

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2017	4,892,000	615,000	1,222,000	1,989,000	1,066,000	*	*	*	*	*	1,290,000	3.9
2018	4,742,000	581,000	1,192,000	1,972,000	997,000	*	*	*	*	*	1,340,000	4.0
2019	4,765,000	581,000	1,183,000	2,016,000	985,000	*	*	*	*	*	1,210,000	3.9
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2019 Oct	4,830,000	580,000	1,210,000	2,030,000	1,010,000	412,000	51,000	104,000	171,000	86,000	1,560,000	3.9
2019 Nov	4,760,000	590,000	1,210,000	1,980,000	980,000	364,000	46,000	91,000	151,000	76,000	1,450,000	3.7
2019 Dec	4,910,000	610,000	1,190,000	2,080,000	1,030,000	386,000	49,000	89,000	169,000	79,000	1,210,000	3.0
2020 Jan	4,820,000	610,000	1,210,000	2,070,000	930,000	285,000	37,000	63,000	125,000	60,000	1,240,000	3.1
2020 Feb	5,160,000	590,000	1,200,000	2,260,000	1,110,000	299,000	32,000	66,000	137,000	64,000	1,290,000	3.0
2020 Mar	4,740,000	550,000	1,180,000	2,050,000	960,000	372,000	39,000	88,000	168,000	77,000	1,310,000	3.3
2020 Apr	3,940,000	470,000	1,040,000	1,700,000	730,000	338,000	38,000	89,000	147,000	64,000	1,290,000	3.9
2020 May	3,570,000	410,000	940,000	1,570,000	650,000	340,000	37,000	93,000	148,000	62,000	1,360,000	4.6
2020 Jun	4,260,000	430,000	1,040,000	1,940,000	850,000	460,000	46,000	120,000	203,000	91,000	1,340,000	3.8
2020 Jul	5,280,000	570,000	1,320,000	2,290,000	1,100,000	538,000	60,000	139,000	231,000	108,000	1,300,000	3.0
2020 Aug	5,350,000	640,000	1,330,000	2,270,000	1,110,000	501,000	63,000	129,000	210,000	99,000	1,270,000	2.8
2020 Sep r	5,880,000	740,000	1,430,000	2,490,000	1,220,000	502,000	64,000	127,000	208,000	103,000	1,230,000	2.5
2020 Oct p	6,120,000	770,000	1,550,000	2,560,000	1,240,000	511,000	66,000	131,000	209,000	105,000	1,200,000	2.4
vs. last month:	4.1%	4.1%	8.4%	2.8%	1.6%	1.8%	3.1%	3.1%	0.5%	1.9%	-2.4%	-4.0%
vs. last year:	26.7%	32.8%	28.1%	26.1%	22.8%	24.0%	29.4%	26.0%	22.2%	22.1%	-23.1%	-38.5%
year-to-date:						4.146	0.482	1.045	1.786	0.833		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2017	\$248,800	\$275,700	\$196,200	\$222,700	\$369,400	\$290,200	\$312,000	\$226,800	\$259,500	\$391,700
2018	261,600	289,200	201,700	231,600	388,600	299,400	322,600	231,000	267,000	408,000
2019	274,600	301,900	214,500	241,900	405,200	310,200	332,200	241,500	276,800	421,300
Not Seasonally Adjusted						Not Seasonally Adjusted				
2019 Oct	273,800	298,800	210,200	240,800	410,700	308,900	329,000	237,200	275,000	425,400
2019 Nov	274,100	302,600	210,200	240,400	414,500	309,800	331,900	237,400	274,900	427,300
2019 Dec	277,000	306,100	208,800	246,500	413,500	312,300	335,500	236,900	281,200	426,500
2020 Jan	268,500	313,300	200,000	234,900	401,600	303,900	336,700	227,700	267,500	420,400
2020 Feb	272,800	295,700	205,000	243,300	412,700	307,000	324,200	231,400	275,800	425,400
2020 Mar	282,600	298,500	220,100	250,400	426,400	317,000	329,500	246,500	285,300	433,700
2020 Apr	288,700	311,500	230,000	254,300	422,400	322,200	341,300	255,400	289,600	432,600
2020 May	286,600	332,500	229,200	249,100	412,400	320,000	354,900	253,700	282,900	426,600
2020 Jun	297,900	337,700	237,200	262,900	437,800	331,400	359,400	262,800	296,600	441,300
2020 Jul	309,500	334,600	245,900	273,900	459,800	340,900	357,300	272,700	308,600	453,900
2020 Aug	314,800	353,700	249,100	275,600	463,800	345,500	371,600	276,300	310,400	456,400
2020 Sep r	316,000	361,100	245,700	274,500	475,600	346,500	375,800	272,800	309,900	463,500
2020 Oct p	317,700	363,500	246,400	279,300	474,100	348,700	377,600	274,600	315,200	461,600
vs. last year:	16.0%	21.7%	17.2%	16.0%	15.4%	12.9%	14.8%	15.8%	14.6%	8.5%