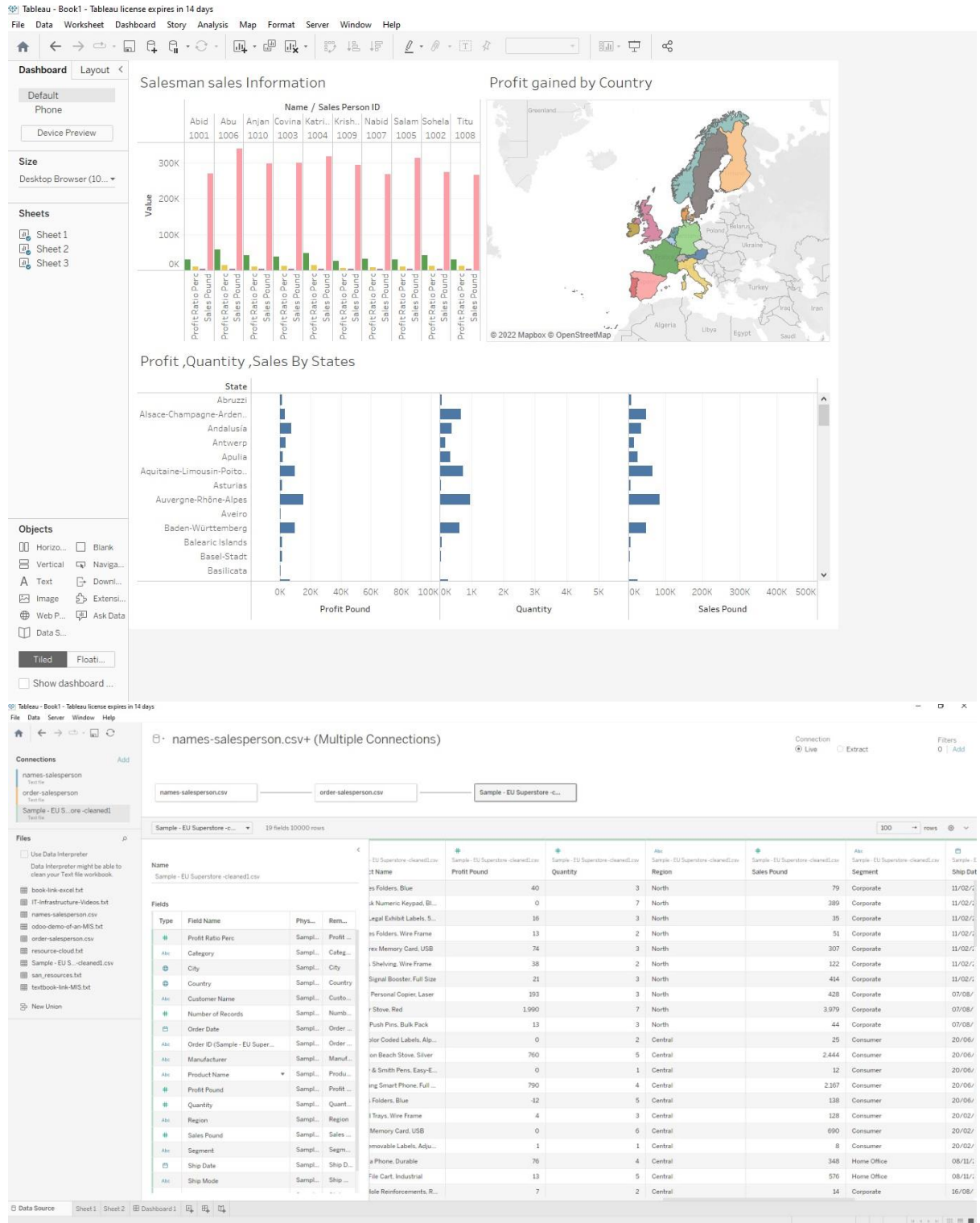


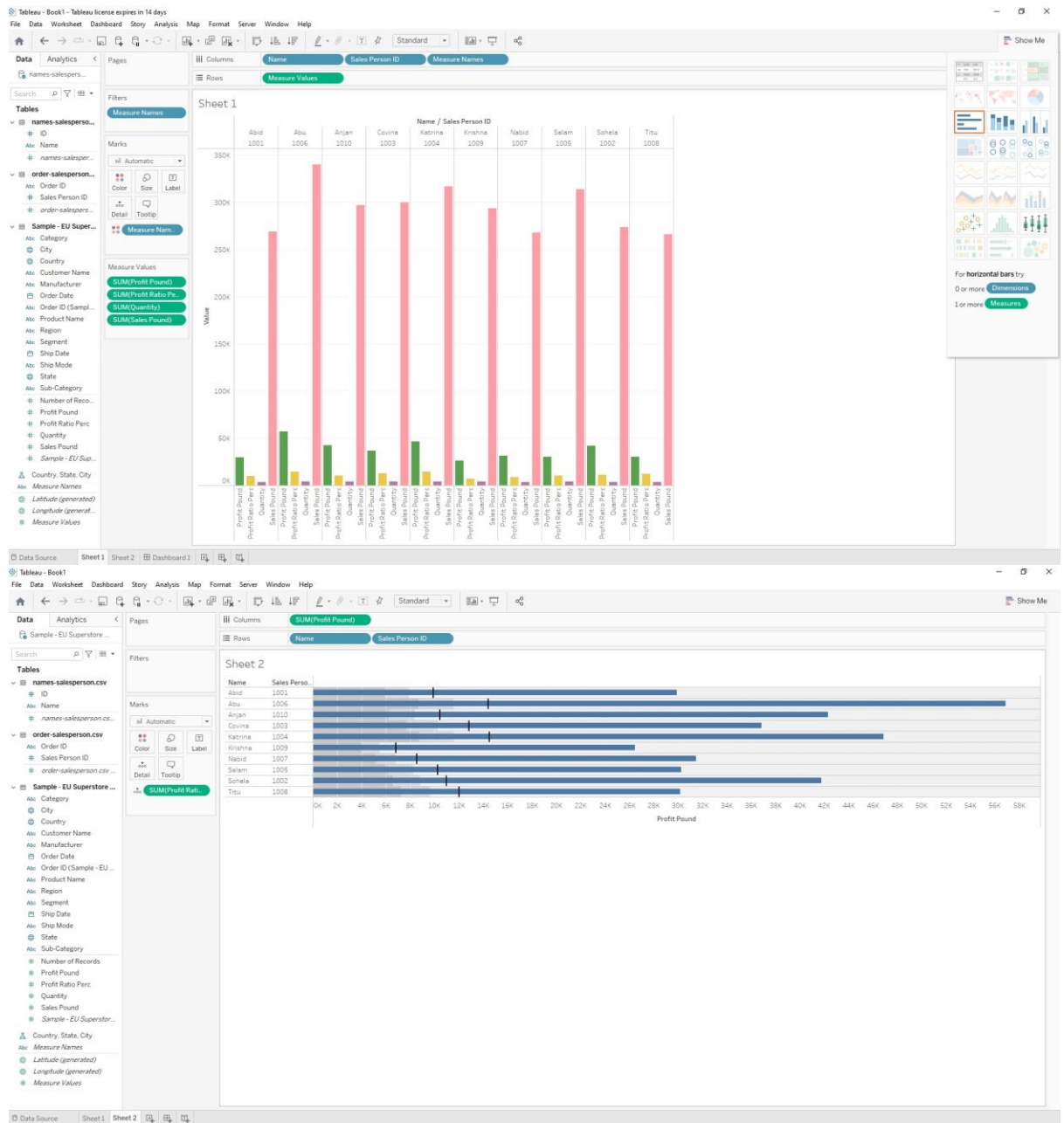
# Case I: Understanding Business Information Through Dashboards

## Questions:

1. What could be some ways that Habib can improve profitability?

ANS: using business Intelligence BI tool like Tableau Habib can improve his sales and services . Creating a strong mis team.



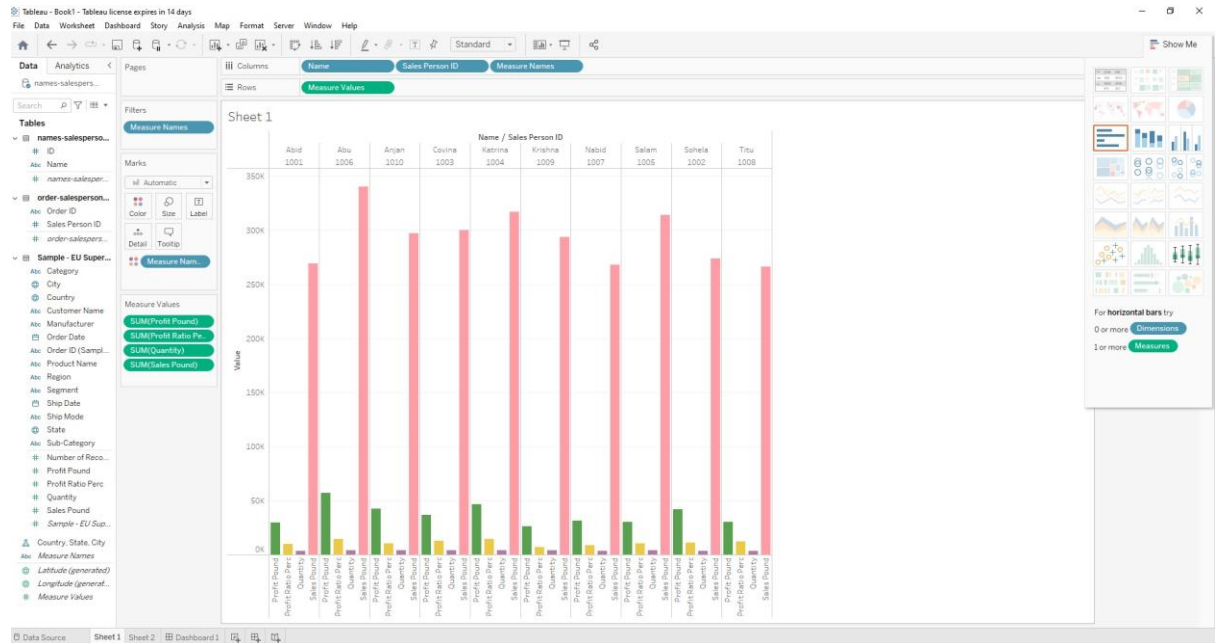


2. What do we mean by measures?

Ans: a plan or course of action taken to achieve a particular purpose.

3. Which three sales persons are the worst performing?

Ans:



Here we can see Krisna , Abid and Titu is worst performing salesman.