

How to be a Leader



Music City Tech
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Who is Chad Green?

- Director of Software Development at ScholarRx
 - Previous Positions
 - Data & Solutions Architect
 - Service Delivery Manager
 - Product Delivery Manager
 - Project Manager
 - .NET Solution Architect
 - Developer
 - Community Involvement
 - Code PaLOUsa Conference Chair
 - Louisville .NET Meetup Organizer
 - Louisville Tech Leaders Meetup Organizer
 - Louisville Tech Ladies Co-Organizer
 - United States Marine Corps Veteran

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Leadership is more than leading

- The power or ability to lead other people
- The sum of those qualities of intellect, human understanding, and moral character that enables a person to inspire and control a group of people successfully

JJ DID TIE
BUCKLE



A photograph showing a man in a blue denim shirt looking slightly upwards and to his right, while a soldier in camouflage gear and a helmet with goggles looks down at him. In the background, other soldiers in similar gear are visible. The scene appears to be set in a military or training facility.

Justice

Fair and Consistent – Be honest with yourself about decisions. Avoid favoritism. Treat all people, and things equally.

Justice

- Be honest with yourself
- Be aware of counter-productive prejudices
- Listen to all sides of an issue
- Avoid favoritism
- Apply rewards and reprimands consistently
- Be fair at all times



A soldier in full camouflage gear, including a helmet and goggles, is seen from the side, pointing his finger towards a group of soldiers and armored vehicles in the background. The scene is set outdoors in a dusty, possibly desert-like environment.

Judgment

Good Judgement – Do not make rash decisions. Handle problems with a common sense attitude

Judgment

- Do not yield to impulse
- Visualize the situation from another's perspective
- When in doubt, seek good counsel
- Approach problems with common sense attitude





Dependability



Reliable – Be on time, avoid making excuses, and handle every task to be the best of your ability.

Dependability

- Being on time
- Accomplishing your assigned tasks
- Build a reputation for keeping your word
- Demonstrating loyalty



A photograph of a group of soldiers in camouflage uniforms and helmets, some holding rifles, in a field setting.

Initiative

Take initiative – Stay alert. Be aware of things that need to be done and then to do them without having to be told.

Initiative

- Be aware of things that need to be done and do them without being told
- Look for better ways to do things
- Work on staying mentally and physically alert



A dramatic scene of civil unrest. In the foreground, several protesters are seen from behind, pushing against a line of police officers. The officers are wearing full riot gear, including helmets with clear visors and large, curved riot shields. The atmosphere is thick with smoke or tear gas, casting a reddish-orange glow over the entire scene. The protesters appear to be pushing forward with determination.

Decisiveness

Good decisions without delay – Be positive in your actions. Act with conviction and avoid changing directions on an issue.

Decisiveness

- Consider several points of view; then make best choice
- Know when not to make a decision
- Good decision now is better than perfect decision later
- Be positive in your actions





Tact

Maintain good relations – Be courteous and cheerful at all times. Treat others as you would like to be treated.

Tact

- Be courteous and cheerful at all times
- Check yourself for tolerance and patience
- Apply the Gold Rule



A photograph showing the back of a person's head and shoulders. The person is wearing a white military-style cap with a dark band and two gold-colored insignia. They are saluting with their right hand, which has a dark sleeve. In the background, an American flag is flying from a pole against a clear blue sky with a few wispy clouds.

Integrity

Honest and truthful – Be honest and truthful at all times. Have a backbone, stand up for what you believe is right.

Integrity

- Be absolute honest and truthful at all times
- Stand up for what you believe to be right



A group of soldiers in camouflage uniforms are running through a field. In the foreground, a soldier is shouting with his mouth wide open. He is carrying a rifle and a flag on a pole. Behind him, other soldiers are running, some carrying equipment. The background is a hazy, overcast sky.

Enthusiasm

Interested and exuberant – You are enthusiastic, optimistic, cheerful, and willing to accept challenges.

Enthusiasm

- Consistently exhibit a positive attitude to others
- Emphasize your subordinates' success
- Encourage others to overcome any obstacles which they encounter



A photograph showing several military personnel in green uniforms and berets, standing in formation. The focus is on the back and side profiles of the soldiers, highlighting their discipline and bearing.

Bearing

Competent, confident, and in-control – Reach for the top standards of conduct. Just getting by is unacceptable.

Bearing

- Hold yourself to the highest standards of personal conduct
- Control your voice and gestures
- Avoid reprimanding in the presence of others
- Avoid profanity or vulgarity



A photograph showing a group of children reaching up towards two U.S. soldiers. The soldiers are wearing camouflage uniforms and sunglasses, and one is holding a small item. The background shows a barbed-wire fence and a white wall.

Unselfishness

Considerate – You give credit to those who deserve it and avoid using your authority for personal gain at the expense of others.

Unselfishness

- Give credit for job well done
- Help your subordinates with the mundane tasks
- Avoid using your position for personal gain, safety, or pleasure



A photograph of a person rappelling down a tree. The person is wearing a dark green helmet and a dark green zip-line harness with orange accents. They are suspended by a red safety line from a black cable. The background consists of dense green foliage and a clear blue sky.

Courage

Remain calm while facing fear – Practice self-discipline and calmness. Force yourself to control your reaction to fear.

Courage

- Look for and willingly accept responsibilities
- Never blame others for your mistakes
- Place duty and commitment to mission over personal feelings





Knowledge

Knowledgeable – Remain alert. Listen, observe, and find out about things you don't get. Study and stay current!

Knowledge

- Increase your knowledge by remaining alert
- Ask questions when unsure
- Lead by example





Loyalty

Devoted – Never discuss problems with outsiders. Never talk about seniors unfavorably in front of your subordinates.

Loyalty

- Remember that loyalty is a two-way street
- Do not gossip
- Do not talk unfavorably about your seniors in front of subordinates
- Carry out orders as if they were your own
- Stand up for your organization



A close-up photograph of a person's face and upper body, heavily covered in brown mud. They are lying face down in a shallow, muddy puddle. Their hair is wet and matted, and mud is on their forehead, nose, and cheeks. They are wearing a dark, ribbed, long-sleeved shirt. The background is a textured, brownish泥地.

Endurance

Mental and physical stamina—
Engage in physical training and
finish every task to the best of your
ability.

Endurance

- Finish every job, regardless of the obstacles
- Avoid excesses that lower physical and mental stamina
- Maintain a proper diet and exercise



BOSS



MISSION

LEADER



MISSION

How to be a Leader

Boss

- Drives employees
- Depends on authority
- Inspires fear
- Says, “I”
- Places blame for the breakdown
- Knows how it is done
- Uses people
- Takes credit
- Commands
- Says, “Go”

Leader

- Coaches them
- On goodwill
- Generates enthusiasm
- Says, “We”
- Fixes the breakdowns
- Shows how it is done
- Develops people
- Gives credit
- Asks
- Says, “Let’s go”



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