

## Persuading someone to do something

In this video, Noelia tries to convince Paul to DJ at the office party. Listen to the language Noelia uses for persuading Paul to do something and practise saying the useful phrases.

### Before watching

Do the preparation task first. Then watch the video and do the exercises.

### Preparation task

Decide which five sentences are asking or persuading someone to do something.

- a. I'd really appreciate your help with this.
- b. Why don't you give it a go?
- c. I'm not very good at that.
- d. You'd really be helping me out.
- e. I don't usually do that kind of thing.
- f. You'd be brilliant at it!
- g. Come on! There's nothing to lose!
- h. OK, I'll think about it.

## Tasks

### Task 1

Choose the best option to complete the sentences.

1. Noelia wants Paul to DJ at a party for
  - a. her friends.
  - b. the people they work with.
  - c. their customers.
2. Noelia says Paul would
  - a. be good at it.
  - b. enjoy it.
  - c. learn something new from it.
3. Paul thinks his music taste is
  - a. excellent.
  - b. out of date.
  - c. weird.

4. Noelia says their colleagues will dance to
  - a. any pop music.
  - b. any type of music.
  - c. anything from the 90s.
5. Paul is worried about
  - a. his DJ equipment.
  - b. missing the party while he's DJing.
  - c. what people will think of him.
6. In the end, Paul says
  - a. yes.
  - b. no.
  - c. maybe.

## Task 2

Put the words in the correct order.

1. got a    ask you.    small    I've    favour to
2. you    feel    would    about    DJing?    How
3. brilliant    at    it.    be    You'd
4. DJ I know.    I    the only    ask,    wouldn't usually    but you're
5. it    give    Why    don't you    a    go?
6. to    nothing    There's    lose.
7. You'd    out.    be helping    me    really
8. OK,    it.    think    I'll    about

**Task 3**

Write one word to fill the gaps.

**A:** Hey, Sunil, have you got a minute? I've got a small (1)..... to ask you.

**B:** OK.

**A:** How would you (2)..... about presenting the marketing awards ceremony with me?

**B:** Presenting? I've never done anything like that before.

**A:** You're a great speaker! And funny. I think you'd (3)..... brilliant (4)..... it.

**B:** Oh, I don't know ...

**A:** Look, I wouldn't (5)..... ask, but you're the only person who could do it. Why don't you (6)..... it a go?

**B:** Urgh ... But what if I make a bad joke?

**A:** Come on! There's (7)..... to lose!

**B:** Mmm ...

**A:** Sunil, you'd really be helping me (8)..... .

**Discussion**

Are you good at persuading people to do things?

## Transcript

**Ana:** Hi! I'm Ana. Welcome to *What to Say!*

Do you know what to say when you want to persuade someone to do something? Listen out for useful language for persuading someone to do something. Then, we'll practise saying the new phrases – after this.

**Paul:** OK. Yeah, all right. I'll send them over tomorrow. OK, yep, bye. People are always asking for favours. Paul, can you do this? Paul, can you do that?

**Noelia:** Hey, Paul, have you got a minute?

**Paul:** Go on, then.

**Noelia:** I've got a small favour to ask you.

**Paul:** Right.

**Noelia:** So ... how would you feel about DJing at the office party next week?

**Paul:** Office party? I don't usually do work parties.

**Noelia:** Oh, right. So where do you usually DJ then?

**Paul:** No, I mean I don't usually go to work parties, let alone DJ at them.

**Noelia:** Come on, I think you'd be brilliant at it!

**Paul:** Oh, I don't know ...

**Noelia:** Look, I wouldn't usually ask, but you are the only DJ I know.

**Paul:** I'm not a very good one though. My music taste is ... quite strange. Everyone will probably hate it.

**Noelia:** Come on! These guys will dance to anything when they are at a party! Why don't you give it a go? You'll be great!

**Paul:** Urgh ... I think I'm probably busy that day anyway.

**Noelia:** Come on! There's nothing to lose!

**Paul:** Except my reputation and credibility ...

**Noelia:** Paul, you'd really be helping me out.

**Paul:** OK, I'll think about it.

**Noelia:** Great! Thanks, Paul!

**Ana:** Hello again! It's very difficult to say no to Noelia! So, did you notice the useful phrases used for persuading someone to do something? Listen to me and then repeat.

**I've got a small favour to ask you.**

**How would you feel about DJing?**

**You'd be brilliant at it.**

**I wouldn't usually ask, but** you're the only DJ I know.

**Why don't you give it a go?**

**There's nothing to lose.**

**You'd really be helping me out.**

**OK, I'll think about it.**

**Ana:** Try and use some of these phrases the next time you want to persuade someone to do something in English. Bye for now!

## Answers

### Preparation task

a, b, d, f, g

### Task 1

1. b
2. a
3. c
4. b
5. c
6. c

### Task 2

1. I've got a small favour to ask you.
2. How would you feel about DJing?
3. You'd be brilliant at it.
4. I wouldn't usually ask, but you're the only DJ I know.
5. Why don't you give it a go?
6. There's nothing to lose.
7. You'd really be helping me out.
8. OK, I'll think about it.

### Task 3

1. favour | favor | thing
2. feel
3. be
4. at
5. usually | normally
6. give
7. nothing
8. out