## Tristan M Barquin

1000 Clinton Street, Hoboken, New Jersey 973-769-2635 TristanBarquin@gmail.com

## **Professional Experience**

SKIM Analytical

Hoboken, NJ

Senior Market Research Analyst

May 2022-Present

- Designed and executed surveys, data collection and analysis for technology, CPG and automotive clients
- Developed a Python script to automate data cleaning, reducing time spent on each data set by 15%
- Delivered market simulators that model consumer behaviour to inform growth and product strategies
- Identified optimal pricing strategy for product innovations to increase revenue potential 7-10%
- Programmed custom quantitative surveys in Sawtooth Lighthouse using HTML, JavaScript, Unverified Perl
- Fielded and analysed ≈ 20,000 respondents across 21 markets to guide client's news ecosystem and messaging strategy

Nationwide Insurance

Flanders, NJ

Underwriter

July 2021-May 2022

- Analysed insurance applications to determine risk and eligibility for approval
- Created a custom evaluation checklist to improve review cycle efficiency by 20%
- Automated premium and deductible calculations, increasing application review capacity by 35%

The Borgen Project

Seattle, WA

Marketing and PR Intern

January 2021–April 2021

- Lead a quantitative study to improve usability and experience of the organization's donation page
- Wrote 50+ media outreach messages to social media influencers to grow brand awareness
- Exceeded fundraising goal of \$500 with an original Brand Strategy Campaign and donation letters

## **Research Projects**

Factors that Influence the Ability to Identify Disinformation in the Age of Social Media

Selinsgrove, PA

August 2020–December 2020

- Collaborated with 3 other undergraduate students to study what causes people to successfully identify false information on social media and in the news
- Ran data analysis tests (correlation and ANOVA) using SAS to find a story within the data
- Managed ambiguity, methods, and problems of conducting end to end research project

Consumer Spending Habits Before and During the Pandemic (Independent Research)

Selinsgrove, PA

January 2021-May 2021

- Processed ≈500 lines of data using Excel and SAS to identify spending trends in college students
- Completed quantitative and qualitative analysis between survey results and actual economic trends and events to confirm or deny my hypotheses
- Awarded Psychology Departmental Honours for exceptional research and academic record

## **Education**

Susquehanna University

Selinsgrove, PA

Bachelor of Arts in Psychology, cum laude

August 2017-May 2021

Extracurriculars and Interests: Semi-Professional soccer player (Hoboken FC)

Tools and Statistical Methodologies: Microsoft Office, Python, R, HTML, JavaScript,

Unverified Perl, C, TURF, MaxDiff, Choice Based Conjoint