# Damian Andreas Hoye Graf von Schoenborn, MSc

## Senior Data Scientist at Capital One

vonschoenborn@gmail.com

# Summary

• Data professional with 5+ years experience in database design, machine learning, advanced analytics, and data visualization • Excels at converting complex data and analyses into actionable insights and meaningful stories • Passionate about implementing cutting-edge techniques

## Skills & Expertise

**Data Science** 

**Big Data** 

**Python** 

**Apache Spark** 

Hadoop

D3.js

**Tableau** 

**Data-as-Product** 

Hive

**Data Visualization** 

**Machine Learning** 

R

**Agile Development** 

**Data Engineering** 

**Artificial Neural Networks** 

**Data Mining** 

**SQL** 

Unix

**Statistical Modeling** 

**SAS** 

**Data Analysis** 

**Quantitative Analytics** 

**Statistics** 

**Mathematical Modeling** 

**Business Analysis** 

**Databases** 

Mathematica

**Automated System Construction** 

**Business Intelligence** 

**Operations Research** 

RapidMiner

Leadership

**Predictive Analytics** 

**Project Management** 

**Teradata** 

**ETL** 

**Microstrategy** 

**MIS** 

**Data Modeling** 

**Decision Support Systems** 

**MATLAB** 

**Applied Mathematics** 

**Decision Sciences** 

**Data Integrity** 

**Problem Solving** 

MapReduce

**Web Development** 

**Apache Pig** 

**APIs** 

**Design Thinking** 

## Certifications

## **Tableau Desktop 8 Qualified Associate**

Tableau Software September 2014

Data Analyst Training: Using Pig, Hive, and Impala with Hadoop

Cloudera June 2015

edX Verified Certificate for Introduction to Big Data with Apache Spark

edX July 2015

edX Verified Certificate for Scalable Machine Learning

edX August 2015

**Big Data XSeries** 

edX August 2015

**AWS Technical Essentials** 

Amazon Web Services August 2015

**Cloudera Developer Training for Apache Spark** 

Cloudera August 2015

**Data Science Boot Camp** 

Metis September 2015

# Experience

## Senior Data Scientist at Capital One

April 2013 - Present (2 years 7 months)

Leadership: \* Formed and lead eDAPT: Engineering Data-as-Product Team (6 members) \* Formed and lead a cross-functional Data Integrity Team (5 members) \* Co-founded the Bank Tableau Help Desk \* Tableau

Server Site Admin \* Founding member of the Tableau Task Force, expanding Tableau adoption throughout the enterprise Accomplishments: \* Developed data visualization and reporting tool consumed by 750+ associates up to EVP level \* Head Subject Matter Expert (SME) on Customer Life Cycle; SME on Mobile Data \* Developed automated data querying, transferring, and reporting solutions \* Graduated from yearlong Analyst Development Program \* Optimize queries on massive data \* Generated reports for CEO and Board of Directors \* Created Hadoop+Python process for validating customers' email addresses Machine Learning Models Built: \* Predicting customer attrition (SAS) \* Customer Segmentation (SAS) \* Paths customers take to developing Primary Banking Relationships (Python) \* Merchants that have customers' card details stored (Python) Business Teams supported: \* Horizontal Analytics \* Marketing & Acquisitions \* Customer Management \* Overdraft Strategy

## Data Analytics and Reporting Supervisor at U.S. Bank

August 2012 - April 2013 (9 months)

\*Led transition to new database platform, including ETL design, data modeling and database design
\*Managed deployment of new Business Intelligence software \*Data, workflow, and troubleshooting
documentation \*Gathered functional requirements and translated to technical requirements \*Managed work
request demand and various other project management tasks \*Performed user acceptance testing \*Validated
data integrity and troubleshot issues \*Oversaw report development and delivery covering: -- ~\$1.6B/month
in real estate collateral -- 11K loan applications per month -- 15 business line partners getting weekly and
monthly reports -- 130 employees' performances -- Ad hoc and scheduled reports and dashboards -- 4000
appraisers and vendor management companies

#### Data Analyst at U.S. Bank

September 2010 - August 2012 (2 years)

\*Sole data analyst for USB Lending Support Services (now Red Sky Risk Services), a subsidiary of US Bank (under Consumer Banking Risk Management), that fulfills the bank's appraisal orders for real estate based lending. \*Designed and maintained databases \*Analyzed appraisal data to: -- identify opportunities for operating efficiency improvement -- utilize the appraisers producing the highest quality work for reasonable costs and turn-times \*Created automated process for assigning orders to processors \*Developed automated system for identifying natural disaster incidents that may have damaged real estate \*Designed county-level pricing model for various appraisal products \*Produced reports for CEO, COO, and various division and business line heads. \*Defined and performed systems analysis and development tasks to improve workflow and operating efficiency. \*Prepared cost/benefit analyses \*Designed company intranet site \*Software design/testing \*Analyzed vendor contracts

#### Referee at National Intercollegiate Soccer Officials Association

June 2009 - June 2011 (2 years 1 month)

#### **Grade 7 Referee at United States Soccer Federation**

February 1999 - June 2011 (12 years 5 months)

Training in the US Olympic Development Program Refereed several games for the U15 and U17 U.S. National Teams

## Director of Operations and Accounting at Schoch Hycoo Web Ventures, LLC

July 2007 - May 2011 (3 years 11 months)

Personally managed financial accounts, transactions, and tax matters; Designed and constructed websites for diverse applications

## Student Government Cabinet Member at Grinnell College

May 2008 - May 2010 (2 years 1 month)

Led a team of over 50 students, leading to an attendance increase of over 80% Appointed to serve on Cabinet by two administrations; Served as Chairman of the SGA Films Committee; Personally managed a budget of ~\$27,000 per semester; Scheduled films and negotiated with distributors to purchase rights; Created and oversaw campus events;

#### 35mm Film Projectionist at Grinnell College

August 2006 - May 2010 (3 years 10 months)

#### Paid Intern at McCrary Law Office, LLC

July 2008 - January 2009 (7 months)

Modernized the workplace through digitization of files; Utilized modern methods of attorney-client pairing; Specialized in Bankruptcy Law Spoke with current and potential clients on the phone and in person

## Research Intern at University of Missouri

May 2007 - August 2007 (4 months)

Optimized development of a novice nano-porous solution; Tested applications of the solution in fiber optics

#### Yearbook Photographer at Grinnell College

August 2006 - May 2007 (10 months)

#### Dining Hall Worker at Grinnell College

August 2006 - December 2006 (5 months)

#### Ward Attendant at All Creatures Animal Hospital

March 2005 - August 2006 (1 year 6 months)

#### **Independent Carrier at Columbia Daily Tribune**

January 2005 - December 2005 (1 year)

#### Research Intern at University of Missouri

May 2005 - August 2005 (4 months)

Researched novice Lab-On-Chip processes for on-site DNA analysis; Results presented at the 11th annual meeting of the Institute of Biological Engineering and were the foundation of a doctoral dissertation

## Education

## **University of Washington**

Master of Science (MSc), Applied Mathematics, 2012 - 2015

#### **Grinnell College**

B.A., Political Science, Mathematics & Statistics, 2006 - 2010

Activities and Societies: Judicial Council, Student Government Association, Student Endowment Investment Group, SGA Films Committee, International Soccer Club

## University of Peradeniya

ethnic conflict, politics, religion, 2008 - 2009

#### University of Missouri-Columbia

Philosophy, Mathematics, 2005 - 2007

#### **Rock Bridge Senior High School**

2003 - 2006

#### Courses

## Master of Science (MSc), Applied Mathematics

University of Washington

Computational Finance & Econometrics

Scientific Computing

Nonlinear Dynamics & Chaos

Decision Analysis for Management Judgment

Vector Calculus and Complex Analysis

Computational Methods for Data Analysis

Methods for Partial Differential Equations

#### Philosophy, Mathematics

University of Missouri-Columbia

**Differential Equations** 

Calculus (I, II, & III)

## **B.A., Political Science, Mathematics & Statistics**

Grinnell College

Mentored Advanced Project Orthogonal Polynomial IDs

**Mathematical Modeling** 

**Applied Game Theory** 

Abstract Algebra

**Analysis** 

Markov Chain Monte Carlo

Probability and Statistics (I & II)

Mathematical Statistics

Linear Algebra

**Applied Statistics** 

#### **Publications**

#### **Factored Matrices Can Generate Combinatorial Identities**

Linear Algebra and its Applications September 8, 2011

Authors: Damian Andreas Hoye Graf von Schoenborn, MSc, Marc Chamberland

Acknowledged Contributor (non-author) Worked on the identities, proofs, and conjectures described in Section 5 of this paper, among others not listed.

## High Throughput Microchip for Exocytosis Measurement With Automatic Cell Positioning

Institute of Biological Engineering March 11, 2006

Authors: Damian Andreas Hoye Graf von Schoenborn, MSc, Deb Gangopadhyay, Shantanu Bhattacharya, Shubhra Gangopadhyay, Yuanfang Gao, Arnold Lubguban, Pascal Ruzigana, Kevin Gillis

Presentation

## Honors and Awards

**Above & Beyond Award** 

**Dean's List** 

**Stipend** 

Center for American Progress

M.L. King Jr. Scholarship

**Trustee Honor Scholarship** 

**Robert S. McAlister Scholarship** 

**AP Scholar Award** 

College Board

#### Columbia Soccer Club Award/Scholarship

Columbia Soccer Club

#### Member

National Honor Society

#### 1st place science awards

Various Institutions

#### President's Education Award

George W. Bush

#### 4th Place (Statewide) for Paper

National History Day, Missouri

#### Numerous other local and school awards

**Silver Shield Award** 

March 2012

Damian's work to build meaningful analytics and reporting has proven to be a game changer for LSS. LSS is 'data rich' but with Damian's efforts we are now 'information rich'. He has created fantastic MIS and developed a predictive tool that LSS utilizes to predict what value changes to a process yield prior to installation. Without Damian we would not have achieved such vast improvement at LSS over the prior 8 months. Further, I want to recognize Damian's hard work to build innovative associate, vendor and performance scorecards that LSS utilizes to drive tangible improvements each and every week!

#### **Gold Shield Award**

January 2013

Damian von Schoenborn recognized the need for Lending Support Services to implement a more robust and user friendly business intelligence application to meet the needs of the business and its customers. Over the next 18 months, Damian worked closely alongside Brandon May and with MicroStrategy in defining business requirements and determining the best solution for installation. Furthermore, Damian also worked closely with FNC, Inc alongside the Lending Support Services projects group to define data fields, organize the data into tables, define entity relationships, construct data dictionaries, and design a process to allow for the exchange of data between FNC and MicroStrategy. Damian also played a primary role in the development of the ETL process for the data and the architecture of the tables and corresponding fields to allow Lending Support Services to begin construction reporting dashboards, reports, and begin moving into a more intelligent arena for data consumption. In addition, this worked helped fulfill a requirement issued by US Bank compliance in that Lending Support Services needed to move into a more robust reporting system that was more user intuitive and provided cleaner, more professional looking reporting. This project has sufficed that requirement. Damian is deserving of this award because of his intense work on this project, which went above and beyond normal expectations. He is learning two new data applications as well as a database language in order to utilize these new tools and has showed nothing but excitement and committment to this project as difficult as it has been at times. Damian has been a true asset to not only the Lending Support Services Project team, but to the business line as a whole because we now are in a position to provide sophisticated and intelligent business reporting to not only serve our own needs, but out customers and clients as well.

#### The Scientist Award

November 2013

Best innovator & problem solver for those expanding our thinking and our doing

#### The Get 'R Done Award

November 2013

They have done a great job supporting the UAT(User Acceptance Testing) and PPV(Post Production Validation) work for 360 Data Integration project. The testing effort for the Presentation Layer data in the past 4 months have been high in complexity and level of efforts due to the complex data transformation from source system to the target data model. These 4 associates have been working hard and diligently to ensure the transformation logic were being implemented accurately and the data being put into the Data Warehouse for analysis and reporting are of high quality. They each ran high volume of test cases, proactively communicated and reported issues and defects, and worked closely with EDS/IT to resolve

defects, and retest use cases until they have been proven meeting the data quality standards. Their efforts have been and will be critical to the successful implementation of the 360 Data Integration project! Due to their efforts, we can be very confident about the 360 data quality in BDW, hence data we use to support MBR, business analytics and reporting.

#### **Breakfast of Champions Award**

November 2013

#### The Professor Award

March 2014

This month we're recognizing the individuals who worked to make the 360 BDW PL training a success. These individuals helped put the content together and served as instructors for training sessions in Wilmington, McLean, and Richmond. Thank you to all of them for their efforts!

#### The Partnership Award

May 2014

Post release of 360 data in TeraData to all users, Damian formed the Data Integrity team to investigate, collate and help resolve issues found with the data. He has done a tremendous job with understanding the issues and working with Data stewardship team to help in the prioritization with IT for fixing the same. Here is an example of the impact and recognitions of the work he has done in this effort: Damian has been a very knowledgeable SME on 360 data questions. He has a good understanding of how the 360 deposit business operates and how it translates into the data – specifically as regards to open/ closed and inactive accounts and Primary and Secondary account holders. He has been very helpful to us in getting DBDW data questions answered for us.

#### Interests

applied mathematics, game theory, decision theory, chaos theory, experimental mathematics, political theory, political economics, law, conflict mediation and resolution, social justice, investing/finance, security studies, intelligence analysis, international relations, film, and more

# Damian Andreas Hoye Graf von Schoenborn, MSc

Senior Data Scientist at Capital One

vonschoenborn@gmail.com



# 10 people have recommended Damian

"I have worked with Damian since he joined capital one. His attention to detail makes him a great data analyst. His skill in tableau is commendable. He is fast learner and also always willing to help other colleagues in whatever ways he can. It was a pleasure working with him!"

— Bindee Shrestha, Principal Data Analysis, Capital One, managed Damian indirectly at Capital One

"I have worked with Damian on multiple projects in Capital One. He is very hard working and knowledgeable in his domain. He carries lot of passion for his work and is always eager to learn new things. He has solid knowledge of data mining, Tableau, SAS, R and also big data technologies. I hope we work together again."

— Shakti Shankar, Senior Data Analyst, Capital One, worked directly with Damian at Capital One

"The two characteristics that stuck out to me the most in working with Damian were his eagerness to explore and master new technologies and his attention to detail. Damian became the lead SME for numerous new technologies/skills for our large team and shared knowledge in a clear and mentoring way. Damian also had a knack for catching subtle oversights when reviewing other team members' work. His understanding of the business and command of his, ever growing, skillset made him a vital and leading contributor on our team."

— Michael Grounds, Senior Data Analyst, Direct Bank M&A (Business Model Innovation) Bank Customer and Decision Sciences, Capital One, worked directly with Damian at Capital One

"Damian is an extremely intelligent and organized data manager. His ideas were critical to deriving meaning out of data. He enabled us to gain new insights into our operation through his work."

— Todd Loudenslager, managed Damian indirectly at U.S. Bank

"Damian was a great person to work with and an asset to the USB Lending Support Services group. He is very knowledgable in property appraisals and went above and beyond in providing our business users detailed analysis on internal and external operational performances and trends. He is also knowledgable in Business Intelligence and was critical to our success of establishing a new BI platform. Lastly, he was helpful in answering questions and providing valuable insight to how our data should be managed."

#### — **Danny Hong**, worked indirectly for Damian at U.S. Bank

"Damian is a brilliant analyst. He is always very [professional and completes his work with detail and the utmost of accuracy. He is always very personable and is a pleasure to work with."

## — **Tony Pistilli**, worked with Damian at U.S. Bank

"I worked with Damian at US Bank and during that time he helped me automate the way I ran financial reports. Not only did he find solutions for the problems that occurred in the payment process system, he also went above and beyond to help coach and train me so that I would be able to learn to do it myself. Damian is no doubt a great asset to any organization he works in with his great ability to problem solve efficiently and quickly."

#### — Mey Chau, MBA, worked directly with Damian at U.S. Bank

"Damian was truly a pleasure to work with. In his time as Grinnell College Student Government Association Films Chair he consistently demonstrated a solid work ethic, strong strategic planning, effective management of his team and phenomenal mediation skills. Beyond his specific duties as Films Chair, Damian regularly took the initiative to formulate creative solutions to campus-wide problems, making him an invaluable member of SGA Cabinet. What really makes Damian stand out is his reliability- once he has committed to a project you can rest assured that he will see it through. Damian was a dedicated, perceptive and dependable member of our team, and is sorely missed. He will be an asset to any employer lucky enough to snag him."

## — Emily Wax, managed Damian indirectly at Grinnell College

"Damian was a very effective SGA Films Chair at Grinnell College. It was a pleasure working with him."

## — W. Houston Dougharty, worked directly with Damian at Grinnell College

"I've known Damian for coming on 15 years. He has grown into an exceptional young man. I have encouraged and monitored his career growth in soccer refereeing. When I needed staff work done in my office, I sought him out to work during college breaks. I'll take him for as long as he wants to work for me."

#### — Michael McCrary, was Damian's client

Contact Damian on LinkedIn