AtliQ Hardwares

Fiscal Year



region All
division All
market All
customer All

Αll

P&L by Fiscal Month

Quarter

Q1 Q2 **Metrics** Sep Oct Nov Dec Jan Feb Net Sales 83.3 M 119.4 M 63.8 M 68.4 M 113.8 M 68.4 M Cogs 555.3 M 555.3 M 555.3 M 555.3 M 555.3 M 555.3 M Gross Margin 25.5 M 25.6 M 31.1 M 42.1 M 44.0 M 23.8 M 37.4% 37.0% GM% 37.3% 36.9% 37.3% 37.3%

region All
division All
market All
customer All
Fiscal Year All

P&L by Fiscal Year
Net Sales Performance

Quarter

	Q1			Q	2		
Metrics	Sep	Oct	Nov	Dec		Jan	Feb
Net Sales	68.4 N	1 83.3 M	113	3.8 M 1	119.4 M	68.4 1	M 63.8 M
Cogs	555.3 N	1 555.3 M	55	5.3 M 5	555.3 M	555.3 1	M 555.3 M
Gross Margin	25.5 N	1 31.1 M	42	2.1 M	44.0 M	25.6 [M 23.8 M
GM%	37.3%	6 37.4%	3	3 <mark>7.0%</mark>	36.9%	37.39	% 37.3%

region All division All market All customer All

P&L by Fiscal Year Net Sales Performance

Fiscal Year 2021

Quarter

	Q 1					Q2		
Metrics	Sep		Oct	Nov		Dec	Jan	Feb
Net Sales		44.8 M	54.6 M		74.3 M	78.1 M	44.8 N	41.8 M
COGS		28.4 M	34.7 M		47.4 M	49.8 M	28.4 N	1 26.5 M
Gross Margin		16.4 M	19.9 M		27.0 M	28.3 M	16.4 N	1 15.3 M
GM%		36.7%	36.5%		36.3%	36.3%	36.7%	36.5%

AtliQ Hardwares



Net Sales Comparison

21 vs 20 20 vs 19

-34.5%	-34.4%	-34.7%	-34.6%	-34.6%	-34.5%
0.0%	0.0%	0.0%	0.0%	0.0%	0.0%