Tallal Usman







a tallal-uoft.github.io

EXPERIENCE

Extend Senior Data Scientist, Finance and Risk San Francisco, CA, U.S.A.

Dec 2021 - Present

- Lead finance and revenue analytics data strategy, contributing to well-informed architecture and design decisions.
- 0 Regularly presented to executives on performance, forecasts, and strategy insights/metrics for quarterly business review.
- Reduce churn of merchants worth >\$25M using machine learning on sales and alternative data sources to predict performance. 0 Develop and deployed real-time monitoring to visualize and predict risk patterns for stakeholders to adjust reserve and pricing.
- Improve financial forecasting model accuracy by 30% by implementing a time series forecast model in Python. 0
- Construct and maintain our custom Python package, extend analytics, to enhance collaboration, streamline deployment, o improve reproducibility, and facilitate knowledge sharing within the team.
- Propose and build a merchant conversion funnel to visualize and predict onboarding timelines to allocate resources efficiently. 0
- Serve as team analytics engineer using AWS, Spark, ETL tools (DBT, Snowflake, etc.) to build pipelines and reverse ETL.

Charles River Associates

Boston, MA, U.S.A.

Associate

o

Sept 2019 – Dec 2021 Led cross-functional teams as an analytics and economics consultant providing consulting on M&A to Fortune 500 companies

- operating in ad tech, media, healthcare, and retail, using transaction, financial, and KPIs data.
- Presented memos, decks, and visualizations of findings to technical/non-technical stakeholders such as C-suite executives.
- Reduced client costs by \$150K through automating geospatial mapping analyses of client traffic data. 0
- Employed hypothesis testing, synthetic control, MMM, and panel data regressions to provide competitive insights. 0
- Forecasted growth of a two-sided social media platform using discrete choice models, time series, and machine learning. o
- Removed bottlenecks by speeding up big data analysis using cloud computing, multi-processing, vectorization, and encoding. O
- Built an introductory programming module to train new hires in object-oriented programming and economic analysis. 0

University of Toronto

Toronto, ON, Canada

Research Assistant, Department of Economics

May 2018 - Aug 2019

- Led RA's in analyzing Michigan timber auction data for anomalies using regression discontinuity and isolation forests.
- Applied Natural Language Processing such as topic modeling on texts to map technology transfer across history.

Teaching Assistant, IFP040H1S- Applied Concepts in Economics, University of Toronto

Dec 2017 - Apr 2019

EDUCATION

University of Toronto

Toronto, ON, Canada

Hons B.A. Economics, Public Policy, and Statistics

Jun 2019

Arthur Hosios Scholarship in Economics: Awarded annually for the best original research thesis in empirical economics.

Rational Capital Fund: Student-led investment firm with >\$300,000 AUM. Invested, and conducted due diligence as analyst.

Financial Risk Management (FRM) Candidate

Aug 2023

PROJECTS

Machine Learning applications in Sports betting

- Designed ML project using publicly available data to predict football match outcomes to explore optimal betting strategy.
- Employed M-Logit, Random forests, XGBoost etc., and sampling methods to assess accuracy.

Leveraging NLP on alternate data for trading

Predict bearish/bullish trends in stock prices by tracking sentiments for companies on the S&P500 using a deep learning Fin-BERT transformer leveraging scraped Google News and Reddit wallstreebets data.

Frictions in Dating Markets

Collect novel dating app data to estimate drivers of dating activities and use econometrics to study frictions in dating markets.

TECHNOLOGIES & SKILLS

Programming: Python, Ray, SQL, Pyspark, Golang, jinja, R, STATA, MATLAB

Technologies: DBT-python, AWS (Glue, Sagemaker, etc.), Snowflake, Feast, Git, Airflow, Docker, Tableau, Mode, Excel

Other: Salesforce, JIRA, Similarweb, Datadog, ArcGIS