



region All  
 division All  
 market All  
 customer All  
 Fiscal Year All

### P&L by Fiscal ` Month

Metrics	Quarter Q1			Quarter Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Net Sales	68.4 M	83.3 M	113.8 M	119.4 M	68.4 M	63.8 M	
Cogs	555.3 M	555.3 M	555.3 M	555.3 M	555.3 M	555.3 M	
Gross Margin	25.5 M	31.1 M	42.1 M	44.0 M	25.6 M	23.8 M	
GM%	37.3%	37.4%	37.0%	36.9%	37.3%	37.3%	

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### P&L by Fiscal Year Net Sales Performance

Metrics	Quarter Q1			Quarter Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Net Sales	68.4 M	83.3 M	113.8 M	119.4 M	68.4 M	63.8 M	
Cogs	555.3 M	555.3 M	555.3 M	555.3 M	555.3 M	555.3 M	
Gross Margin	25.5 M	31.1 M	42.1 M	44.0 M	25.6 M	23.8 M	
GM%	37.3%	37.4%	37.0%	36.9%	37.3%	37.3%	

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### P&L by Fiscal Year Net Sales Performance

Metrics	Quarter Q1			Quarter Q2			
	Sep	Oct	Nov	Dec	Jan	Feb	
Net Sales	44.8 M	54.6 M	74.3 M	78.1 M	44.8 M	41.8 M	
COGS	28.4 M	34.7 M	47.4 M	49.8 M	28.4 M	26.5 M	
Gross Margin	16.4 M	19.9 M	27.0 M	28.3 M	16.4 M	15.3 M	
GM%	36.7%	36.5%	36.3%	36.3%	36.7%	36.5%	



Net Sales  
Comparison

21 vs 20	-34.5%	-34.4%	-34.7%	-34.6%	-34.6%	-34.5%
20 vs 19	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%