

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Condominium and Cooperative Sales

												Mos.	
Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Supply
2017		619,000	116,000	80,000	271,000	152,000	*	*	*	*	*	173,000	4.0
2018		601,000	110,000	77,000	273,000	141,000	*	*	*	*	*	187,000	4.1
2019		579,000	106,000	72,000	270,000	131,000	*	*	*	*	*	175,000	4.3
Seasonally Adjusted Annual Rate							Not Seasonally Adjusted						
2019	Oct	580,000	110,000	70,000	270,000	130,000	50,000	10,000	6,000	22,000	12,000	213,000	4.4
2019	Nov	560,000	110,000	70,000	260,000	120,000	40,000	9,000	5,000	19,000	7,000	193,000	4.1
2019	Dec	620,000	120,000	70,000	290,000	140,000	48,000	10,000	6,000	23,000	9,000	175,000	3.4
2020	Jan	600,000	120,000	70,000	280,000	130,000	32,000	6,000	4,000	15,000	7,000	161,000	3.2
2020	Feb	600,000	110,000	90,000	260,000	140,000	36,000	5,000	4,000	18,000	9,000	170,000	3.4
2020	Mar	530,000	100,000	70,000	240,000	120,000	44,000	6,000	5,000	23,000	10,000	176,000	4.0
2020	Apr	390,000	70,000	60,000	180,000	80,000	35,000	5,000	5,000	17,000	8,000	173,000	5.3
2020	May	340,000	60,000	50,000	160,000	70,000	32,000	5,000	5,000	15,000	7,000	187,000	6.6
2020	Jun	440,000	60,000	50,000	230,000	100,000	47,000	7,000	6,000	23,000	11,000	196,000	5.3
2020	Jul	580,000	80,000	70,000	290,000	140,000	59,000	10,000	8,000	28,000	13,000	204,000	4.2
2020	Aug	630,000	100,000	80,000	310,000	140,000	59,000	11,000	8,000	27,000	13,000	221,000	4.2
2020	Sep r	690,000	120,000	80,000	330,000	160,000	61,000	12,000	8,000	27,000	14,000	226,000	3.9
2020	Oct p	730,000	130,000	90,000	350,000	160,000	62,000	12,000	8,000	28,000	14,000	221,000	3.6
vs. last month:		5.8%	8.3%	12.5%	6.1%	0.0%	1.6%	0.0%	0.0%	3.7%	0.0%	-2.2%	-7.7%
vs. last year:		25.9%	18.2%	28.6%	29.6%	23.1%	24.0%	20.0%	33.3%	27.3%	16.7%	3.8%	-18.2%
year-to-date:							0.467	0.079	0.061	0.221	0.106		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Condo/Co-op Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)					
2017		\$234,300	\$271,700	\$175,200	\$183,800	\$345,600	\$281,300	\$313,300	\$219,600	\$225,100	\$363,800
2018		241,000	284,600	177,600	184,500	361,500	288,600	324,800	220,700	225,500	378,900
2019		249,500	294,900	184,400	193,500	369,900	295,500	331,800	225,800	233,300	385,600
Not Seasonally Adjusted						Not Seasonally Adjusted					
2019	Oct	248,100	285,900	181,200	195,200	374,700	293,500	324,300	222,600	234,700	390,600
2019	Nov	247,800	297,000	180,200	192,400	380,300	294,500	331,700	218,000	231,300	391,700
2019	Dec	254,600	295,800	182,200	199,800	382,200	300,400	335,300	225,100	239,200	397,200
2020	Jan	248,200	306,000	174,900	189,300	368,400	294,700	336,300	216,500	233,200	383,700
2020	Feb	249,700	294,700	175,000	199,900	378,700	295,600	328,500	217,400	239,900	391,600
2020	Mar	263,700	310,600	195,800	206,000	387,800	308,000	342,700	239,200	246,400	399,600
2020	Apr	266,900	319,400	199,100	209,600	379,800	310,300	349,300	243,600	246,400	395,300
2020	May	251,900	296,400	189,700	199,900	359,900	296,300	332,300	229,700	238,300	377,500
2020	Jun	261,700	310,700	189,500	204,700	377,500	305,100	346,600	229,600	242,100	393,100
2020	Jul	269,200	319,200	197,900	210,700	391,000	311,800	348,600	239,400	250,000	403,600
2020	Aug	273,200	322,500	199,700	217,600	394,600	315,400	350,100	243,900	256,100	405,600
2020	Sep r	272,500	314,600	197,100	217,400	404,400	314,000	344,900	237,700	257,200	412,400
2020	Oct p	273,600	315,100	193,900	222,300	418,600	315,300	345,300	236,500	259,500	417,500
vs. last year:		10.3%	10.2%	7.0%	13.9%	11.7%	7.4%	6.5%	6.2%	10.6%	6.9%