

# /weather ANALYSIS SUMMARY

## Strong Correlations ( $r > 0.6$ ):

- conversions ↔ rainfall\_mm:  $r=-0.89$
- revenue ↔ rainfall\_mm:  $r=-0.92$
- visits ↔ rainfall\_mm:  $r=-0.94$
- clicks ↔ rainfall\_mm:  $r=-0.89$
- impressions ↔ rainfall\_mm:  $r=-0.84$

## Rainy Day Impact:

- Rainy days: 3
- Non-rainy days: 3
- conversions: -60.0% on rainy days
- revenue: -34.2% on rainy days
- visits: -28.8% on rainy days
- clicks: -32.3% on rainy days

## Temperature Range Performance:

- Cool: 17 avg conversions
- Mild: 11 avg conversions

## Key Insights:

- Performance correlates with rainfall\_mm: conversions decreases when rainfall\_mm increases ( $r=-0.89$ )
- Performance correlates with rainfall\_mm: revenue decreases when rainfall\_mm increases ( $r=-0.92$ )
- Performance correlates with rainfall\_mm: visits decreases when rainfall\_mm increases ( $r=-0.94$ )
- Performance correlates with rainfall\_mm: clicks decreases when rainfall\_mm increases ( $r=-0.89$ )
- Performance correlates with rainfall\_mm: impressions decreases when rainfall\_mm increases ( $r=-0.84$ )

## Recommendations:

- [HIGH] When rainfall\_mm is unfavorable, shift budget toward digital channels as conversions drops

- [HIGH] When rainfall\_mm is unfavorable, shift budget toward digital channels as revenue drops
- [HIGH] When rainfall\_mm is unfavorable, shift budget toward digital channels as visits drops
- [HIGH] When rainfall\_mm is unfavorable, shift budget toward digital channels as clicks drops
- [HIGH] When rainfall\_mm is unfavorable, shift budget toward digital channels as impressions drops

## By Channel Weather Impact:

### Search:

- Temperature impact  $\times$ : -0.69
- Rainfall impact  $\checkmark$ : -0.89