

# Individual Risk, Inequality, and Monetary Policy

**Edouard Challe**

European University Institute & CREST



# Inequalities and macroeconomics

- **Macro** = « Growth » + « Business Cycle »
- Today inequalities permeate both subfields
- **Growth**  
=> contributions of **automation, innovations, rents** (...) to inequalities
- **Business Cycles?**

# Towards a « new synthesis » ?

- **50s & 60s: Neoclassical** synthesis (Hicks, Samuelson, Solow...)  
= neoclassical model + price inertia
- **80s & 90s: New Keynesian** synthesis (Mankiw, Gali, Woodford...)  
= RBC + nominal rigidities
- **2010s: Heterogenous-Agent New Keynesian** (« HANK ») synthesis  
= New Keynesian model + inequalities

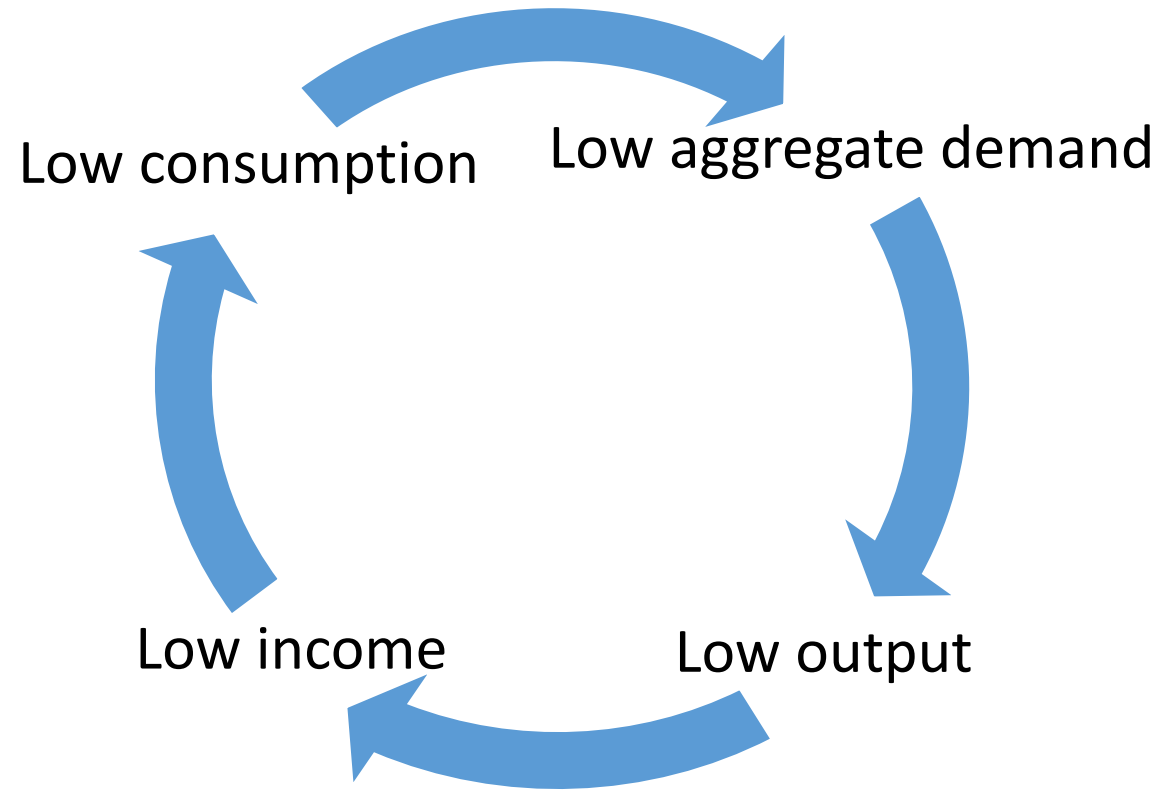
# Towards a « new synthesis » ?

- **2010s: Heterogenous-Agent New Keynesian** (« HANK ») synthesis
- New consensus:
  - AD fluctuations not only matter but are **dominant**
  - Heterogeneity **does** matter in the propagation of business cycles
  - Monetary policy matters for stabilization **and** inequalities
- Helps structure current policy debates

# Towards a « new synthesis » ?

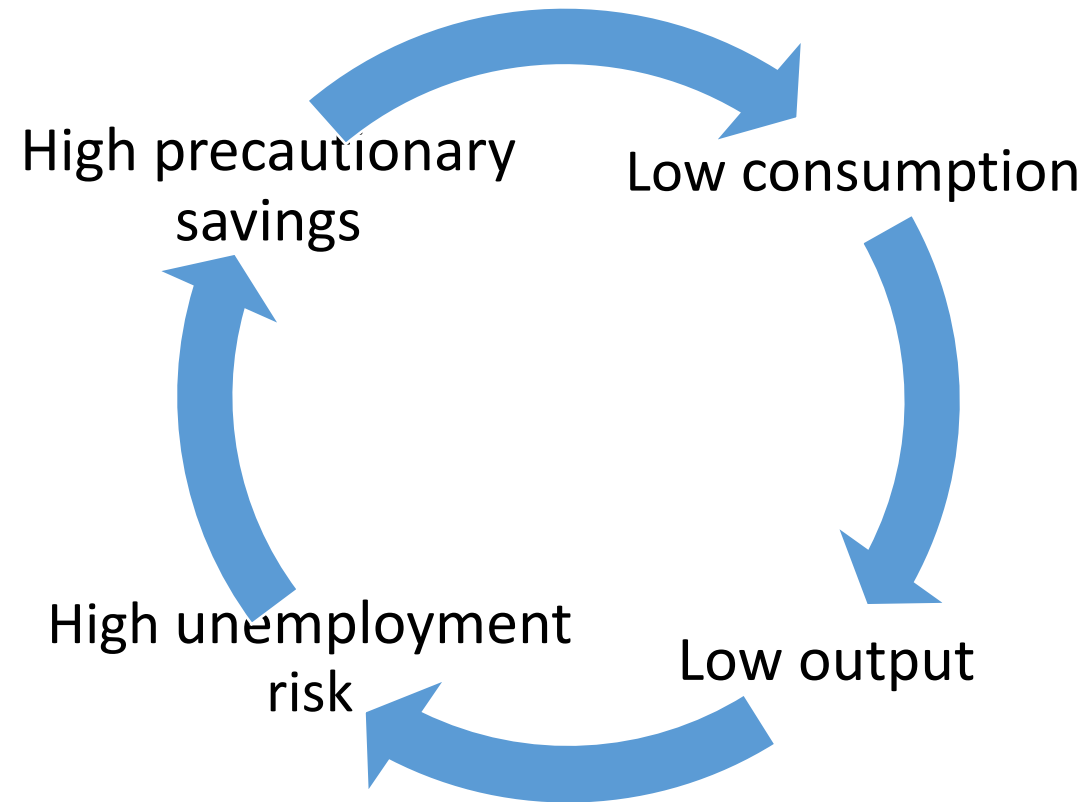
- **2010s: Heterogenous-Agent New Keynesian** (« HANK ») synthesis
- Stresses 3 potential amplification mechanisms (there may be more):
  - (New) Keynesian Cross
  - Precautionary-saving spiral
  - Flight to liquidity

# (New) Keynesian Cross



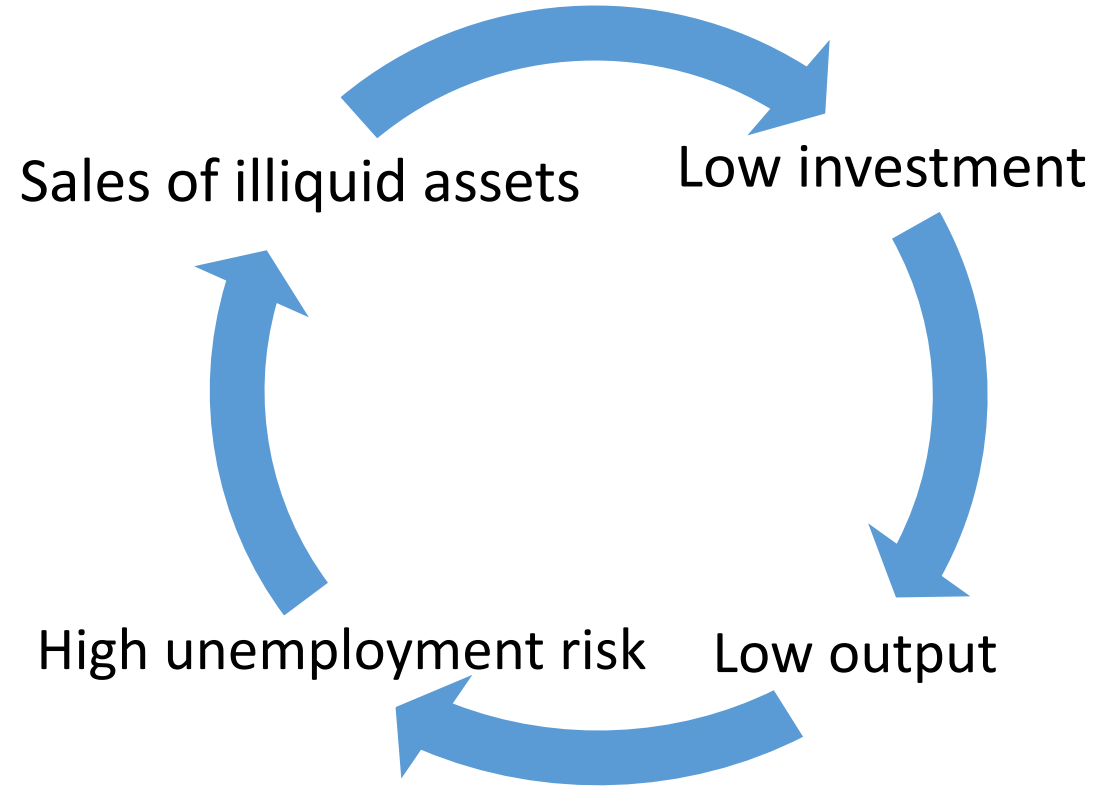
**Key** : distribution of MPCs

# Precautionary Saving Spiral



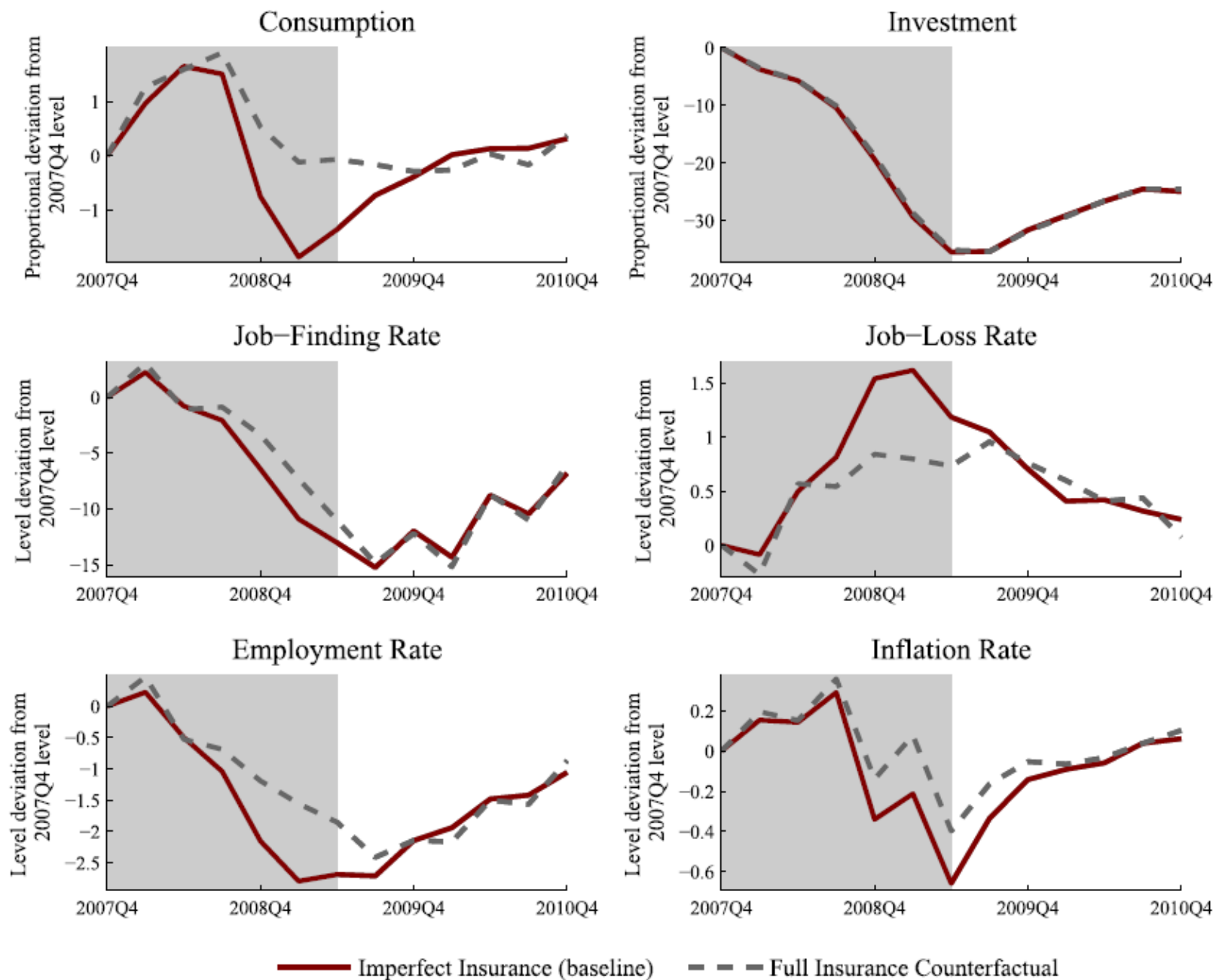
**Key :** Cyclicalities of unemployment risk

# Flight to Liquidity



**Key** : transaction costs in financial markets





# A Simple Example

- NK Cross logic at work in 2-agent NK models
- Precautionary-saving spiral at work in 3-agent “HANK & SaM”  
(e.g. Ravn & Sterk 2017, 2021; Challe 2020)
- Useful, but none of these have a full cross-sectional distribution
- **Next slides:** tractable CARA-Normal framework  
(Acharya & Dogra 2020, Acharya, Challe & Dogra 2022)

# FIRMS

Firm choices lead to

- **NKPC**

$$\pi_t = \tilde{\beta}\pi_{t+1} + \kappa\hat{y}_t$$

- **wage**

$$\omega_t = \omega(y_t), \quad \omega'(y_t) > 0$$

# POLICY

**Monetary** policy:

$$1 + i_t = (1 + r)\Pi_t^{\phi_\pi}$$

**Fiscal** policy:

$$g_t + \frac{T_t}{P_t} = \tau_t \omega_t$$

where

- $g_t$  is real gov't spending
- $\tau_t = \tau(y_t)$  is a (potentially cyclical) proportional labor-income tax
- $T_t$  is a lump-sum transfer (balances the budget)

# HOUSEHOLDS

Mass 1 of HH solve

$$\begin{aligned} & \max_{\{c_t^i, A_{t+1}^i\}_{t=0}^{\infty}} && -\frac{1}{\gamma} \mathbb{E}_0 \sum_{t=0}^{\infty} \beta^t e^{-\gamma c_t^i} \\ & \text{subject to} && P_t c_t^i + \frac{1}{1+i_t} A_{t+1}^i = A_t^i + P_t \underbrace{\left[ (1-\tau_t) \omega_t \ell_t^i + d_t + \frac{T_t}{P_t} \right]}_{y_t^i} \\ & && \ell_t^i \sim \mathcal{N}(1, \sigma_\ell^2(y_t)) \end{aligned}$$

Implies that  $y_t^i \sim \mathcal{N}(y_t - g_t, \sigma^2(y_t))$ , where  $\sigma^2(y_t) = (1 - \tau(y_t))^2 \omega(y_t)^2 \sigma_\ell^2(y_t)$

Note that HH can **borrow or lend** (to each other)

# HOUSEHOLDS

CARA-Normal framework produces **linear** decisions rules

Conjecture & verify that

$$c_t^i = \mathcal{C}_t + \mu_t (a_t^i + y_t^i)$$

where

- $a_t^i \equiv \frac{A_t^i}{P_t}$  is real value of nominal bond holdings
- $a_t^i + y_t^i$  is “cash on hand” (the relevant individual state variable)
- $\mu_t$  is the **MPC** (assume no HtM HHs for now; relaxed later)

$$\frac{1}{\mu_t} = 1 + \frac{1}{\mu_{t+1}(1 + r_t)}$$

# AGGREGATE DEMAND

The MPC  $\mu_t$  affects the **pass-through** from income shocks to consumption

Since HH care about consumption risk,  $\mu_t$  partly determine AD

Iterating forward

$$\mu_t^{-1} = \sum_{s=0}^{\infty} \frac{1}{\prod_{k=0}^{s-1} (1 + r_{t+k})}$$

Higher interest rates make self-insurance through the bond market **harder**

# AGGREGATE DEMAND

Individual Euler:

$$c_t^i = -\frac{\ln \beta(1+r_t)}{\gamma} + \mathbb{E}_t c_{t+1}^i - \frac{\gamma \mu_{t+1}^2 \sigma^2(y_{t+1})}{2}$$

Linear aggregation:

$$c_t = -\frac{\ln \beta(1+r_t)}{\gamma} + c_{t+1} - \frac{\gamma \mu_{t+1}^2 \sigma^2(y_{t+1})}{2}$$

Mkt clearing  $y_t = c_t + g_t$

$$y_t = -\frac{\ln \beta(1+r_t)}{\gamma} + y_{t+1} - \frac{\gamma \mu_{t+1}^2 \sigma^2(y_{t+1})}{2} + g_t - g_{t+1}$$

- intertemporal substitution channel (as in RANK)
- **income-risk channel**
- **self-insurance channel**



# THE CYCLICALITY OF INCOME RISK

In equilibrium,  $y_t^i$  is i.i.d. with mean  $\bar{y}_t$  and variance

$$\sigma^2(y_t) = \left[ \left( 1 - \tau(y_t) \right) \omega(y_t) \right]^2 \sigma_\ell^2(y_t)$$

so **cyclical risk of income risk**  $\frac{d\sigma^2(y)}{dy}$  equals

$$2\sigma(y)\sigma_\ell(y) \left\{ \underbrace{(1 - \tau(y)) \omega'(y)}_{\text{cyclical risk of real wages}} - \underbrace{\tau'(y) \omega(y)}_{\text{cyclical risk of taxes}} \right\} + \underbrace{\frac{\sigma^2(y)}{\sigma_\ell^2(y)} \frac{d\sigma_\ell^2(y)}{dy}}_{\text{cyclical risk of employment risk}}$$

**endogenous** - and depends (inter alia) on tax-transfer system

## LINEARIZED DEMAND BLOCK

$$\begin{aligned}\hat{y}_t &= \Theta \hat{y}_{t+1} - \frac{1}{\gamma}(i_t - \pi_{t+1}) - \Lambda \hat{\mu}_{t+1} + \hat{g}_t - \hat{g}_{t+1} \\ \hat{\mu}_t &= \tilde{\beta} \hat{\mu}_{t+1} + \tilde{\beta}(i_t - \pi_{t+1})\end{aligned}$$

where

$$\Theta = 1 - \frac{\gamma\mu^2}{2} \frac{d\sigma^2(\mathbf{y}^*)}{dy} \quad \text{and} \quad \Lambda = \gamma\mu^2 \sigma^2(y^*)$$

---

## LINEARIZED DEMAND BLOCK

$$\begin{aligned}\hat{y}_t &= \Theta \hat{y}_{t+1} - \frac{1}{\gamma}(i_t - \pi_{t+1}) - \Lambda \hat{\mu}_{t+1} + \hat{g}_t - \hat{g}_{t+1} \\ \hat{\mu}_t &= \tilde{\beta} \hat{\mu}_{t+1} + \tilde{\beta}(i_t - \pi_{t+1})\end{aligned}$$

where

$$\Theta = 1 - \frac{\gamma \mu^2}{2} \frac{d\sigma^2(\mathbf{y}^*)}{dy} \quad \text{and} \quad \Lambda = \gamma \mu^2 \sigma^2(\mathbf{y}^*)$$

- 
- RANK ( $\sigma = 0$ ):  $\Theta = 1$ ,  $\Lambda = 0$

## LINEARIZED DEMAND BLOCK

$$\begin{aligned}\hat{y}_t &= \Theta \hat{y}_{t+1} - \frac{1}{\gamma}(i_t - \pi_{t+1}) - \Lambda \hat{\mu}_{t+1} + \hat{g}_t - \hat{g}_{t+1} \\ \hat{\mu}_t &= \tilde{\beta} \hat{\mu}_{t+1} + \tilde{\beta}(i_t - \pi_{t+1})\end{aligned}$$

where

$$\Theta = 1 - \frac{\gamma \mu^2}{2} \frac{d\sigma^2(y^*)}{dy} \quad \text{and} \quad \Lambda = \gamma \mu^2 \sigma^2(y^*)$$

- 
- RANK ( $\sigma = 0$ ):  $\Theta = 1$ ,  $\Lambda = 0$
  - Procyclical risk  $\left(\frac{d\sigma^2}{dy} > 0\right)$ :  $\Theta < 1$ , discounted Euler eq
  - Acyclical risk  $\left(\frac{d\sigma^2}{dy} = 0\right)$ :  $\Theta = 1$ , but still  $\Lambda > 0$ : precautionary savings channel
  - Countercyclical risk  $\left(\frac{d\sigma^2}{dy} < 0\right)$ :  $\Theta > 1$ , explosive Euler eq

# FULL LINEARIZED MODEL

Demand block

$$\hat{y}_t = \Theta \hat{y}_{t+1} - \frac{1}{\gamma} (i_t - \pi_{t+1}) - \Lambda \hat{\mu}_{t+1} + \hat{g}_t - \hat{g}_{t+1}$$

$$\hat{\mu}_t = \tilde{\beta} \hat{\mu}_{t+1} + \tilde{\beta} (i_t - \pi_{t+1})$$

Standard Phillips curve, Taylor rule:

$$\pi_t = \tilde{\beta} \pi_{t+1} + \kappa \hat{y}_t$$

$$i_t = \Phi_{\pi} \pi_t$$

where  $\tilde{\beta} = \frac{1}{1+r}$

DETERMINACY WHEN  $\Phi_\pi = 0$ ,  $\pi_t = 0$  AND  $\hat{g}_t = 0$

$$\hat{y}_t = \Theta \hat{y}_{t+1}$$

DETERMINACY WHEN  $\Phi_\pi = 0$ ,  $\pi_t = 0$  AND  $\hat{g}_t = 0$

$$\hat{y}_{t+1} = \Theta^{-1} \hat{y}_t$$

Does a unique bounded  $\{\hat{y}_t\}$  solve this? YES (determinacy), NO (indeterminacy)

## DETERMINACY WHEN $\Phi_\pi = 0$ , $\pi_t = 0$ AND $\hat{g}_t = 0$

$$\hat{y}_{t+1} = \Theta^{-1} \hat{y}_t$$

Does a unique bounded  $\{\hat{y}_t\}$  solve this? YES (determinacy), NO (indeterminacy)

- HANK - acyclical risk ( $\Theta = 1$ )/RANK: Indeterminacy
- HANK - procyclical risk ( $\Theta < 1$ ): Determinacy
- HANK - countercyclical risk ( $\Theta > 1$ ): Indeterminacy



## AN INCOME RISK-ADJUSTED TAYLOR PRINCIPLE

Now return to full log-linear model, still assuming  $\hat{g}_t = 0$  for simplicity

After some substitutions, the dynamics can be written in matrix form as follows:

$$\begin{bmatrix} \hat{y}_{t+1} \\ \hat{\pi}_{t+1} \\ \hat{\mu}_{t+1} \end{bmatrix} = \begin{bmatrix} \frac{1}{\Theta} + \frac{\kappa(\gamma^{-1}-\Lambda)}{\tilde{\beta}\Theta} & \frac{(\gamma^{-1}-\Lambda)(\Phi_{\pi}-\tilde{\beta}^{-1})}{\Theta} & -\frac{\Lambda}{\tilde{\beta}\Theta} \\ -\frac{\kappa}{\tilde{\beta}} & \frac{1}{\tilde{\beta}} & 0 \\ -\frac{\kappa}{\tilde{\beta}} & \frac{1}{\tilde{\beta}} - \Phi_{\pi} & \frac{1}{\tilde{\beta}} \end{bmatrix} \begin{bmatrix} \hat{y}_t \\ \hat{\pi}_t \\ \hat{\mu}_t \end{bmatrix}$$

No predetermined variables  $\Rightarrow$  **3 roots outside unit circle** needed for eq'm uniqueness

## AN INCOME RISK-ADJUSTED TAYLOR PRINCIPLE

Acharya & Dogra (2020) show that a NSC for this is

$$\Phi_{\pi} > 1 + \frac{\gamma}{\kappa} \left[ \frac{(1 - \tilde{\beta})^2}{(1 - \tilde{\beta}) + \gamma \tilde{\beta} \Lambda} \right] (\Theta - 1)$$

where  $\tilde{\beta} = \frac{1}{1+r}$

- procyclical risk ( $\Theta < 1$ ): determinacy more likely
- acyclical risk ( $\Theta = 1$ ): determinacy requires  $\Phi_{\pi} > 1$  (as in RANK)
- countercyclical risk ( $\Theta > 1$ ): determinacy less likely (as HANK & SaM model)

## FORWARD GUIDANCE

- Suppose Fed announces at  $t$  a rate cut at date  $t + k$
- In RANK

$$\hat{y}_t = -\frac{1}{\gamma} \sum_{k=0}^{\infty} (i_{t+k} - \pi_{t+k+1})$$

- With fixed prices, date  $t + k$  rate cut equally as effective as date  $t$  cut
- With sticky prices, date  $t + k$  rate cut more effective than date  $t$  cut

# Constant prices

---

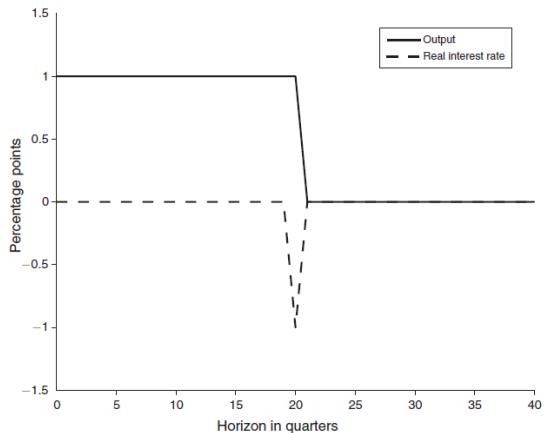
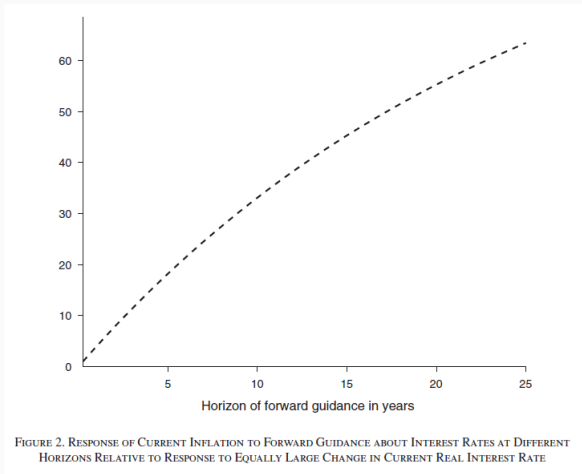


FIGURE 1. RESPONSE OF OUTPUT TO A 1-QUARTER DROP IN THE REAL INTEREST RATE 20 QUARTERS IN THE FUTURE

# Sticky prices

---



Source: McKay et al. (2016)

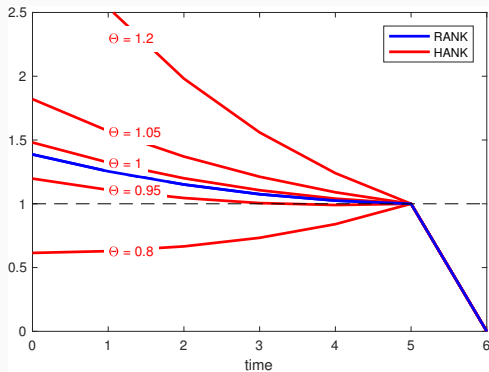
## FORWARD GUIDANCE

- In HANK

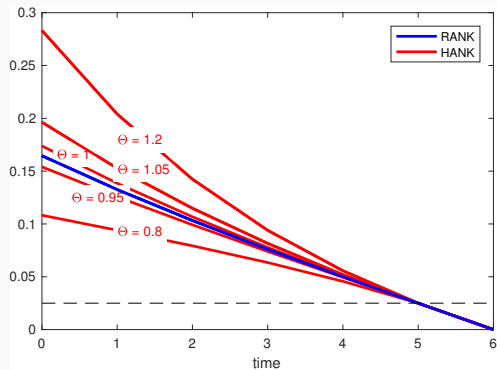
$$\hat{y}_t = -\frac{1}{\gamma} \sum_{k=0}^{\infty} \Theta^k (i_{t+k} - \pi_{t+k+1}) - \Lambda \sum_{k=0}^{\infty} \Theta^k \sum_{s=1}^{\infty} \tilde{\beta} (i_{t+k+s} - \pi_{t+k+s+1})$$

- With fixed prices:
  - sufficiently procyclical risk ( $\Theta \ll 1$ ), date  $t+k$  rate cut less effective than date  $t$  rate cut
  - acyclical risk ( $\Theta = 1$ ), date  $t+k$  rate cut more effective (precautionary savings)
    - Lower future  $r_t \Rightarrow \mu_t \downarrow$ . Lower pass through of income risk into consumption risk, weakens precautionary savings motive.
  - with countercyclical risk ( $\Theta > 1$ ), date  $t+k$  rate cut more effective

# RESPONSE TO CUT IN $i_t$ 5 PERIODS IN THE FUTURE



Output



Inflation

## FISCAL MULTIPLIERS IN LIQUIDITY TRAP

- fiscal multipliers can be very (implausibly) large in RANK at the ZLB
- Consider liquidity trap lasting  $T$  periods,  $\hat{g}_t = g > 0$  during trap, zero thereafter
- In RANK:
  - with **fixed** prices

$$\frac{\partial \hat{y}_t}{\partial g} = 1, \quad 0 \leq t \leq T$$

and independent of duration of trap. Indeed:

$$\begin{aligned}\hat{y}_T &= \underbrace{\hat{y}_{T+1}}_{=0} + \underbrace{\hat{g}_T}_{=g} - \underbrace{\hat{g}_{T+1}}_{=0} \\ \hat{y}_{T-1} &= \underbrace{\hat{y}_T}_{=g} + \underbrace{\hat{g}_{T-1}}_{=g} - \underbrace{\hat{g}_T}_{=g} \\ &\dots \\ \hat{y}_0 &= \hat{y}_1 = g\end{aligned}$$

- With **sticky** prices, multiplier increasing in duration of trap (due to inflation feedback loop)



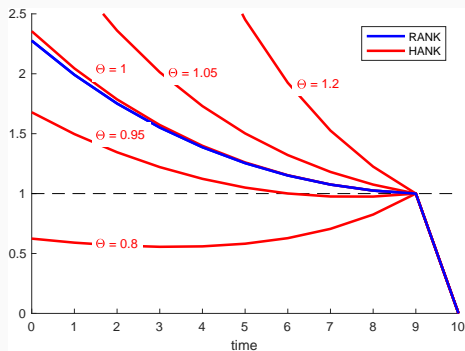
## FISCAL MULTIPLIERS IN LIQUIDITY TRAP

- In HANK with **fixed** prices:

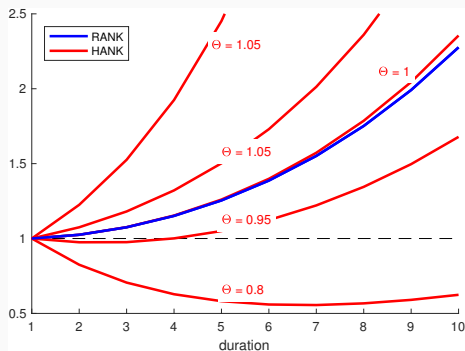
$$\frac{\partial \hat{y}_t}{\partial g} = \Theta^{T-t-1}, 0 \leq t \leq T$$

- with procyclical risk ( $\Theta < 1$ ), decreasing in duration of trap
  - with acyclical risk ( $\Theta = 1$ ), independent of duration of trap
  - with countercyclical risk ( $\Theta > 1$ ), increasing in duration of trap
- With sticky prices...

# FISCAL MULTIPLIERS



$\frac{d\hat{y}_t}{dg}$  in a 10 period liquidity trap



$\frac{d\hat{y}_0}{dg}$  as a function of liquidity trap duration

# MPC HETEROGENEITY

- Many HANK models have heterogenous MPC with (near) HtM households
- Suppose  $\eta \in (0, 1)$  measure of households hand to mouth with income  $y_t^i = \chi y_t$ 
  - $\frac{dy_t^i}{dy_t} = \chi =$  **cyclical sensitivity of income of constrained households**
  - Average MPC is  $(1 - \eta) \times \mu_t + \eta \times 1 > \mu_t$
- Aggregate Euler eq becomes (abstracting from gov't spending)

$$y_t = y_{t+1} - \frac{\Xi}{\gamma} \ln[\beta(1 + r_t)] - \Xi \frac{\gamma \mu_{t+1}^2 \sigma^2(y_{t+1})}{2}, \quad \Xi = \frac{1 - \eta}{1 - \eta \chi}$$

- Resource constraint:

$$y_t = c_t = \eta \chi y_t + (1 - \eta) c_t^u \quad \Rightarrow \quad y_t = \Xi c_t^u$$

$\Xi$  is 'static' response of GDP to consumption of unconstrained

## EFFECT ON MONETARY POLICY TRANSMISSION

Kaplan et al. (2018) argue monetary transmission can be decomposed into **two** effects

- **direct** effect via unconstrained households (intertemporal substitution in consumption)
- **indirect** effect via constrained households (New Keynesian cross)

Consider Euler equation again

$$y_t = y_{t+1} - \frac{\Xi}{\gamma} \ln[\beta(1 + r_t)] - \Xi \frac{\gamma \mu_{t+1}^2 \sigma^2(y_{t+1})}{2}, \quad \Xi = \frac{1 - \eta}{1 - \eta\chi}$$

- HTM income equally cyclically sensitive ( $\Xi = 1$ ): exact offsetting of direct & indirect effects
- HTM income less cyclically sensitive ( $\Xi < 1$ ): dampens response to interest rates
- HTM income more cyclically sensitive ( $\Xi > 1$ ): stronger response to interest rates

# OPTIMAL MONETARY POLICY

Acharya, Challe, Dogra (2019) study **optimal** monetary policy

- utilitarian Social Welfare function can be written as:

$$\sum_{t=0}^{\infty} \beta^t \underbrace{u(c_t, \ell_t)}_{\text{welfare of rep. agent}} \times \underbrace{\Sigma_t}_{\text{welfare cost of inequality}}$$

- In RANK  $\Sigma = 1$ ; In HANK  $\Sigma > 1$
- Evolution of  $\Sigma$  depends on consumption risk:

$$\ln \Sigma_t = \frac{\gamma}{2} \mu_t^2 \sigma_{y,t}^2 + \ln[1 - \vartheta + \vartheta \Sigma_{t-1}]$$

- new tradeoff - monetary policy affects both  $\sigma_y^2$  and  $\mu_t^2$
- optimal mp: more accommodative than RANK in recessions

## LQ problem in RANK

$$\min \frac{1}{2} \sum_{t=0}^{\infty} \beta^t \left\{ (\hat{y}_t - \hat{y}_t^e)^2 + \frac{\varepsilon}{\kappa} \pi_t^2 \right\} \quad s.t. \quad \pi_t = \beta \pi_{t+1} + \kappa (\hat{y}_t - \hat{y}_t^e) + \frac{\varepsilon}{\Psi} \hat{\varepsilon}_t$$

yielding the “*targeting rule*”

$\underbrace{(\hat{y}_t - \hat{y}_t^e)}_{\text{output gap}} + \underbrace{\varepsilon \hat{p}_t}_{\text{price level}} = 0$
--

## LQ problem in HANK

$$\min \frac{1}{2} \sum_{t=0}^{\infty} \beta^t \left\{ \left[ (1 - \varpi) \underbrace{(\hat{y}_t - \kappa(\Omega) \hat{y}_t^e)}_{\text{consumption risk}} + \varpi (\hat{y}_t - \hat{y}_t^e) \right]^2 + \frac{\varepsilon}{\kappa \Upsilon(\Omega)} \pi_t^2 \right\}$$

s.t.

$$\pi_t = \beta \pi_{t+1} + \kappa (\hat{y}_t - \hat{y}_t^e) + \frac{\varepsilon}{\Psi} \hat{\varepsilon}_t$$

## LQ problem in HANK

$$\min \frac{1}{2} \sum_{t=0}^{\infty} \beta^t \left\{ \left[ (1 - \varpi) \underbrace{(\hat{y}_t - \varkappa(\Omega) \hat{y}_t^e)}_{\text{consumption risk}} + \varpi (\hat{y}_t - \hat{y}_t^e) \right]^2 + \frac{\varepsilon}{\kappa \Upsilon(\Omega)} \pi_t^2 \right\}$$

s.t.

$$\pi_t = \beta \pi_{t+1} + \kappa (\hat{y}_t - \hat{y}_t^e) + \frac{\varepsilon}{\Psi} \hat{\varepsilon}_t$$

yielding the “*targeting rule*”

$$\underbrace{[1 - \delta(\Omega)] \hat{y}_t}_{\text{output stabilization}} + \delta(\Omega) (\hat{y}_t - \hat{y}_t^e) + \frac{\varepsilon}{\Upsilon(\Omega)} \hat{p}_t = 0$$

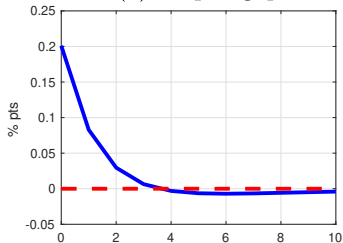
where

$$\delta = (1 - \varpi) \varkappa + \varpi$$

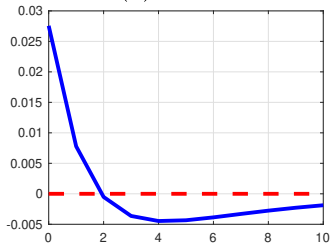


# Optimal dynamics following a negative productivity shock

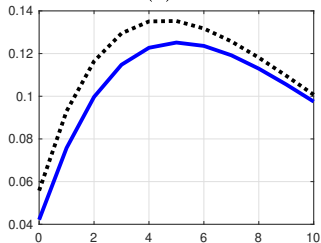
(a) output gap



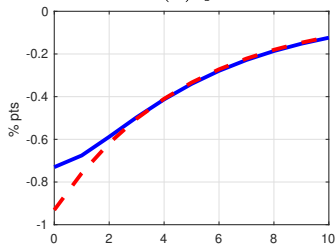
(b) inflation



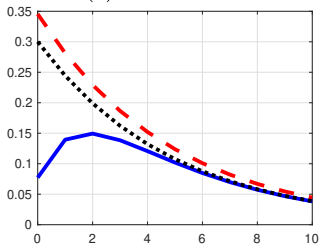
(c)  $\Sigma_t$



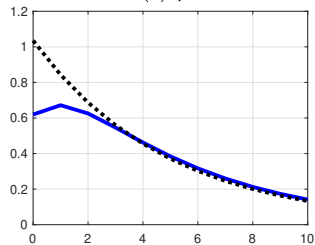
(d)  $y_t$



(e) nominal rate

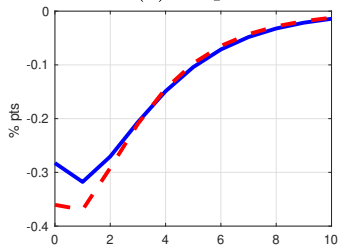


(f)  $\mu_t$

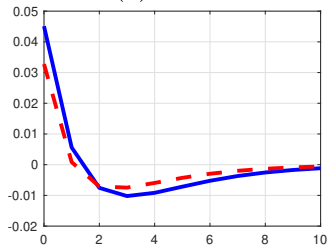


# Optimal dynamics following a positive markup shock

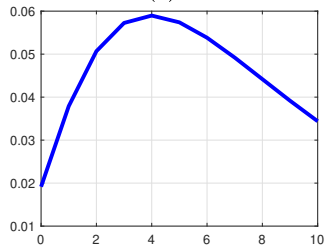
(a) output



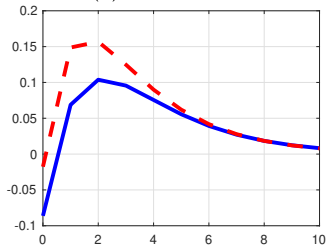
(b) inflation



(c)  $\Sigma_t$



(e) nominal rate



(f)  $\mu_t$

