

Sources & Uses of Cash

Beginning Reference Point

May 01, 2017

Apy 04 2047

Purchase Target Company

Acquisition of Mfg Company

| Case Study 2 Project Calculation # 43247d8a-OK | | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 |
|--|----------------|-----------------------|-----------------------|-----------------------|-----------------------|------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|------------------------|
| Accrual Net Income (Loss) | \$ | (184,305) \$ | 32,492 \$ | 211,519 \$ | 284,513 \$ | 345,880 | 1,191,012 \$ | 1,232,337 \$ | 1,274,489 \$ | 1,317,485 \$ | 1,361,340 |
| Addback-Source, (Deduct-Use of Cash): | | | | | | | | | | | |
| Accrual Interest Income | \$ | - | - | - | - | - | - | - | - | - | - |
| Interest Income Received | \$ | - | - | - | - | - | - | - | - | - | - |
| Accrual Interest Expense | \$ | 1,715,000 | 1,636,965 | 1,553,492 | 1,463,528 | 1,367,156 | 2,358 | 2,358 | 2,358 | 2,358 | 2,358 |
| A/R Debt Interest Paid | \$ | - | - | - | - | - | - | - | - | - | - |
| Inventory Debt Interest Paid | \$ | - | - | - | - | - | - | - | - | - | - |
| Equip, Buildings, Real Estate Debt Interest Paid | \$ | - | - | - | - | | - | - | | - | - |
| Sub Debt Regular Interest Paid | \$ | (960,000) | (960,000) | (960,000) | (960,000) | (960,000) | | - | | - | |
| Sub Debt PIK Interest Paid | \$ | - | _ | _ | _ | _ | - | - | | - | - |
| Seller Interest Paid | \$ | (350,000) | (271,170) | (186,822) | (96,570) | - | | - | - | - | - |
| Seller Interest Paid-Performance/Earn Out Note | \$ | | | - | | | | | _ | | (2,358) |
| Equity Interest Paid | \$ | _ | _ | _ | | (2,025,000) | | | | - | - |
| Other Interest Paid | \$ | _ | _ | | | (=,-=-,, | | | | | - |
| Other Transaction Debt Interest Paid | \$ | _ | _ | _ | | | | _ | | _ | _ |
| Indiv Sched Debt Interest Paid | \$ | _ | _ | | _ | _ | | _ | | _ | _ |
| Prepayment penalty paid (considered part of Int) | \$ | | | | | | | | | | |
| Performance/Earn Out Accrued Expense | \$ | | | | | | | | | | |
| Non Cash (Gain) Loss on Sale of Assets | \$ | | | | | | | | | | |
| Accrued Income Tax estimate | \$ | | | | 82,583 | 184,514 | 772.902 | 801,674 | 831,020 | 860,954 | 891,486 |
| Deferred Income Tax estimate | \$ | (150,795) | | | 02,303 | 104,514 | 112,302 | 001,074 | 031,020 | 000,554 | 031,400 |
| Total Estimated Taxes Paid | \$ | (150,755) | | | - | (82,583) | (184,514) | (772,902) | (801,674) | (831,020) | (860,954) |
| Depreciation & Amortization | \$ | 1,535,100 | 1,537,043 | 1,537,685 | 1,538,125 | 1,538,574 | 1,538,574 | 1,538,574 | 1,538,574 | 1,538,574 | 1,538,574 |
| Change in Other Current Assets | \$ | 1,555,100 | 1,557,045 | 1,557,005 | 1,550,125 | 1,550,574 | 1,550,574 | 1,550,574 | 1,550,574 | 1,550,574 | 1,550,574 |
| Principal Received on Notes Receivable | \$ | - | - | - | - | - | - | - | - | - | - |
| | φ \$ | - | - | - | - | - | - | - | - | - | - |
| Change in A/R | Ф \$ | - | - | - | - | - | - | - | - | - | - |
| Change in Inventory | \$ \$ | - | - | - | - | - | - | - | - | - | - |
| Change in A/P | * | - | - | - | - | - | - | - | - | - | - |
| Change in A/R, Inv Debt | \$ | - | - | - | - | - | - | - | - | - | - |
| Change in Other Cur Debt | \$ | - | - | - | - | - | - | - | - | - | - |
| Principal Paid/Draw on Other LT Debt | \$ | - | - | - | - | | - | - | | - | - |
| Change in Equip, Buildings, Real Estate Debt | \$ | - | - | - | - | - | - | - | - | - | - |
| Principal Paid on Sub Debt | \$ | - | - | - | - | (8,000,000) | - | - | - | - | - |
| Principal Paid on Seller Debt and/or Performance Earn Out Note | \$ | (1,126,141) | (1,204,970) | (1,289,318) | (1,379,571) | (0) | - | - | - | - | 2,358 |
| Principal Paid on Equity Debt | \$ | - | - | - | - | (6,750,000) | - | - | - | - | - |
| Principal Pd on Other Transaction Debt | \$ | - | - | - | - | - | - | - | - | - | - |
| Sub Debt Warrants Purchased Back | \$ | - | - | - | - | - | - | - | - | - | - |
| (CapEx Purchases), Asset Sales | \$ | - | - | - | - | - | - | - | - | - | - |
| Non-Expense Cash from AJE's | \$ | - | - | - | - | - | - | - | - | - | - |
| Non-Expense Cash Draws | \$ | - | - | - | - | - | - | - | - | - | - |
| Increase (Decrease) in Cash Indicated in Cash Flow Error Che | \$ ck s/b 0 | 478,859 \$ 478,859 | 770,359 \$ 770,359 | 866,554 \$ 866,554 | 932,608 \$ 932,608 | (14,381,459) (14,381,459) | 3,320,333 \$ 3,320,333 | 2,802,041 \$ 2,802,041 | 2,844,769 \$ 2,844,769 | 2,888,351 \$ 2,888,351 | 2,932,805 2,932,805 |
| Cumulative Cash Balance Tie to Balance Shee | \$ et Cash | 1,478,859 \$ OK | 2,249,219 \$ OK | 3,115,773 \$ OK | 4,048,382 \$ OK | (10,333,078) \$ OK | (7,012,745) \$ OK | (4,210,704) \$ OK | (1,365,935) \$ OK | 1,522,416 \$ OK | 4,455,220 OK |