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How to be a Leader

CodeStock 2018
Chad Green / April 20, 2018



Who is Chad Green?

- Data & Solution Architect at ProgressiveHealth
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Leadership is more than leading

- The power or ability to lead other people
- The sum of those qualities of intellect, human understanding, and moral character that enables a person to inspire and control a group of people successfully

JJ DID TIE
BUCKLE



A close-up photograph of a man with dark hair and a beard, wearing a blue denim shirt, looking slightly to his left with a neutral expression. He is surrounded by soldiers in camouflage uniforms and helmets. One soldier on the left is wearing goggles and has his hand near his helmet. Another soldier in the background is wearing sunglasses. The scene appears to be outdoors in a military setting.

Justice

Fair and Consistent – Be honest with yourself about decisions. Avoid favoritism. Treat all people, and things equally.

Justice

- Be honest with yourself
- Be aware of counter-productive prejudices
- Listen to all sides of an issue
- Avoid favoritism
- Apply rewards and reprimands consistently
- Be fair at all times



A photograph of a soldier in full military gear, including a helmet and goggles, pointing his index finger towards another soldier in the background. The soldier in the foreground is carrying a rifle with a mounted machine gun. In the background, several other soldiers are standing near military vehicles, including tanks and armored personnel carriers. The setting appears to be a desert or arid environment.

Judgment

Good Judgement – Do not make rash decisions. Handle problems with a common sense attitude

Judgment

- Do not yield to impulse
- Visualize the situation from another's perspective
- When in doubt, seek good counsel
- Approach problems with common sense attitude





Dependability



Reliable – Be on time, avoid making excuses, and handle every task to be the best of your ability.

Dependability

- Being on time
- Accomplishing your assigned tasks
- Build a reputation for keeping your word
- Demonstrating loyalty



A photograph of a group of soldiers in camouflage uniforms and helmets, crouching and aiming M16 rifles. One soldier in the foreground is smiling.

Initiative

Take initiative – Stay alert. Be aware of things that need to be done and then to do them without having to be told.

Initiative

- Be aware of things that need to be done and do them without being told
- Look for better ways to do things
- Work on staying mentally and physically alert



A dramatic, red-tinted photograph capturing a moment of civil unrest. In the foreground, several protesters are shown from behind, pushing against a line of riot police. The police are equipped with clear plastic riot shields and some are wearing helmets. The scene is filled with smoke or dust, creating a hazy, intense atmosphere.

Decisiveness

Good decisions without delay – Be positive in your actions. Act with conviction and avoid changing directions on an issue.

Decisiveness

- Consider several points of view; then make best choice
- Know when not to make a decision
- Good decision now is better than perfect decision later
- Be positive in your actions





Tact

Maintain good relations – Be courteous and cheerful at all times. Treat others as you would like to be treated.

Tact

- Be courteous and cheerful at all times
- Check yourself for tolerance and patience
- Apply the Gold Rule



A photograph showing the back of a soldier's head and shoulders. The soldier is wearing a dark military cap with a white band and two gold-colored insignia. He is saluting with his right hand, which has a gold ring on the ring finger. In the background, the American flag is flying in the wind against a clear blue sky with a few wispy clouds.

Integrity

Honest and truthful – Be honest and truthful at all times. Have a backbone, stand up for what you believe is right.

Integrity

- Be absolute honest and truthful at all times
- Stand up for what you believe to be right



A photograph of a military unit in full combat gear, including helmets and camouflage uniforms, running across a field. In the lead, a soldier carries a red flag with yellow trim. The scene is filled with dust and smoke, suggesting a combat or training exercise. The soldiers appear determined and energetic.

Enthusiasm

Interested and exuberant – You are enthusiastic, optimistic, cheerful, and willing to accept challenges.

Enthusiasm

- Consistently exhibit a positive attitude to others
- Emphasize your subordinates' success
- Encourage others to overcome any obstacles which they encounter



A photograph showing a group of military personnel in green uniforms, likely Marines, standing in formation. They are wearing dark berets with gold insignia and olive-green dress uniforms. The focus is on the back of one soldier's head and shoulders, showing a red chevron insignia on his sleeve. Another soldier in the foreground has a gold laurel wreath insignia on his beret. A third soldier's uniform is visible in the background.

Bearing

Competent, confident, and in-control – Reach for the top standards of conduct. Just getting by is unacceptable.

Bearing

- Hold yourself to the highest standards of personal conduct
- Control your voice and gestures
- Avoid reprimanding in the presence of others
- Avoid profanity or vulgarity



A photograph showing a group of children reaching up towards two U.S. soldiers who are handing out small items. The soldiers are wearing camouflage uniforms and sunglasses. One soldier is holding a small object in his hand, while the other is handing something to a child. The background shows a barbed-wire fence and a white wall.

Unselfishness

Considerate – You give credit to those who deserve it and avoid using your authority for personal gain at the expense of others.

Unselfishness

- Give credit for job well done
- Help your subordinates with the mundane tasks
- Avoid using your position for personal gain, safety, or pleasure



A photograph of a person rappelling down a tree trunk in a forest. The person is wearing a dark green helmet and a dark green safety harness with orange accents. They are suspended by a red safety line from a black cable. The background consists of dense green foliage and a clear blue sky.

Courage

**Remain calm while facing fear –
Practice self-discipline and
calmness. Force yourself to control
your reaction to fear.**

Courage

- Look for and willingly accept responsibilities
- Never blame others for your mistakes
- Place duty and commitment to mission over personal feelings





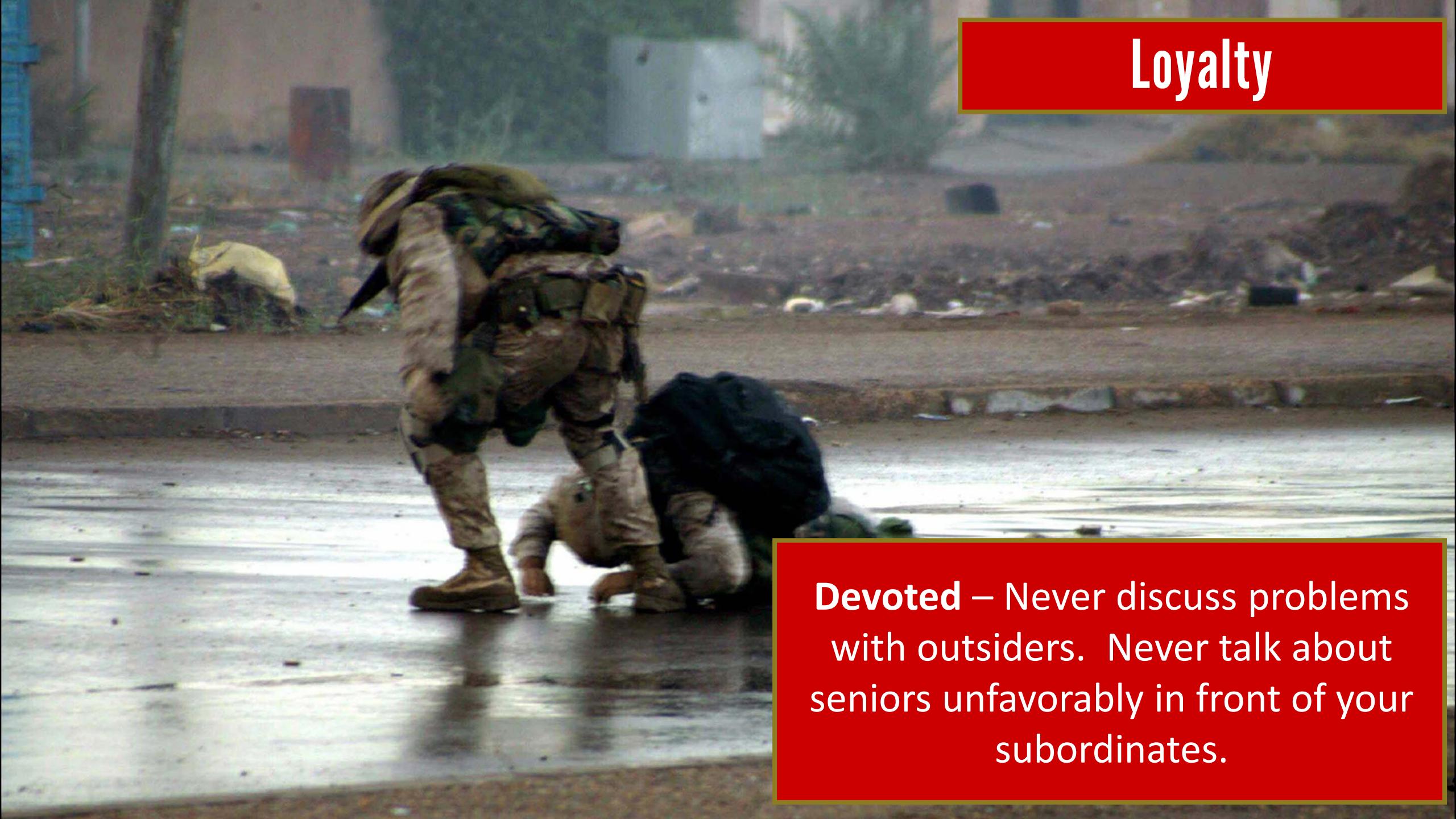
Knowledge

Knowledgeable – Remain alert. Listen, observe, and find out about things you don't get. Study and stay current!

Knowledge

- Increase your knowledge by remaining alert
- Ask questions when unsure
- Lead by example





Loyalty

Devoted – Never discuss problems with outsiders. Never talk about seniors unfavorably in front of your subordinates.

Loyalty

- Remember that loyalty is a two-way street
- Do not gossip
- Do not talk unfavorably about your seniors in front of subordinates
- Carry out orders as if they were your own
- Stand up for your organization



A close-up photograph of a person's face and upper body, heavily covered in brown mud. They are lying face down in a large, shallow puddle of water and mud. Their hair is wet and matted. The background is a textured, dark brown surface of mud. In the top right corner, there is a red rectangular overlay containing white text.

Endurance

Mental and physical stamina—
Engage in physical training and
finish every task to the best of your
ability.

Endurance

- Finish every job, regardless of the obstacles
- Avoid excesses that lower physical and mental stamina
- Maintain a proper diet and exercise



BOSS



MISSION

LEADER



MISSION

How to be a Leader

Boss

- Drives employees
- Depends on authority
- Inspires fear
- Says, “I”
- Places blame for the breakdown
- Knows how it is done
- Uses people
- Takes credit
- Commands
- Says, “Go”

Leader

- Coaches them
- On goodwill
- Generates enthusiasm
- Says, “We”
- Fixes the breakdowns
- Shows how it is done
- Develops people
- Gives credit
- Asks
- Says, “Let’s go”



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