

# **Dennis Hughes**

- **(**757) 778-0863

# Professional Summary

Business professional with expertise in data analysis and strategic planning, skilled in enhancing operational efficiency through detailed analysis. Experienced in collaborating with teams to drive decision-making and process improvements. Proficient in data modeling, with a strong focus on optimizing business processes and supporting dynamic business needs. I am a professional with a comprehensive background in analyzing complex data to drive strategic initiatives. Experienced with leveraging data analysis to inform business decisions. Utilizes critical thinking to identify inefficiencies and recommend practical solutions.

#### **Skills**

- Responsive Web Design
- HTML & GitHub
- CSS, Javascript, VB
- SQL Database Design
- Advanced Data Analysis
- Relational Databases
- Requirements Gathering
- Project Management
- Agile Methodology
- Verbal and Written Communication

- Business Analyst
- Cross-functional Collaboration
- Decision making
- Strategic Process Improvement
- Business process modeling
- Business planning
- Strategic Thinking
- Multitasking and organization
- Project presentation
- Legal Compliance
  Understanding

## **Work History**

06.2021 - 10.2023

### **Hearing Officer**

State of Texas

- Conducted hearings to ensure legal compliance and fair outcomes.
- Enhanced overall efficiency by reviewing existing policies and procedures, recommending improvements where necessary.
- Collaborated with multidisciplinary teams to gather relevant information for decision-making in complex cases.

08.2020 - 06.2021

### Web Developer

Black Speck Fishing & Tackle Co LLC - Kokomo, IN

• Improved web interfaces by designing responsive layouts.

- Enhanced user experience with web design and optimized website performance.
- Developed custom web applications, resulting in tailored solutions for client needs.
- Planned website development, converting mockups into usable web presence with HTML, by CSS, JavaScript coding.
- Migrated websites to new platform to minimize downtime and maintain seamless user experiences.
- Resolved technical issues promptly, ensuring minimal disruption to website performance and user satisfaction.

12.2009 - 12.2015

## **Business Analyst**

New Vision - Suffolk, USA

- Analyzed business processes to recommend optimization strategies.
- Actively participated in team meetings to share knowledge, exchange ideas, address challenges, and collaborate on potential solutions.
- Performed gap analysis between existing systems or processes and desired state, identifying areas for improvement or enhancement.
- Improved business processes by analyzing current practices and recommending optimization strategies.
- Collaborated closely with stakeholders to identify opportunities for process improvements and drive continuous innovation in the organization.

08.2014 - 02.2015

### **Academic Advisor: Undergraduate Studies**

Regent University CAS - Virginia Beach, USA

- Developed educational plans to support student career goals.
- Enhanced student academic success by providing personalized guidance and support.
- Developed comprehensive educational plans for students to align with career goals.
- Provided academic advising to assist students in achieving educational objectives.
- Facilitated student understanding of degree requirements for timely graduation.
- Guided students in course selection to ensure alignment with academic goals.

#### **Business Consultant**

Special Transportation Services - Tennessee

- Implemented business strategies to enhance client satisfaction.
- Increased client satisfaction by implementing tailored solutions for their unique business needs.
- Performed as consultant for startup business in areas of marketing, logistics, and training to various behavioral healthcare service professionals.
- Delivered successful projects within tight deadlines, ensuring consistent client satisfaction and timely project completion.
- Established strong client relationships through excellent communication and negotiation skills to secure long-term contracts.
- Led process improvement initiatives that resulted in streamlined workflows and increased overall efficiency within the organization.
- Identified growth opportunities for clients by conducting thorough financial and risk assessments.

## Education

12.2019

Ave Maria School of Law, Juris Doctorate, December 2019 – Work Study 20<sup>th</sup> Judicial Court System, Naples, FL

• 2.65 GPA

12.2015

Regent University, Master Arts Degree, Business Analytics, December 2015

• 3.1 GPA

05.2014

Regent University, Bachelor of Science degree, May 2014 Extracurricular Activities: INTERNSHIP: Technology Security Intern, NASA, Kennedy Space Center, Cape Canaveral, FL (May 2013 – Aug 2013)

• 3.3 GPA

## **Disability Status**

40% Disabled Vet

## **Military Service**

- U.S. Army, FT. BLISS, El Paso, TX, Basic & AIT
- U.S. Army, Ft. Bragg, NC, Tank Driver
- U.S. Army National Guard, Ft Pickett, VA, Camp Pendleton, VA, Tank Driver, Jeep Driver