

# Tameem Rajab

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### Overview

**Dynamic leader / officer** with 10 years international experience by working with diverse cultures in printing industry and flexible packaging with a proven track record in developing B2B strategies. **Operations Management** with strong experiences in business development and global material sourcing. Proven organization and leadership skills. Flexibility and ability to adapt quickly to any environment.

### Area Of Experience:

- Management & leadership
- Strategy implementation
- "Flexo Graphic Narrow Web Printing" production and product knowledge.
- Good background of Middle-East business culture especially in Dubai and KSA.

# **Work History**

# 1.Factory/Operations Manager

# White Crystal for Filling & Packing (Riyadh – KSA.) 2013 – 2015

White Crystal Is manufacturing and marketing plain and printed Self Adhesive Labels and Flexibles for packaging applications (Sugar sticks, salt and pepper sachets, aluminium lids).

- Provide direction, development and leadership to all facility employees.
- Review costs and product quality; Modifying production and inventory control programs to maintain enhance profitable operation of the facility.
- Technically represented the company in the meeting with the customers and the supplier.
- Coordinate with functional department to complete all administrative activities, reporting, new hire process, talent management, and implementation of company initiatives.

#### Achievements:

- Build a new Production line/Team for aluminium lids and expanding the labels division.
- Grew the annual revenue by 300%.
- Expand products varieties and customers segments.
- Negotiating a better deals from a suppliers globally and locally.
- Improvement of costing and financial performance.

## 2. Production Manager

# Horizons Adhesive Labels Industry (Dubai – UAE) 2007 – 2013

Helsinki, Finland

Horizons Adhesive Labels is a division of Notions Group manufacturing plain and printed Self Adhesive Labels focus on markets in retail, food, lubricants, and industrial applications.

- Managing & developing the production facilities with products quality.
- Implement strategies to maximize the production capacity, customer satisfaction, growth and profitability.
- Raw materials and store forecasting and evaluation.
- Production cost controlling.

#### Achievements:

- Promoted after only 9 months in the role of production manager from production coordinator.
- Improve the products quality with cost efficiency by adding new machineries.
- Develop the production job-preparation process in a way to ensure the quality and the time efficiency.

# 3. Graphic designer/Coordinator

### Alshark Offset Press (Syria - Aleppo) - 2006

 Creates distinct designs for all kinds of advertising needs & Coordinate between production and clients.

### **Trainings and Internships**

2 months internship at OP finance group. Through concrete task was to do a survey how OP bank is receiving and serving foreign customers. I presented results of the survey and proposals for further development to CEO and top management of the bank. The feedback from OP was very positive. (Helsinki, Finland 2017).

### **Qualification and Studies**

- Academic Courses in ITIL, also in Management and Business Transformation, Metropolia University of Applied Sciences, Finland 2018 On going.
- (Diploma) Integration Business Lead Program, Hanken & SSE executive education, Helsinki Finland 2017
- (Bachelor) Computer and Information Systems in Economy & Accounting & Management, Aleppo University, Syria.
  Undergraduate 2003 up to 2006

### **Personal Info**

■ Software: Photoshop, Corel Draw, Microsoft Office ■ Language: Arabic (Native), English (Fluent), Finnish (Basic)