



Mayank Giri

Roll No.: BTECH/10489/21
Bachelor of Technology
Birla Institute of Technology- Mesra

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🐙 GitHub

🌐 LinkedIn

EDUCATION

- | | |
|---|-------------------|
| -Birla Institute of Technology, Mesra | 2021-25 |
| <i>Bachelor of Technology in Chemical Engineering</i> | CGPA: 7.7 |
| -D.A.V Public School | 2020 |
| <i>C.B.S.E</i> | Percentage: 83.15 |
| -De Nobili C.M.R.I | 2018 |
| <i>I.C.S.E</i> | Percentage: 80.14 |

WORK EXPERIENCE

-Oasis Infobyte

Data Analyst Intern

Aug 2023 - Sep 2023

- Implemented long-term pricing experiment that improved customer value by 25%
- Conducted comprehensive data analysis to predict and model future unemployment rates
- Tech stack used: Python, Pandas, MySQL, Excel
- Automated 10+ manual processes using Python scripts, reducing 74% of the time spent analyzing data.

-Indibni

Consultant

Jan 2023 - Feb 2023

- Supported 2K customer queries by using data analytic tools, identifying ways to improve USPs and creating a solution deployment strategy.
- Created detailed road-maps of action items & project goals; provided customer growth strategies using SWOT analysis.
- Managed revenue models, process flows, operations support & customer engagement strategies to ensure project success.
- Prepared a detailed road-map for product growth in B2B market

SKILLS and INTERESTS

Technical Skills: C++, Python, JavaScript, Data Structures, Data Analysis, Front-end Development

Interpersonal Skills: Problem Solving, Public Speaking, Communication, Decision Making

POSITION OF RESPONSIBILITIES

-IEEE

April 2023 - Present

Publicity Head

- Organized and managed successful club events and fundraisers - Coordinated logistics, budgeting, and vendor relations for events - Led event promotion and marketing efforts to drive participation
- Connected with multiple IEEE Clubs within the state - Provided guidance and support to club leaders - Organized district-wide Hackathons and facilitated collaboration among clubs

-IETE

May 2023 - Present

Treasurer

- Recently appointed as Treasurer in IETE, where I oversee budgeting, accounting, and financial planning to ensure the club's fiscal health. Proficient in utilizing financial software and conducting accurate financial analyses
- Developed and implemented effective financial strategies that contributed to a 15% increase in cash flow and a 10% reduction in operating expenses within the first year.
- Managed and oversaw all financial activities of the company, ensuring accurate financial records and compliance with relevant regulations.

ACHIEVEMENTS

-C++ Workshop

Mentor

- Designed and facilitated interactive workshop focusing on programming with C++.
- Provided individualized support to workshop attendees, addressing their unique needs .