Roll No.

# Second Sessional Tests 2024-25

### Fifth Semester

BCADS1503: Management Information System

Time: 60 Minutes

Max. Marks: 30

## (Section A)

Q1: Attempt all Questions:

- Mention at least two characteristics of an effective MIS.
- Name two features of a CRM system.
- What is the role of HRMIS in an organization?
- d. Define Decision Support System (DSS).
- What is Consumer-to-Consumer (C2C) e-commerce?

#### (Section B)

Q2. Attempt any Two:

(2\*7.5=15)

- How does an ERP system enhance the decision-making process within an organization? What are the key benefits associated with ERP implementation?
- Explain the functions and benefits of Human Resource Management Information Systems (HRMIS) in managing human resources within an organization.
- Explain the concept of Customer Relationship Management (CRM) systems. How do these systems help businesses understand and meet customer needs more effectively?
- d. Examine the role of Marketing Management Information Systems (MMIS) in enhancing marketing strategies. How do these systems help in consumer behaviour analysis?

#### (Section C)

Q3. Attempt any ONE:

(10\*1=10)

- a. Explain the different types of e-commerce models: Business-to-Business (B2B), Business-to-Consumer (B2C), and Consumer-to-Consumer (C2C). How do they differ in terms of technological requirements?
- b. Discuss the importance of Supply Chain Management (SCM) in modern businesses. How do information systems contribute to the optimization of supply chain processes?
- Discuss the characteristics of Decision Support Systems (DSS). How do elements like flexibility, interactivity, and analytical capabilities differentiate DSS from traditional MIS?