Business Case

AAS Digital Nameplate Generator

Customer: Rentschler & Bogicevic

Company address: Lerchenstraße 1, 70178 Stuttgart

Supplier: Team 2

|  |  |  |
| --- | --- | --- |
| Role | Name | Email Address |
| Team Lead | Florian Dörr | inf22192@lehre.dhbw-stuttgart.de |
| Test Manager | Thomas Ekhardt | inf22145@lehre.dhbw-stuttgart.de |
| System Architect | Simon Luz | inf21063@lehre.dhbw-stuttgart.de |
| Technical Documentation | Tristan Kopp | inf22062@lehre.dhbw-stuttgart.de |
| Software Developer | Robin Ernst | inf22176@lehre.dhbw-stuttgart.de |

Version Control

|  |  |  |  |
| --- | --- | --- | --- |
| **Version** | **Date** | **Author** | **Comment** |
| 1.0 | 13.10.2023 | Robin Ernst | Initialize the BC and create a first version of the offer |
| 1.1 | 3.11.2023 | Robin Ernst | Update Work Packages and financial calculations |
| 1.2 | 12.4.2024 | Robin Ernst | Shortening and referencing of CRS |

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# Scope

The purpose of this document is to evaluate the benefits, costs and risks of the project “Digital Nameplate Generator”. Furthermore, it will substantiate why the benefits of this project overweigh its costs.

# Introduction

A nameplate generator shall consist of a REST-API and the Asset Administration Shell (AAS) - Server. A nameplate for a selected product will be generated in a backend application. This nameplate should include important details about the product as well as a QR-Code and safety and regulation markings along the border.

# Qualitative and Quantitative Benefits of Development

Moving the software into the backend allows for the application to be used as a micro service by other applications in the background using the REST-API. Furthermore redesigning the generation of the nameplate allows for a more user friendly design featuring safety and regulation markings directly on the nameplate of ease of use. Automating this process frees personnel of this tedious task and saves time and money.

# Time Frame

The time frame for this project is 4.09.2023 - 26.05.2024. However, from 27.11.2023 - 03.03.2024 the team members will work in their companies. Thus, the workload during this time will be reduced. The average workload of the project should be 150 hours per person.

# Expenses

It is a software project. Thus, the costs shall be composed of software tools, standard office equipment, server solution and working hours.

Most of the software tools, used in this project, are either free or open source. The only tool costing money is JetBrains’ Webstorm licenses. Renting an office space is not necessary since remote work is possible. Every team member has standard office equipment, so no costs are expected in this area, other than energy and internet.

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Fix Costs | Costs in Euro per Person | Amount | | Costs for whole Team |
| JetBrains Webstorm license | 159 € | 5 | 795 € | |
| Energy & Internet | 200 € | 5 | 1000 € | |
| Server | 0 € | 1 | 0 € | |
| Total fix costs |  |  | **1.795 €** | |

Table 2: Fix Costs

The variable costs of this project are the average wages of those roles or rather jobs in Germany. Furthermore, the estimated amount of working hours are considered in this document. The variable costs can also be shown by separating the costs by work packages. Both ways of listing and illustrating the variable costs are presented in the upcoming graphics. Adding up all employee costs or rather **variable costs** results in **31.500€**. That results in a **total costs** of **33.295**€ including the fix- and variable costs. The following tables and figures shall show deeper insights into the work packages and employee costs. On the one hand, it shall show the employee costs based on their hourly wages. On the other hand, it shall show the employee costs based on their work packages.

|  |  |  |  |
| --- | --- | --- | --- |
| Role | Team Member | Hourly Wage | Costs of 150 Hours |
| Project Lead | Florian Dörr | 50 € | 7.500 € |
| Software Developer | Robin Ernst | 45 € | 6.750 € |
| Test Manager | Thomas Ekhardt | 40 € | 6.000 € |
| System Architect | Simon Luz | 40 € | 6.000 € |
| Technical Documentation | Tristan Kopp | 35 € | 5.250 € |
| Estimtated Variable Costs |  |  | **31.500 €** |

Table 3: Employee Costs based on Hourly Wages

|  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- |
| Work Packages | Florian Dörr | Thomas Ekhardt | Simon Luz | Tristan Kopp | Robin Ernst | Costs | Relative Variable Costs |
| Protocoling | 5 | 0 | 0 | 20 | 0 | 500 € | 1,60% |
| Documents | 30 | 10 | 10 | 40 | 15 | 4.000 € | 12,70% |
| Product analysis | 20 | 0 | 20 | 0 | 20 | 3.000 € | 9,50% |
| Project design | 0 | 5 | 30 | 10 | 10 | 2.500 € | 7,90% |
| Coding | 10 | 20 | 30 | 10 | 50 | 6.000 € | 19,00% |
| Test | 0 | 50 | 5 | 10 | 0 | 2.500 € | 7,90% |
| Meetings | 20 | 20 | 20 | 20 | 20 | 3.500 € | 11,10% |
| Customer exchange | 15 | 0 | 5 | 0 | 0 | 1.000 € | 3,20% |
| Leading project | 35 | 0 | 0 | 0 | 0 | 1.500 € | 4,80% |
| Presentation | 5 | 15 | 5 | 10 | 5 | 1.500 € | 4,80% |
| Research | 10 | 10 | 10 | 10 | 10 | 2.000 € | 6,30% |
| GitHub | 0 | 20 | 15 | 20 | 20 | 3.500 € | 11,10% |
| Sum of Working Hours | **150** | **150** | **150** | **150** | **150** |  |  |
| Estimtated Variable Costs | |  |  |  |  | **31.500 €** |  |

Table 4: Work Packages of the Employees and Costs



# Offer

All the information and costs, both fix and variable costs, lead to the upcoming offer. Those details and the **offer sum** of **39.954€** are illustrated in the following table, which shows the total cost of the project along with the profit margin and the offer.

|  |  |
| --- | --- |
| Type of Costs | Costs |
| Variable Costs | 31.500 € |
| Fix Costs | 1.795 € |
| Total Costs | **33.295 €** |
| Profit of 20% | 6.659 € |
| Offer Sum | **39.954 €** |

Table 5: Offer