# **Partnership Agreement**

This Partnership Agreement ("Agreement") is made and entered into on this 15th day of April, 2024, by and between:

- ABC Enterprises, Inc., a corporation duly organized and existing under the laws of [State/Country], having its principal office at [Address] ("Partner 1" or "ABC Enterprises"), and
- **XYZ Corporation**, a corporation duly organized and existing under the laws of [State/Country], having its principal office at [Address] ("Partner 2" or "XYZ Corp.").

Each of the parties may be referred to individually as a "Partner" or collectively as the "Partners."

# 1. Purpose of the Partnership

The purpose of this partnership is to engage in the development, marketing, and distribution of new products within international markets as outlined in the business plan and supporting documentation. The specific goals include expanding ABC Enterprises' product line into new regions and leveraging XYZ Corp.'s established presence in those markets.

# 2. Definitions

- Intellectual Property: Any patents, trademarks, copyrights, trade secrets, or other
  proprietary rights held by either Partner related to the products and services being
  developed under this Agreement.
- Non-Compete Clause: A provision that prohibits either Partner from engaging in similar business activities with competitors during the term of the partnership and for a specified period afterward.

# 3. Contributions of the Partners

- Partner 1 (ABC Enterprises) will contribute the following:
  - Proprietary product designs and technology for the development of new products.
  - Marketing and sales expertise to promote products in international markets.
- Partner 2 (XYZ Corp.) will contribute the following:
  - Distribution channels and a local sales network in the target markets.
  - Manufacturing capabilities and facilities.

# 4. Ownership and Profits

## Ownership Shares:

- o Partner 1 (ABC Enterprises) will hold **60%** ownership of the partnership.
- o Partner 2 (XYZ Corp.) will hold **40%** ownership of the partnership.

# Profit Sharing:

 Profits generated from the partnership will be distributed in proportion to the ownership shares, i.e., 60% to Partner 1 and 40% to Partner 2, after deducting applicable expenses.

# 5. Intellectual Property Rights

# Ownership of Intellectual Property:

 All intellectual property created during the partnership, including new patents or trademarks developed, will be jointly owned by the Partners unless otherwise agreed in writing.

# • Protection of Intellectual Property:

 The Partners agree to take all necessary steps to protect the intellectual property, including registering patents and trademarks in relevant jurisdictions.

# Licensing of Intellectual Property:

 Each Partner grants the other a non-exclusive, royalty-free license to use any pre-existing intellectual property necessary for the partnership.

# 6. Non-Compete Clause

## Duration of Non-Compete:

 Neither Partner shall, directly or indirectly, engage in any business or commercial activity that competes with the partnership within the markets served by the partnership during the term of the partnership and for a period of **two years** following the termination of this Agreement.

# Geographic Scope:

• This non-compete clause will apply to markets within the countries where the partnership operates, specifically including [List of Countries/Regions].

# Enforceability:

 The Partners acknowledge that this non-compete clause is reasonable and necessary to protect the legitimate interests of the partnership, and they agree that it will be enforceable to the fullest extent permitted by law.

# 7. Dispute Resolution

#### Mediation and Arbitration:

 Any dispute arising out of or in connection with this Agreement shall first be addressed through mediation. If mediation fails, the dispute will be submitted to binding arbitration in accordance with the rules of [Arbitration Body] in [Location].

#### • Jurisdiction:

• The legal jurisdiction for any legal disputes arising under this Agreement shall be [State/Country], unless otherwise agreed by both parties.

### 8. Term and Termination

#### Term:

 This Agreement shall remain in effect for a period of 5 years from the date of execution unless terminated earlier by mutual consent or according to the terms of termination outlined herein.

#### Termination:

 Either party may terminate this Agreement with 30 days' written notice if the other party breaches any material term of this Agreement and fails to remedy the breach within that period.

## • Effect of Termination:

 Upon termination, the Partners will work together to wind down the partnership and liquidate any remaining assets. Any outstanding intellectual property rights or profits will be divided according to ownership shares.

# 9. Confidentiality

## Confidential Information:

 The Partners agree to maintain the confidentiality of any proprietary or confidential information disclosed during the term of the partnership. This includes business plans, customer lists, financial records, and any other information not publicly available.

# Duration of Confidentiality Obligation:

The confidentiality obligation shall survive the termination of this Agreement for a period of two years.

# 10. Miscellaneous

## Entire Agreement:

 This Agreement constitutes the entire agreement between the Partners with respect to the subject matter hereof and supersedes all prior agreements, whether written or oral, relating to the same subject matter.

#### • Amendments:

 Any amendments or modifications to this Agreement must be made in writing and signed by both Partners.

## • Force Majeure:

 Neither Partner shall be held liable for failure to perform any obligation under this Agreement due to events beyond their reasonable control, including natural disasters, war, or government action.

IN WITNESS WHEREOF, the Partners have executed this Partnership
Agreement as of the date first written above.

# **Explanation:**

Exhibit B: IP Rights and Ownership Chart

Clause 5 (Intellectual Property Rights) and Clause 6 (Non-Compete Clause) are the
areas highlighted in your opinion request, specifically focusing on potential legal risks
concerning intellectual property protection and the enforceability of non-compete
provisions.

- Clause 7 (Dispute Resolution) addresses how any potential disputes will be handled, providing a framework for mediation and arbitration.
- Exhibit A and Exhibit B are potential additional attachments or exhibits that could be referenced in the actual document (e.g., a more detailed business plan or specific intellectual property charts).

## Notes:

- This document would be provided in a **Word Document (.docx)** or **PDF** format when sent for legal review.
- The actual agreement in a real-world scenario may include more detailed clauses and specific legal language depending on the jurisdiction and the involved parties' requirements.