
Amazon BQ 真题 2022



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Amazon Behavior Question 100 题

1	Why Amazon?
2	Why This Team
3	Introduce yourself
4	Most interesting project
5	Most challenging project
6	Give me an example of a time when you did not meet a client's expectation. What happened, and how did you attempt to rectify the situation?
7	When you're working with a large number of customers, it's tricky to deliver excellent service to them all. How do you go about prioritizing your customers' needs?
8	Tell the story of the last time you had to apologize to someone.
9	Tell me about a time when you had to leave a task unfinished.
10	Tell me about a time when you had to work on a project with unclear responsibilities.
11	Tell me about a time when you gave a simple solution to a complex problem.
12	Tell me about a time when you invented something.
13	Tell me about a time when you were wrong.
14	Tell me about a time when you had to work with incomplete data or information.
15	Tell me about a time when you influenced a change by only asking questions.
16	Tell me about a time when you solved a problem through just superior knowledge or observation.
17	Tell me about a time when you mentored someone.
18	Tell me about a time when you made a wrong hire. When did you figure it out and what did you do?
19	Tell me about a time when you couldn't meet your own expectations on a project.
20	Tell me about a time when a team member didn't meet your expectations on a project.
21	Tell me about your proudest professional achievement.

22	Tell me about a time when you went way beyond the scope of the project and delivered.
23	Describe a time when you saw some problem and took the initiative to correct it rather than waiting for someone else to do it.
24	Tell me about a time when you took a calculated risk.
25	Tell me about a time you needed to get information from someone who wasn't very responsive. What did you do?
26	Tell me about a time when you had to work with limited time or resources.
27	What would you do if you found out that your closest friend at work was stealing?
28	Tell me about a time when you had to tell someone a harsh truth.
29	Give me two examples of when you did more than what was required in any job experience.
30	Tell me about something that you learnt recently in your role.
31	Tell me about an unpopular decision of yours.
32	Tell me about a time when you had to step up and disagree with a team members approach.
33	If your direct manager was instructing you to do something you disagreed with, how would you handle it?
34	By providing an example, tell me when you have had to handle a variety of assignments. Describe the results.
35	What is the most difficult situation you have ever faced in your life? How did you handle it?
36	Give me an example of a time when you were 75% of the way through a project, and you had to pivot strategy—how were you able to make that into a success story?
37	Tell me a time you have to work together with someone hard to cooperate, how did it work out?
38	Tell me about a time that you overcame an obstacle, how will you improve it if you do that again
39	Tell me a time you complete a task before deadline, how did it work out?
40	What did you do to simplify customers work
41	Tell me a time that you improve your work
42	Tell me a time that you find the root cause of something
43	Tell me one case where you did something more than what the customer originally asked, and how did it work out?

44	Tell me a time when you satisfied the requirements of clients
45	Tell me a time when you make a suggestion for clients
46	Tell me a time when you have a conflict with others
47	Tell me a time when you disagree with others and how you persuade others
48	Tell me a time where you have different idea regarding a project/feature with your colleagues/manager, and what you did and how did it work out?
49	Tell me a time when you disagree with your manager, and what you did and how did it work out?
50	Tell me a time that u make changes when u are unstaified with the status
51	Tell me a thing that u could do better?
52	Tell me about a time that you overcame an obstacle, how will you improve it if you do that again
53	What did you do to simplify customers work
54	Tell me a time that you improve your work
55	Tell me a time you find the root cause of something
56	Tell me a time that u make mistakes in a project, and how did it work out
57	Tell me a time when deadline is closed, and you have to compromise, how did it work out?
58	Why choose this position?
59	The biggest mistake you made and what did you learn from it? (earn trust, customer obsession)
60	Give me a example of when you took a risk and it failed.
61	Tell me a time when you created an innovative product.
62	Tell me about a time when you observed two business opportunities to improve ROI, and how did you determine that they were connected.
63	How do you find the time to stay inspired, acquire new knowledge, innovate in your work?
64	ell me about a time when you had to deal with a poor performer on your team
65	Tell me about a time when you could have stopped working but persisted.
66	Tell me about a time when you proposed a new business.

67	Describe how you would handle a busy situation where three people are waiting for help from you
68	Tell me about a time where you thought of a clever new way to save money for the company.
69	Tell me a time when you earned trust of a group
70	Tell me about a time when you had to dive deep into the data and the results you achieved
71	Tell me about the most difficult interaction you had at work
72	what you'd do after you realized you couldn't hit the date?
73	What is the most challenging part in your project in terms of coding?
74	When is the time you take the ownership for the work that you are not responsible for? Why are you doing that?
75	How do you learn new technology?
76	Tell me a new technology/concept that really excites you.
77	Why do you want to learn new things?
78	If the search function in the Amazon website is really really slow (For example, take 1 minute for the result page to show), how do you diagnose which part is going wrong?
79	Have you missed the deadline?
80	What is the most proud of you?
81	What if you have to work overtime?
82	What is your favorite Amazon technology? What about other companies?
83	Imagine what the world will become in the next three to five years.
84	You want to use the A method to achieve the task you are responsible for, your boss lets you use the B method, but you think the A method is better, what would you do?
85	You find that the task of a team member in your group is actually too late to catch up with the deadline. You know the piece that he is responsible for. He may not understand it, but he thinks there is still time. Your boss is not clear about the situation, what would you do?
86	how to deal with the last minute change of client's requirements
87	Is there anything that promised someone else but didn't finish it?

88	Is it possible to oncall at night?
89	You have a problem, there are program A and program B, you must choose one. They have advantages and disadvantages. You have limited time, can not spend too much time to consider, what should you do?
90	What do you expect from this position?
91	What drives you into this field?
92	What aspects of your work need to deal with customers, what is your customer?
93	What are the feedbacks that make you unhappy during your work?
94	What feedback did you give to others?
95	Can't catch up with the deadline, pay attention to the speed or quality?
96	Why leaving your current company?
97	If you have conflicting goals, how do you make trad-off.
98	How do you select metric to measure your project success.
99	Tell me about an experience that you have to earn trust/gain buy-in from another group.
100	Tell me about a time you had to sacrifice short term gains for the long term goals.