

Xiang Kunyin

(+852) 53042212 | xky900410@163.com

EDUCATION

The Chinese University of Hong Kong

Master Computer Science

Sep 2013 - Aug 2014

Hong Kong

Jincheng College of Sichuan University

Bachelor Computer Science

Sep 2009 - Jun 2013

Chengdu

- GPA : 3.22 / 4.0 (Top 20%)

PROFESSIONAL EXPERIENCE

Charltons

Web Coordinator

Aug 2014 - Present

Hong Kong

- Worked on [Number] deals, including sell-side and buy-side M&A, leveraged buyouts, and debt and equity financings; prepared valuation analyses, merger and LBO models and client presentations
- Working in the Charltons law firm to build our main site [https:// www.charltonslaw.com](https://www.charltonslaw.com), The Chinese version <http://www.charltonslaw.com.cn>. As a website coordinator , we worked out the site structure, the page layout from prototype to production by using different tools (Wordpress, PhotoShop, Divi theme). The daily work is to cooperate with the Marketing staff to put on the legal content from PDF version, doc version to html version as well as optimize the site with html, css and javascript, also SEO, page load speed optimization are part of my job.
- Selected Transaction Experience:
 - Potential [项目价值] Sale of [公司名] (角色, 公布日期)
 - Prepared valuation using public company comparables, precedent transactions, and DCF; analysis showed company was under-valued by [Percent] and was successfully used in negotiations to raise asking price to [Dollar Amount]
 - [某公司]'s Potential [项目价值] Acquisition of [另一公司] (角色, 公布日期)
 - Researched online XX market and narrowed down acquisition candidates based on financial criteria such as revenue growth and EBITDA margins; recommended 7 best candidates to client, leading to additional due diligence on 3 potential acquisitions

LEADERSHIP EXPERIENCE

Present

- 不知名组织可加 : XX is a XX organization dedicated to XX of XX. It has over X members organizing over X events annually
- Took part / participated / responsible for / in charge of / led / other key verbs (可参考动词库) + 什么工作内容 + 通过什么动作 (如paying multiple visits to the local orphanage、put together a team of N contestants、collaborating with N departments) + 获得什么可量化成果 (如accumulated over X hours in volunteer and community service、organized an event that attracted X attendees、achieved overall #N position in the contest、elected as President of the X organization)
- 重点突出两类特长 : 与所申请工作行业或岗位相关经历 ; 或2. 个人领导力
- 具体案例请参考案例库

MISCELLANEOUS

- **Skills:** Skill (Description), e.g.: Bloomberg (Advanced), Wind (Proficient), Excel (DCF/LBO Models), PowerPoint (Proficient)
- **Certifications:** Certificate (Description), e.g.: CFA Level 2, CPA, Certificate of Securities Professional
- **Languages:** Language (Description), e.g.: English (Fluent), Chinese (Native)
- **Activities:** Activity (Description), e.g.: XX Industry Association (Board Member), XX Economists Club (VP)
- **Interests:** Interest (Description), e.g.: Running (Beijing Marathon 100), Cycling (>XXX km)