	-1	0

There is no saddle point

By Arithmetic method

		H	T	
A	H	2	-1	1(0.25)
	T	-1	0	3(0.75)
		1	3	
		(0.25)	(0.75)	

Player A best strategy (0.25, 0.75)

Player B best strategy (0.25, 0.75)

Game value

Let B plays H: Value of the game

$$(V) = \text{Rs.} \left(\frac{1 \times 2 - 3 \times 1}{3 + 1} \right) = \text{Rs.} \left(-\frac{1}{4} \right).$$

Problem 7. (By Dominance) Two players P and Q play a game. Each of them has to choose one of three colours, white (W) Black (B) and Red (R) independently of the other. There after the colours are compared. If both P and Q have choosen white (W,W) neither win anything. If player P selects white and player Q black (W, B), player P loses Rs. 2 or player Q wins the same amount and so on. The complete payoff table is shown. Find the optimum strategies for P and Q and the value of the game.

	W	B	R
W	0	-2	7
(P) B	2	5	6
R	3	-3	8

Solution.

Colour choosen by Q

	W	B	R
W	0	-2	7
Colour choosen by P B	2	5	6
R	3	-3	8

There is no saddle point

By dominance rule for column, 3' column may be removed. The resulting matrix is

		(Q)	
		W	B
(P)	W	0	-2
	B	2	5
	R	3	-3

By dominance rule for row, row may be removed The resultmg matrix (2 x 2) is

	W	B
B	2	5
R	3	-3

Applying Arithmetic method

				Q
		W	B	
	B	2	5	6
	R	3	-3	3
P		8	1	
		$\frac{8}{9}$	$\frac{1}{9}$	

Optimum strategies for P

$$= \left(0, \frac{6}{9}, \frac{3}{9}\right)$$

Optimum strategies for Q = $\left(\frac{8}{9}, \frac{1}{9}, 0\right)$

$$\text{Game value} = \frac{2 \times 6 + 3 \times 3}{9} = \frac{12 + 9}{9} = \frac{21}{9} = \frac{7}{3}$$

(Let Q plays W)

$$\text{Game value (V)} = \frac{7}{3}$$

Problem 8. Solve the following games by reducing them to 2 x 2 games by graphical method.

		B				
(a) A		3	0	6	-1	7
		-1	5	-2	2	1

		B	
(b) A		-4	3
		-7	1
		-2	-4
		-5	-2
		-1	-6

Solution.

		B				
(a) A		3	0	6	-1	7
		-1	5	-2	2	1

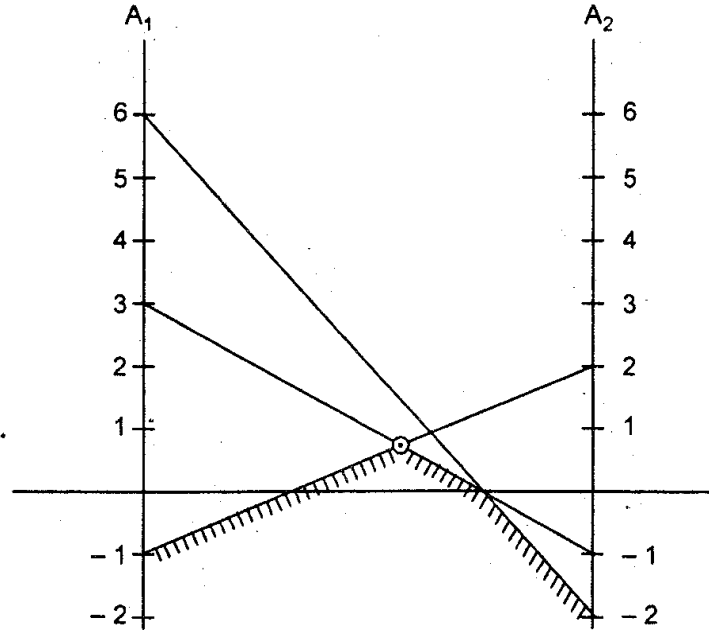
—reduce by dominance rule for column 2 and 5th column may be deleted as dominated by 4th and 3' column.

The resulting matrix is

1. No saddle point

	B ₁	B ₃	B ₄
A	3	6	-1
	-1	-2	2

Since player A wishes to minimize his minimum expected payoff, the two lines which intersect at highest point of lower bound show the two cause of action B should choose in his best strategy.



Resulting matrix

		B ₁	B ₄		
A	A ₁	3	-1	3	$\frac{3}{7}$
	A ₂	-1	2	4	$\frac{4}{7}$
		3	4		
		$\frac{3}{7}$	$\frac{4}{7}$		

Ans. Optimum st. for A = $\left(\frac{3}{7}, \frac{4}{7}\right)$

Optimum st. for B = $\left(\frac{3}{7}, 0, 0, \frac{4}{7}\right)$

$$\text{Game value} = \frac{3 \times 3 + (-1) \times 4}{7} = \frac{5}{7}$$

Let B plays B_1 .

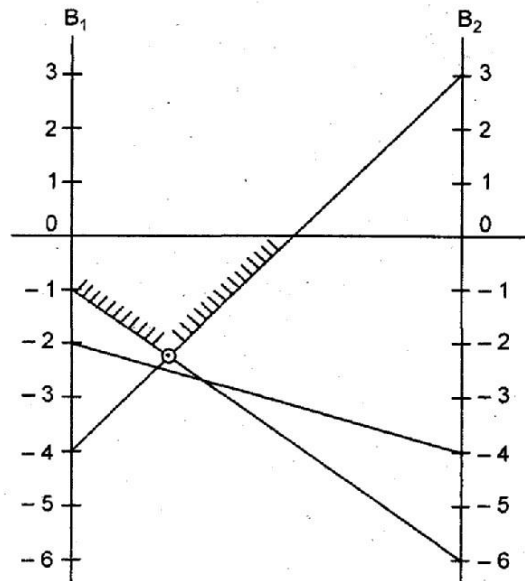
B

	B_1	B_2
A_1	-4	3
A_2	-7	1
A_3	-2	-4
A_4	-5	-2
A_5	-1	-6

– Reduced by dominance rule for row.
 2^{nd} and 4^{th} row may be removed as it is dominated by 1^{st} row. The resulting matrix is

	B_1	B_2
A_1	-4	3
A_3	-2	-4
A_5	-1	-6

Since B wishes to minimize his minimum



expected payoff the two lines which intersect at lowest point of upper bound show the two course of action A should choose in his best strategy.

The resulting matrix is

		B ₁	B ₂	
A	A ₁	-4	3	5
	A ₅	-1	-6	7
		9	3	$\frac{5}{12}$
		9	3	$\frac{7}{12}$
		$\frac{9}{12}$	$\frac{3}{12}$	

Optimum strategy for A = $\left(\frac{5}{12}, 0, 0, 0, \frac{7}{12}\right)$

Optimum strategy for B = $\left(\frac{9}{12}, \frac{3}{12}\right)$

$$\text{Game value (V)} = \frac{-4 \times 5 + (-1) \times 7}{12} = \frac{-20 - 7}{12} = \frac{-27}{12} = \frac{-9}{4}$$

$$V = -\frac{9}{4}$$

Problem 9. Solve the following game.

(B)

	B ₁	B ₂	B ₃	B ₄
(A) A ₁	2	1	0	-2
A ₂	1	0	3	3

Solution There is no saddle point in the game By rule of dominance for column 1st and 3' column may be deleted as dominated by 2nd and 4th column respectively. Thus the resulting matrix is

	B ₂	B ₄
A ₁	1	-2
A ₂	0	3

Solving by Arithmetic method.

	B ₂	B ₄	
A ₁	1	-2	3
A ₂	0	3	3
	5	1	6
	5	1	
	6	6	

Optimum strategy for A $\left(\frac{3}{6}, \frac{3}{6}\right)$

Optimum strategy for B $\left(0, \frac{5}{6}, 0, \frac{1}{6}\right)$

$$\text{Game value (V)} = \frac{1 \times 3 + 3 \times 0}{6} = \frac{3}{6} = \frac{1}{2}$$

(Let B plays B₂)

$$\text{Game value (V)} = \frac{1}{2}.$$

Problem 10. Obtain the optimal strategies for both persons and the value of the game for zero sum two person game whose payoff matrix is given as follows:

		Player A					
Player B		1	3	-1	4	2	-5
		-3	5	6	1	2	0

Solution. There is no saddle point in the game by rule of dominance for column 2nd, 4th and 5th column are dominated by 1st column and 3rd column dominated by 6th column hence 2nd, 4th, 5th and 3rd column may be removed. The resulting matrix is (2x2).

B ₁	1	-5
B ₂	-3	0

B ₁	1	-5
B ₂	-3	0

$\frac{5}{9} \quad \frac{4}{9}$
 $\frac{5}{9} \quad \frac{4}{9}$

$$\text{Optimal strategy for A} = \left(\frac{5}{9}, 0, 0, 0, 0, \frac{4}{9} \right)$$

$$\text{Optimal strategy for B} = \left(\frac{3}{9}, \frac{6}{9} \right)$$

$$\text{Game value (V)} = \frac{3 \times 1 - 3 \times 6}{9} = \frac{3 - 18}{9} = \frac{-15}{9}$$

(Let A play A₁)

$$\text{Game value (V)} = \frac{-5}{3}$$

THANK YOU