

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

		United States					United States				
Year		States	Northeast	Midwest	South	West	States	Northeast	Midwest	South	West
2017		108.9	97.1	104.7	123.6	99.4	*	*	*	*	*
2018		105.1	92.6	100.5	122.3	92.6	*	*	*	*	*
2019		105.8	92.9	99.7	124.0	93.5	*	*	*	*	*
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted					
2019	Oct	107.2	94.8	100.0	124.9	96.7	104.8	98.7	104.2	116.1	92.3
2019	Nov	108.0	94.2	101.6	123.7	100.8	83.3	72.6	77.3	95.4	78.9
2019	Dec	103.4	91.7	98.1	119.0	93.6	64.8	47.6	60.5	77.7	62.3
2020	Jan	108.9	93.7	105.4	129.1	92.8	84.1	66.4	76.0	102.9	76.9
2020	Feb	111.4	96.3	109.8	128.8	97.5	103.0	84.2	111.7	114.8	90.0
2020	Mar	88.2	82.3	85.6	103.6	71.4	108.7	97.7	103.2	134.4	82.6
2020	Apr	69.0	42.6	72.0	87.6	57.1	86.3	55.3	91.9	108.9	69.1
2020	May	99.6	61.8	98.8	125.4	89.2	118.6	85.6	121.5	144.4	100.6
2020	June	115.3	89.7	110.9	140.8	99.6	145.7	124.1	141.9	177.6	116.6
2020	July	122.1	112.3	114.6	142.0	106.4	137.0	122.3	121.1	164.7	121.8
2020	Aug	132.9	117.1	124.5	154.7	119.9	134.0	116.5	120.5	157.5	125.0
2020	Sept r	130.3	119.4	120.5	151.0	116.8	114.0	91.5	103.1	131.3	115.9
2020	Oct p	128.9	112.3	119.6	151.1	116.8	125.2	117.2	123.1	139.2	111.6
vs. last month:		-1.1%	-5.9%	-0.7%	0.1%	0.0%	9.8%	28.1%	19.4%	6.0%	-3.7%
vs. last year:		20.2%	18.5%	19.6%	21.0%	20.8%	19.5%	18.7%	18.1%	19.9%	20.9%