

Eris Lifesciences

Estimate change	
TP change	
Rating change	

Bloomberg	ERIS IN
Equity Shares (m)	136
M.Cap.(INRb)/(USDb)	196.6 / 2.3
52-Week Range (INR)	1594 / 816
1, 6, 12 Rel. Per (%)	0/0/51
12M Avg Val (INR M)	285

Financials & valuations (INR b)			
Y/E MARCH	2025	2026E	2027E
Sales	28.9	33.0	38.1
EBITDA	10.2	11.9	13.9
Adj. PAT	3.5	5.2	7.3
EBIT Margin (%)	24.3	25.8	27.4
Cons. Adj. EPS (INR)	25.6	37.8	53.1
EPS Gr. (%)	-12.4	47.4	40.8
BV/Sh. (INR)	207.6	239.8	287.5
Ratios			
Net D:E	0.8	0.5	0.2
ROE (%)	12.9	16.9	20.2
RoCE (%)	10.4	12.7	15.9
Payout (%)	21.5	14.6	10.4
Valuations			
P/E (x)	56.0	38.0	27.0
EV/EBITDA (x)	21.6	18.0	14.8
Div. Yield (%)	0.4	0.4	0.4
FCF Yield (%)	4.6	4.1	5.2
EV/Sales (x)	7.6	6.5	5.4

Shareholding pattern (%)			
As On	Mar-25	Dec-24	Mar-24
Promoter	54.9	54.9	54.9
DII	18.1	18.1	15.6
FII	8.4	8.4	14.3
Others	18.7	18.7	15.2

FII includes depository receipts

CMP: INR1,444 **TP: INR1,350 (-6%)** **Neutral**

Lower-than-est. 4Q due to supply disruption for select products

FY26 targets signal mid-teens to high-teens YoY revenue growth

- Eris Lifesciences (ERIS) posted lower-than-expected 4QFY25 performance. This has been largely due to a marginal slip in the execution, particularly in the insulin revenue.
- Organic base business grew 10% YoY. The acquired (Biocon-2) business exhibited 11% YoY growth on a like-to-like basis.
- The Swiss parenteral business ended FY25 with a revenue/EBITDA margin of INR3.3b/33.5%.
- We cut our earnings estimates by 5%/3% for FY26/FY27, factoring in 1) recombinant human insulin (RHI)-related supply issues, 2) gradual pick-up in utilization of the Bhopal facility, and 3) gradual move to alternate prescriptions because of certain fixed-dose combinations (FDCs) being banned by regulatory authorities. We value ERIS at 25x 12M forward earnings to arrive at our TP of INR1,350.
- During FY24-25, ERIS progressed to secure building blocks in the Diabetes/Obesity treatment through achieving regulatory milestones, building in-house capacity for manufacturing, and enhancing its marketing reach. Further, it is building capacity and is in the process of getting relevant regulatory approvals for international business in the injectable segment. Considering these factors and the reduction in financial leverage, we estimate a 15%/17%/44% CAGR in sales/EBITDA/PAT over FY25-27. The current valuations (at 38xFY26E/27xFY27E earnings) adequately capture the earnings upside. **Reiterate Neutral.**

Operating performance hurt to some extent by depreciation/interest costs

- ERIS' 4QFY25 revenue grew 28% YoY to INR7.1b (vs. our est: INR7.6).
- Gross margin contracted 270bp YoY to 76% due to a change in business mix.
- However, EBITDA margin expanded 500bp YoY to 36% (our est.36%), owing to better operating leverage (employee expenses/other expenses dipped 140bp/630bp as a % of sales).
- EBITDA jumped 49% YoY to INR2.5b (vs. our estimate of INR2.7).
- Adj. PAT increased 15% YoY to INR938m (vs. our estimate of INR1b).
- Revenue/EBITDA grew 44%/46%, while PAT declined 12.5% YoY to INR29b/INR10b/INR3.5b in FY25.

Highlights from the management commentary

- ERIS guided for 15% organic YoY growth to reach INR29-INR30b in revenue in FY26. The EBITDA margin in this business is expected to be 37% (+50bp YoY as % of sales).
- ERIS indicated Swiss Parenterals business to the tune of INR3.8-INR3.9b (growth of 15-20% YoY) with an EBITDA margin of 35% for FY26.
- It targeted a net debt of INR18b at the end of FY26 vs. INR22b at the end of FY25.
- The Insulin franchise witnessed 22% YoY growth in revenue to INR3b. This was after facing product shortages throughout the year. The business loss due to product shortage was INR500m for FY25.

ERIS Lifesciences

Y/E March	Consolidated - Quarterly Earnings Model								(INR m)			
	FY24				FY25				FY24	FY25	Estimate	
	1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q		4QE	Var %	
Gross Sales	4,666	5,053	4,863	5,509	7,197	7,412	7,275	7,053	20,091	28,936	7,613	-7.4
YoY Change (%)	17.1	9.7	14.9	36.8	54.2	46.7	49.6	28.0	19.2	44.0	38.2	
Total Expenditure	2,969	3,242	3,108	3,811	4,697	4,767	4,771	4,529	13,129	18,764	4,879	
EBITDA	1,697	1,811	1,755	1,698	2,500	2,645	2,503	2,524	6,962	10,172	2,735	-7.7
Margins (%)	36.4	35.8	36.1	30.8	34.7	35.7	34.4	35.8	34.7	35.2	35.9	
Depreciation	409	421	457	539	759	805	812	773	1,830	3,149	852	
Interest	174	163	181	330	604	595	572	543	848	2,313	579	
Other Income	10	35	42	151	16	46	42	80	238	184	191	
PBT before EO expense	1,125	1,262	1,159	980	1,153	1,291	1,162	1,288	4,522	4,894	1,495	-13.9
Extra-Ord expense	0	0	0	214	0	0	0	-1	214	-1	0	
PBT	1,125	1,262	1,159	766	1,153	1,291	1,162	1,289	4,308	4,895	1,495	
Tax	188	39	144	-30	259	328	292	265	342	1,144	371	
Rate (%)	16.7	3.1	12.4	-3.9	22.5	25.4	25.2	20.6	7.9	23.4	24.8	
Minority Interest & Profit/Loss of Asso. Cos.	12	11	13	-87	62	48	33	85	-51	228	3.8	
Reported PAT	948	1,234	1,027	710	832	916	836	938	3,916	3,522	1,121	-16.3
Adj PAT	948	1,234	1,027	815	832	916	836	938	4,021	3,522	1,121	-16.3
YoY Change (%)	0.3	2.3	1.2	24.6	-12.3	-25.8	-18.6	15.0	5.2	-12.4	37.4	
Margins (%)	20.3	24.4	21.1	14.8	11.6	12.4	11.5	13.3	20.0	12.2	14.7	

ERIS: top 10 drugs

Drug	Therapy	Value (INR m)	Growth (%)	MAT Feb'25		Growth (%)	
				Market share (%)	Last 3M	Feb'25	
Total		30398	4.5	100.0	2.3	2.9	
Renerve Plus	Vitamins/Minerals/Nutrients	1425	2.2	10.4	1.9	4.4	
Glimisave Mv	Anti-Diabetic	1409	9.8	10.6	8.1	7.4	
Basalog	Anti-Diabetic	1041	14.5	8.8	21.4	38.9	
Insugen	Anti-Diabetic	1029	15.1	4.1	31.2	57.2	
Glimisave-M	Anti-Diabetic	1002	-2.4	2.9	-2.7	-1.5	
Eritel Ln	Cardiac	474	7.5	7.8	3.4	7.6	
Cyblex Mv	Anti-Diabetic	473	25.4	52.0	23.2	22.1	
Remylin D	Vitamins/Minerals/Nutrients	469	3.3	11.3	3.6	-8.6	
Zomelis-Met	Anti-Diabetic	447	-8.8	4.9	-16.0	-15.0	
Canmab	Antineoplast/Immunomodulator	384	-21.2	8.2	-31.3	-48.5	

*Three months: Jan-Mar'25

Source: IQVIA, MOFSL

Therapy mix (%)

	Share	MAT growth (%)	3M*	Feb'25
Total	100.0	4.5	2.3	2.9
Anti-Diabetic	32.3	8.9	10.4	15.9
Cardiac	15.0	2.9	0.7	2.0
Derma	12.7	15.8	10.5	7.7
Vitamins/Minerals/Nutrients	12.5	5.7	-3.2	-4.2
Antineoplast/Immunomodulator	6.1	-12.2	-21.8	-25.7
Gynaec.	4.7	-6.4	-10.7	-9.9

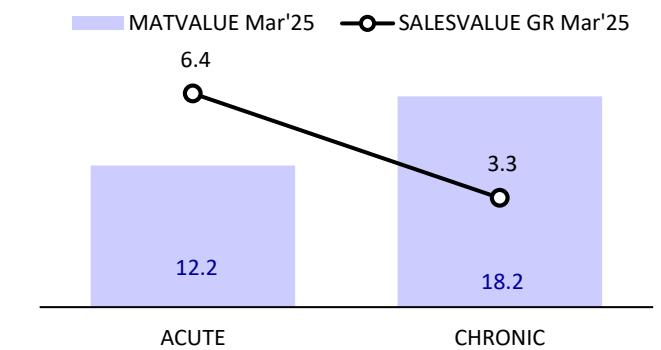
Source: IQVIA, MOFSL

Eris' secondary sales grew 2.9% YoY in Mar'25 vs. a decline of 0.9% YoY in Feb'25. Double-digit decline in Canmab/Zomelis-MET dragged down overall growth in Mar'25. Insugen/Basalog recorded double-digit growth.

Except Anti-diabetic/Derma/Cardiac, all other top therapies saw a decline in Feb'25.

Growth was driven by new launches and price hikes on a MAT basis, which was offset by a dip in volumes.

Acute vs. Chronic (MAT growth)



Growth distribution (%) (MAT Mar'25)



Source: IQVIA, MOFSL

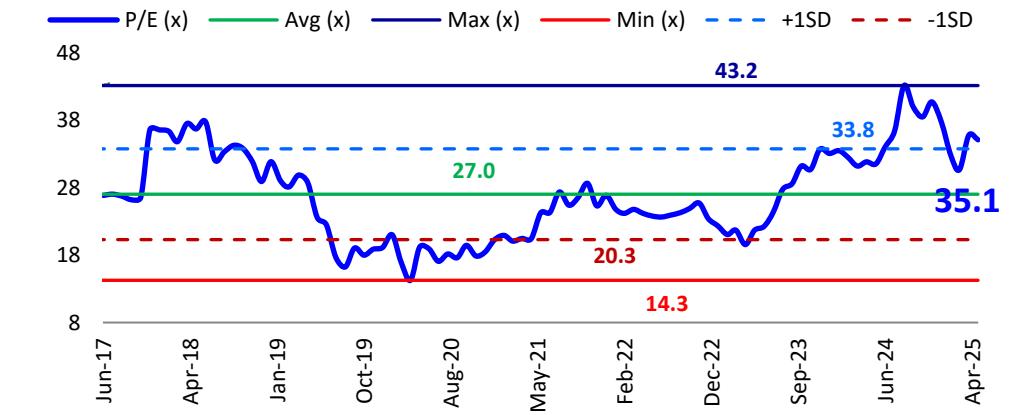
Source: IQVIA, MOFSL



Highlights from the management interaction

- Insulin vial operations commenced at Bhopal, and the cartridge production is expected from 3QFY26. The overall revenue addition for Insugen insulin is expected to be INR2b-IN3b per annum starting Oct-25.
- The company is targeting the g-Saxenda launch in India in 1QFY26. The Semaglutide project is on track to be launched in FY27.
- ERIS has an MR team of 1,200 people focusing on the anti-diabetes portfolio.
- From 66% of insourced products at the end of FY25, ERIS intends to increase the insourced manufacturing to >80% of its total requirement by 4QFY26.
- It is expected to initiate GLP validation from the Bhopal site from 4QFY26.
- It intends to achieve a net debt-to-EBITDA ratio of 1.5x by the end of FY26.

Exhibit 1: P/E CHART



Strategic expansion in domestic formulations and parenteral businesses

Domestic branded formulation – work in progress to expand offerings/scale-up production

- In FY25, ERIS exhibited 9% YoY growth in the anti-diabetes portfolio with a considerable pick-up in growth for the past three months (up 10.5% YoY).
- Anti-diabetes formed 32% of the domestic formulation segment, as per IMS. In addition to oral anti-diabetes products, ERIS has added injectable anti-diabetes products to its offerings.
- In fact, the exit of Novo Nordisk (competitor) is likely to provide increased scope of business for ERIS, given that Novo Nordisk had INR4.5b sales of RHI in India.
- To support the marketing franchise, ERIS has an MR strength of 1,200 people at the end of FY25.
- The profitability is expected to improve in the domestic formulation segment with higher in-house manufacturing. Specifically, the capacity utilization of Bhopal is expected to drive better profitability going forward.
- It has a pipeline of insulin analogs as well as GLPs to be introduced in the Indian market over the medium term. Specifically, g-Saxenda and one of the insulin analogs are expected to be launched in 1HFY26.
- Overall, we expect a 15% sales CAGR in the domestic branded formulation segment to reach INR34b over FY25-27.

Swiss Parenterals – building synergy through the integration of portfolio as well as manufacturing initiatives

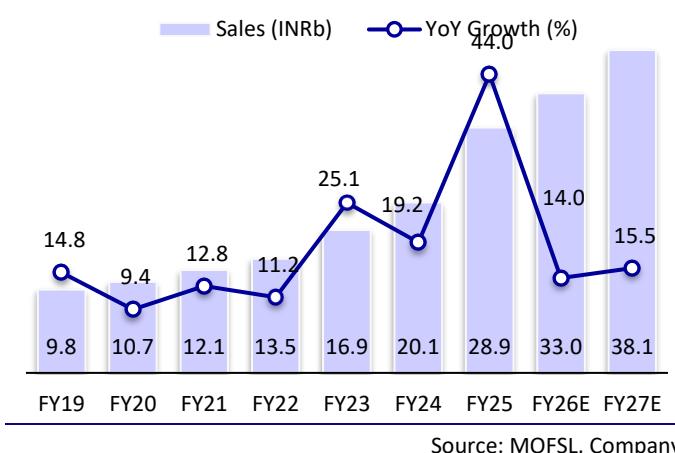
- ERIS achieved sales of INR3.3b with an EBITDA margin of 33.5% for FY25.
- ERIS has utilized a Swiss manufacturing setup to produce the Eris portfolio and subsequently leverage Swiss Parenterals' distribution network. Further, it has set up a manufacturing facility at its Ahmedabad site to funnel oral solid products through the Swiss Parenterals' distribution network.
- It is also building CDMO business by targeting the EU customers and gaining long-term contracts.
- It is expected to further invest INR1.2b in the injectable facility at the Ahmedabad site and to execute GLP1 validation.
- Overall, we expect 15% sales CAGR over FY25-27 to INR4.4b from this business.

Valuation and view

- We cut our earnings estimates by 5%/3% for FY26/FY27, factoring in 1) recombinant human insulin (RHI)-related supply issues, 2) gradual pick-up in utilization of the Bhopal facility, and 3) gradual move to alternate prescriptions because of certain fixed-dose combinations (FDCs) being banned by regulatory authorities. We value ERIS at 25x 12M forward earnings to arrive at our TP of INR1,350.
- During FY24-25, ERIS progressed to secure building blocks in the Diabetes/Obesity treatment through achieving regulatory milestones, building in-house capacity for manufacturing, and enhancing its marketing reach. Further, it is building capacity and is in the process of getting relevant regulatory approvals for international business in the injectable segment. Considering these factors and the reduction in financial leverage, we estimate a 15%/17%/44% CAGR in sales/EBITDA/PAT over FY25-27. The current valuations (at 38xFY26E/27xFY27E earnings) adequately capture the earnings upside. **Reiterate Neutral.**

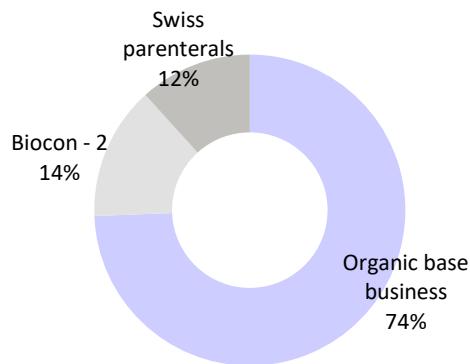
Story in Charts

Exhibit 2: Expect 15% revenue CAGR over FY25-27



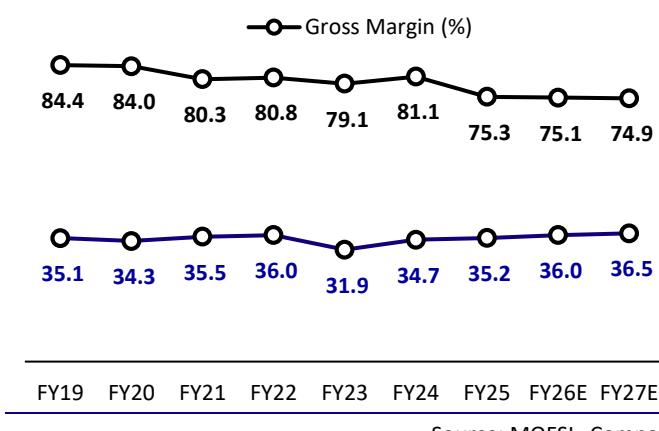
Source: MOFSL, Company

Exhibit 3: Revenue composition (FY25)



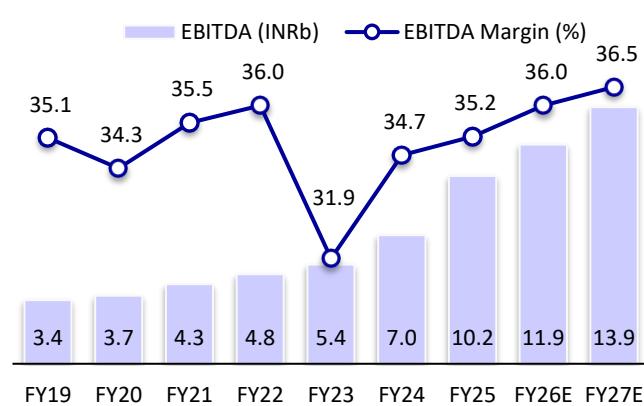
Source: MOFSL, Company

Exhibit 4: Gross margin to reach 75% by FY27E



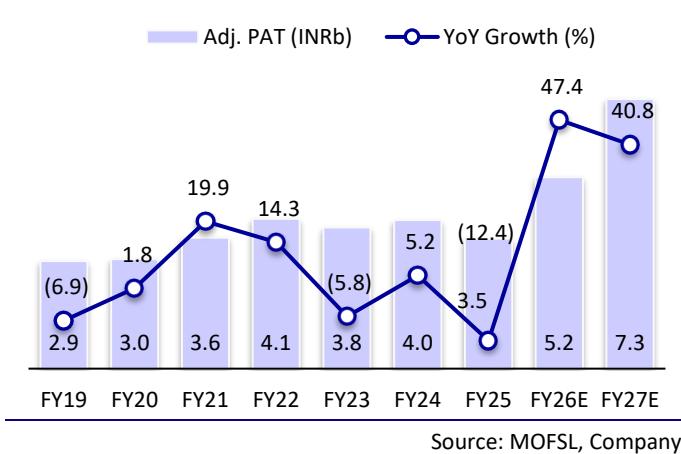
Source: MOFSL, Company

Exhibit 5: EBITDA margin to expand 130bp over FY25-27E



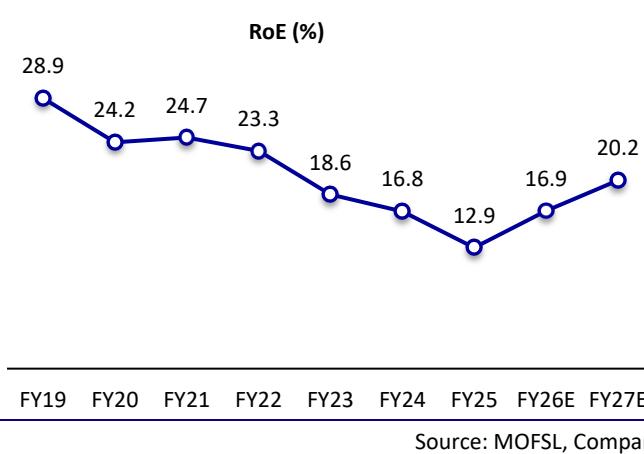
Source: MOFSL, Company

Exhibit 6: PAT to exhibit 44% CAGR over FY25-27E



Source: MOFSL, Company

Exhibit 7: RoE to expand to 20% by FY27E



Source: MOFSL, Company

Financial and valuations

Consolidated - Income Statement							(INRm)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Total Income from Operations	12,119	13,470	16,851	20,091	28,936	32,985	38,086
Change (%)	12.8	11.2	25.1	19.2	44.0	14.0	15.5
Total Expenditure	7,813	8,621	11,484	13,129	18,764	21,110	24,185
EBITDA	4,306	4,850	5,368	6,962	10,172	11,875	13,901
Margin (%)	35.5	36.0	31.9	34.7	35.2	36.0	36.5
Depreciation	430	647	1,171	1,830	3,149	3,355	3,478
EBIT	3,876	4,203	4,197	5,132	7,023	8,519	10,423
Int. and Finance Charges	18	41	262	848	2,313	1,676	1,097
Other Income	87	261	112	238	184	209	242
PBT bef. EO Exp.	3,945	4,422	4,046	4,522	4,894	7,053	9,567
EO Items	0	0	0	-214	-1	0	0
PBT after EO Exp.	3,945	4,422	4,046	4,308	4,893	7,053	9,567
Total Tax	394	364	305	342	1,144	1,622	2,009
Tax Rate (%)	10.0	8.2	7.5	7.9	23.4	23.0	21.0
Minority Interest	0	0	80	-51	228	240	251
Reported PAT	3,551	4,058	3,822	3,916	3,521	5,191	7,307
Adjusted PAT	3,551	4,058	3,822	4,021	3,522	5,191	7,307
Change (%)	19.9	14.3	-5.8	5.2	-12.4	47.4	40.8
Margin (%)	29.3	30.1	22.7	20.0	12.2	15.7	19.2

Consolidated - Balance Sheet							(INRm)
Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
Equity Share Capital	136	136	136	136	136	136	136
Total Reserves	15,628	18,947	21,824	25,725	28,407	32,842	39,393
Net Worth	15,764	19,083	21,960	25,861	28,543	32,978	39,529
Minority Interest	0	-1	247	6,359	4,174	4,174	4,174
Total Loans	0	450	8,300	27,353	24,217	19,717	13,717
Deferred Tax Liabilities	-1,511	-1,970	-163	2,359	2,294	2,294	2,294
Capital Employed	14,253	17,562	30,344	61,931	59,228	59,163	59,713
Gross Block	1,757	2,506	4,634	6,726	9,454	10,480	11,696
Less: Accum. Deprn.	978	1,294	1,594	2,164	3,054	4,150	5,370
Net Fixed Assets	779	1,212	3,040	4,562	6,401	6,330	6,326
Gross intangible asset	7,366	7,439	20,546	32,621	42,589	42,589	42,589
Accumulated amortization	541	873	1,744	3,004	5,262	7,521	9,780
Net intangible asset	6,825	6,566	18,803	29,617	37,327	35,068	32,810
Goodwill on Consolidation	935	935	3,318	8,612	9,120	9,120	9,120
Capital WIP	16	270	217	197	220	894	679
Total Investments	2,940	5,204	367	155	670	670	670
Curr. Assets, Loans&Adv.	4,847	6,103	8,189	24,276	13,703	16,394	20,829
Inventory	945	1,179	1,314	1,890	3,348	3,767	4,315
Account Receivables	1,405	1,610	2,927	4,220	4,586	5,228	6,037
Cash and Bank Balance	383	523	560	942	1,997	3,100	5,514
Loans and Advances	2,114	2,791	3,387	17,224	3,771	4,299	4,964
Curr. Liability & Prov.	2,088	2,728	3,590	5,487	8,214	9,314	10,721
Account Payables	1,026	1,178	1,248	2,683	3,324	3,739	4,283
Other Current Liabilities	474	839	1,207	1,656	3,420	3,898	4,502
Provisions	588	712	1,136	1,148	1,471	1,677	1,936
Net Current Assets	2,759	3,375	4,599	18,789	5,489	7,080	10,108
Appl. of Funds	14,253	17,562	30,344	61,931	59,228	59,163	59,713

Financial and valuations

Ratios

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
EPS	25.8	29.5	27.8	29.2	25.6	37.8	53.1
Cash EPS	29.0	34.2	36.3	42.6	48.5	62.2	78.4
BV/Share	114.6	138.8	159.7	188.1	207.6	239.8	287.5
DPS	5.5	5.5	5.5	5.5	5.5	5.5	5.5
Payout (%)	21.3	18.6	19.8	19.3	21.5	14.6	10.4
Valuation (x)							
P/E	55.5	48.6	51.6	49.0	56.0	38.0	27.0
Cash P/E	49.5	41.9	39.5	33.7	29.5	23.1	18.3
P/BV	12.5	10.3	9.0	7.6	6.9	6.0	5.0
EV/Sales	16.2	14.6	12.2	11.1	7.6	6.5	5.4
EV/EBITDA	45.7	40.6	38.2	32.1	21.6	18.0	14.8
Dividend Yield (%)	0.4	0.4	0.4	0.4	0.4	0.4	0.4
FCF per share	25.4	18.8	-40.0	-15.3	66.2	58.6	74.7
Return Ratios (%)							
RoE	24.7	23.3	18.6	16.8	12.9	16.9	20.2
RoCE	24.8	23.2	16.0	11.8	10.4	12.7	15.9
RoIC	32.9	34.3	19.0	10.5	9.2	11.8	15.3
Working Capital Ratios							
Inventory (Days)	28	32	28	34	42	42	41
Debtor (Days)	42	44	63	77	58	58	58
Creditor (Days)	31	32	27	49	42	41	41
Leverage Ratio (x)							
Net Debt/Equity	-0.2	-0.3	0.3	1.0	0.8	0.5	0.2

Y/E March	FY21	FY22	FY23	FY24	FY25	FY26E	FY27E
OP/(Loss) before Tax	3,945	4,422	4,046	4,312	4,889	7,053	9,567
Depreciation	430	647	1,171	1,826	3,155	3,355	3,478
Interest & Finance Charges	-5	41	262	848	2,313	1,467	856
Direct Taxes Paid	-685	-833	-772	-1,008	-979	-1,622	-2,009
(Inc)/Dec in WC	53	-299	-1,755	-987	1,260	-488	-615
CF from Operations	3,738	3,979	2,952	4,992	10,637	9,764	11,277
Others	16	-196	-34	-131	13	0	0
CF from Operating incl EO	3,754	3,783	2,917	4,860	10,650	9,764	11,277
(Inc)/Dec in FA	-257	-1,203	-8,413	-6,960	-1,546	-1,700	-1,000
Free Cash Flow	3,497	2,580	-5,495	-2,100	9,104	8,064	10,277
(Pur)/Sale of Investments	-2,946	-1,881	4,904	-11,656	12,840	0	0
Others	-30	-112	-6,313	70	-12,094	209	242
CF from Investments	-3,233	-3,196	-9,821	-18,545	-800	-1,491	-758
Issue of Shares	0	0	0	45	72	0	0
Inc/(Dec) in Debt	-59	450	7,850	14,628	-3,972	-4,500	-6,000
Interest Paid	-18	-39	-234	-773	-1,451	-1,676	-1,097
Dividend Paid	-747	-816	-999	0	-10,005	-756	-756
Others	0	-42	264	167	6,541	-240	-251
CF from Fin. Activity	-824	-447	6,880	14,068	-8,814	-7,172	-8,105
Inc/Dec of Cash	-304	140	-23	383	1,036	1,102	2,413
Opening Balance	673	369	508	560	944	1,998	3,100
Others	13	15	75	0	18		
Closing Balance	383	523	560	943	1,997	3,100	5,514

Investment in securities market are subject to market risks. Read all the related documents carefully before investing

NOTES

Explanation of Investment Rating	
Investment Rating	Expected return (over 12-month)
BUY	>=15%
SELL	< - 10%
NEUTRAL	> - 10 % to 15%
UNDER REVIEW	Rating may undergo a change
NOT RATED	We have forward looking estimates for the stock but we refrain from assigning recommendation

*In case the recommendation given by the Research Analyst is inconsistent with the investment rating legend for a continuous period of 30 days, the Research Analyst shall within following 30 days take appropriate measures to make the recommendation consistent with the investment rating legend.

Disclosures:

The following Disclosures are being made in compliance with the SEBI Research Analyst Regulations 2014 (herein after referred to as the Regulations).

Motilal Oswal Financial Services Ltd. (MOFSL) is a SEBI Registered Research Analyst having registration no. INH000000412. MOFSL, the Research Entity (RE) as defined in the Regulations, is engaged in the business of providing Stock broking services, Depository participant services & distribution of various financial products. MOFSL is a listed public company, the details in respect of which are available on www.motilaloswal.com. MOFSL (erstwhile Motilal Oswal Securities Limited - MOSL) is registered with the Securities & Exchange Board of India (SEBI) and is a registered Trading Member with National Stock Exchange of India Ltd. (NSE) and Bombay Stock Exchange Limited (BSE), Multi Commodity Exchange of India Limited (MCX) and National Commodity & Derivatives Exchange Limited (NCDEX) for its stock broking activities & is Depository participant with Central Depository Services Limited (CDSL) National Securities Depository Limited (NSDL), NERL, COMRIS and CCRL and is member of Association of Mutual Funds of India (AMFI) for distribution of financial products and Insurance Regulatory & Development Authority of India (IRDA) as Corporate Agent for insurance products. Details of associate entities of Motilal Oswal Financial Services Ltd. are available on the website at <http://onlinereports.motilaloswal.com/Dormant/documents/Associate%20Details.pdf>

Details of pending Enquiry Proceedings of Motilal Oswal Financial Services Limited are available on the website at <https://galaxy.motilaloswal.com/ResearchAnalyst/PublishViewLitigation.aspx>

MOFSL, its associates, Research Analyst or their relatives may have any financial interest in the subject company. MOFSL and/or its associates and/or Research Analyst or their relatives may have actual beneficial ownership of 1% or more securities in the subject company at the end of the month immediately preceding the date of publication of the Research Report or date of the public appearance. MOFSL and its associate company(ies), their directors and Research Analyst and their relatives may have any other potential conflict of interests at the time of publication of the research report or at the time of public appearance, however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

In the past 12 months, MOFSL or any of its associates may have:

- a) received any compensation/other benefits from the subject company of this report
 - b) managed or co-managed public offering of securities from subject company of this research report,
 - c) received compensation for investment banking or merchant banking or brokerage services from subject company of this research report,
 - d) received compensation for products or services other than investment banking or merchant banking or brokerage services from the subject company of this research report.
- MOFSL and its associates have not received any compensation or other benefits from the subject company or third party in connection with the research report.
 - Subject Company may have been a client of MOFSL or its associates during twelve months preceding the date of distribution of the research report.
 - Research Analyst may have served as director/officer/employee in the subject company.
 - MOFSL and research analyst may engage in market making activity for the subject company.

MOFSL and its associate company(ies), and Research Analyst and their relatives from time to time may have:

- a) a long or short position in, act as principal in, and buy or sell the securities or derivatives thereof of companies mentioned herein.
- (b) be engaged in any other transaction involving such securities and earn brokerage or other compensation or act as a market maker in the financial instruments of the company(ies) discussed herein or act as an advisor or lender/borrower to such company(ies) or may have any other potential conflict of interests with respect to any recommendation and other related information and opinions.; however the same shall have no bearing whatsoever on the specific recommendations made by the analyst(s), as the recommendations made by the analyst(s) are completely independent of the views of the associates of MOFSL even though there might exist an inherent conflict of interest in some of the stocks mentioned in the research report.

Above disclosures include beneficial holdings lying in demat account of MOFSL which are opened for proprietary investments only. While calculating beneficial holdings, It does not consider demat accounts which are opened in name of MOFSL for other purposes (i.e holding client securities, collaterals, error trades etc.). MOFSL also earns DP income from clients which are not considered in above disclosures. To enhance transparency, MOFSL has incorporated a Disclosure of Interest Statement in this document. This should, however, not be treated as endorsement of the views expressed in the report. MOFSL and / or its affiliates do and seek to do business including investment banking with companies covered in its research reports. As a result, the recipients of this report should be aware that MOFSL may have a potential conflict of interest that may affect the objectivity of this report.

Terms & Conditions:

This report has been prepared by MOFSL and is meant for sole use by the recipient and not for circulation. The report and information contained herein is strictly confidential and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent of MOFSL. The report is based on the facts, figures and information that are considered true, correct, reliable and accurate. The intent of this report is not recommendation in nature. The information is obtained from publicly available media or other sources believed to be reliable. Such information has not been independently verified and no warranty, representation of warranty, express or implied, is made as to its accuracy, completeness or correctness. All such information and opinions are subject to change without notice. The report is prepared solely for informational purpose and does not constitute an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments for the clients. Though disseminated to all the customers simultaneously, not all customers may receive this report at the same time. MOFSL will not treat recipients as customers by virtue of their receiving this report.

Analyst Certification

The views expressed in this research report accurately reflect the personal views of the analyst(s) about the subject securities or issues, and no part of the compensation of the research analyst(s) was, is, or will be directly or indirectly related to the specific recommendations and views expressed by research analyst(s) in this report.

Disclosure of Interest Statement	Eris Lifesciences
Analyst ownership of the stock	No

A graph of daily closing prices of securities is available at www.nseindia.com, www.bseindia.com. Research Analyst views on Subject Company may vary based on Fundamental research and Technical Research. Proprietary trading desk of MOFSL or its associates maintains arm's length distance with Research Team as all the activities are segregated from MOFSL research activity and therefore it can have an independent view with regards to subject company for which Research Team have expressed their views.

Regional Disclosures (outside India)

This report is not directed or intended for distribution to or use by any person or entity resident in a state, country or any jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL & its group companies to registration or licensing requirements within such jurisdictions.

For Hong Kong:

This report is distributed in Hong Kong by Motilal Oswal capital Markets (Hong Kong) Private Limited, a licensed corporation (CE AYY-301) licensed and regulated by the Hong Kong Securities and Futures Commission (SFC) pursuant to the Securities and Futures Ordinance (Chapter 571 of the Laws of Hong Kong) "SFO". As per SEBI (Research Analyst Regulations) 2014 Motilal Oswal Financial Services Limited (SEBI Reg No. INH000000412) has an agreement with Motilal Oswal capital Markets (Hong Kong) Private Limited for distribution of research report in Hong Kong. This report is intended for distribution only to "Professional Investors" as defined in Part I of Schedule 1 to SFO. Any investment or investment activity to which this document relates is only available to professional investor and will be engaged only with professional investors." Nothing here is an offer or solicitation of these securities, products and services in any jurisdiction where their offer or sale is not qualified or exempt from registration. The Indian Analyst(s) who compile this report is/are not located in Hong Kong & are not conducting Research Analysis in Hong Kong.

For U.S.

MOTILAL Oswal Financial Services Limited (MOFSL) is not a registered broker - dealer under the U.S. Securities Exchange Act of 1934, as amended (the "1934 act") and under applicable state laws in the United States. In addition MOFSL is not a registered investment adviser under the U.S. Investment Advisers Act of 1940, as amended (the "Advisers Act" and together with the 1934 Act, the "Acts"), and under applicable state laws in the United States. Accordingly, in the absence of specific exemption under the Acts, any brokerage and investment services provided by MOFSL, including the products and services described herein are not available to or intended for U.S. persons. This report is intended for distribution only to "Major Institutional Investors" as defined by Rule 15a-6(b)(4) of the Exchange Act and

interpretations thereof by SEC (henceforth referred to as "major institutional investors"). This document must not be acted on or relied on by persons who are not major institutional investors. Any investment or investment activity to which this document relates is only available to major institutional investors and will be engaged in only with major institutional investors. In reliance on the exemption from registration provided by Rule 15a-6 of the U.S. Securities Exchange Act of 1934, as amended (the "Exchange Act") and interpretations thereof by the U.S. Securities and Exchange Commission ("SEC") in order to conduct business with Institutional Investors based in the U.S., MOFSL has entered into a chaperoning agreement with a U.S. registered broker-dealer, Motilal Oswal Securities International Private Limited. ("MOSIPL"). Any business interaction pursuant to this report will have to be executed within the provisions of this chaperoning agreement.

The Research Analysts contributing to the report may not be registered /qualified as research analyst with FINRA. Such research analyst may not be associated persons of the U.S. registered broker-dealer, MOSIPL, and therefore, may not be subject to NASD rule 2711 and NYSE Rule 472 restrictions on communication with a subject company, public appearances and trading securities held by a research analyst account.

For Singapore

In Singapore, this report is being distributed by Motilal Oswal Capital Markets Singapore Pte Ltd ("MOCMSPL") (Co. Reg. NO. 201129401Z) which is a holder of a capital markets services license and an exempt financial adviser in Singapore. Persons in Singapore should contact MOCMSPL in respect of any matter arising from, or in connection with this report/publication/communication. This report is distributed solely to persons who qualify as "Institutional Investors", of which some of whom may consist of "accredited" institutional investors as defined in section 4A(1) of the Securities and Futures Act of Singapore .Accordingly, if a Singapore person is not, or ceases to be, such an investor, they must immediately discontinue any use of this Report and inform MOCMSPL .

Disclaimer:

The report and information contained herein is strictly confidential and meant solely for the selected recipient and may not be altered in any way, transmitted to, copied or distributed, in part or in whole, to any other person or to the media or reproduced in any form, without prior written consent. This report and information herein is solely for informational purpose and may not be used or considered as an offer document or solicitation of offer to buy or sell or subscribe for securities or other financial instruments. Nothing in this report constitutes investment, legal, accounting and tax advice or a representation that any investment or strategy is suitable or appropriate to your specific circumstances. The securities discussed and opinions expressed in this report may not be suitable for all investors, who must make their own investment decisions, based on their own investment objectives, financial positions and needs of specific recipient. This may not be taken in substitution for the exercise of independent judgment by any recipient. Each recipient of this document should make such investigations as it deems necessary to arrive at an independent evaluation of an investment in the securities of companies referred to in this document (including the merits and risks involved), and should consult its own advisors to determine the merits and risks of such an investment. The investment discussed or views expressed may not be suitable for all investors. Certain transactions -including those involving futures, options, another derivative products as well as non-investment grade securities - involve substantial risk and are not suitable for all investors. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. The Disclosures of Interest Statement incorporated in this document is provided solely to enhance the transparency and should not be treated as endorsement of the views expressed in the report. This information is subject to change without any prior notice. The Company reserves the right to make modifications and alterations to this statement as may be required from time to time without any prior approval. MOFSL, its associates, their directors and the employees may from time to time, effect or have effected an own account transaction in, or deal as principal or agent in or for the securities mentioned in this document. They may perform or seek to perform investment banking or other services for, or solicit investment banking or other business from, any company referred to in this report. Each of these entities functions as a separate, distinct and independent of each other. The recipient should take this into account before interpreting the document. This report has been prepared on the basis of information that is already available in publicly accessible media or developed through analysis of MOFSL. The views expressed are those of the analyst, and the Company may or may not subscribe to all the views expressed therein. This document is being supplied to you solely for your information and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, copied, in whole or in part, for any purpose. This report is not directed or intended for distribution to, or use by, any person or entity who is a citizen or resident of or located in any locality, state, country or other jurisdiction, where such distribution, publication, availability or use would be contrary to law, regulation or which would subject MOFSL to any registration or licensing requirement within such jurisdiction. The securities described herein may or may not be eligible for sale in all jurisdictions or to certain category of investors. Persons in whose possession this document may come are required to inform themselves of and to observe such restriction. Neither the Firm, nor its directors, employees, agents or representatives shall be liable for any damages whether direct or indirect, incidental, special or consequential including lost revenue or lost profits that may arise from or in connection with the use of the information. The person accessing this information specifically agrees to exempt MOFSL or any of its affiliates or employees from, any and all responsibility/liability arising from such misuse and agrees not to hold MOFSL or any of its affiliates or employees responsible for any such misuse and further agrees to hold MOFSL or any of its affiliates or employees free and harmless from all losses, costs, damages, expenses that may be suffered by the person accessing this information due to any errors and delays.

This report is meant for the clients of Motilal Oswal only.

Investment in securities market are subject to market risks. Read all the related documents carefully before investing.

Registration granted by SEBI and certification from NISM in no way guarantee performance of the intermediary or provide any assurance of returns to investors.
 Registered Office Address: Motilal Oswal Tower, Rahimtullah Sayani Road, Opposite Parel ST Depot, Prabhadevi, Mumbai-400025; Tel No.: 022 - 71934200 / 71934263; www.motilaloswal.com.
 Correspondence Address: Palm Spring Centre, 2nd Floor, Palm Court Complex, New Link Road, Malad (West), Mumbai- 400 064. Tel No: 022 71881000. Details of Compliance Officer: Neeraj Agarwal, Email Id: na@motilaloswal.com, Contact No.:022-40548085.

Grievance Redressal Cell:

Contact Person	Contact No.	Email ID
Ms. Hemangi Date	022 40548000 / 022 67490600	query@motilaloswal.com
Ms. Kumud Upadhyay	022 40548082	servicehead@motilaloswal.com
Mr. Ajay Menon	022 40548083	am@motilaloswal.com

Registration details of group entities.: Motilal Oswal Financial Services Ltd. (MOFSL): INZ000158836 (BSE/NSE/MCX/NCDEX); CDSL and NSDL: IN-DP-16-2015; Research Analyst: INH000000412 . AMFI: ARN : 146822. IRDA Corporate Agent – CA0579. Motilal Oswal Financial Services Ltd. is a distributor of Mutual Funds, PMS, Fixed Deposit, Insurance, Bond, NCDs and IPO products.

Customer having any query/feedback/ clarification may write to query@motilaloswal.com. In case of grievances for any of the services rendered by Motilal Oswal Financial Services Limited (MOFSL) write to grievances@motilaloswal.com, for DP to dpgrivances@motilaloswal.com.