# Tanmay Khairnar

#### Data Analyst

I'm Software Developer | 2 Years Experience, Microsoft Certified Power BI Data Analyst Experienced in backend development using Python and Django, with strong skills in building RESTful APIs, managing databases, and testing with Postman. Certified in Power BI, with knowledge of SQL, DAX, and creating interactive dashboards for data-driven decision-making.

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# **PROJECTS**

#### **Hospitality Analysis**

Tools Used: Power BI, DAX (Link)

 Designed an interactive Power BI dashboard to support hotel managers and revenue analysts with real-time insights on occupancy, revenue, and booking trends. Visualized key KPIs like Occupancy Rate, ADR, RevPAR, and Cancellation Rate for effective decision-making. Enabled data-driven strategies such as dynamic pricing, customer segmentation, and policy optimization.

#### Wine Quality Prediction using MLflow

Tools used: Python, MLflow, Docker, AWS (EC2 & ECR) (Link) 🗗

Tasks

 Developed and deployed an end-to-end ML project using MLflow and Docker, integrated with Dagshub for tracking. Configured CI/CD pipeline via GitHub Actions and deployed to AWS EC2 using ECR for container management.

### **Diwali Sales Analysis using python** Tools used: Python, Pandas, Matplotlib & Seaborn, Git(link)

Tasks

 Conducted EDA on Diwali sales using Python to uncover customer spending trends by age, gender, occupation, and location. Identified high-value segments like married women (26–35) and IT/Aviation professionals. Delivered actionable insights to optimize product targeting and marketing strategies.

#### SN Corp. Sales Analysis

Tools Used: Power BI, DAX, SQL (Link)

Tasks

 Built a Power BI dashboard for SN Corp to visualize sales, profit, and customer insights across regions and segments. Identified growth opportunities in markets like Denmark and segments like "Economy Plus." Enabled data-driven decisions through interactive KPIs and filters, contributing to simulated 20% sales growth and improved customer targeting.

## **SKILLS**



#### **EDUCATION**

Master's Degree in Business Analytics & Data Science (10/2024 - Present)

EU Business School GmbH. Munich

Bachelors of Electrical Engineering (2018 - 2021)

Savitribai Phule Pune University (SIEM, Nashik)

# **WORK EXPERIENCES**

#### Refactor Academy PVT. LTD, Bengaluru, India (01/2023 - 12/2020)

 Developed RESTful APIs using Python and Django, designed database schemas, and performed CRUD operations with optimized queries. Tested APIs with Postman, collaborated on backend integration, and gained hands-on experience with Git and software development practices.

#### Schneider Electric India LTD, Hyderabad, India (05/2021 - 02/2022)

Worked as an Automation Maintenance Engineer, supporting industrial systems and resolving automation issues. Used Python for troubleshooting and maintaining automation scripts to ensure smooth operational flow.

# **CERTIFICATES**

Microsoft Certified: Power BI Data Analyst Associate

Powered by IBM Data Science certificate Certificate, IBM Badge

# **LANGUAGES**

**Enalish** Full Professional Proficiency German

Limited Working Proficiency (A2)