

How to be a Leader



Music City Tech
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Who is Chad Green?

- Director of Software Development at ScholarRx
 - Previous Positions
 - Data & Solutions Architect
 - Service Delivery Manager
 - Product Delivery Manager
 - Project Manager
 - .NET Solution Architect
 - Developer
 - Community Involvement
 - Code PaLOUsa Conference Chair
 - Louisville .NET Meetup Organizer
 - Louisville Tech Leaders Meetup Organizer
 - Louisville Tech Ladies Co-Organizer
 - United States Marine Corps Veteran

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Leadership is more than leading

- The power or ability to lead other people
- The sum of those qualities of intellect, human understanding, and moral character that enables a person to inspire and control a group of people successfully

JJ DID TIE
BUCKLE



A photograph showing a man in a blue denim shirt looking slightly to his left with a neutral expression. He is surrounded by soldiers in camouflage uniforms and helmets. One soldier is in the foreground on the left, and another is partially visible on the right. The background shows a dirt road and some buildings, suggesting a military or rural setting.

Justice

Fair and Consistent – Be honest with yourself about decisions. Avoid favoritism. Treat all people, and things equally.

Justice

- Be honest with yourself
- Be aware of counter-productive prejudices
- Listen to all sides of an issue
- Avoid favoritism
- Apply rewards and reprimands consistently
- Be fair at all times



A soldier in full camouflage gear, including a helmet and vest, is pointing his finger towards a group of soldiers and armored vehicles in a desert setting. The soldiers are wearing similar uniforms and carrying rifles. An armored vehicle is visible in the background.

Judgment

Good Judgement – Do not make rash decisions. Handle problems with a common sense attitude

Judgment

- Do not yield to impulse
- Visualize the situation from another's perspective
- When in doubt, seek good counsel
- Approach problems with common sense attitude



Dependability



Reliable – Be on time, avoid making excuses, and handle every task to be the best of your ability.

Dependability

- Being on time
- Accomplishing your assigned tasks
- Build a reputation for keeping your word
- Demonstrating loyalty



A photograph of a group of soldiers in camouflage uniforms and helmets, crouching and aiming M16 rifles. One soldier in the foreground is smiling.

Initiative

Take initiative – Stay alert. Be aware of things that need to be done and then to do them without having to be told.

Initiative

- Be aware of things that need to be done and do them without being told
- Look for better ways to do things
- Work on staying mentally and physically alert



A dramatic scene of civil unrest. In the foreground, several protesters wearing dark t-shirts and light-colored shorts are pushing against a line of police officers. The officers are equipped with clear plastic riot shields and some are wearing helmets. The atmosphere is hazy, likely from tear gas or smoke, giving the scene a reddish-orange tint. The protesters appear to be shouting and pushing forward.

Decisiveness

Good decisions without delay – Be positive in your actions. Act with conviction and avoid changing directions on an issue.

Decisiveness

- Consider several points of view; then make best choice
- Know when not to make a decision
- Good decision now is better than perfect decision later
- Be positive in your actions





Tact

Maintain good relations – Be courteous and cheerful at all times. Treat others as you would like to be treated.

Tact

- Be courteous and cheerful at all times
- Check yourself for tolerance and patience
- Apply the Gold Rule



A photograph showing the back of a person's head and shoulders. The person is wearing a white military-style cap with a dark band and two gold-colored insignia. They are saluting with their right hand, which has a dark sleeve. In the background, an American flag is flying from a pole against a clear blue sky with a few wispy clouds.

Integrity

Honest and truthful – Be honest and truthful at all times. Have a backbone, stand up for what you believe is right.

Integrity

- Be absolute honest and truthful at all times
- Stand up for what you believe to be right



A photograph of a military unit in full combat gear, including helmets and camouflage uniforms, running across a dusty, open landscape. In the foreground, a soldier is shouting with his mouth wide open. He is carrying a rifle and a flag on a pole. Behind him, other soldiers are running, some carrying equipment like a stretcher. The scene is filled with dust and smoke, suggesting a combat or training exercise.

Enthusiasm

Interested and exuberant – You are enthusiastic, optimistic, cheerful, and willing to accept challenges.

Enthusiasm

- Consistently exhibit a positive attitude to others
- Emphasize your subordinates' success
- Encourage others to overcome any obstacles which they encounter



A photograph showing the backs and sides of several military personnel in green uniforms. They are wearing berets and some have gold-colored insignia on their caps. The uniforms include dark green jackets with red chevron insignia on the sleeves and various medals and ribbons on the shoulders and chest. The scene suggests a formal military setting.

Bearing

Competent, confident, and in-control – Reach for the top standards of conduct. Just getting by is unacceptable.

Bearing

- Hold yourself to the highest standards of personal conduct
- Control your voice and gestures
- Avoid reprimanding in the presence of others
- Avoid profanity or vulgarity



A photograph showing a group of children reaching up towards two soldiers who are handing them small items. One soldier is holding a small toy car. They are standing in front of a white wall topped with concertina wire. The scene is outdoors under a clear sky.

Unselfishness

Considerate – You give credit to those who deserve it and avoid using your authority for personal gain at the expense of others.

Unselfishness

- Give credit for job well done
- Help your subordinates with the mundane tasks
- Avoid using your position for personal gain, safety, or pleasure





Courage

Remain calm while facing fear – Practice self-discipline and calmness. Force yourself to control your reaction to fear.

Courage

- Look for and willingly accept responsibilities
- Never blame others for your mistakes
- Place duty and commitment to mission over personal feelings





Knowledge

Knowledgeable – Remain alert. Listen, observe, and find out about things you don't get. Study and stay current!

Knowledge

- Increase your knowledge by remaining alert
- Ask questions when unsure
- Lead by example





Loyalty

Devoted – Never discuss problems with outsiders. Never talk about seniors unfavorably in front of your subordinates.

Loyalty

- Remember that loyalty is a two-way street
- Do not gossip
- Do not talk unfavorably about your seniors in front of subordinates
- Carry out orders as if they were your own
- Stand up for your organization



A close-up photograph of a person's face and upper body, heavily covered in brown mud. They are lying face down in a shallow, muddy puddle. Their hair is wet and matted, and they have a determined expression. The background is a textured, brownish泥地.

Endurance

Mental and physical stamina—
Engage in physical training and
finish every task to the best of your
ability.

Endurance

- Finish every job, regardless of the obstacles
- Avoid excesses that lower physical and mental stamina
- Maintain a proper diet and exercise



BOSS



MISSION

LEADER



MISSION

How to be a Leader

Boss

- Drives employees
- Depends on authority
- Inspires fear
- Says, “I”
- Places blame for the breakdown
- Knows how it is done
- Uses people
- Takes credit
- Commands
- Says, “Go”

Leader

- Coaches them
- On goodwill
- Generates enthusiasm
- Says, “We”
- Fixes the breakdowns
- Shows how it is done
- Develops people
- Gives credit
- Asks
- Says, “Let’s go”



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